



SICK PORT & TERMINAL INTELLIGENT SENSOR SOLUTION FOR ENHANCED SAFETY AND EFFICIENCY

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Business Development Manager - Logistics Automation

SICK Turkey

SICK
Sensor Intelligence.

□ SICK – worldwide one of the leading manufacturers of sensors and sensor solutions for industrial applications

69 Years of experience. Founded 1946.

6,95 Employees worldwide

7
88 Countries with SICK presence : More than 50 subsidiaries and participations as well as numerous specialized agencies

1,09 Million euros Group sales in the fiscal year 2014

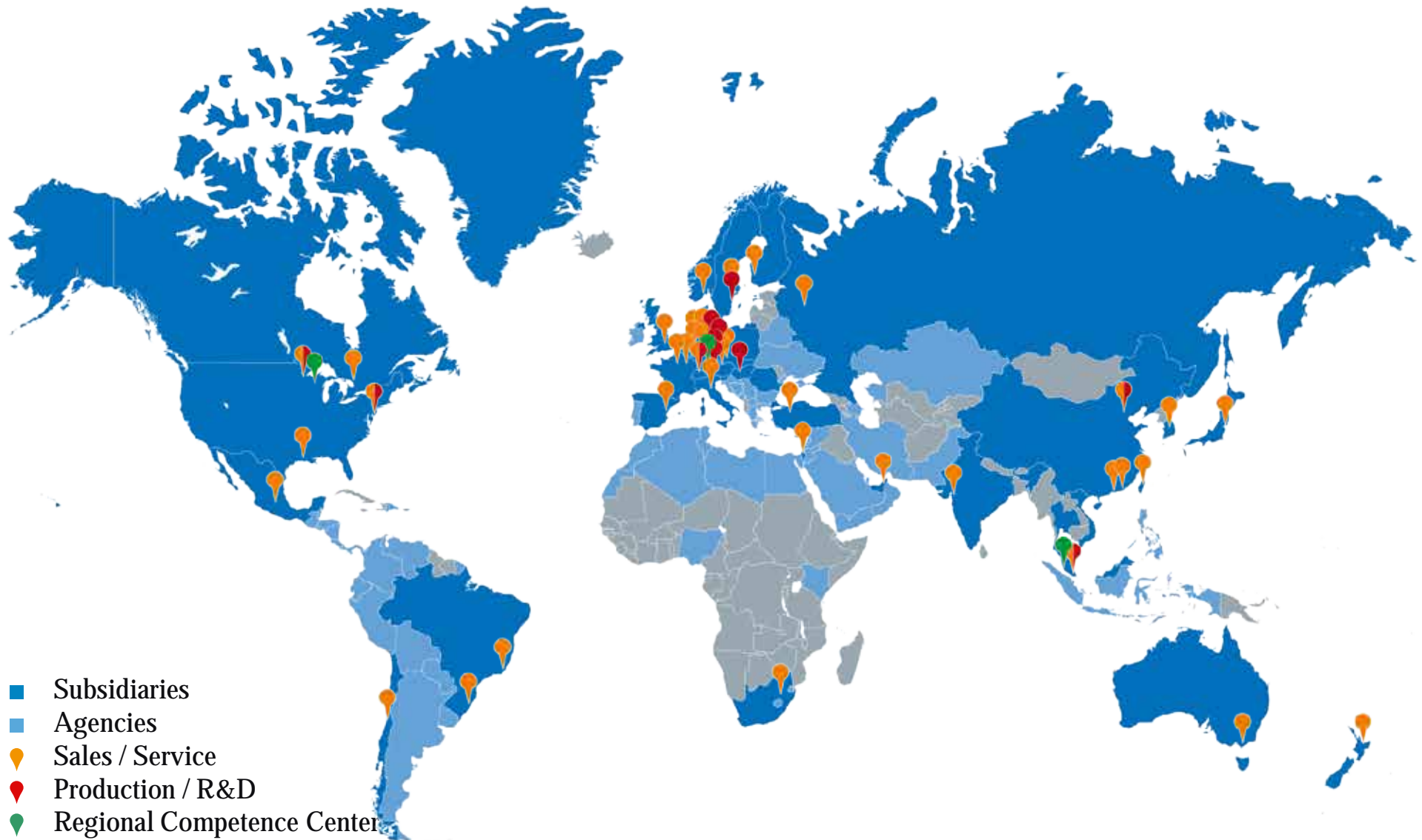
9
40,000 Products and thus widest product and technology portfolio in the sensor industry

2,39 Patents and thus leading in developing innovative sensor solutions

6

ALWAYS CLOSE TO YOU
SHORT DISTANCES SAVE YOU TIME AND MONEY

SICK
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SICK TURKEY AT A GLANCE

SICK
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20 Years of experience.
1994 – Onur Muhendislik
2004 - GTR.

46 Employees

10 Regional sales engineers in industrial regions

Head Office Location: Istanbul

UTEM – Test and Training Center

WE ARE CLOSE TO YOUR INDUSTRY

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FACTORY AUTOMATION

LOGISTICS AUTOMATION

PROCESS AUTOMATION

- § Automotive and parts supplier
- § Beverage
- § Consumer goods
- § Electronics
- § Food
- § Glass
- § Handling and Assembly
- § Machine tool
- § Packaging
- § Pharma and cosmetics
- § Print
- § Robotics
- § Rubber and plastics
- § Semiconductor
- § Solar
- § Textile
- § Tire
- § Wind
- § Wood



WE ARE CLOSE TO YOUR INDUSTRY

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FACTORY AUTOMATION

LOGISTICS AUTOMATION

PROCESS AUTOMATION



- § Cement
- § Chemical and HPI
- § Maritime
- § Metal and steel
- § Mining
- § Oil and gas
- § Power
- § Waste and recycling



WE ARE CLOSE TO YOUR INDUSTRY



FACTORY AUTOMATION

LOGISTICS AUTOMATION

PROCESS AUTOMATION



- § Airport
- § Building management
- § Building safety and security
- § Courier, express, postal and cargo
- § Cranes
- § Industrial vehicles
- § Port
- § Retail and warehousing
- § Storage and conveyor
- § Traffic



REQUIREMENTS

SICK

REQUIREMENTS!

Risk Reduction



Efficiency



OUR AIM

SICK

What are the concepts?

