



The Zero Emission Terminal – How to connect the green future

Electrification & data communication solutions for port equipment







845 employees worldwide

Family owned since 1912



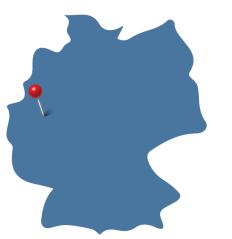
12 VAHLE subsidiaries worldwide and representations in 52 countries



€ 150 mil. in sales

Headquarter Kamen, Germany

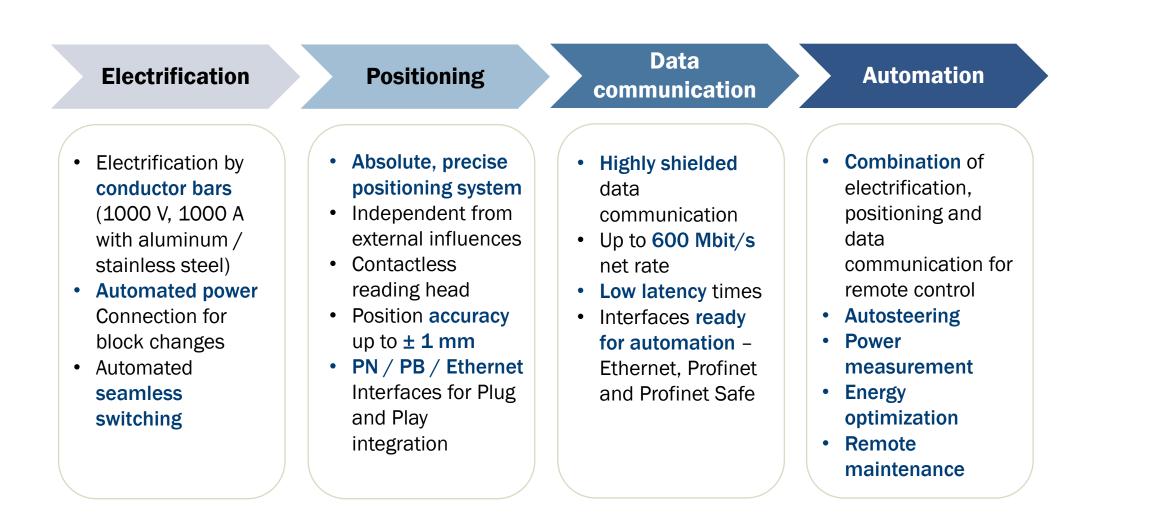
- Engineering
- Production
- Sales





From zero emission to green future

Step by step approach

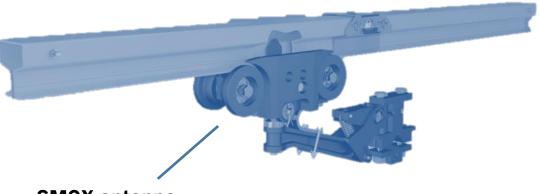


TRANS

MIDDLE EAST AVAHLE

Characteristics

- EN55022 Class A certified: no radio frequency device
- Lowest emission for safe and reliable operation
- Simultaneously video and data transmission with one device
- Coexistent with other radio systems
 - Antenna driving in/out of the rail without influencing the remaining devices
- Frequency band 2,4 or 5 to 5.8 Ghz
- Flexible for different application and travel length



