



Presentation Materials

In general, points to be discussed are:

- 1. Trend of existing business
- 2. Problems and hindrances
- 3. Overcoming bottlenecks
- 4. Development Challenges

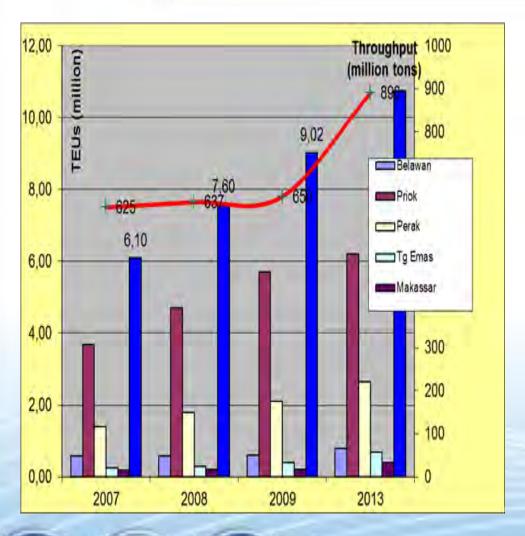




Section One

TREND OF EXISTING BUSINESS

DEMOGRAPHIC+INOVATION+INVESTMENT

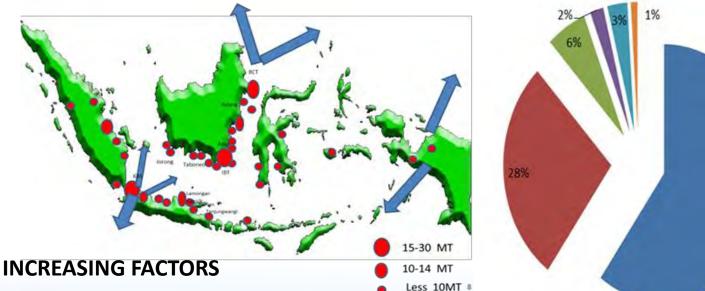


- For container traffic, there were incresead 15%-20% in 2007-2013
- Economic growth 5-6
 percents stimulate the
 increasing container traffic
 in various terminals due to
 demographic bonuses
- Various innovation and investment of up to US\$ 4-5 billion in 2007-2013

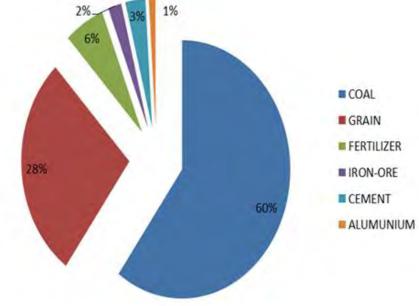


INCREASING CONSUMPTION ENERGY + FOOD

30 DOMINANT DRY BULK TERMINALS IN INDONESIA



- Inreasing trend of transporting mining and food commodities about 400 million ton in 2013
- Dry bulk port is tremendeously increasing dominated by industrial shipping and dedicated cargoes



- Strong demand for general & open port for dry bulk cargoes
- National policy in limiting direct export of mining products
- The consumption power is increasing due to higher purchasi power



Section Two

PROBLEMS AND HINDRANCES

Problems – Operational Factors



There are four main operational factors that create delays and higher logistics costs

Particularly on limited navigational and inland accessibility that slow the increasing traffic of cargoes and ships to and from ports and add the waiting and delays

V SIBILITY

La hi to

Lack of berths for ships calling that stimulte higher waiting time and total turn-round time at ports including higer demmurage costs of ships

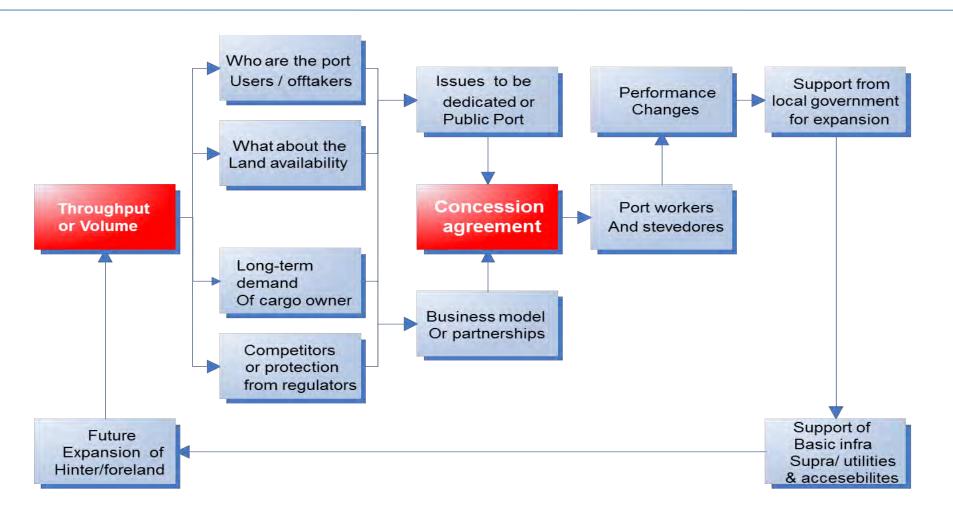
Storaging and consolidating facilities are much required for cargoes in-out of hinterland and foreland.

