



# Mike Formoso

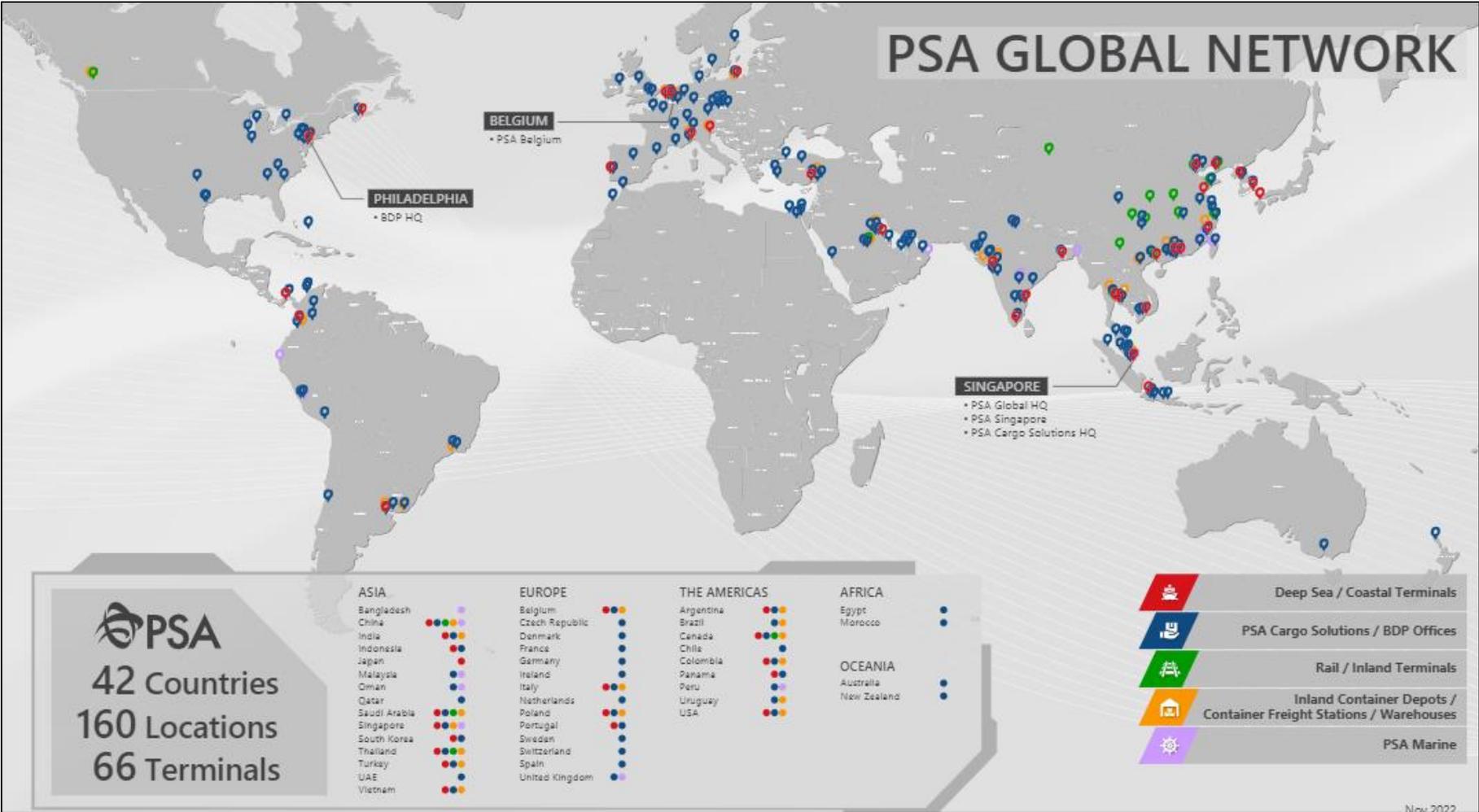
Regional Head of Partnerships and Sustainability Solutions  
PSA Middle East and South Asia

Trans Middle East 2023

25<sup>th</sup> January 2023



# PSA is the World's Leading Port Group and a Trusted Cargo Solutions Provider



>20

Marine terminals with rail handling capabilities



>940,000 sqm

of warehouse and CFS space (bonded and non-bonded)