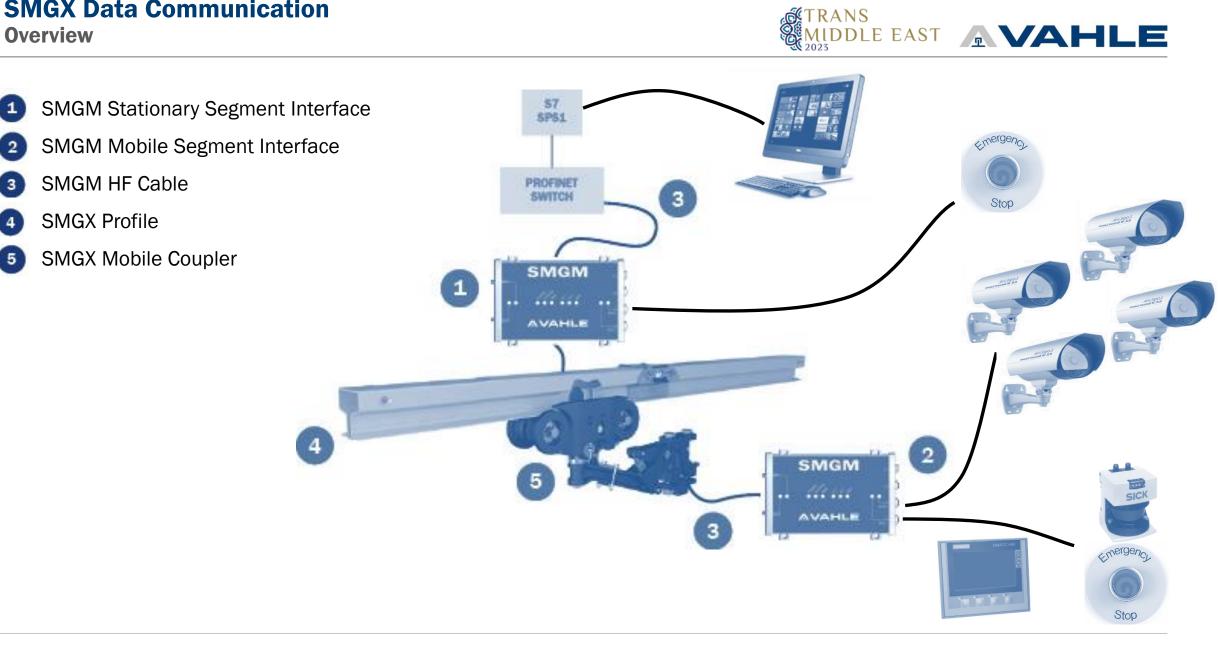
FRANS

IDDLE EAST

SMGX data communication waveguide installed at the steel support structure

SMGX antenna installed at the current collector trolley

SMGX Data Communication Overview



C 2

2013 - today



12 Ultra post panamax crane



Movable Parts weight: 20KG compare to festoon system and cable chain Less noise No cable for wear Easy maintenance



SMG data communication system



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Hong Kong, Modern Terminals Limited

Project success stories

201

2011 - 2013



104 RTGs (retrofit & new cranes)



Electrification of 66 container blocks



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Hong Kong, Modern Terminals Limited Customer Case study

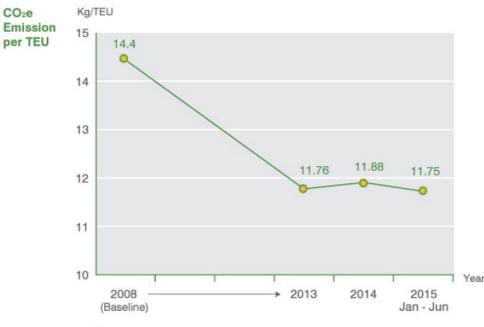
Electricity-powered Rubber-tyred Gantry Cranes (E-RTGs) Conversion

By the end of June 2015, there were some 200 Rubber-tyred Gantry Cranes (RTGs) across our business units in Hong Kong and mainland China. To reduce associated emissions, the Group has been progressively replacing traditional diesel-fuel powered RTGs with hybrid RTGs and E-RTGs. All of our 94 RTGs in HKBU were converted to E-RTGs with engines compliant with EU Stage IIIA emission standards by the end of 2014; DCB has already been using a full fleet of E-RTGs since it commenced operations in 2007; in TIG P2, E-RTG conversion has taken place in 2008, covering 95% of all RTGs. In 2014, the replacement of eight E-RTGs in HKBU contributed to the reduction of over 850 tonnes of CO2e emission.



New environmental targets for our operations

| Operations | Unit | Baseline year | Reduction target |
|--------------------------------|-----------------|---------------|--|
| Container operations | CO2e kg/ TEU | 2008 | 10 kg/TEU in 2018, 30% reduction from base year |
| Break-bulk cargo operations | CO2e kg/ ton | 2013 | 1.7 kg/ton in 2018, 11% reduction from base year |



*Only data of container terminal operations is included in the calculation.

Total savings 2011-2018:

