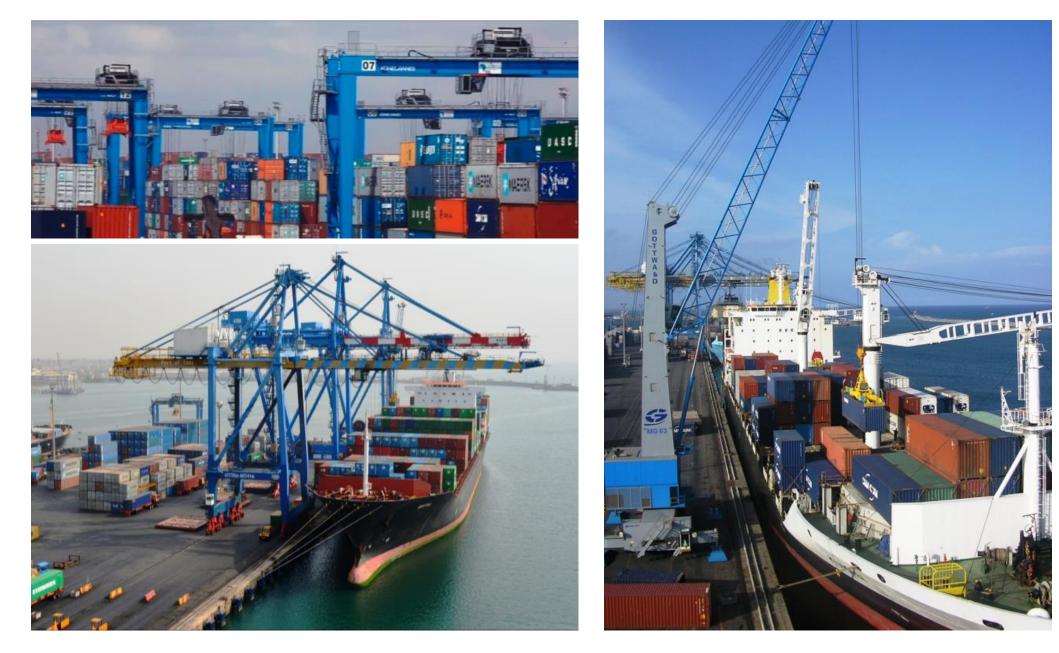


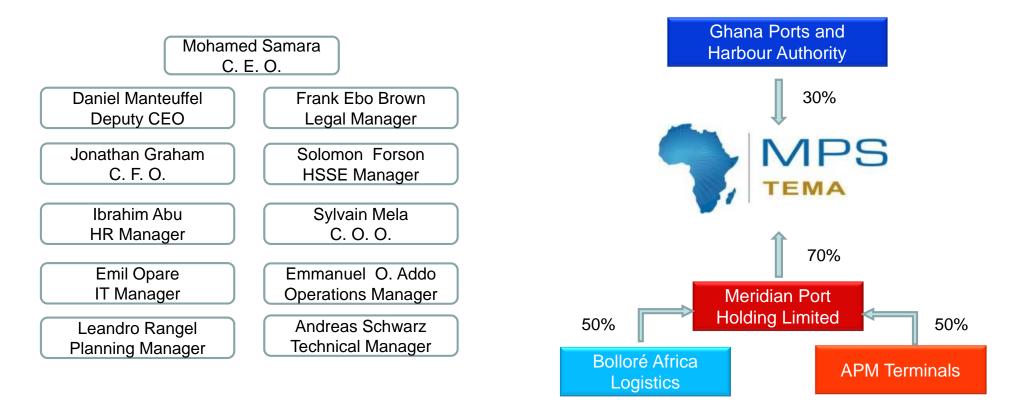
## Presentation





# BACKGROUND & OVERVIEW

- The Port of Tema currently handles approximately 85% of Ghana's seaborne freight traffic. It also serves to some extent (<9%) as a gateway for the landlocked countries of Mali, Niger and Burkina Faso.</li>
- To cater for expected volume growth, the Ghana Ports & Harbours Authority (GPHA) embarked on a major port upgrade program in 2002. The port service upgrade plan also included the privatisation of operations within the port: the concession to build and operate the container terminal was therefore put to private investors.
- After a competitive process, a 20 year concession ending in 2024, to operate the terminal was awarded to Meridian Port Services, a company owned by the Bolloré Africa Logistics, APM Terminals and the Ghana Ports & Harbours Authority.