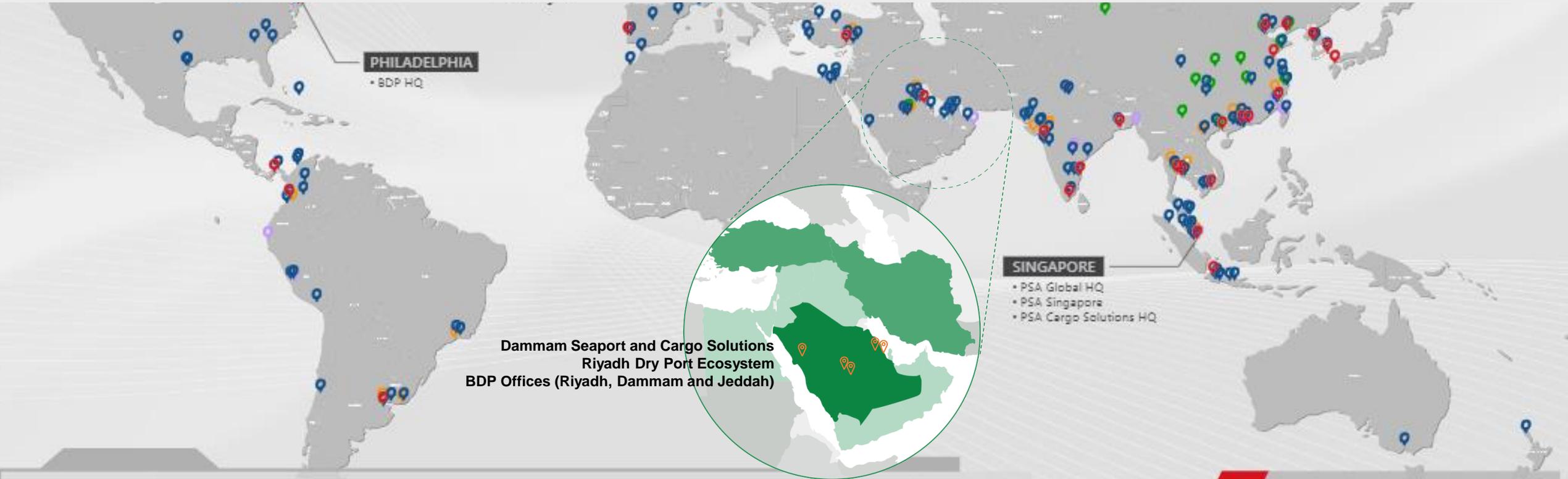


14 In-land rail terminals

with daily and weekly rail connections to inland terminals and ports



# PSA's Presence in the Middle East is through Saudi Global Ports and BDP Offices



Dammam Seaport and Cargo Solutions  
Riyadh Dry Port Ecosystem  
BDP Offices (Riyadh, Dammam and Jeddah)

**SINGAPORE**

- PSA Global HQ
- PSA Singapore
- PSA Cargo Solutions HQ

**ASIA**

- Bangladesh
- China
- India
- Indonesia
- Japan
- Malaysia
- Oman
- Qatar
- Saudi Arabia
- Singapore
- South Korea
- Thailand
- Turkey
- UAE
- Vietnam

**EUROPE**

- Belgium
- Czech Republic
- Denmark
- France
- Germany
- Ireland
- Italy
- Netherlands
- Poland
- Portugal
- Sweden
- Switzerland
- Spain
- United Kingdom

**THE AMERICAS**

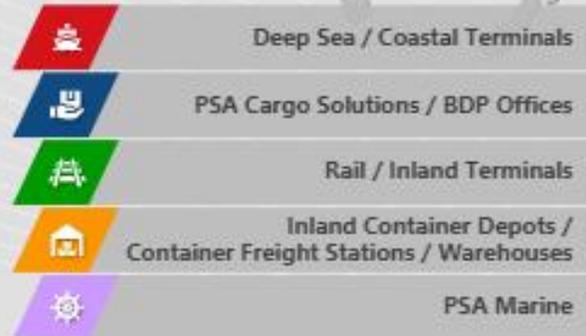
- Argentina
- Brazil
- Canada
- Chile
- Colombia
- Panama
- Peru
- Uruguay
- USA

