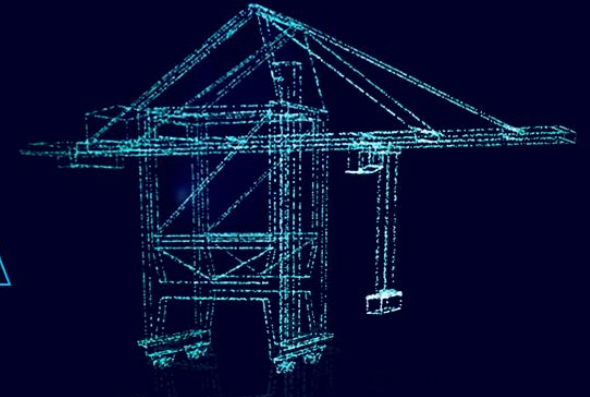


REA
DY to accelerate
DIGITALIZATION
for sustainable operation



Trends in Modular Crane Automation

It is all about sensors and data

Ports and Shipping 2023

SIEMENS



Why automation?

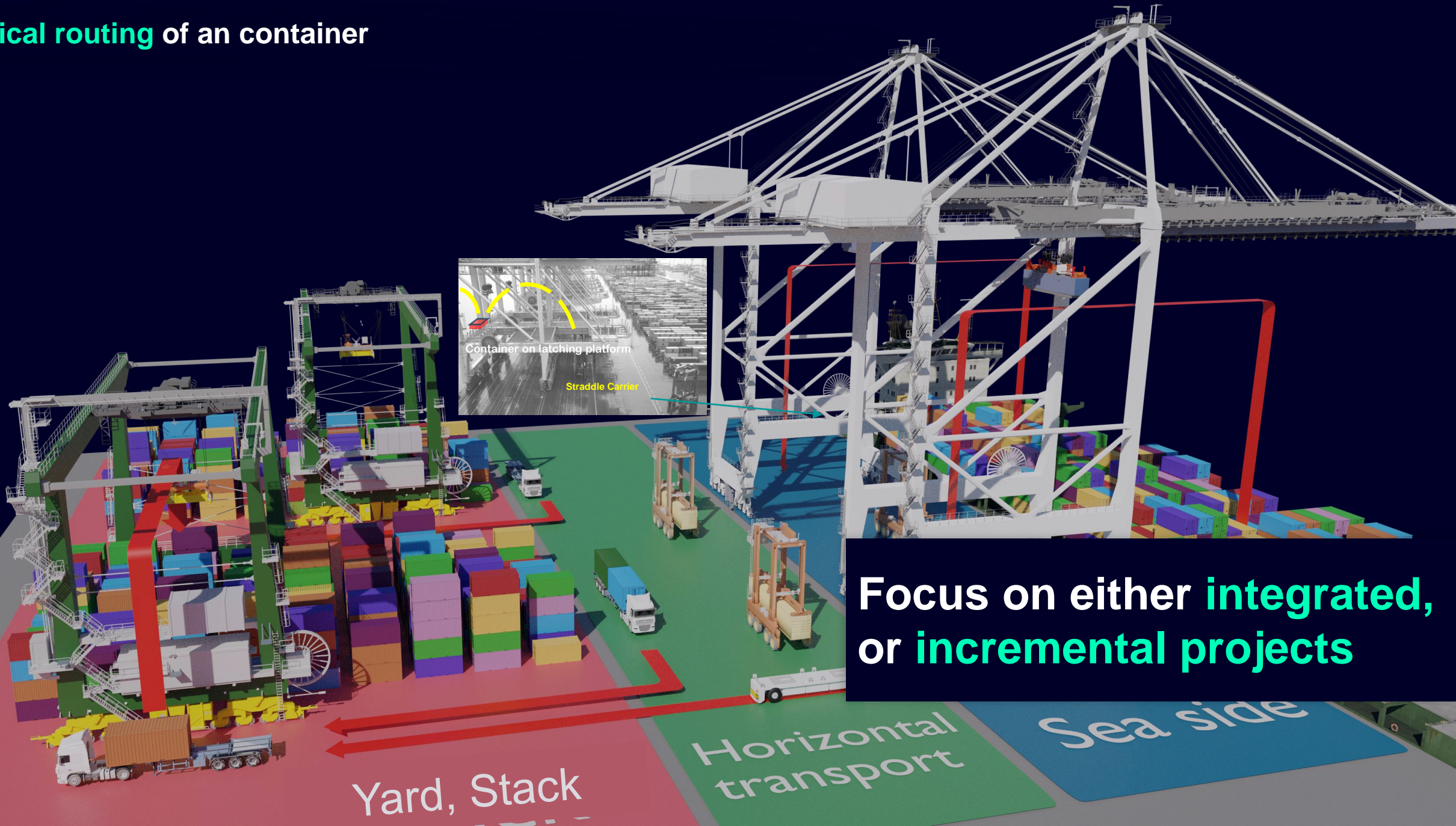
The main driver is cost savings through reducing manual intervention.