Risk area access protection

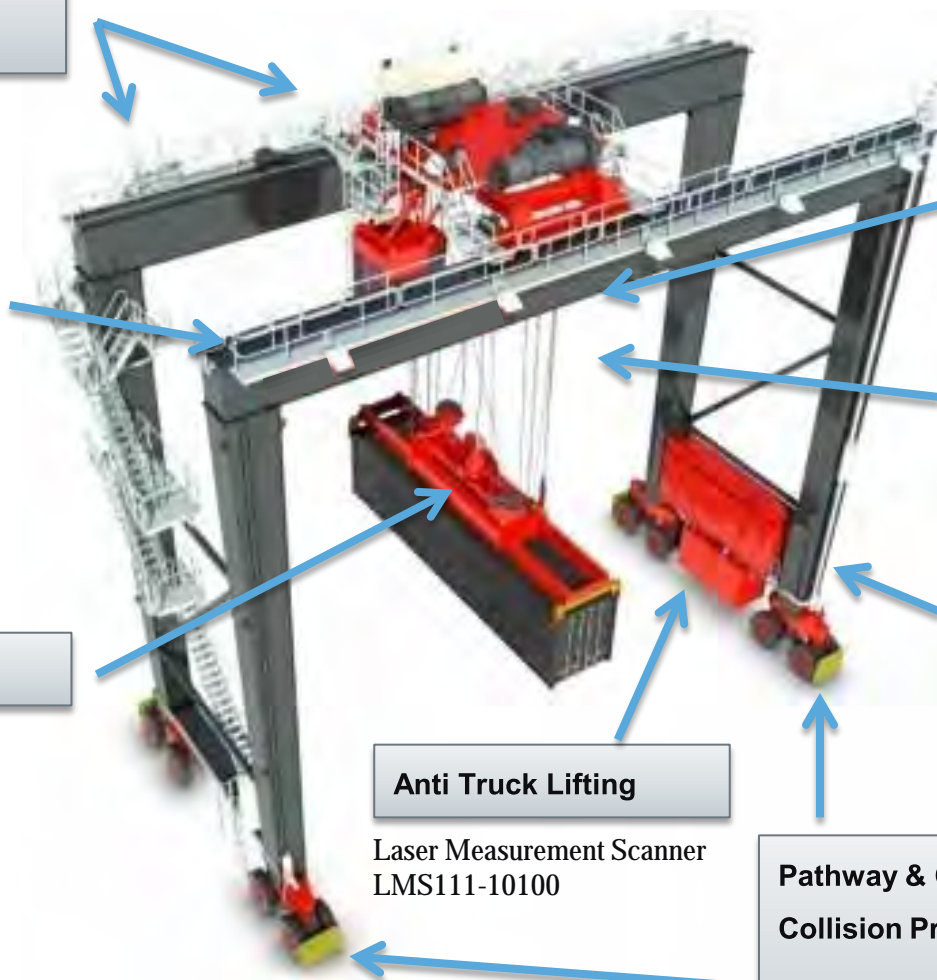
Electro Mechanical Safety Switch

Trolley Positioning

Linear Encoder KH53-PXF00038

Twin Twenty Detection

Laser Measurement Scanner TIM 556



Container stack profiling / high control

Laser Measurement Scanner LMS511-10100 Pro

**Graber Positioning
Spreader Positioning**

Laser Distance Measurement DMT10-2-1111

E-RTG Guidance

Laser Measurement Scanner LMS111-10100
Laser Distance Measurement DT35

Anti Truck Lifting

Laser Measurement Scanner LMS111-10100

**Pathway & Cross Travel
Collision Prevention**

(front & rearward)

High Diagnostic Coverage
Laser Scanning System
AOS104-RTG

SICK RELIABLE SOLUTIONS

RECOMMENDATION @ AUTOMATED RMG

Container Stack Profiling

TMEIC Maxview SMART MOVE System based on
SICK Laser Measurement Scanner LMS511-10100
Pro
or
SEOHO Stack Profiling System based on
SICK Laser Measurement Scanner LMS511-10100
Pro

Twin Twenty Detection

Laser Measurement Scanner
TIM 551

Trolley Positioning

Linear Encoder
KH53-PXF00038

Risk Area Access Control

Electro Mechanical Safety
Switch

Crane Positioning

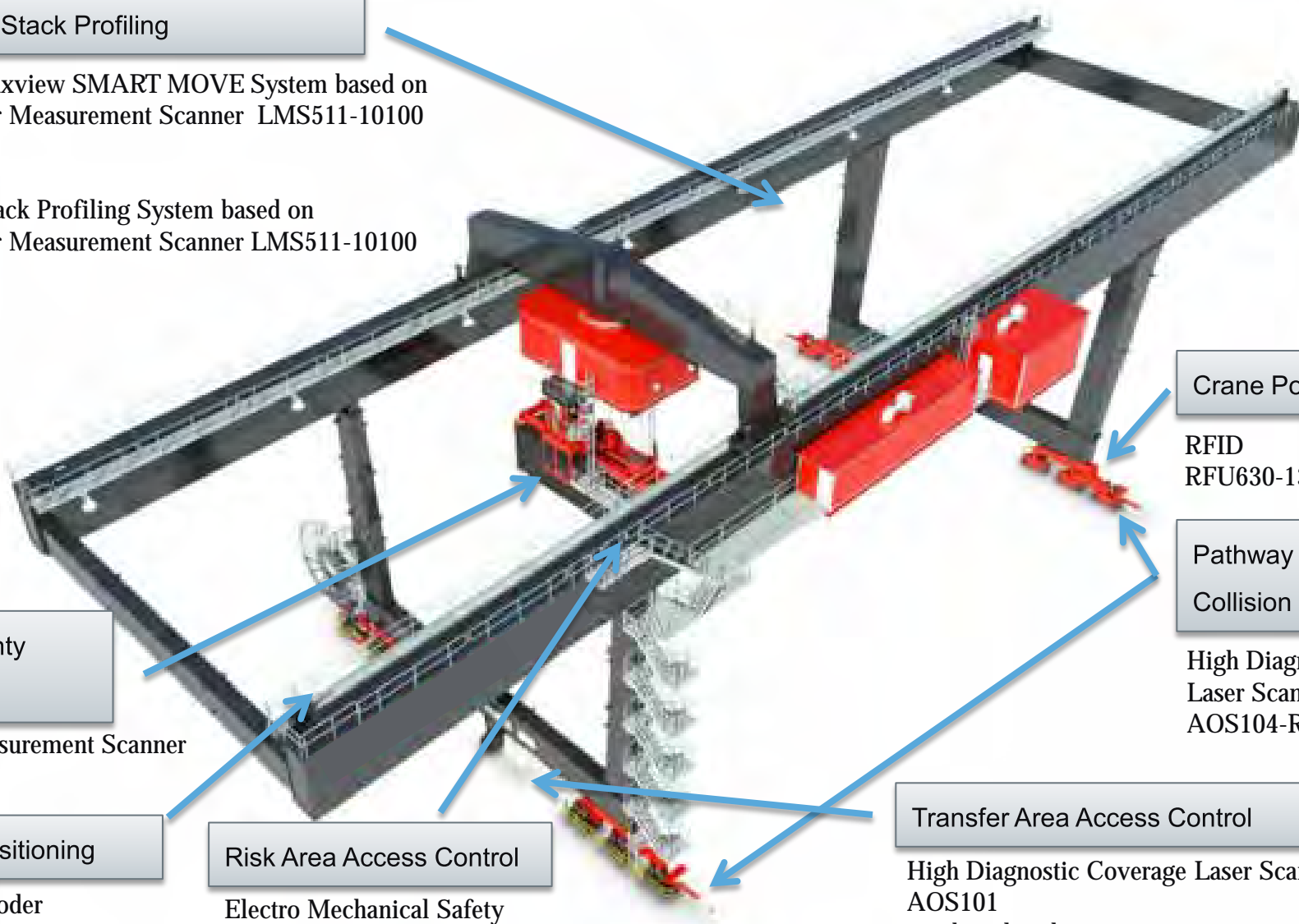
RFID
RFU630-13105

Pathway Collision Prevention

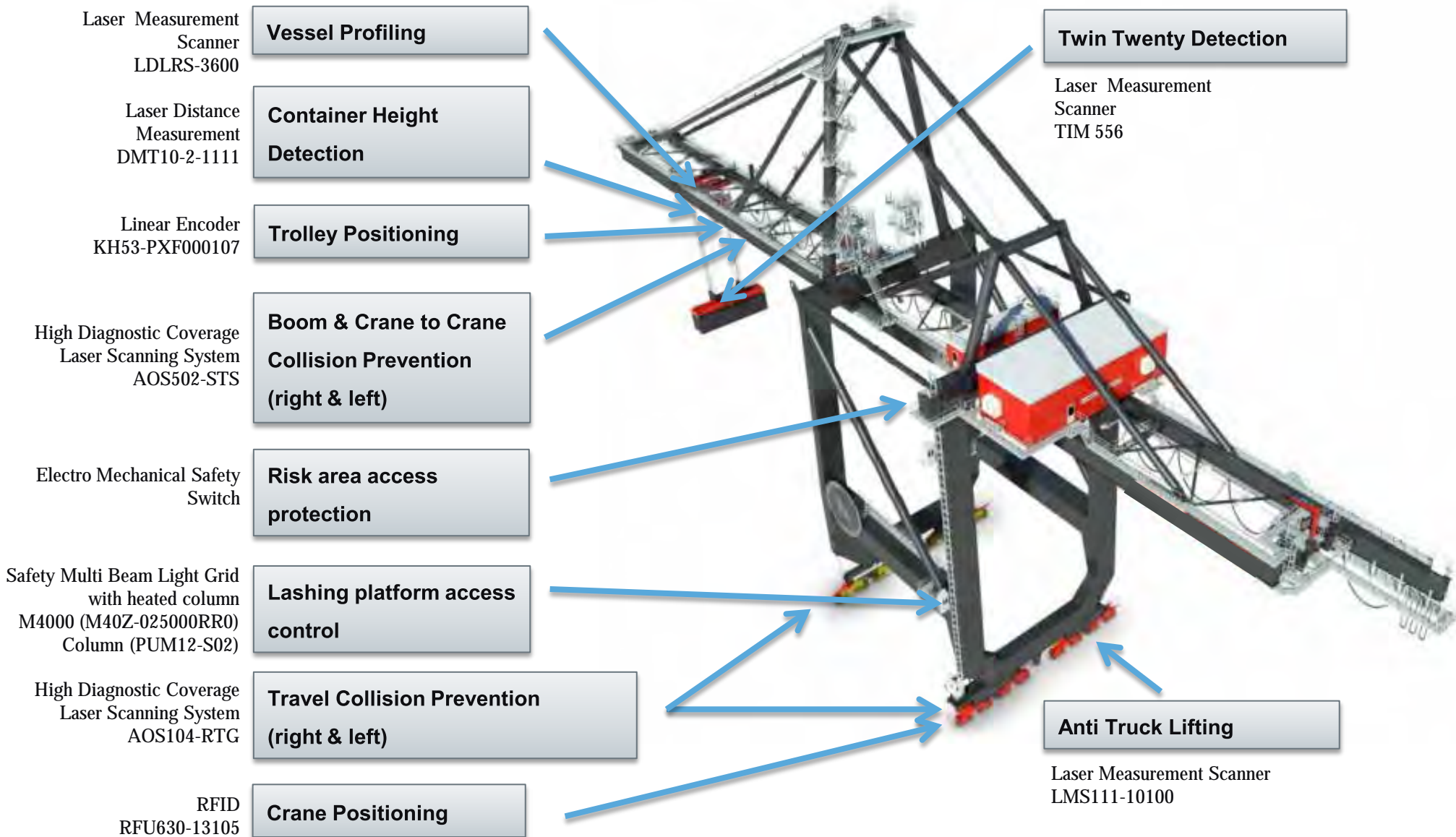
High Diagnostic Coverage
Laser Scanning System
AOS104-RTG