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298.130.000,00 kg CO² *₁

Great Britain, HPH UK – Port of Felixstowe

Project success stories



2015 - today



Retrofit 66 ZPMC RTGs Greenfield Berth 9: 8 new remote ZPMC eRTGCs

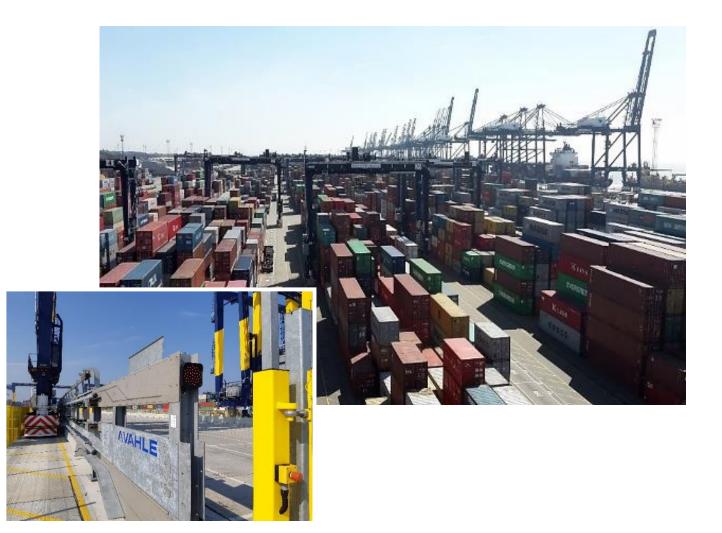
17 new Konecranes aeRTGCs



Retrofit 59 blocks (15,322 m) Greenfield Berth 9: 8 container blocks



Automation with SMGX data communication and positioning



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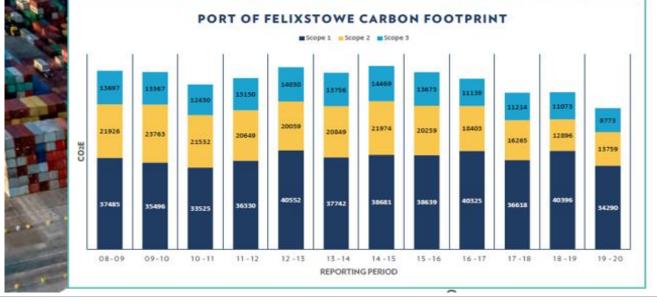
MIDDLE EAST AVAHLE

Great Britain, HPH UK – Port of Felixstowe

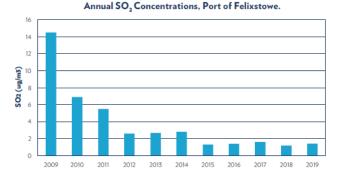
Customer case study

ENVIRONMENT REPORT 2019-2020





MIDDLE EAST MAHLE



Scope 1 (direct) emissions produced on-site by fossil fuel combustion; mainly by RTG cranes, internal movement vehicles and port vehicles.

Total savings since 2015:

89.620.000,00 kgCO² *₂

Thailand, HPT Laem Chabang – Terminal D

Greenfield Project Success Stories

TRANS MIDDLE EAST AVANLE

2017 - today



Remote operation with 28 new AERTGCs

World's

first

remote

terminal



Automation of 20 container blocks in phase 1 – 5,040 m Phase 2 already in progress



SMGX data communication system For remote control



2021 - today



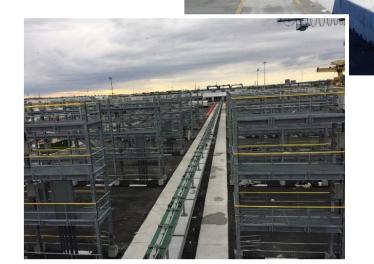
9 new Konecranes AERTGCs



Automation of 6 container blocks in phase 1 – 1,316 m $\,$



Including SMGX data communication system





USA, Ports America – Chesapeake, Baltimore

Project Success Stories





15 new Konecranes AERTGCs

2021 - today



Automation of 4 container blocks in phase 1 – 1,176 m Commissioning project ongoing



SMGX data communication system For remote control

going n system

VAHLE Group – Terminal Electrification & Automation









VAHLE eRTG with Battery Storage on the RTG

- Battery storage system **replaces** the generator on the RTG
- Batteries get charged during the operation in the conductor rail system

Benefits:

- Generator gets redundant, therefore no CO2 emission and fuel consumption of the RTG
- Saving maintenance cost
- Saving expansive load peaks, which can be reduced by the batteries

