

اسیاد

ASYAD

RE
THE
TRK

55.9754° E
29.4735° N

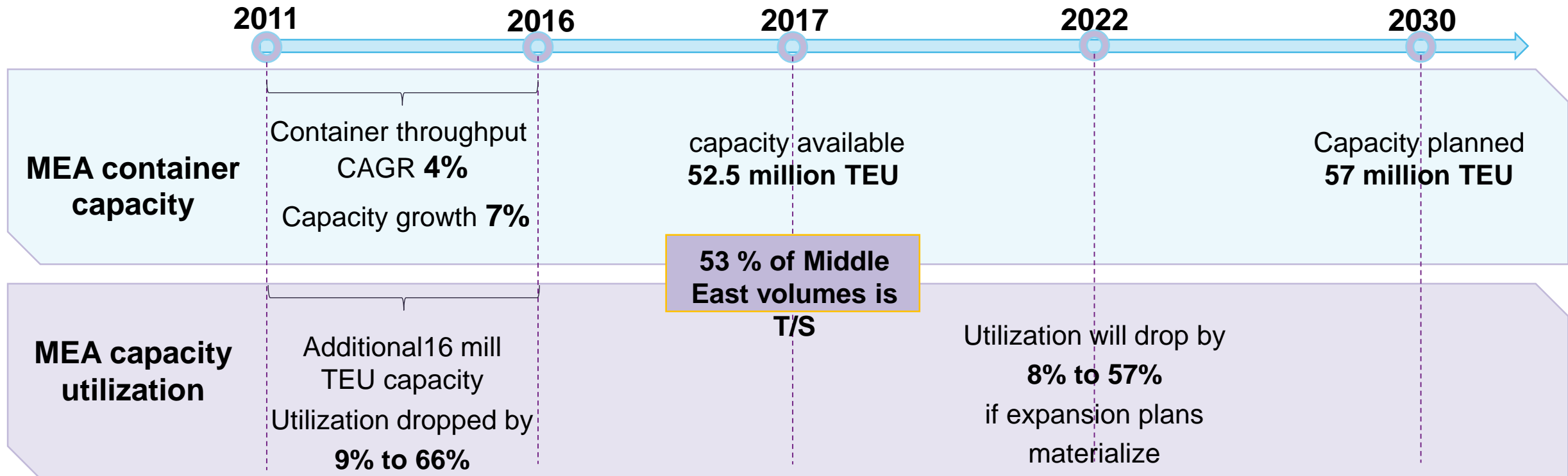
LOGISTICS

Welcome to Oman.



Middle East market trends

- The regional transshipment market is large but growth is slowing and competition is intense.
- New capacity development is likely to intensify competition further putting more pressure on margins.



Challenges on industry players

Improve margins and returns

Sustain competitiveness

Stabilize volumes



As a result players are widening the scope of their services and expanding their supply chain



Trucking rail
(and feeder services)

Warehousing and
distribution

Supply chain
management;
blockchain;
digitization

Industrial and free
zones

Port-Park-City
concept

ASYAD TURNING CHALLENGE TO OPPORTUNITY

Redefining advantage

Geopolitical advantages

- Stable political climate
- Young & highly-skilled human force
- Distinguished international relations
- Abundant resources

Cost Optimization

- Duty-free exporting to the US market
- Free Zone incentives lowering operating cost of business

Conducive Business Environment

Clustering

Dedicated sector-specific zones addressing the infrastructure needs of large logistics companies across various industries.

