

Green solutions for ports

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Schneider Electric at a glance

24 billion € sales

41% of sales in new economies

140 000 + people in 100+ countries

4-5%

of sales devoted to R&D



Sustainable commitment

Summary

Where does air emissions in port come from?

What is the impact of air emissions in port?

Is electrification of port a solution?

Why investing in shore connection technology?

What are Schneider Electric shore connection offer & references?

Why choosing Schneider Electric for port electrification project?



The problem

Air pollution in ports



Ships: a major source of air pollution



A cruise vessel (12 MW) emits during 8 hours



1.2 t NO_X equivalent to 10 000 cars

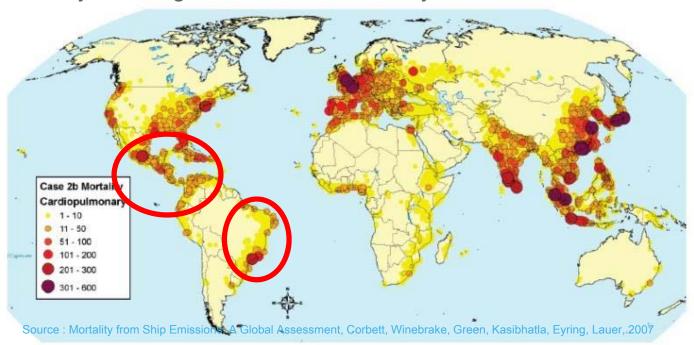
30 kg Particulate Matter equivalent to 6 000 cars

in transit from Rio de Janeiro- to Brazilia



Impact of air pollution in ports

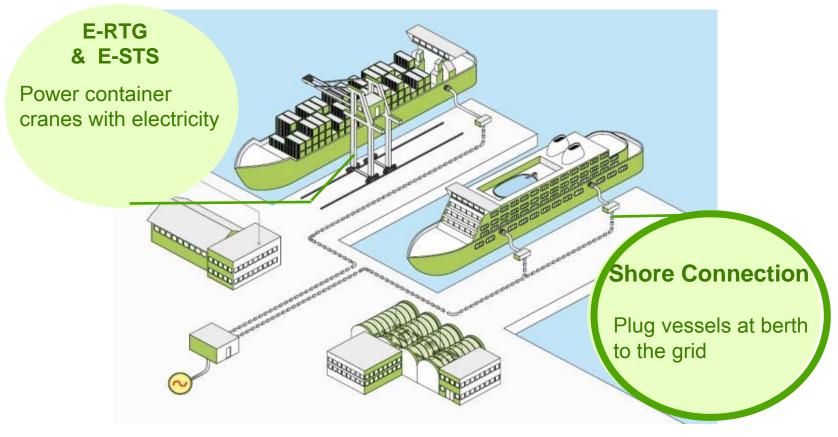
Shipping-related PM emissions are responsible for approximately 60,000 cardiopulmonary and lung cancer deaths annually worldwide in coastal zone



The solution:

Plug the ship into green power!

Major electrical consumers at port



The benefits of shore connection



Become a green port

Nox, Sox, PM, CO2 emissions Noise Vibration



The benefits of shore connection



Help ships to comply with international regulation at lower costs



MARPOL 6 Regulation:

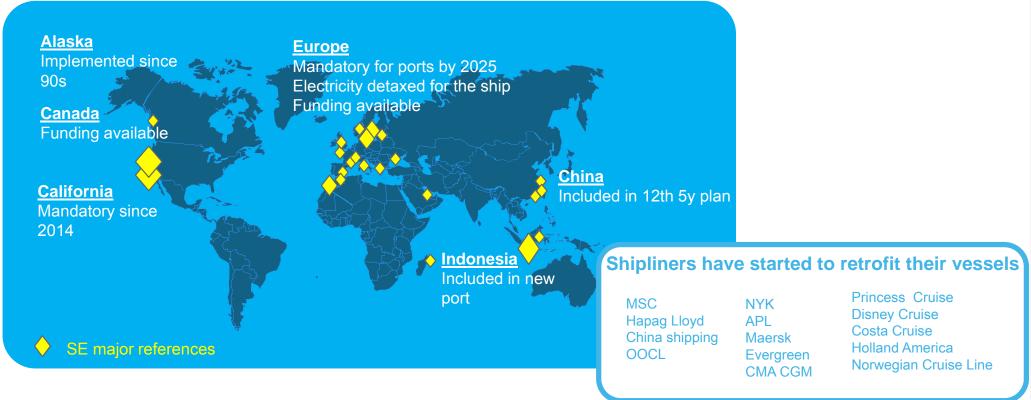
Regulation to limit air pollution from ships In force since May 2005 Ratified by 75 countries = 95% of WW ships traffic

| Year | SO _x limit in emissions (% m/m) MARPOL Annex VI | | Maximum average NOx generated per kWh (g/kWh) MARPOL Annex VI |
|--------------------|--|------|---|
| | | | |
| | 2009 | 4.5% | 1.5% |
| 2010 | | | |
| 2010, July 2011 | 1.0% | | |
| 2012 | | 3,5% | 9.6 |
| 2015 | 0.1% | | |
| 2016 | | | 2.3 |
| 2020 | | 0.5% | |