Due to this larger ships are limited to call economically

W. F. FORY

The support of multimoda transportation is still fragmented and not integrated. Due to this higher inland transport is higher and not efficient

PROBLEMS THAT INVESTORS MAY ECOUNTER



Source: Gurnng (2013)







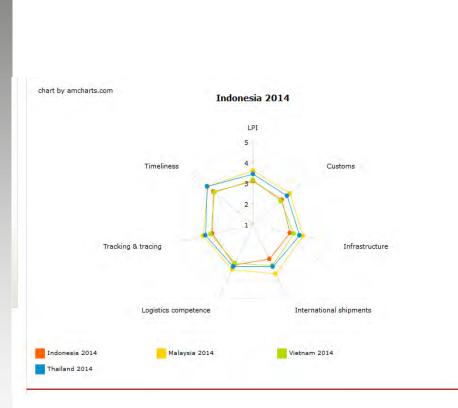


Logistics Performance Expectation



LPPM-ITS

Lembaga Penelitian dan Pengabdian Masyarakat (Institute of Research and Public Services)





Due to higher waiting time and dwelling time create total longer ship's turn round time (TRT) particularly in Priok, Perak, Belawan, and Semarang. This increase the logistics costs and time

Sumber: Berbagai sumber, diolah

BISNIS/HUSIN PARAPAT

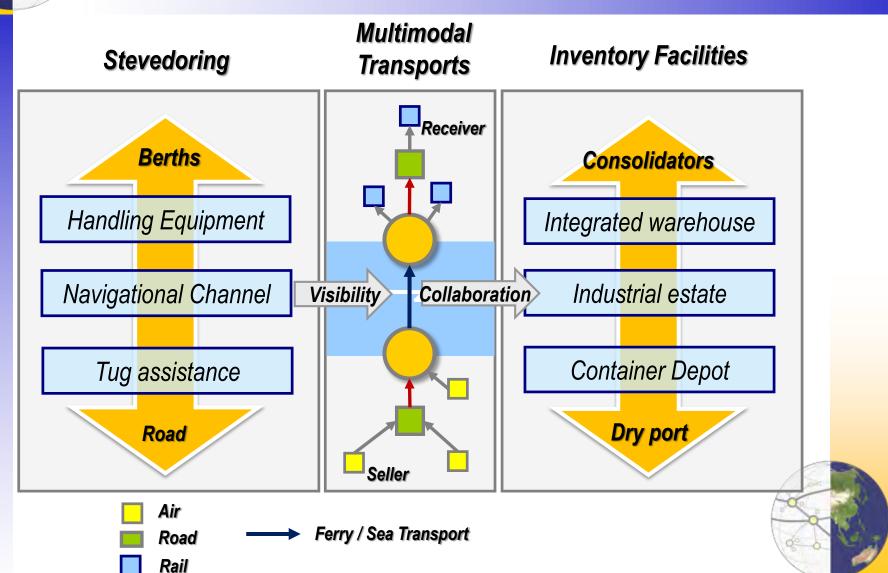


Section Three

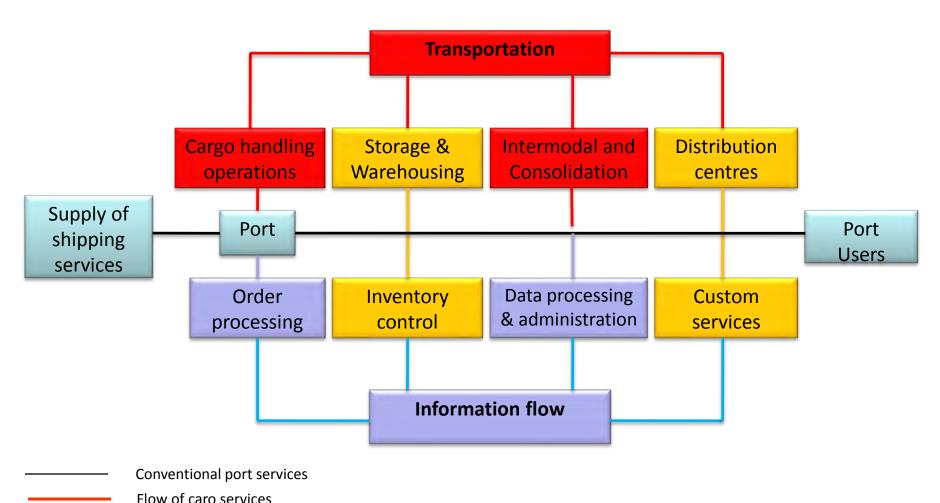
OVERCOMING BOTTLENECKS