Strategic location

- On the **primary global trade routes** through the growing markets of GCC, Indian Sub-continent and African markets
- On the **East-West trade route** and is within a 2 weeks reachability from major global ports





International Investment Agreements

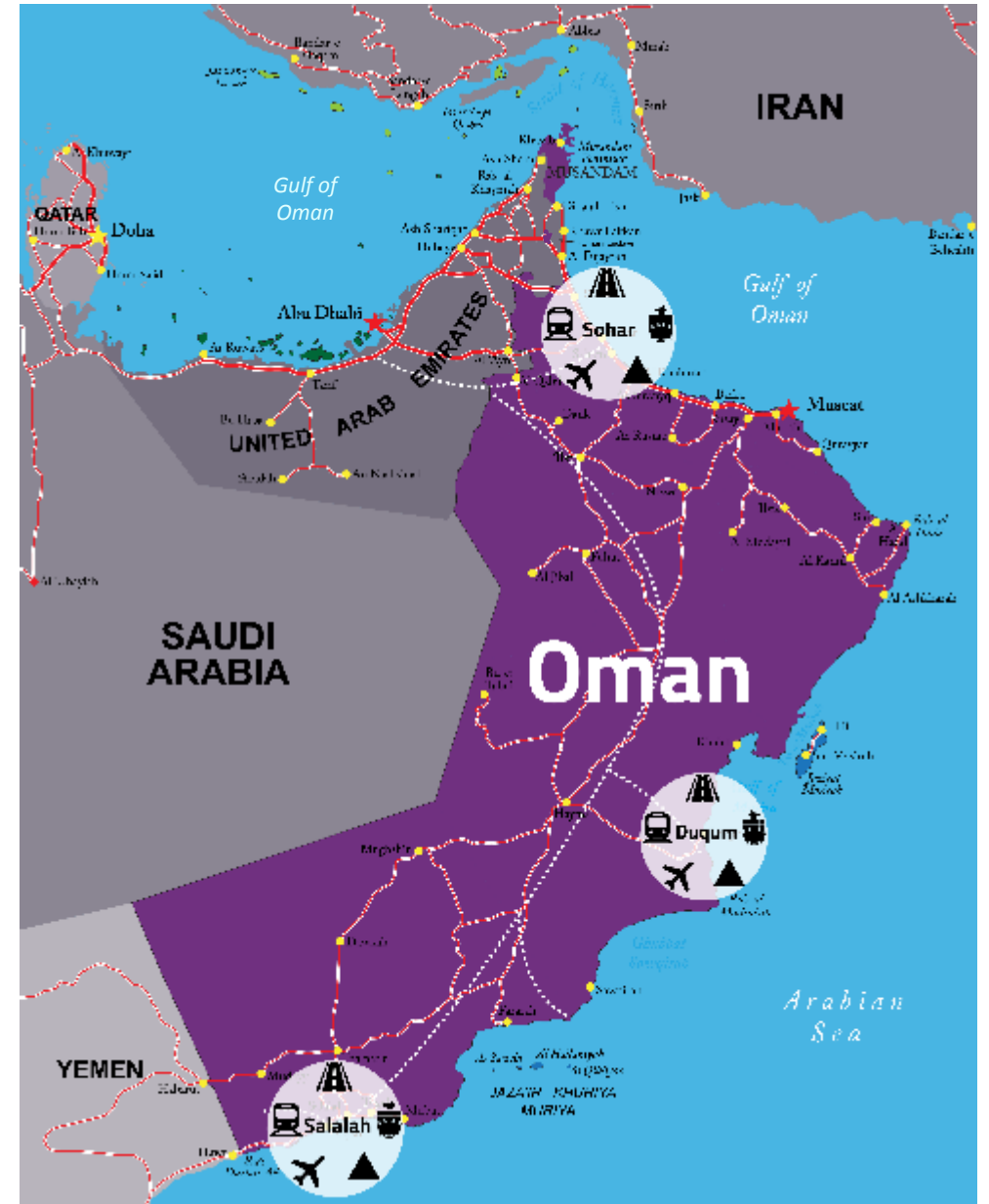
Connectivity

State-of-the-art Airports, deep sea ports, incentivizing free zones and well-developed highways



Three connected gates

-  Sea Ports
-  Free Zones
-  Airports
-  Railway





RE

THI

IK

LOGISTICS

The ASYAD
Advantage

Oman's logistics sector

Ministry of Transport and Communication Policy and Regulation

Developers

- ✓ National Logistics Strategy
- ✓ Government Development Arm
- ✓ Government Investments Management