Transfer Area Access Control

High Diagnostic Coverage Laser Scanning System
AOS101
combined with
Active RFID technology to identify AGV

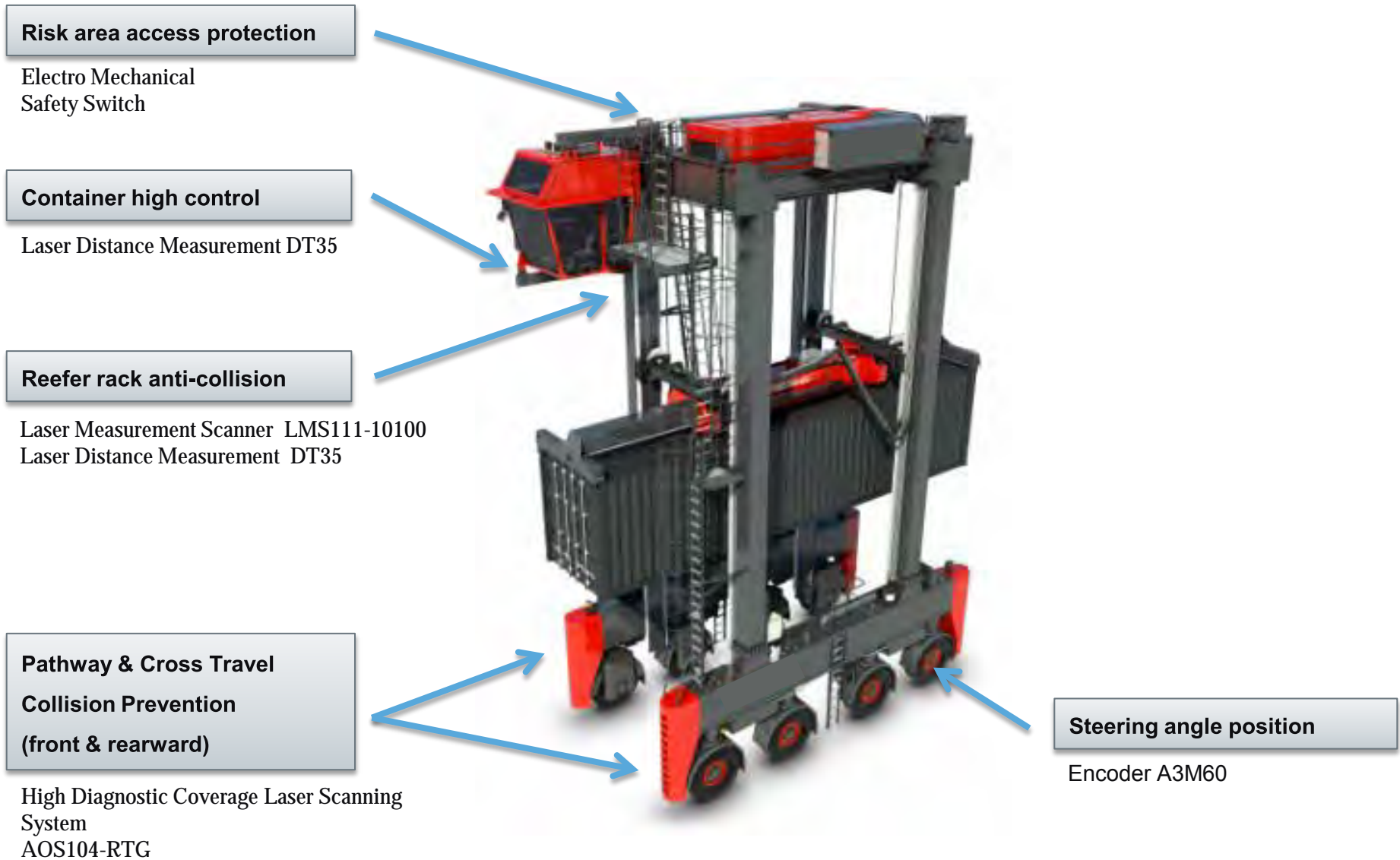


SICK RELIABLE SOLUTIONS @ STS CRANE



SICK RELIABLE SOLUTIONS

@ STRADDLE / SHUTTLE CARRIER



SICK RELIABLE SOLUTION @ AGV



**Pathway
Collision Prevention**

High Diagnostic Coverage
Laser Scanning System
AOS502

SICK RELIABLE SOLUTIONS

@ LIFT TRUCK (REACH STACKER)

Reach Stacker (RS)