Mega-trends container crane business

Artificial Intelligence					
	Energy-Efficient		Clean energy		Sustainable automation
				Big Data & Analytics	
		Intermodal Shipping	Autonomous Cranes		Larger STS cranes
	Virtual reality			Digital twin	
IoT		5G			Cyber-security



Typical routing of an container

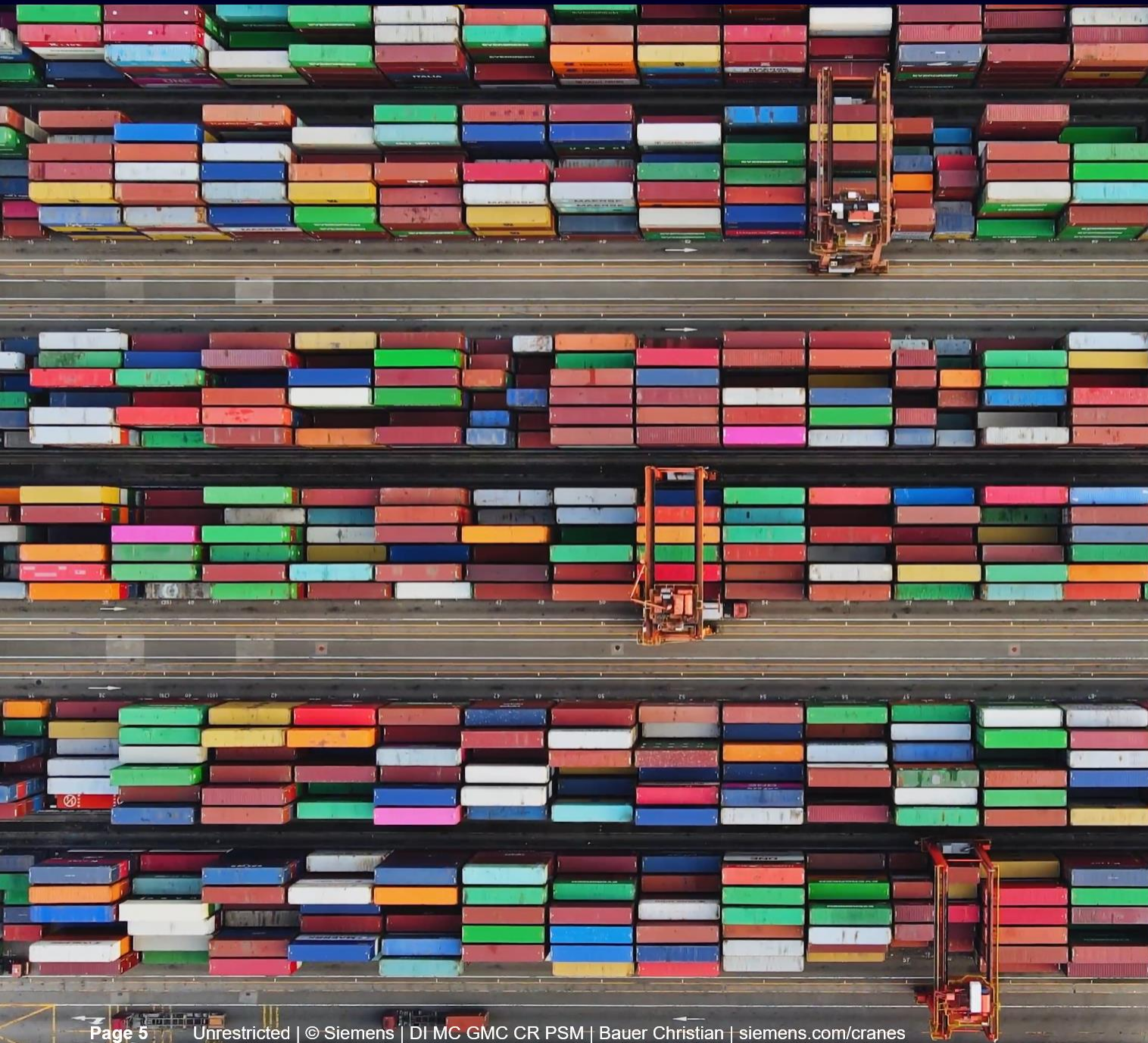


Focus on either **integrated**,
or **incremental projects**

Yard, Stack

Horizontal
transport

Sea side



Quay
Cranes

Horizontal
Transport

Yard
Cranes

Yard
Management

Time

Automation Level

Source: <https://porteconomicmanagement.org/pem/contents/part3/terminal-automation/diffusion-port-terminal-automation-technologies/> checked: 02/06/2023