ASYAD

Ports and Economic Zones

Transport Companies

Logistics Support Services Companies

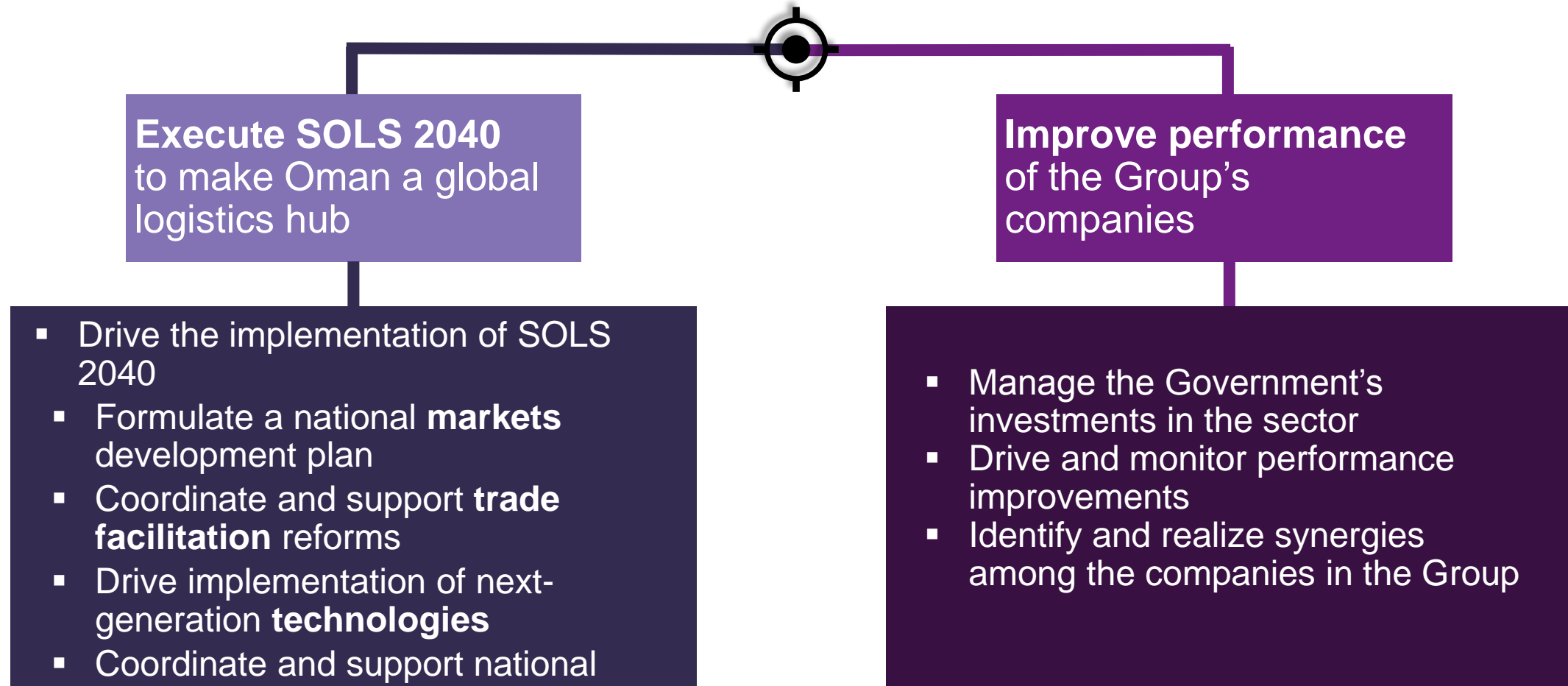
Strategic Fit

Superior Product Offering

Oman Inc

Sound Financial Structure

ASYAD'S Mandate



Portfolio & Capabilities - Today

Ports & Free Zones



Logistics



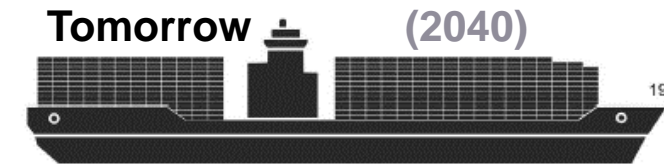
Public Services



Vision

“To become a top-10 global integrated logistics service provider by 2040”