**AFRICA**

- Egypt
- Morocco

**OCEANIA**

- Australia
- New Zealand

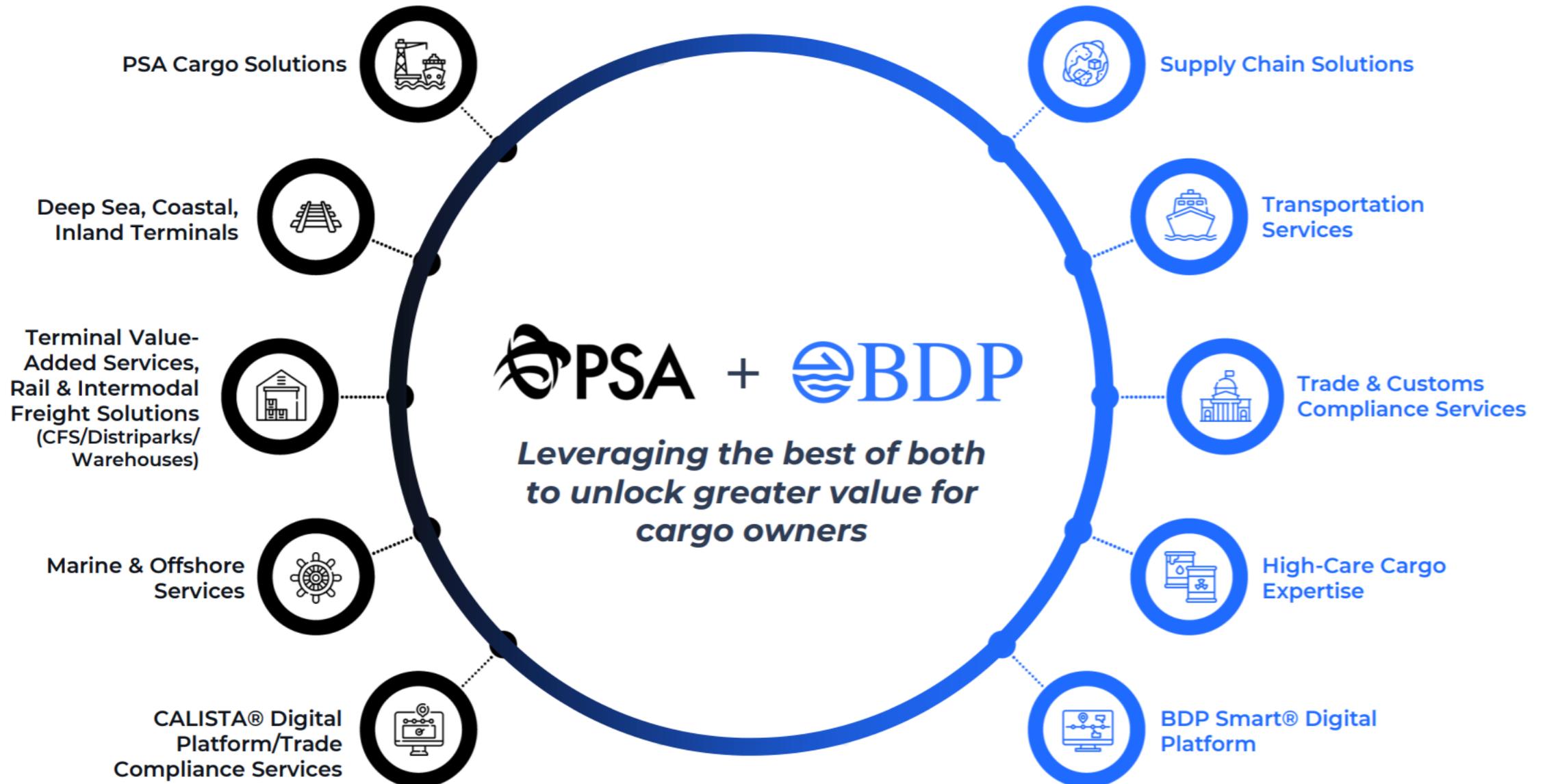


**PSA**  
42 Countries  
160 Locations  
66 Terminals

# A Game Changing Formula for Success

	 PSA	 BDP	COMBINED STRENGTH
	Leading Port Group & Trusted Cargo Partner	+ Leading High-Care Global Logistics Solutions Provider	= Enhanced Solutions at the Port and Beyond
	PSA Cargo Solutions Offices & Terminals	+ BDP Offices	= 160 Locations & 66 Terminals in 42 Countries Expansive Global Logistics Ecosystem
	Large asset portfolio	+ Asset-light	= Creative “asset-optimal” approach to solve industry challenges
	42,000 Employees	+ 5,400 Employees	= 47,400 Global Employees