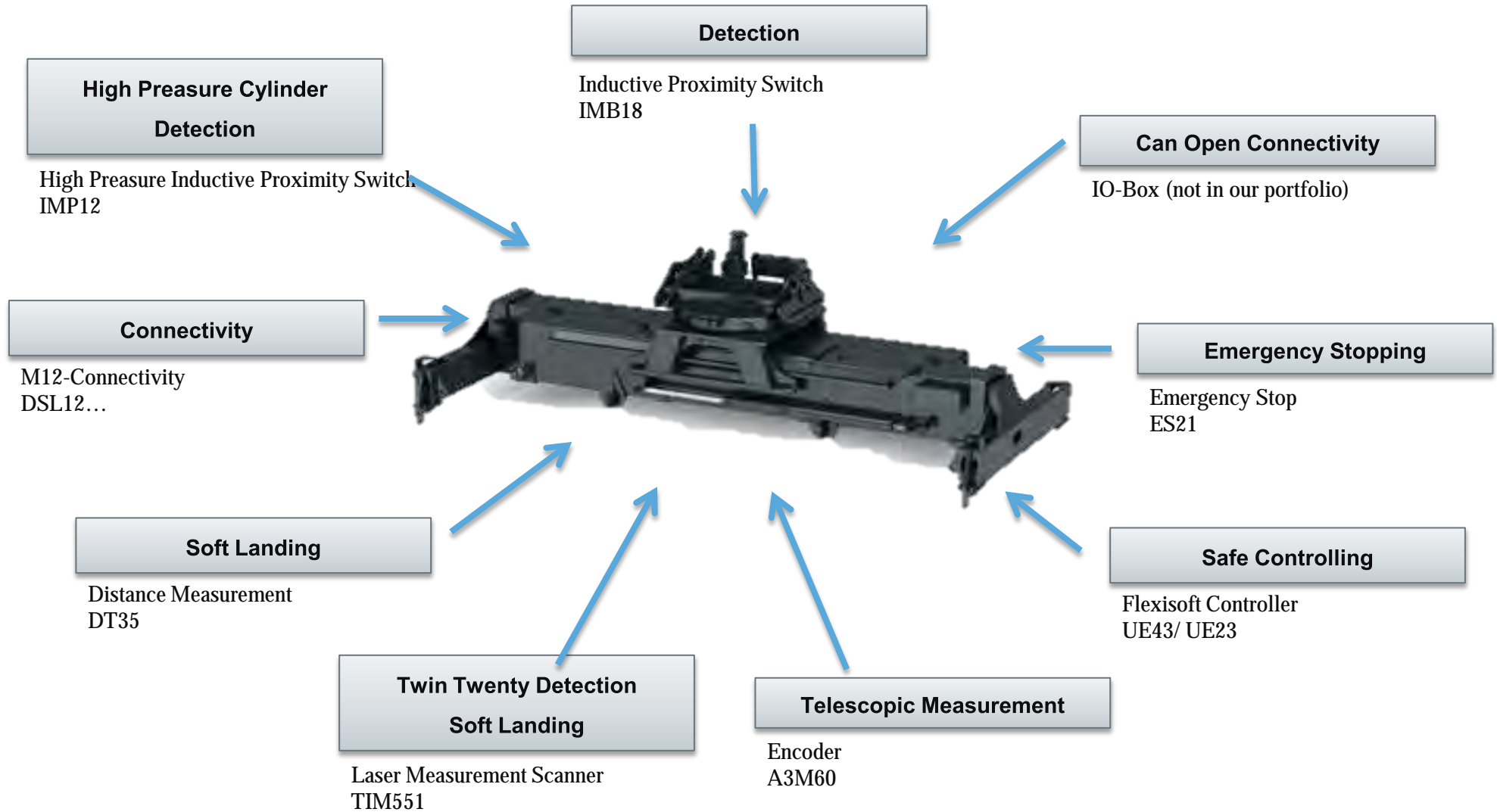
Rear Drive Assistance System

RAS-1200
Reach Stacker Assistance System

System = LMS111 + Controller +
Monitor



Rear drive Scanner
LMS111



SICK COMPETENCE

DESCRIPTION OF SOLUTIONS

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COMPONENTS

SYSTEMS

SERVICE



SICK RELIABLE SOLUTIONS – FOCUS 1

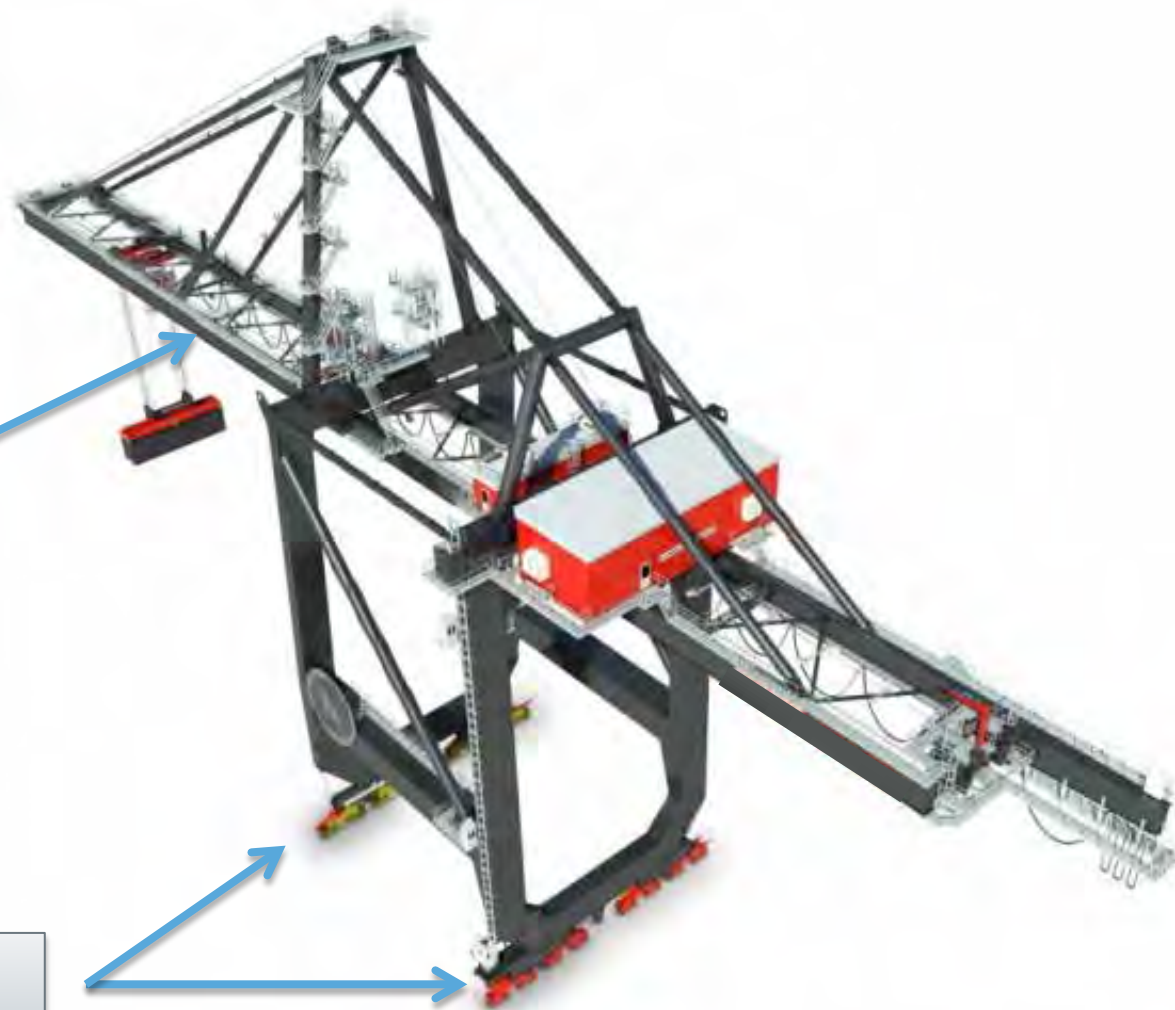
@ STS CRANE

High Diagnostic Coverage
Laser Scanning System
AOS502-STC

**Boom & Crane to Crane
Collision Prevention
(right & left)**

High Diagnostic Coverage
Laser Scanning System
AOS104-RTG

**Travel Collision Prevention
(right & left)**



SICK HIGH DIAGNOSTIC COVERAGE SOLUTION

AOS – ADVANCED OBJECT DETECTION SYSTEM | AOS502-STS

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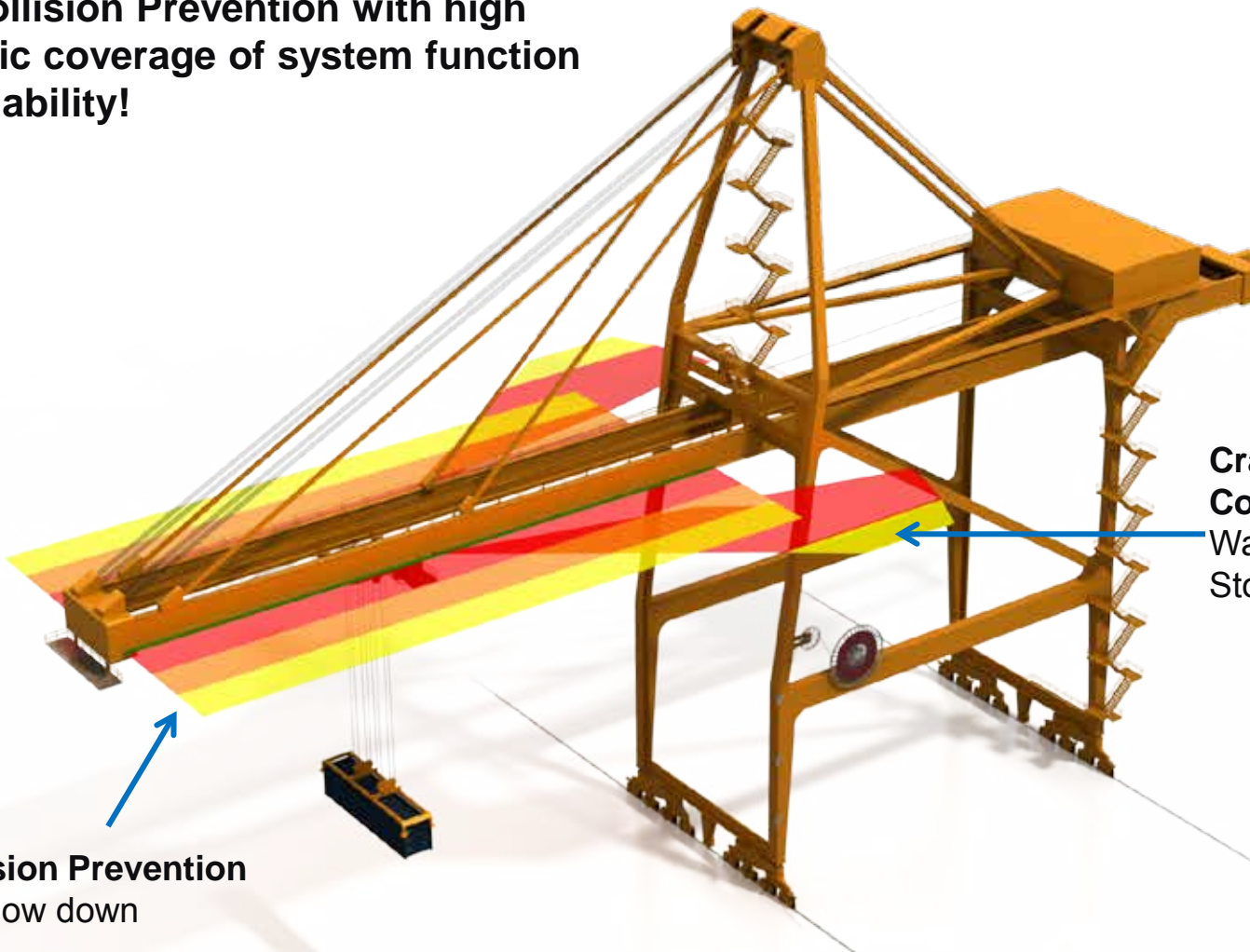
For greater safety and efficiency
during container handling

