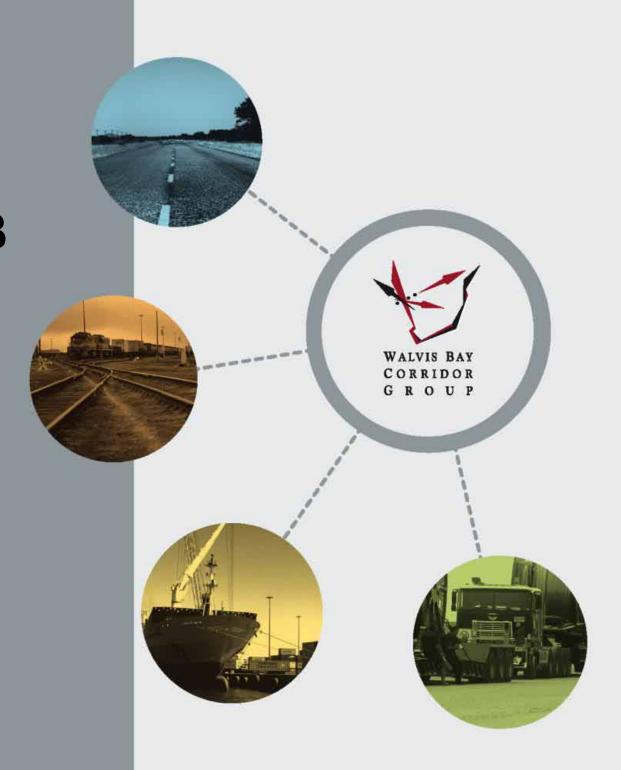
NAMIBIA AS A LOGISTICS HUB

12th Intermodal Africa, Durban

23 October 2014





INFRASTRUCTURE DEVELOPMENT













WHO'S THE WALVIS-BAY CORRIDOR GROUP





CORRIDORS TO ACCELERATE GROWTH

- Government invested in major transport infrastructure to link Namibia with rest of neighbouring countries:
 - Port development,
 - •Rail development, (Links with Angola, Botswana, Zambia)
 - •Road development (Links with Angola, Botswana, Zambia)
 - Air linkage development

 Optimize unique location of Namibia and to establish new trade routes to link Namibia with rest of the SADC region

Increased/important role of transport & logistics as GDP %





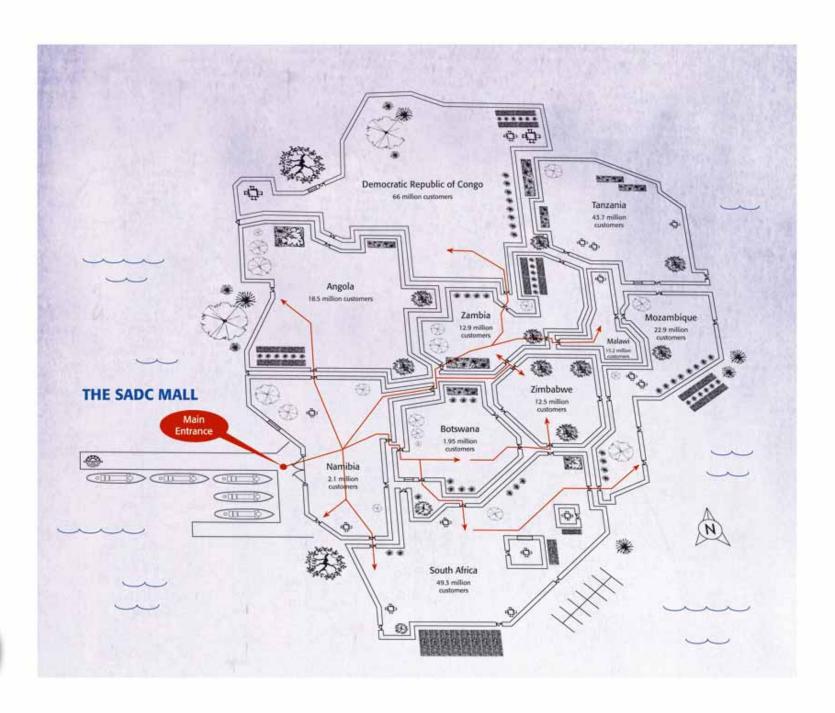
NAMIBIA STRATEGIC PLAN

- Infrastructure development since 1990 basis for Corridor development
 - Regional integration
 - Economic development
 - Bridging the Infrastructure gap in SADC
- WBCG established in 2000 (Private Public Partnership)
- Government cooperating with private sector to optimize infrastructure development:
 - Broader transport coordination with all stakeholders
 - •Support Business Development
 - Support Cross border facilitation
 - Spatial Development Initiatives