# BDP – A Mutually Transformative Acquisition



# Saudi Global Ports

Connecting Saudi Arabia to the world;  
Integrating cargo movements in Saudi Arabia





# Growing its local network: Connecting sea to land; Orchestrating resilient and sustainable supply chains

MAERSK  
45G1  
MAX.GROSS 32,500 KG  
TARE 3,720 KG  
PAYLOAD 28,780 KG  
CUBE 76.4 M<sup>3</sup>  
2,700 FT<sup>3</sup>

SeaCu  
DRYU 290496 7  
22G1  
MAX.GROSS 30,480 KGS  
TARE 2,200 KGS

DRYU 910469 4  
45G1  
MAX.GROSS 32,500 KG  
TARE 3,720 KG  
PAYLOAD 28,780 KG  
CUBE 76.4 M<sup>3</sup>  
2,700 FT<sup>3</sup>

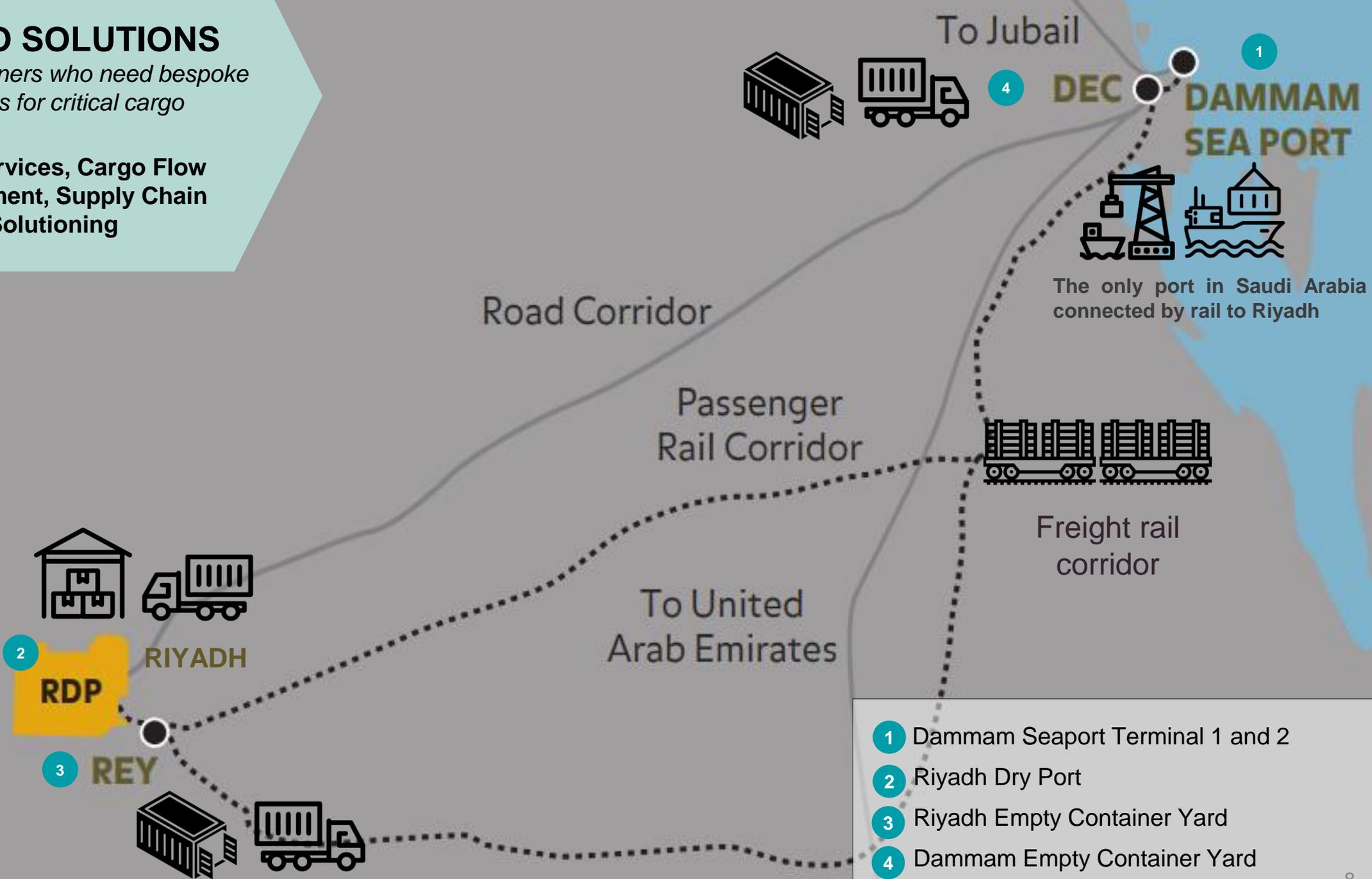
MAERSK 682,410 8  
22G1

DBL STK 3408

# CARGO SOLUTIONS

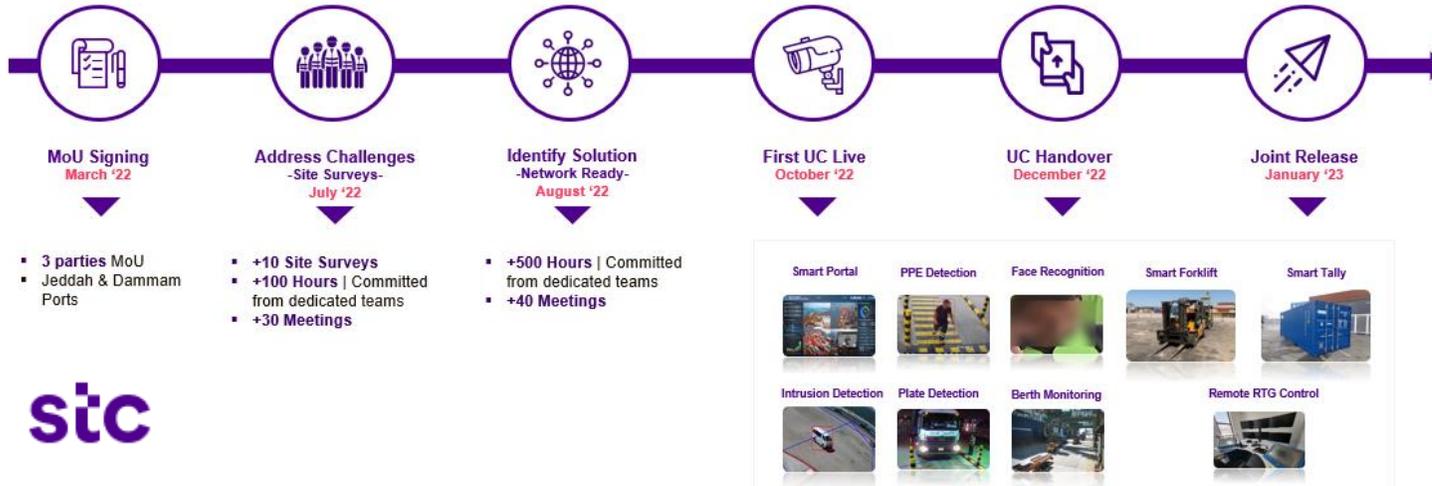
For cargo owners who need bespoke services for critical cargo

Port+ Services, Cargo Flow Management, Supply Chain Solutioning



- 1 Dammam Seaport Terminal 1 and 2
- 2 Riyadh Dry Port
- 3 Riyadh Empty Container Yard
- 4 Dammam Empty Container Yard