Year 2003 - 2004





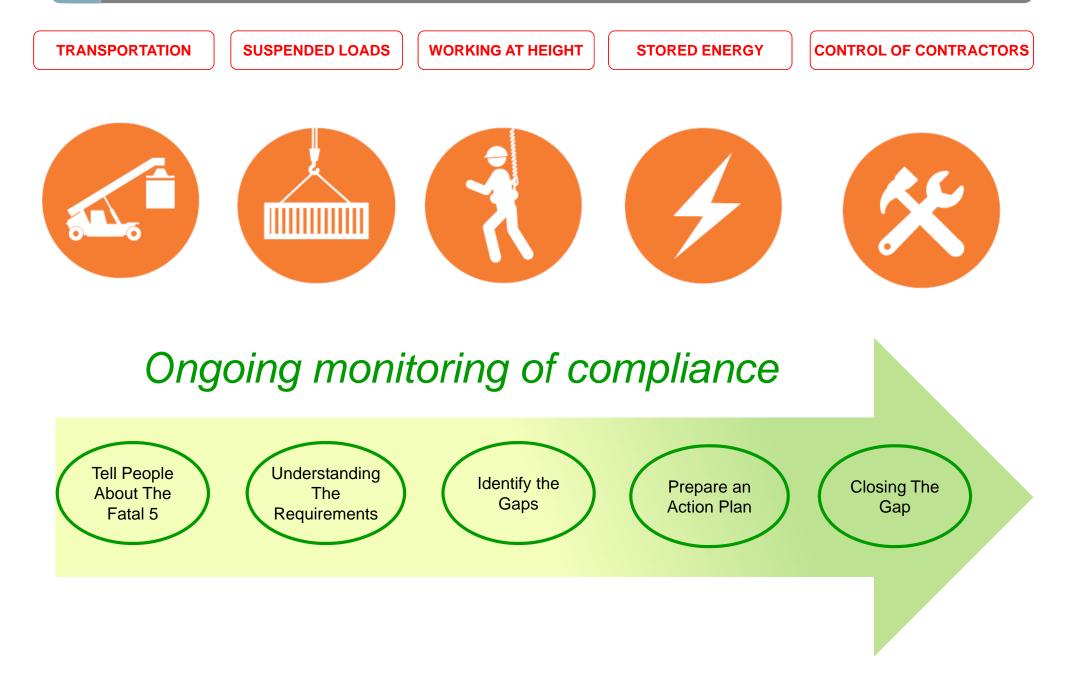
### TERMINAL FACT SHEET AND MAP



#### LEGEND Terminal area 25,03 ha 2011: 634 100 TEUS 2012: 657 400 TEUS 2013: 664 200 TEUS Channel dredging depth: 12,5m Quay length: 576m 20,5 ha Storage area 3 950 Slots 15 802 Teus 4 ht Dry 5 ht Empty 496 Slots 2 480 Teus 4 ht Reefer 100 Slots 272 Prises 4 ht Hazardous 72 Slots 288 Teus 1 ht Out Of Gauge 69 Slots 69 Teus Total: 19 439 Teus **Buildings Area** 1,2 ha Main Gate 800 m<sup>2</sup> 4 in / 4 out 1 050 m<sup>2</sup> Secondary Gate 3 in **Operation building** 1 600 m<sup>2</sup> Workshop 7 700 m<sup>2</sup> Staff building 1 100 m<sup>2</sup> Gas station 300 m<sup>2</sup> **Power Plant** 0,03 ha 4 electric generator 4MW STS high tension station 2u Ligthning tower 25m 6u ۰ Ligthning tower 30m 29u . 3,3 ha **Quay Front** STS 5u Quay crane 3u RTG 9u (+4) -1010 Reachstacker 19u



