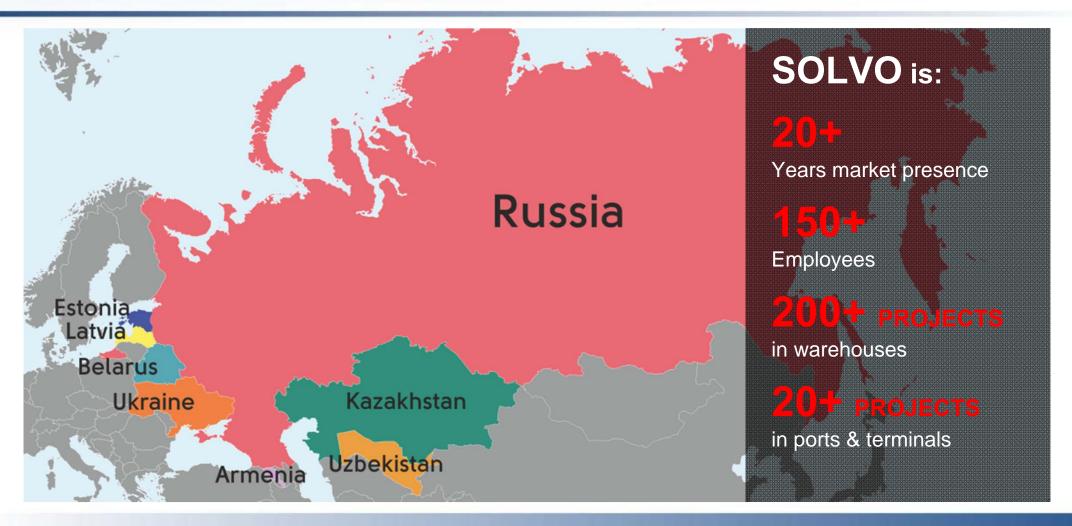






#### **SOLVO – IT leader on the Eastern European Market**

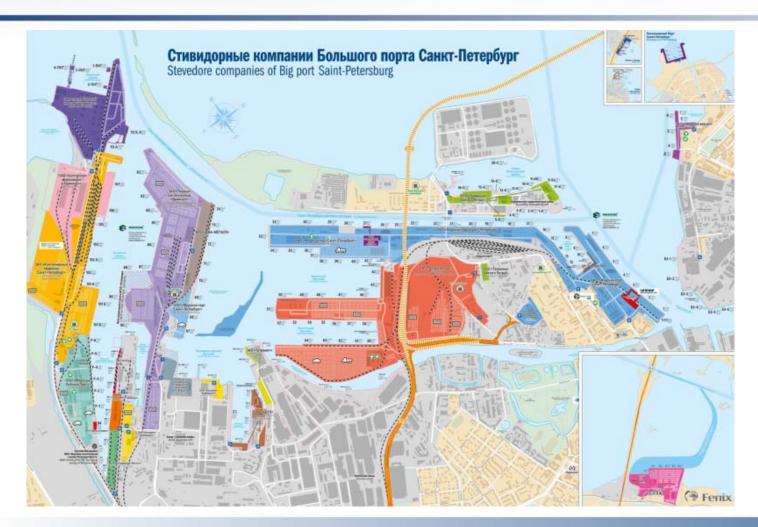




- Universalization instead of specialization
- Reduced cargo batch sizes
- Increased range & quality of services
- Integration of port & warehouse logistics



#### **Stevedore Companies of Port Saint Petersburg, Russia**



**51.1** mil. tons

Turnover in 2015

629.9 sq. km

Port's water area

**32** 

Stevedore companies

200

Berths

**31** km

Length of berths



### Vostochnaya Stevedoring Company, Russia







### **TransInvestService Container Terminal, Ukraine**







- Universalization instead of specialization
- Reduced cargo batch sizes
- Increased range & quality of services
- Integration of port & warehouse logistics



### Expanding services from container to commercial operations



Managing container processing only



General cargo management & record-keeping





**Commercial logistics** 



- Universalization instead of specialization
- Reduced cargo batch sizes
- Increased range & quality of services
- Integration of port & warehouse logistics