# Using Technology to Support Better Operational Productivity and Enable Safer Operations



**Sea Freight**

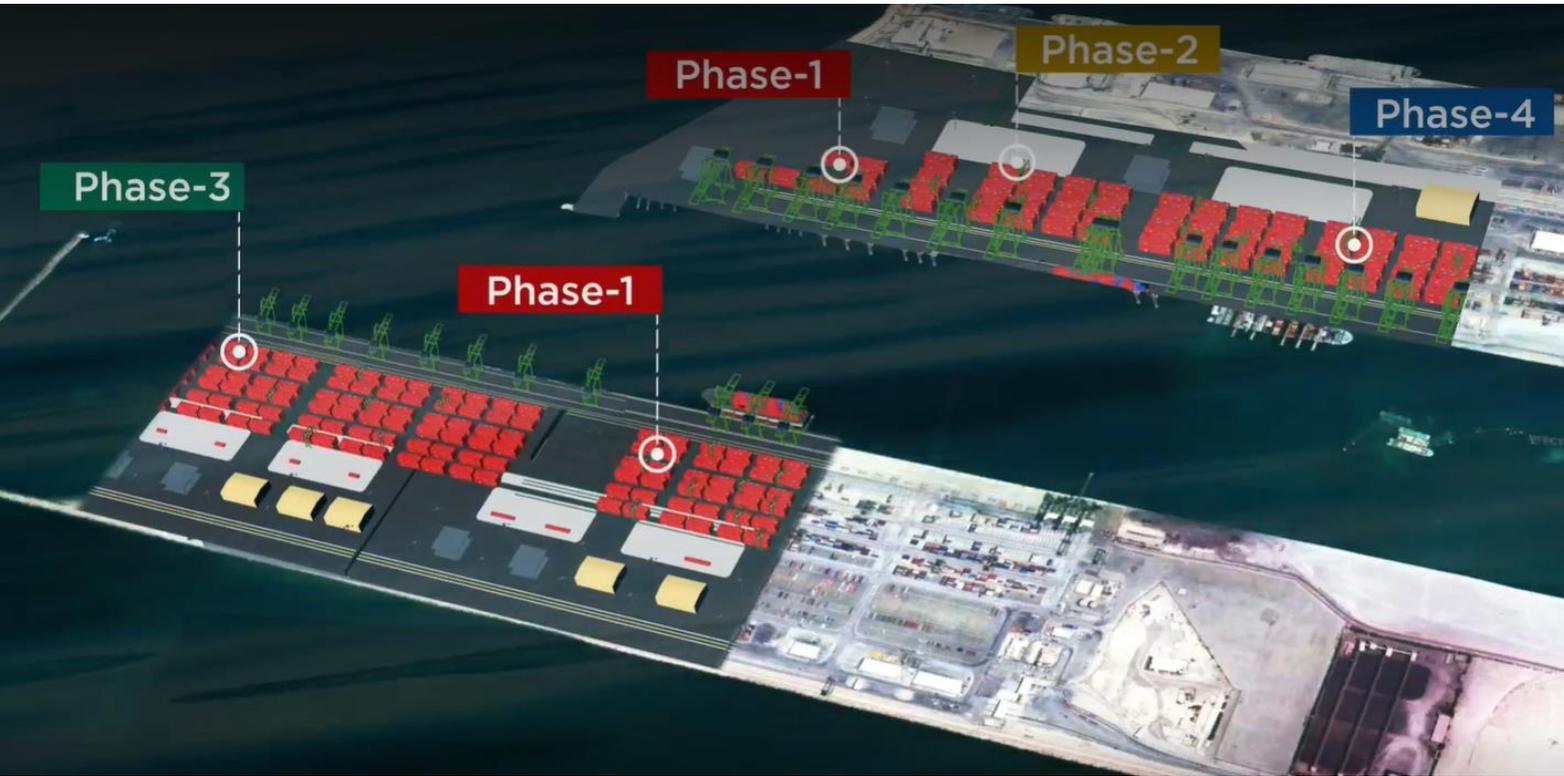
**Saudi Global Ports Awards Contract for Quay Cranes to Shanghai ZPMC**

*These QCs will have a minimum outreach of 25 rows, with the possibility to extend further – readying SGP to handle larger next-generation vessels with high productivity, ease and efficiency*

**TLME News Service**

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# Developing Our Terminals to Meet the Industry Needs and the Kingdom's Economic Growth



Civil Works:	Current	Future
Terminal Development	Berth: 2,380 m Area: 185 ha	Berth: 3,180 m Area: 218 ha
TEUs Capacity:	2.52 million	7.48 million

**Thankyou**