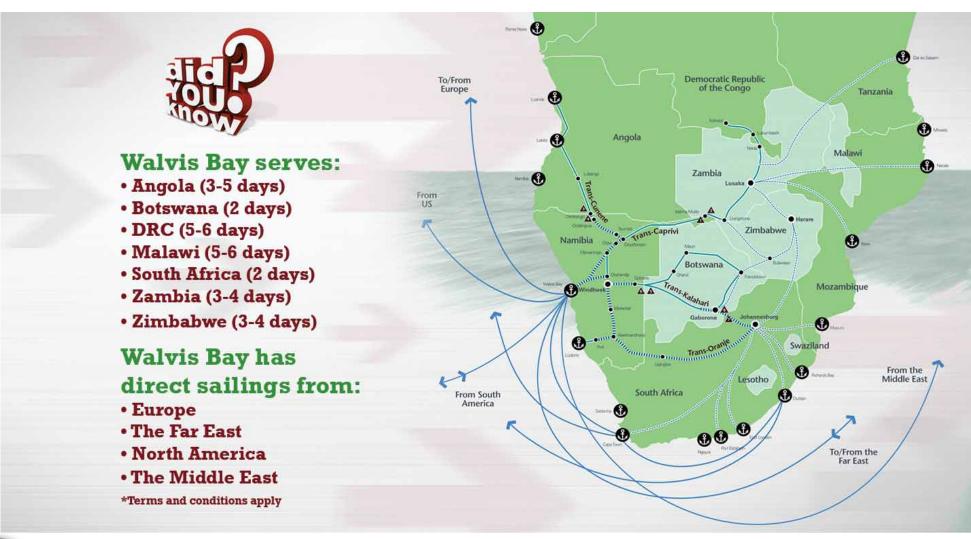


WELCOME TO YOUR SADC MALL





TIME TO THE MARKET







WHERE DID WE START?

- All trade via South Africa
- No connections to neighbours
- Limited knowledge about Namibia
- Limited knowledge & trade with SADC
- No direct shipping connections
- Zero Corridor /Transit traffic





BENEFIT OF CORRIDOR DEVELOPMENT

- Focus on doing more with less
- Benefit to the consumer
- Economy of scales
- Increasing scheduled shipping calls
- Alternative trade routes





CONNECTING SADC TO THE WORLD

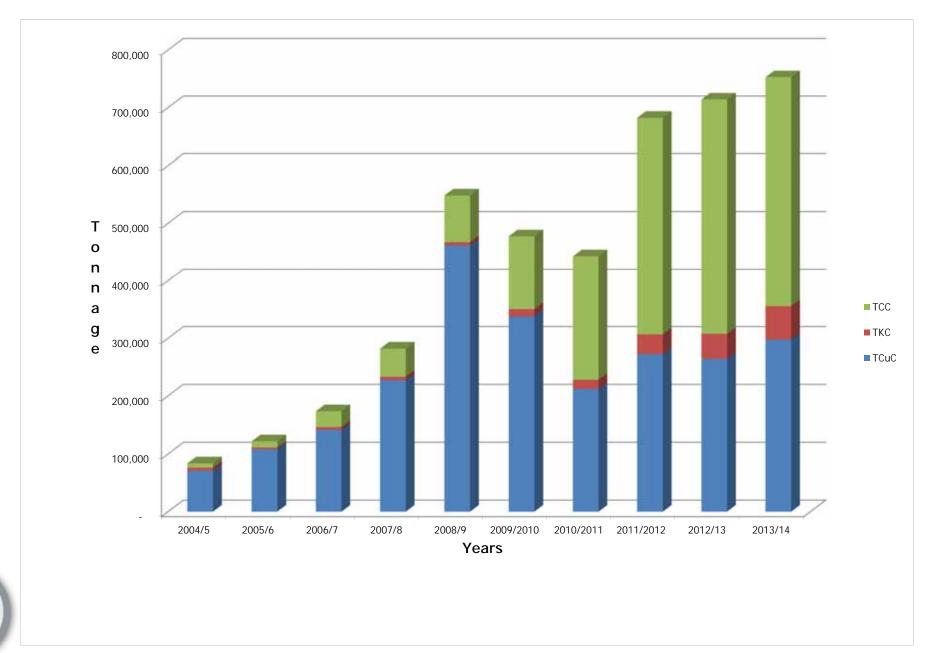
- Strategic location
- Gateway to West coast of Africa