Modular Automation

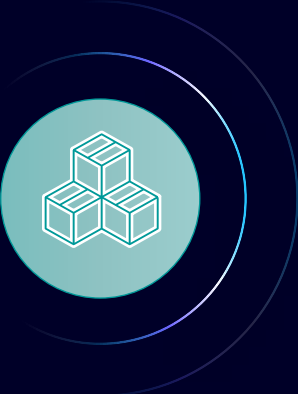
Customer feedbacks

- “Automation make it scalable. Create smart solution for OT and IT together “
- “Automation shall support humans and machines”
- “Exception handling is key for automation.”
- “Lack of standards in ports makes every new terminal a new project”
- “Highly skilled employees hard to get but are necessary for the success of automation.”



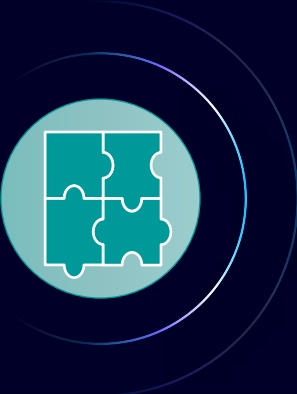
SIMOCRANE – Sensor Modules

Modular solution approach Objectives



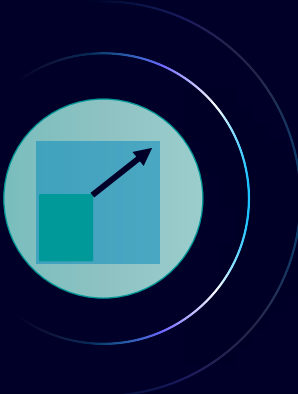
Flexibility

Easy adaptation to internal and external changes.



Customization

Customer tailor Made Solutions , with the possibility to select functions needed by specific projects



Scalability

Possibility to deploy multiple instances simultaneously.



Interoperability

Communication and data exchange with different systems



Time Saving

Easy Deployment and Maintenance of the Solution ,Minimize down time for Maintenance or Patch deployment

Modular Automation SIMOCRANE Sensor modules Portfolio

Laser based

Detection & tracking



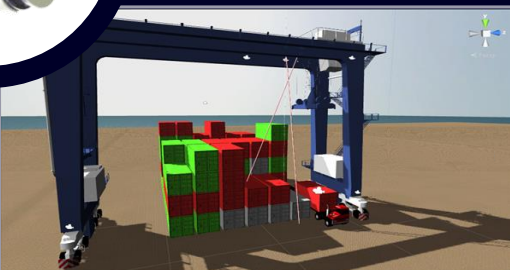
Collision detection



Final Landing



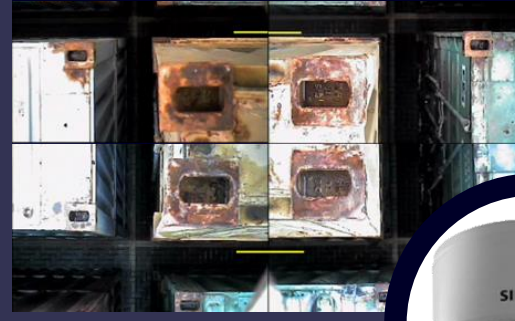
Profiling



Trend:
Accuracy & Performance

Camera based

Final landing



Identification



Tracking



Classification



Sway Control



Trend:
Track & Monitor

Data

.. is not created equal

Structured data is highly organized and formatted so that it's easily searchable in relational databases.

- Numbers, dates and strings
- Can be displayed in rows, columns and relational databases
- Easy to manage

Sensor data has no predefined format or organization, making it much more difficult to collect, process, and analyze.