SICK HIGH DIAGNOSTIC COVERAGE SOLUTION

AOS – ADVANCED OBJECT DETECTION SYSTEM | AOS502-STS



Boom Collision Prevention with high diagnostic coverage of system function and availability!



Crane to Crane Collision Prevention
Warning and Stop Laser Field

Boom Collision Prevention
Warning + Slow down
and
Stop Laser Field



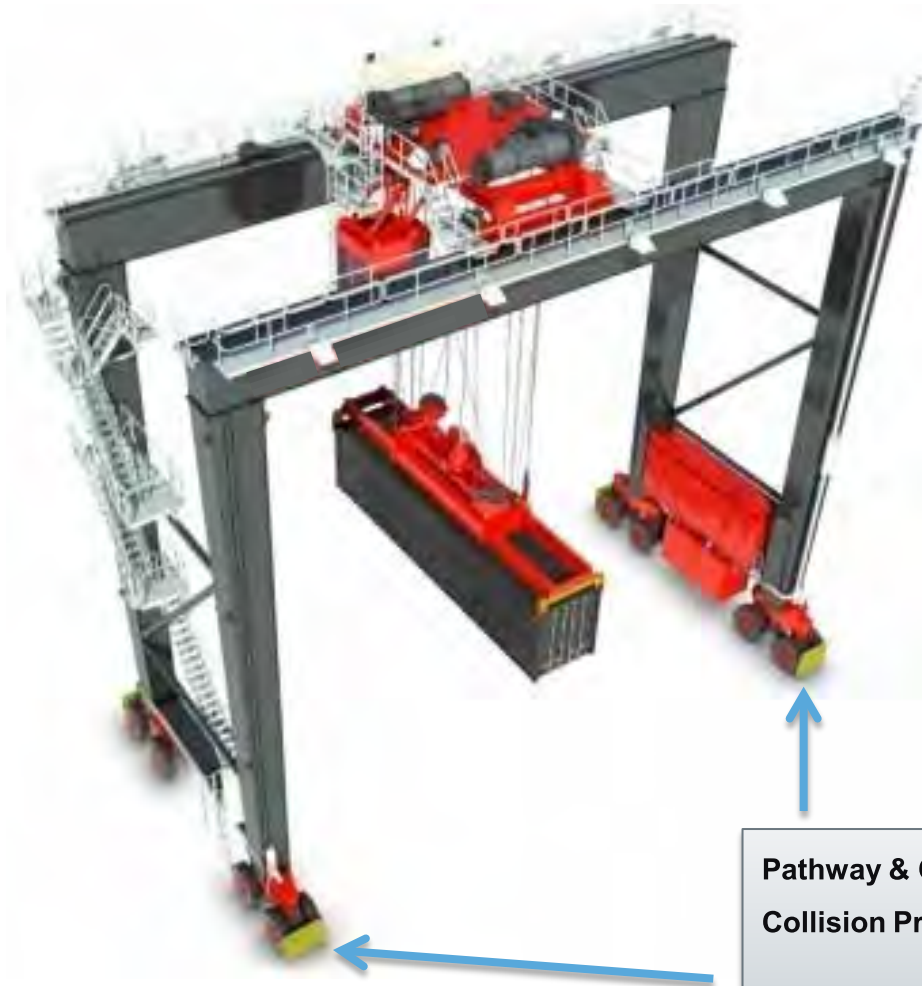
LMS511



Flexi Soft

SICK RELIABLE SOLUTIONS – FOCUS 2

@ RTG



**Pathway & Cross Travel
Collision Prevention
(front & rearward)**

High Diagnostic Coverage
Laser Scanning System
AOS104-RTG

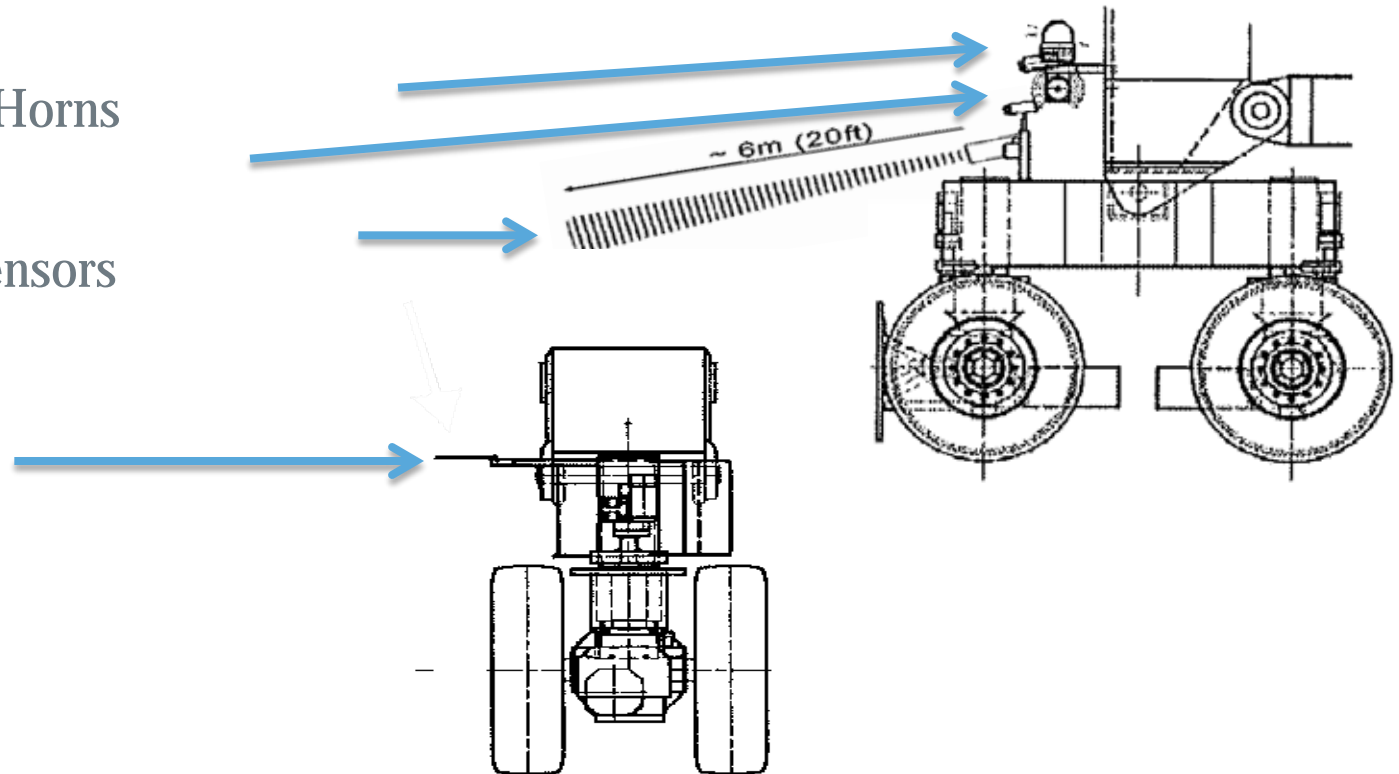
PATHWAY WARNING SYSTEMS

...and simple collision prevention

**(MIN. TO WARN BUT LESS AUTOMATED RELIABLE)
NO AUTOMATIC SYSTEM AND NO DIAGNOSTIC
COVERAGE!**

TODAY: COLLISION PREVENTION / WARNING DEVICES IN PORT CRANES