- International Shipping connections
- Main economic centres in the world





CORRIDOR GROWTH







NAMIBIA BORDER GROWTH

- Border growth 107% in last 5 years
 - > 2007 = 2.2 m tons
 - > 2012 = 4.6 m tons
- No. of truckloads pd.
 - **>** 2007 182
 - **>** 2012 377
 - **>** 2020 586
- Port volumes pa 1,785 % in 12 years
 - > 2000 20,000 TEU's
 - > 2012 377,000 TEU's
 - > 2020 1,000,000 TEU's





FUTURE?

- •1994 Fishing Port
- •2000 Deepening of port to 12.8 m
- •2004 First Hinterland cargo
- •2011 Deepening of port to 14 m
- •2016 Port Expansion
- •2020 Railway links to all neighbouring markets
- •2025 -Logistics & Distribution Hub for Southern Africa





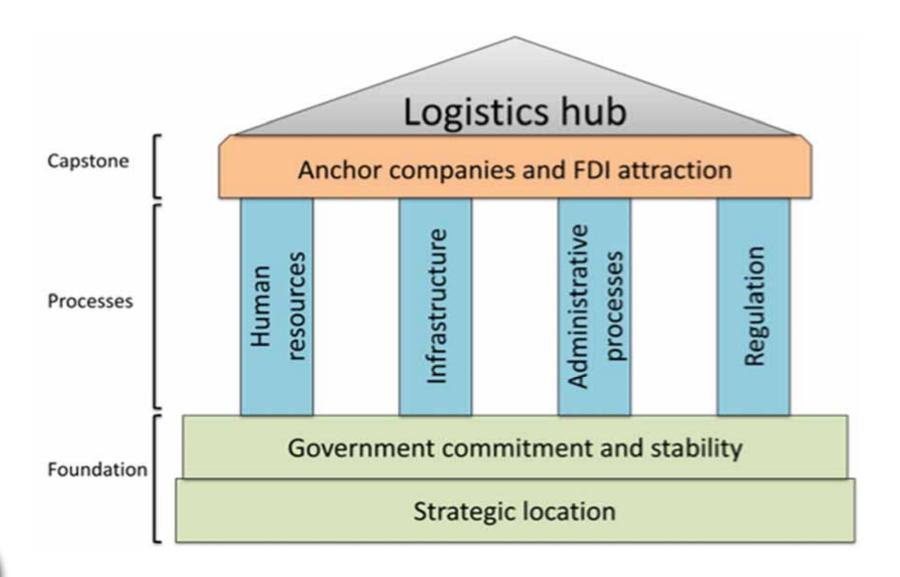
NAMIBIA AS LOGISTICS HUB?

- •Transport & Logistics economic priority NDP 4
- Optimise Namibia's location
- Develop a framework for the process
- Logistics Master Plan
- Market the Logistics Hub





BENCHMARK AS A LOGISTICS HUB







CRITICAL SUCCESS FACTORS

- Bigger & Better
 - > Rail
 - > Port
 - > Air
 - > Road
 - > Borders
 - > Intermodal linkages





PROJECTS IN PROGRESS

- Transport Master Plan 2013
- Dry ports: Botswana, DRC, Zimbabwe & Zambia
- Completion of Railway links to neighbours
- Spatial Development Initiatives
- One Stop Border Posts
- Truck Stops
- Port Expansion