- Images, audio, video, word processing files
- Requires more storage
- More difficult to manage

Data Example

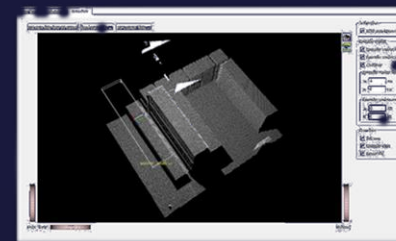
JAN. 23	FEB. 23	MRZ. 23	APR. 23	MAL. 23	JUN. 23	JUL. 23	AUG. 23	SEP. 23	O
186 €	108 €	92 €	122 €	190 €	71 €	21 €	37 €	24 €	
15 €	16 €	198 €	44 €	25 €	68 €	43 €	119 €	37 €	
166 €	185 €	89 €	170 €	131 €	70 €	50 €	149 €	179 €	
21 €	113 €	83 €	17 €	130 €	26 €	167 €	102 €	82 €	
70 €	160 €	125 €	84 €	191 €	97 €	52 €	45 €	173 €	
61 €	99 €	70 €	162 €	28 €	163 €	101 €	103 €	78 €	
105 €	55 €	163 €	12 €	117 €	83 €	163 €	120 €	171 €	

Excel files



Databases

Data Example



3D Dot-Cloud



Video sequences

STS & Yard Cranes – Typical KPI

STS



Productivity
40 mph



MMBF > 2000



Remote control
with 1:1 (1:2)



Positioning
accuracy 50 mm

Yard Crane



Productivity
30 mph (WS)
20 mph (LS)



MMBF > 3000



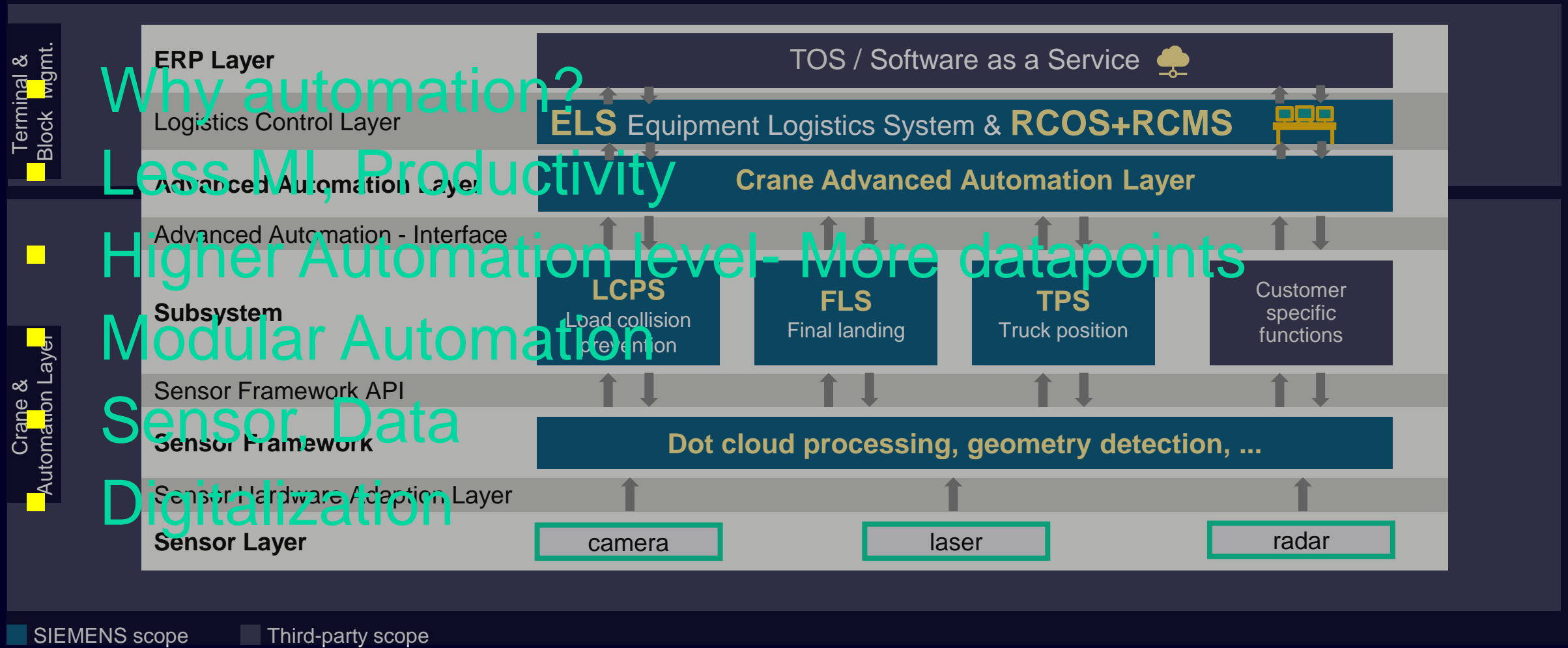
Remote control
with 1:5 .. 1:20



Stacking
accuracy 50 mm

Key take away

Topology of a fully automated Terminal



Why automation?

Less MI, Productivity

Higher Automation level - More datapoints

Modular Automation

Sensor Data

Digitalization

Thank you for your attention



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