# **5,000,000** TEU

Potential container turnover at full capacity

# **1,900,000** TEU

Capacity at container terminal's first development stage

# **260,000** CEU

Capacity at Ro-Ro terminal's first development stage

Container terminal, Ro-Ro and project cargo terminal, Logistics park



### Multimodal Complex Ust Luga, Russia







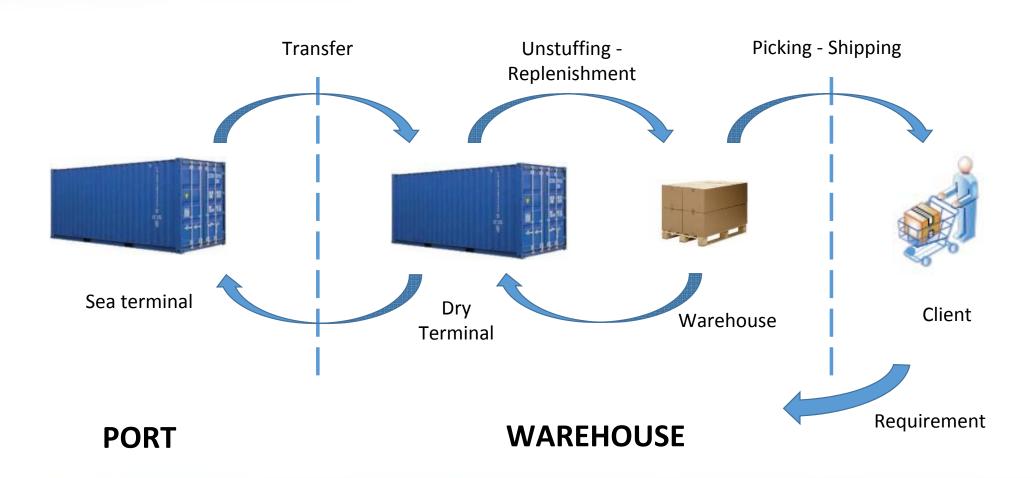






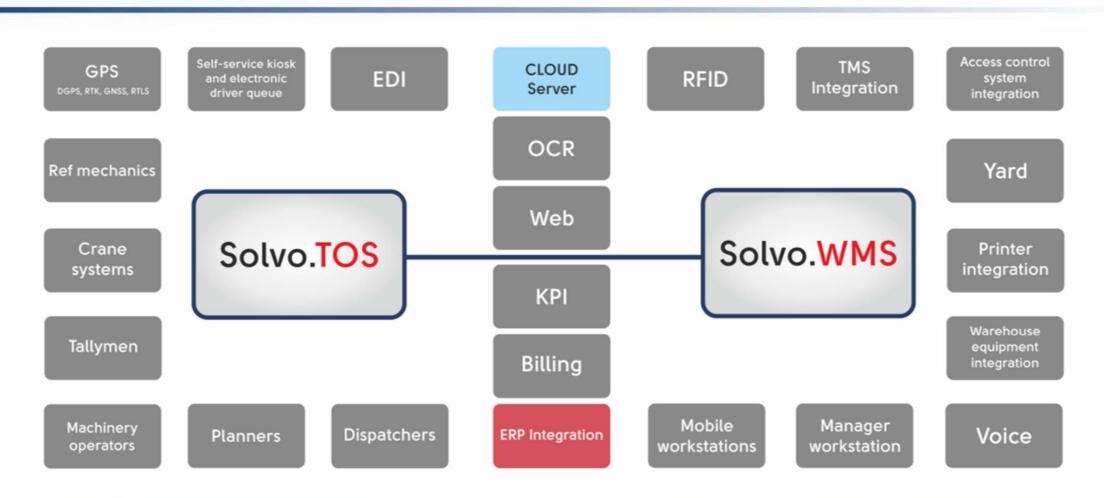


### **Port-to-Warehouse Supply Chain Management**





#### **Comprehensive Solution Structure**





### Thank you for your attention!