Three possible opportunities: In relation to stevedoring, inventory and multimodal transports to be developed to overcome problems



EXPECTED PORT SERVICES TO USERS (SURVEY JANUARY-APRIL 2014)



Information services

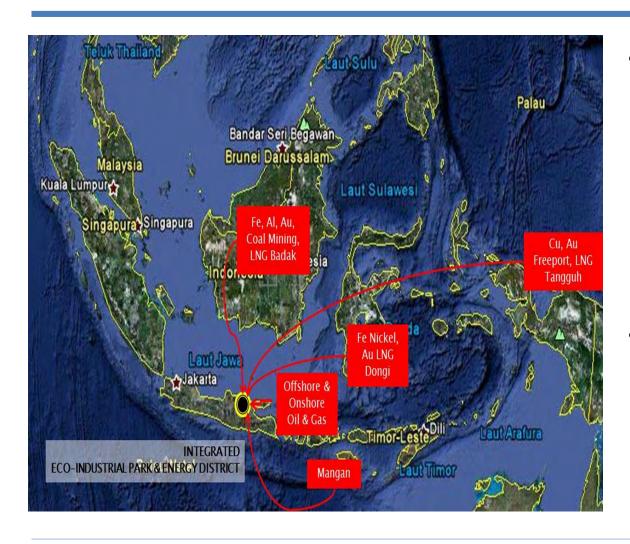
Added value services



Section Four

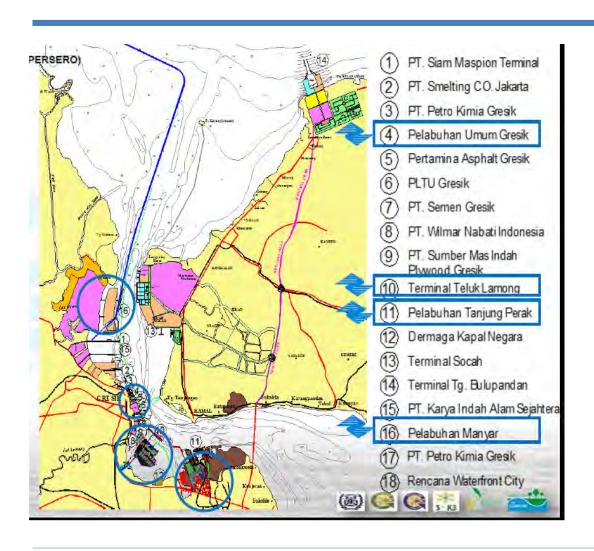
DEVELOPMENT CHALLENGES

BACKGROUND AND DEMAND



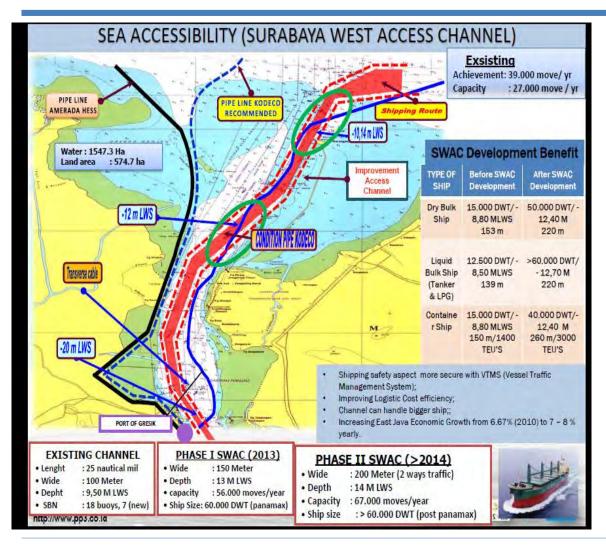
- There is a need to provide port facility for industries producing semifinished ming products in East Java
- in addition, industrial zones need to be included

GREATER TANJUNG PERAK PORT



- There are four new port expansion that will be constructed for about 3-4 billion US Dollar
- The new expansion will be located in Gresik, Lamongan, Tuban, dan Madura
- Mainly will be operated by *PELINDO III* and other private entities