Warning Beacons and Horns
Video Display System
& simple Ultrasonic Sensors



Cat's Wisker

SICK HIGH DIAGNOSTIC COVERAGE SOLUTION

AOS – ADVANCED OBJECT DETECTION SYSTEM | AOS104-RTG

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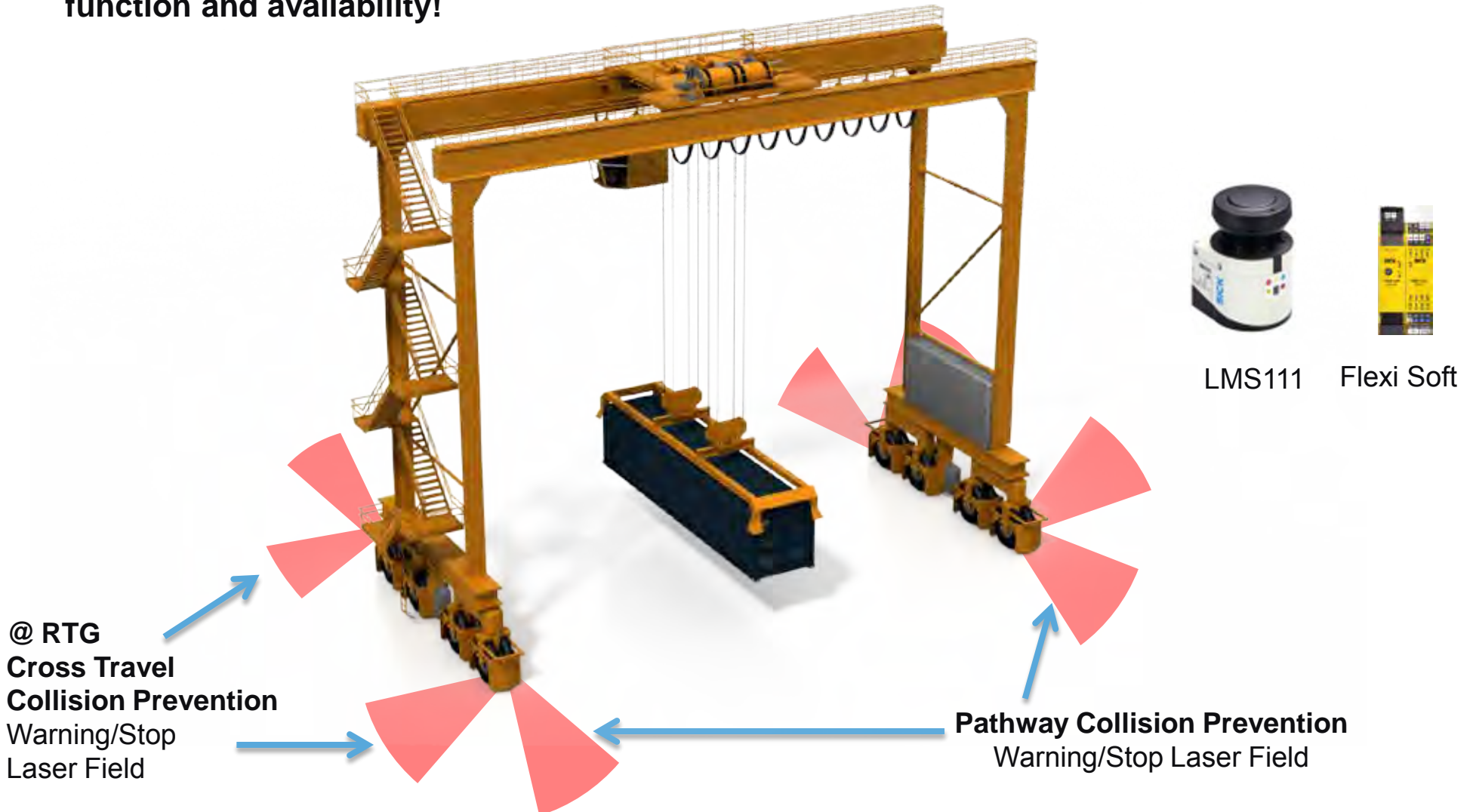
For greater safety and efficiency
during container handling

SICK HIGH DIAGNOSTIC COVERAGE SOLUTION

AOS – ADVANCED OBJECT DETECTION SYSTEM | AOS104-RTG



Pathway and Cross Travel Collision Prevention with high diagnostic coverage of system function and availability!

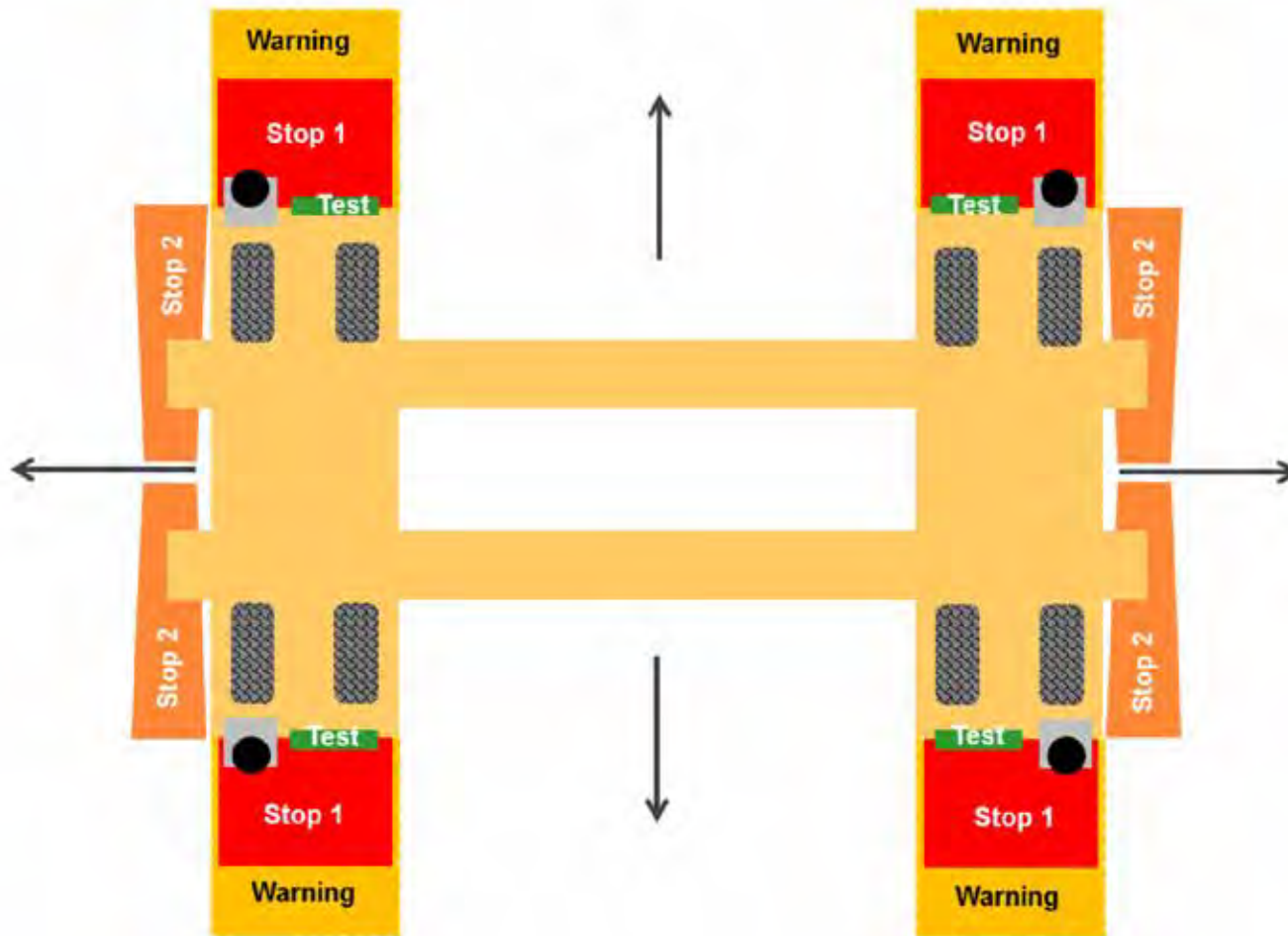


SICK HIGH DIAGNOSTIC COVERAGE SOLUTION

AOS – ADVANCED OBJECT DETECTION SYSTEM | AOS104-RTG



Pathway and Cross Travel Collision Prevention with high diagnostic coverage of system function and availability!