New ASC solution Busbar with back to back design



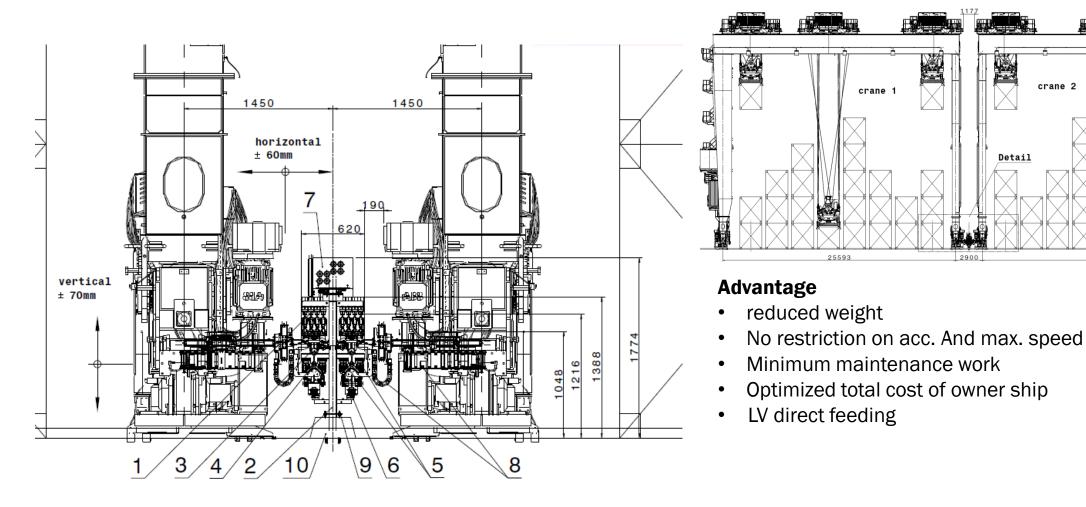
crane 2

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M

Detail

Back to back arrangement



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Terminal Automation for Next-Gen Ports Benefits of VAHLE Electrification & Automation Solutions

ECONOMIC

- Optimized OPEX by reduced fuel cost and idle time
- Reduced dependency on fossil fuel supplies
- Reduced GenSet maintenance cost
- Smart / remote maintenance
- Personnel costs are saved
- Productivity is increased
- Optimized Total Cost of Ownership



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ECOLOGIC

- Reduction of CO₂ emissions and noise pollution
- Sustainable and green at best with renewables



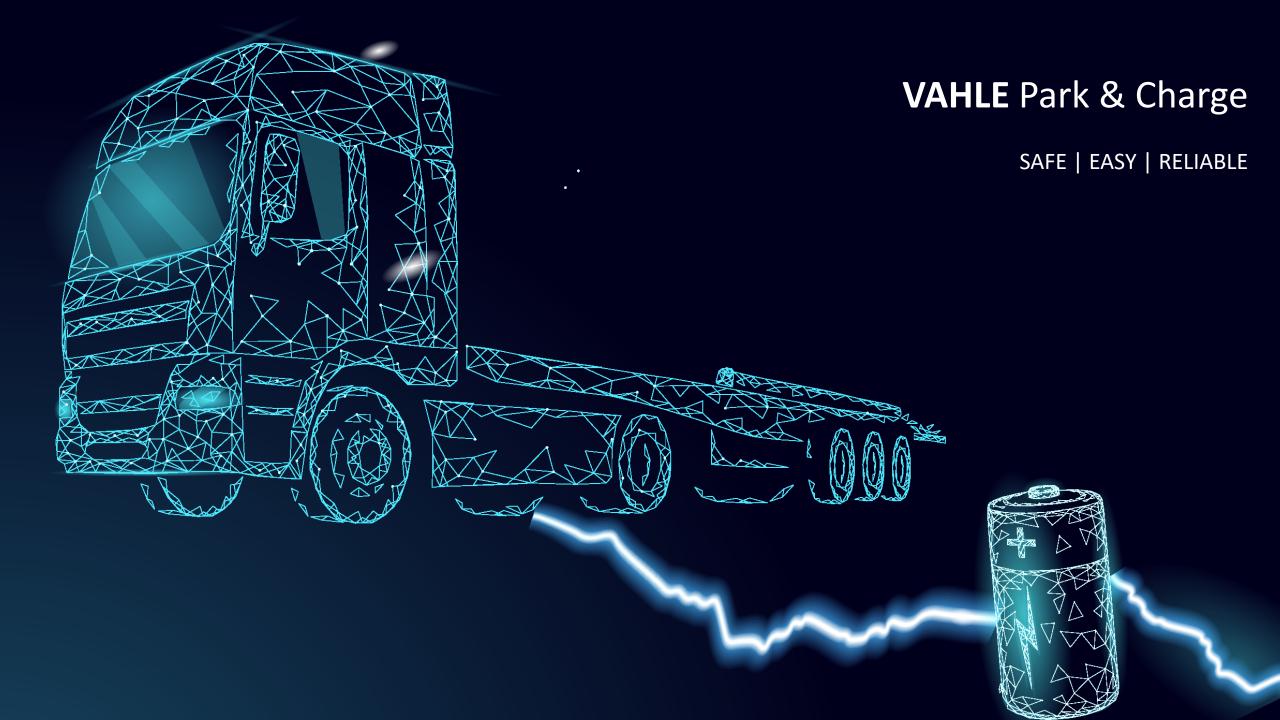
EFFICIENT

- Flexible yard operation
- Automatic connection system
- Autosteering
- Seamless synchronization
- Human Safety



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THANK YOU FOR YOUR ATTENTION

Source 1: MTL Sustainability Report 2018-2019

Source 2: PoF Environment Report 2020