Mandate:
Execute SOLS 2040 to make Oman a global logistics hub
 Improve performance of the Group’s companies



Top 10 Global Integrated Logistics Service Provider

- **Multimodal** service provider through an integrated set of own and external assets and capabilities
- **Leading** in leveraging next-generation technologies (e.g. robotics, artificial intelligence)
- **Enabling** the development of the private logistics sector, bundling their services in its integrating offering
- **Successful** financially and able to attract private sector capital

Ports & Free Zones

- **Ports.** Providing national, regional and global clients with access to diverse industries, berthing and facilities for nearly all of today's big ships and their associated cargoes, as well as for the world's largest container ships.
- **Free Zones.** Offer a wide variety of industrial, trading, commercial and logistics opportunities to clients with both regional and global interests.

Sohar Port & Free Zone

(JV with Rotterdam ports)



Duqm Port

(JV with Ports of Antwerp)(JV with APM terminals)



Salalah Port



Salalah Free Zone



Freight

Our freight business includes the Oman Shipping Company, and Oman Drydock Company and Oman Rail Company. With the infrastructure, systems and facilities available through these companies, we will be able to offer our clients integrated rail, sea, repair and road solutions.

Oman Shipping



Oman Dry Dock



Oman Rail



Oman Post



Public services

Our public service offering includes the Oman National Transport Company, the National Ferries Company and the International Maritime College Oman. These companies provide diverse services aimed at supporting the growth and development of the country.

Mwasalat



National Ferries

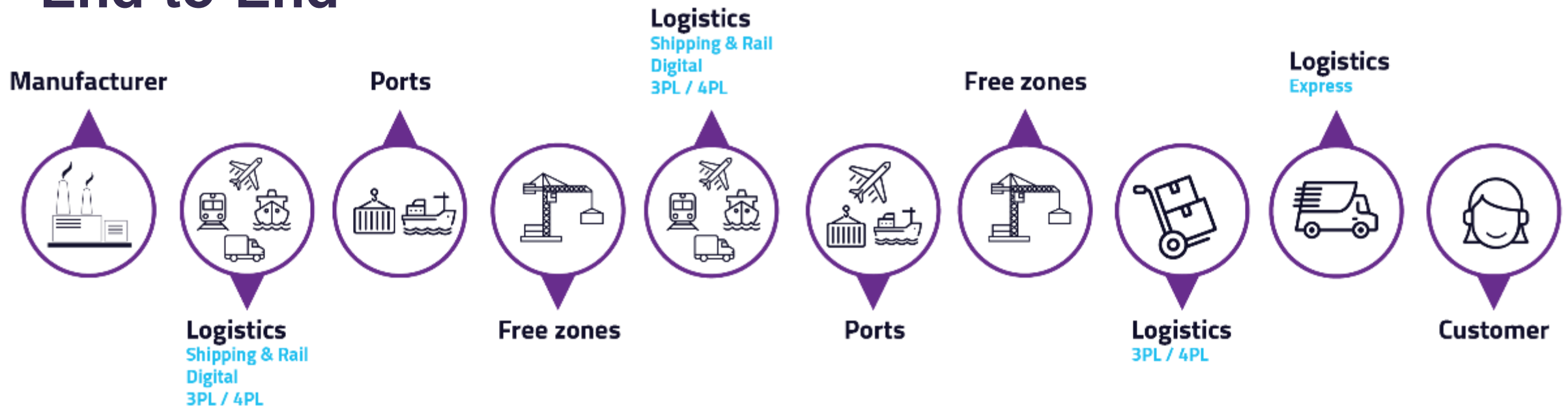


International maritime College



ASYAD Value Chain

End-to-End





RE

THI

NK

LOGISTICS

CHANCES ARE THE MOST
STRATEGIC LOGISTICS HUB
IN THE GULF REGION IS NOT
WHERE YOU THINK.

Welcome to **Oman.**

اسياد
ASYAD