LMS111



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SICK HIGH DIAGNOSTIC COVERAGE SOLUTION

AOS – ADVANCED OBJECT DETECTION SYSTEM | AOS104-RTG

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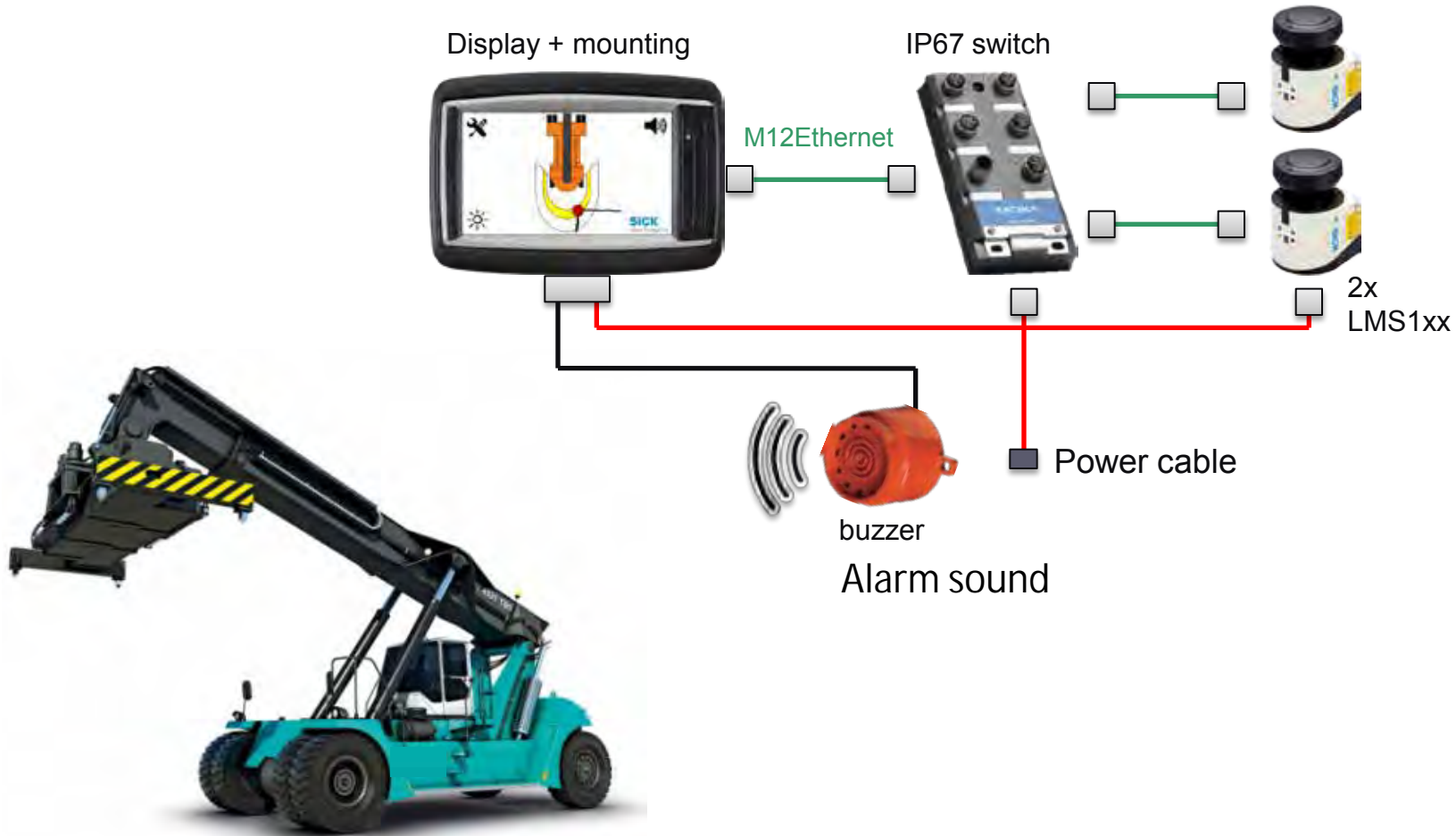
REAR DRIVE ASSISTANCE – FOCUS 3 @ REACH STACKER