SEA ACCESSIBILITY EXPANSION IN TANJUNG PERAK SURABAYA



- Channel Deepening and Widening started last May for US\$ 7,6 million
- Collaboration with
 Oord Dredging and
 Marine contractors
 BV
- The target is to
 achieve 13 draught
 and 150 metres of
 wide in 2015

MANYAR MULTI-PURPOSE TERMINAL





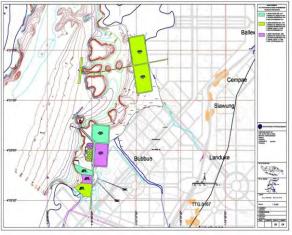
- There will be 350 hectares of multi-purpose terminal combined with 1,700 hectares of industrial zones
- The investment required is about 0,5 billion US Dollar

Several Port Plans in Kalimantan and Sumatera

Maloy Port in East Kalimantan



Dry port in Garongkong, South Sulawesi



Container terminal of Tanjung Sauh



Container terminal of Tanjung Sauh



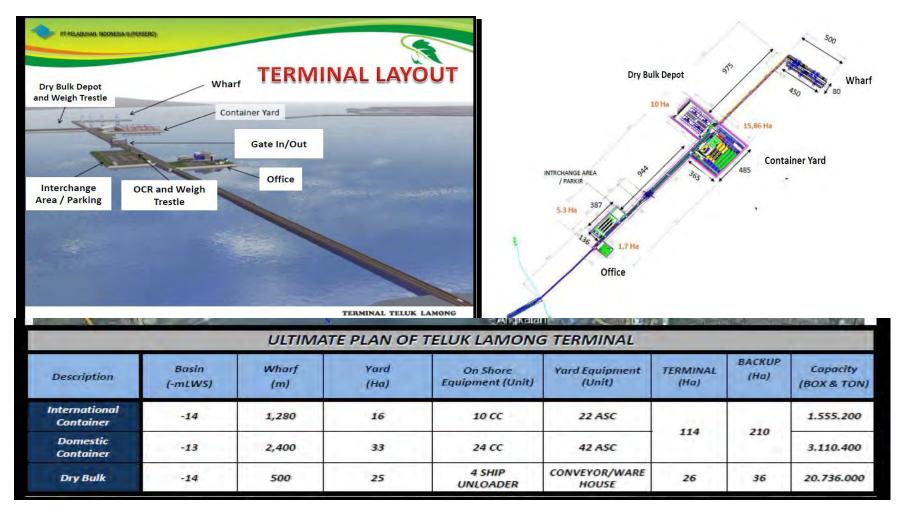
Terminal Sangatta, South Sulawesi



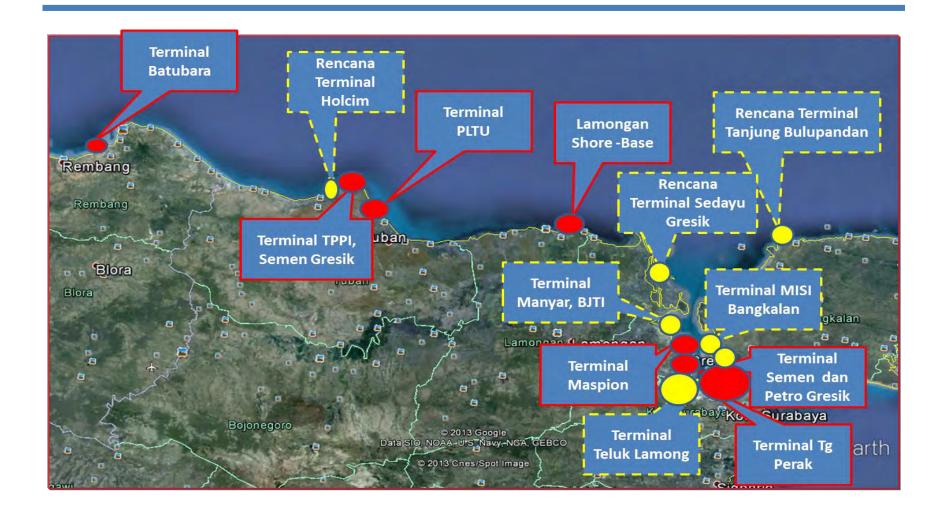
The expansion of Belawan Port



TELUK LAMONG PORT-SURABAYA



PORT HINTERLAND AND SURROUNDING ASSESSED





THANK YOU

INSTITUT TEKNOLOGI SEPULUH NOPEMBER (ITS) SURABAYA