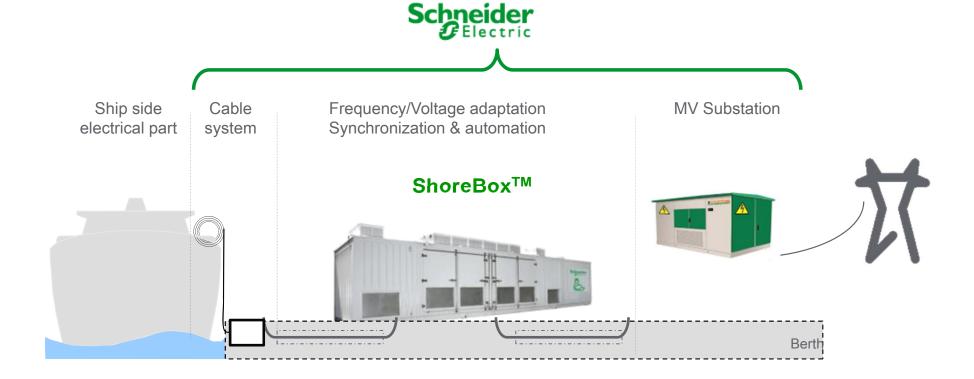
The benefits of shore connection



Anticipate a world wide trend



Shore Connection system overview



Schneider Electric solution: ShoreBoXTM

- •All in one system
- Tested & Validated in factory
- Quick and easy installation
- Standard components
- Compliant to Shore Connection international standard
- Fully automated connection procedure
- Scalable and movable





Schneider Electric experience

MOROCCO



2x2MVA ShoreBoX

Navy ships

LATVIA



2x2MVA ShoreBoX Cargo ships

USA, CANADA



- 23x7,5MVA for container
- 3x15MVA for cruise

INDONESIA



NORWAY



1x1MVA ShoreBoX Offshore Supply Vessels

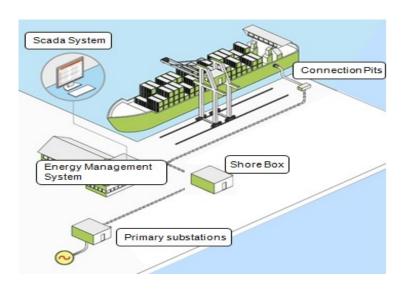
FRANCE



2x4MVA ShoreBoX Navy logitics ships

Schneider Electric Scope of supply





Start of Construction: March 2013 **Completion:**

- 2015 phase 1
- 2023 complete project

Estimated Costs:

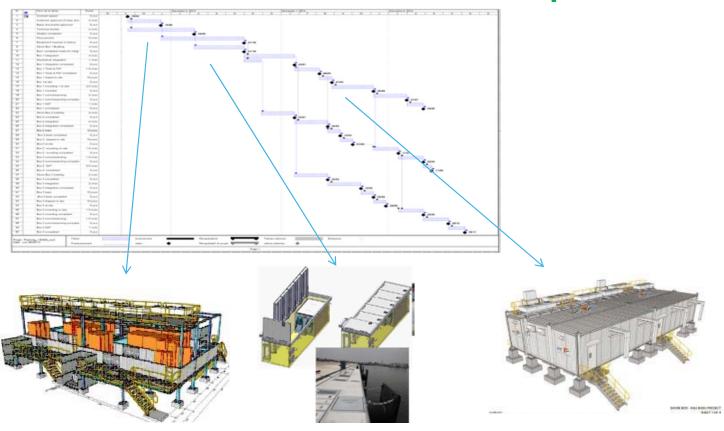
- US \$2.47 bil. phase 1
- US \$1.50 bil. phase 2

Operators: Mitsui & Co; PSA

Design and build project for the all electrical part:

- ➤ Primary Substations,
- ➤ Shore connection systems,
- ➤ Cable management system (Cavotec Partner),
- ➤ Scada System,
- ➤ Installation, Commissioning,
- ➤ Maintenance contract.

We are in the execution phase

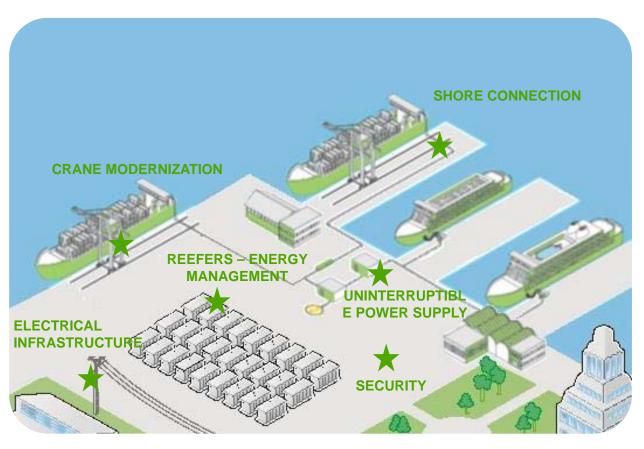


Studies

Cable System installation

ShoreBoXTM production

Schneider electric: your partner to electrify & manage energy in ports



- 1 provider with full scope offer
- Support for electrical design studies
- Dedicated Competency Center gathering our port experts
- Local service support
- Dedicated labs and prototype opened to customer







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