For greater safety and efficiency
during container handling

REAR DRIVE ASSISTANCE TO PREVENT COLLISIONS

RAS-1200 | REACH STACKER ASSISTANT SYSTEM



TRUCKS AT GANTRY CRANES – FOCUS 4 LASER MEASUREMENT SCANNER LMS111

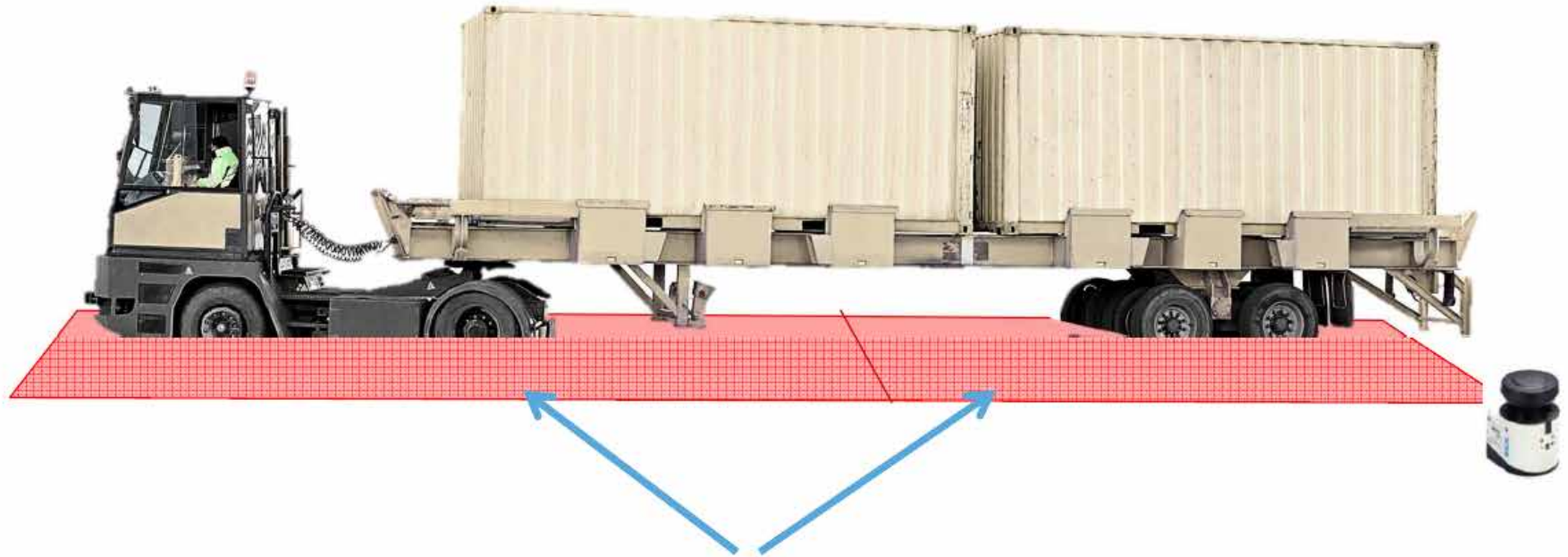
SICK
Sensor Intelligence



For greater safety and efficiency
during container handling

TRUCKS AT GANTRY CRANES

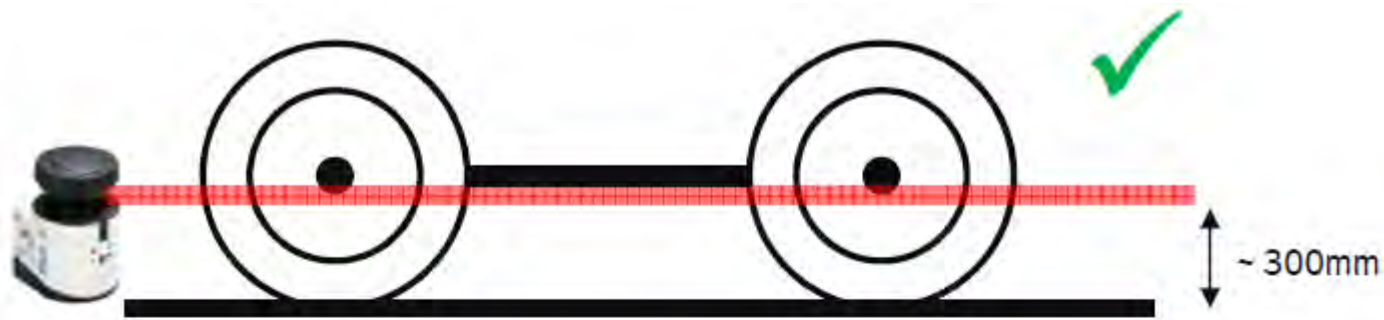
SOLUTION FOR ANTI TRUCK LIFTING



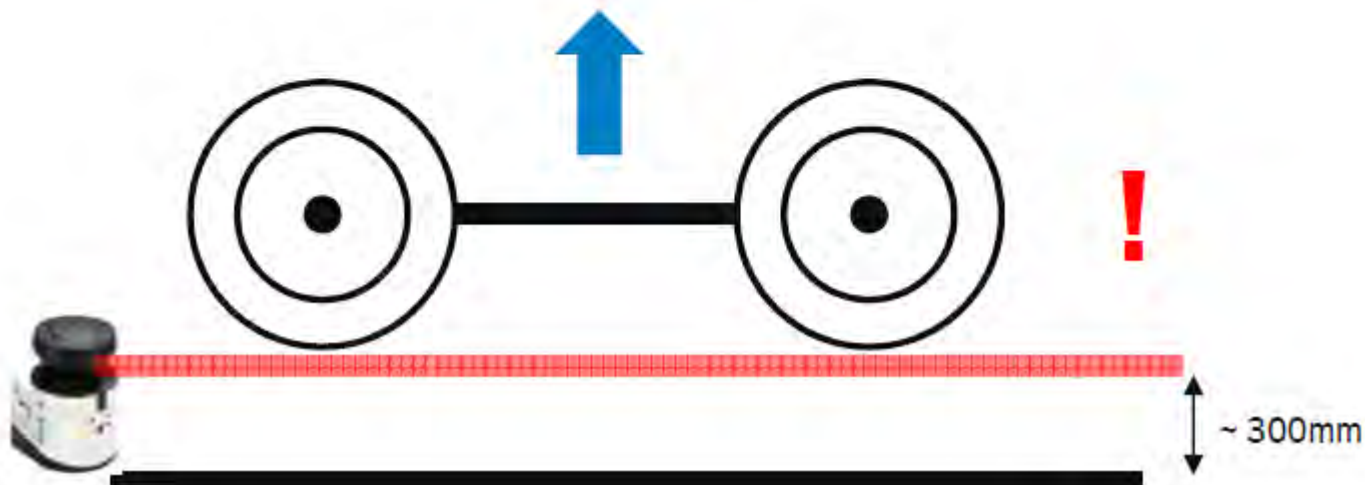
Two monitoring zones for front and rear part of truck
Laser scanner positioned on gantry crane relative to truck position

TRUCKS AT GANTRY CRANES

SOLUTION FOR ANTI TRUCK LIFTING



- Both zones to be infringed during lifting movement (indication on separate device outputs)
- Lifting enabled



- Both zones/device outputs monitored when lifting starts
- After the spreader has reached a defined height, crane control overrides device outputs and continues lifting

COLLISION PREVENTION

TT CLUB REPORTS IN PORT STRATEGY ABOUT PROVEN TECHNOLOGY FROM SICK

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Article in the
Port Strategy
Edition 06-2014

portstrategy



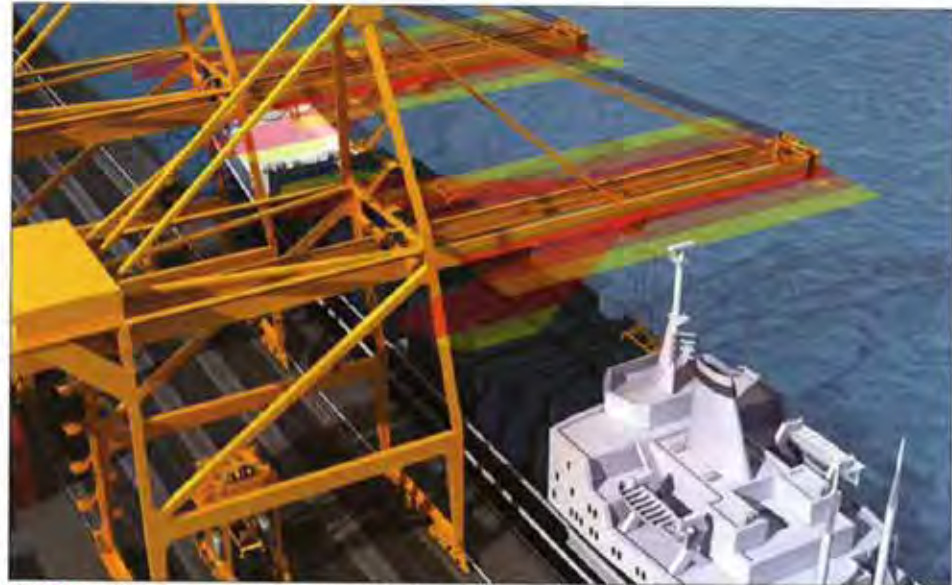
TheOpinion

TT Club's Laurence Jones examines the effectiveness of crane anti-boom collision technology

THE INTRODUCTION OF boom anti-collision electronic sensors for use on quay cranes has undoubtedly had a beneficial impact. However, it is frustrating to note the continued regularity of this type of accident where the boom of a quay crane collides with a ship.

These collisions vary from minor impacts with the bridge of the ship to, in one instance, an incident

Bumping up the agenda



OUTREACH: crane boom anti-collision technology is now well established

which caused around \$2m worth of damage and the crane was out of service for six months.

Since the technology to prevent

these types of accidents is now well established, it seems puzzling that terminals have not universally protected their own assets and

eliminated one liability exposure. Unfortunately, the incentive generally only comes after an operator has experienced a collision. ➔



Message



‘Fitting proven electronic sensor devices to all quay crane booms to prevent them accidentally colliding with ships could save the port industry millions of dollars of damage and operational downtime.’



Message

(Laurence Jones in Port Strategy about SICK Technology)



... Electronic sensors are now proven to be effective and can provide warning, slow down and stop signals to eliminate this type of accident. They should be retro-fitted to all existing cranes and specified for all new cranes.

A laser sensor system from SICK Sensor Technologies is considered by most people in the industry, as the most proven and cost effective system; this is supported by the TT Club`s experts and experience. ...



The global voice and forum for port equipment and technology

- § The mission of PEMA is to provide a forum and public voice for the global port equipment and technology sectors, reflecting their critical role in enabling safe, secure, sustainable and productive ports.
- § Chief among the aims of the Association is to provide a forum for the exchange of views on trends in the design, manufacture and operation of port equipment and technology worldwide.



PEMA (ASSOCIATION) INTERNATIONAL RECOMMENDATIONS

- § For all Port Equipment generally the Machine Directive is the major standard
- § For those safety specifications which are not clear described in the standard the following organizations are committed to support and promote recommendations and technological “state of the art” solutions to enhance risk reduction.



BP1



BP2



IMPROVED SAFETY AND EFFICIENCY OF CONTAINER OPERATIONS

Benefits

- § Reduction in labor costs & quay, yard errors
- § Improved safety at employees and machines
- § Automated efficient container handling
- § Improves 24/7 availability



**MANY THANKS FOR YOUR
ATTENTION.**

Ayşen Öztoprak

Business Development Manager - Logistics Automation

SICK Turkey

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