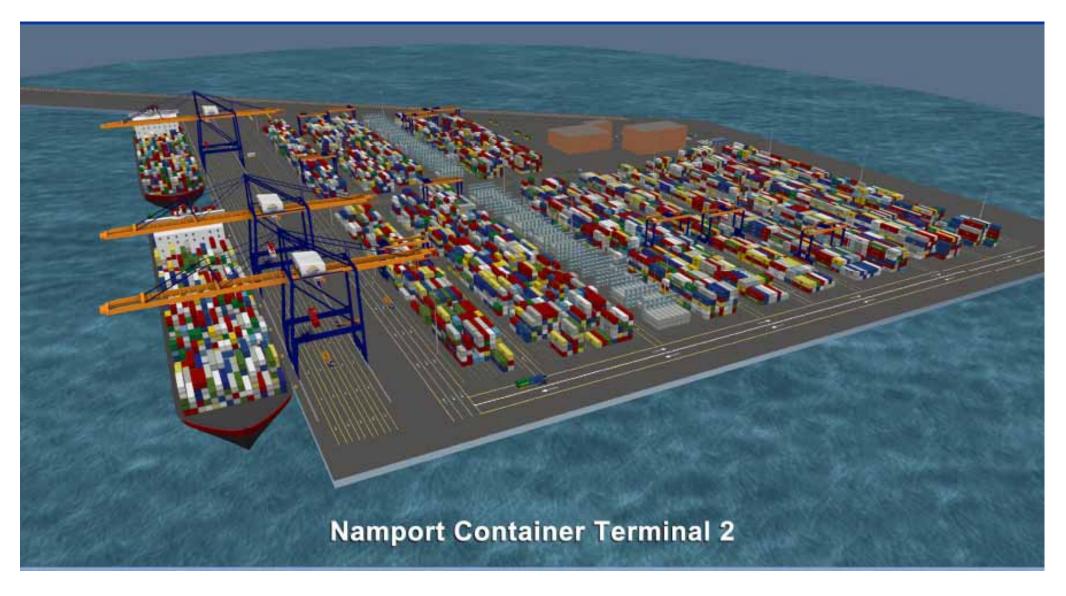
LONG TERM TRANSPORT PLAN

1990	Transport Masterplan
	Road linkages to neighbours
	Create Road, rail, air and port
	institutions
2000	Formalise (Unify) sector
	Creating awareness
	Extend rail to Angola border
	Partnerships with neighbours
2012	Alternative trade route for SADC
	New Transport Masterplan
	Logistics Masterplan
	Attract investments
	Distribution and warehousing
2025	Logistics Hub



NEW CONTAINER TERMINAL

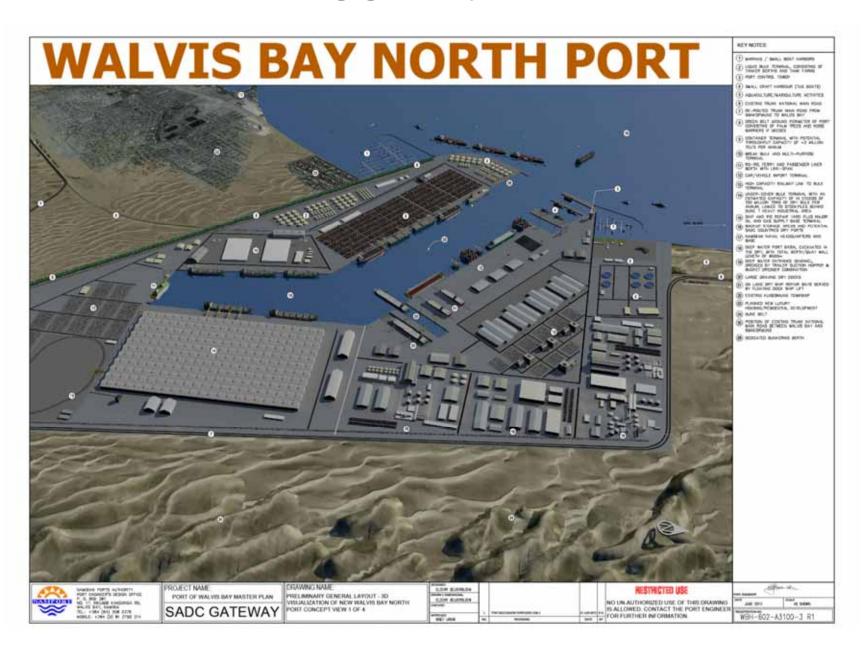
R 3bn





BULK & BREAKBULK PORT (PPP)

USD 2 bn













Thank you