## **ENHANCED SAFETY - THE FATAL 5**





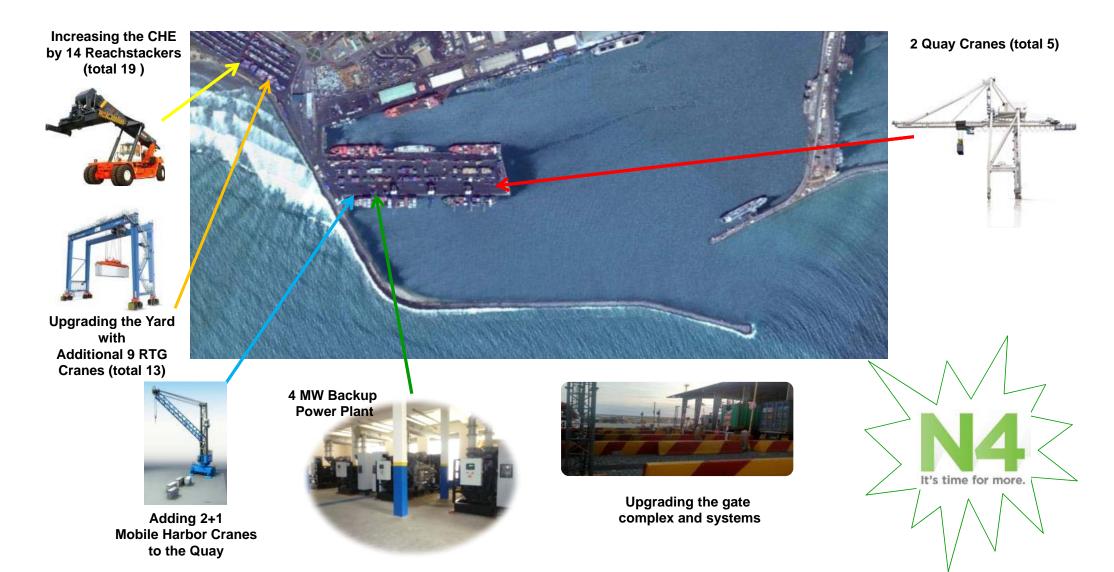
### SECURITY: ANTI-STOWAWAY MEASURES





#### CONTINUED INVESTMENTS TO INCREASE CAPACITY 2009-2016

- Investment in additional Handling Equipment at both the Quay and Yard through out 2009 to 2015
- Investment in building Backup Power Plant to secure uninterrupted operations in year 2014
- Intensified training and on new technology boosting productivity levels in the Terminal through out 2009 to 2016
- With the above actions, Tema Port was able to handle increased volume



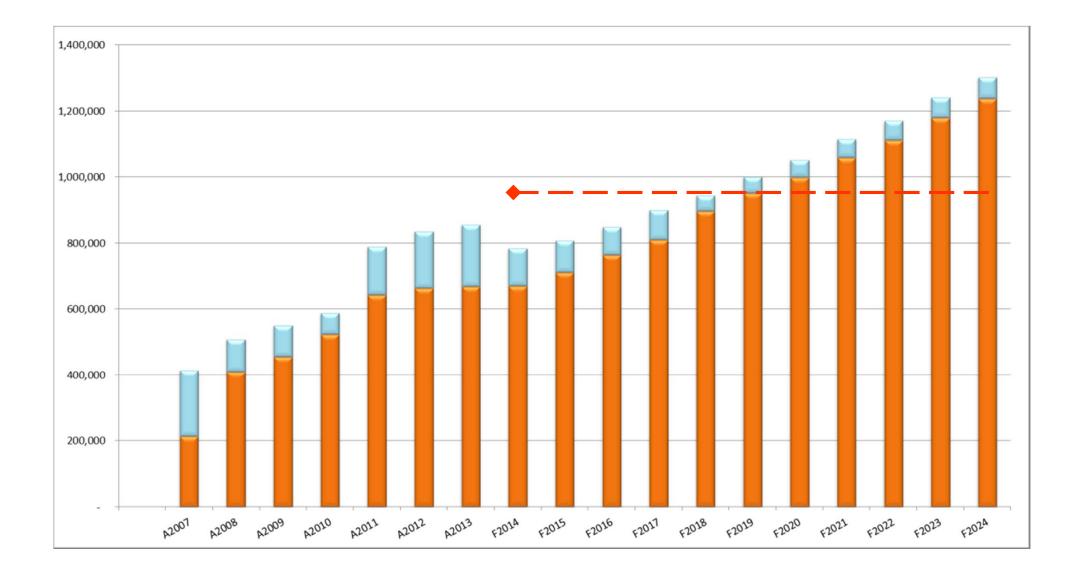


# ACHIEVEMENTS

- MPS is directly employing 465 workers and also engaging contractors with about 200 workers. Over 95% of employees are Ghanaians.
- We contribute to the various areas of social welfare such as Health, Education, Water, Hygiene Facilities and educational support for employees' families etc.
- Lowering carbon footprint by planned preventive maintenance of equipment
- Enhanced STS Crane Productivity from 8 MPH to range 19 to 23 MPH.
- Improved Berth Productivity from +/-18 to between 35 & 70 MPH.
- Truck Turnaround Time dropped from +24 hours to +/- 1 hour.
- Reduced import container Dwell Time from 24 days to 16 days.
- Reduced the Vessel anchorage waiting time.
- The first port in West Africa to introduce Berthing Window Scheme.
- Constantly invested in increasing capacity and enhancing productivity.
- The MPS is commended for it's HSSE Conformance.



#### UTILISATION OF CAPACITY INCREASE & VOLUME GROWTH



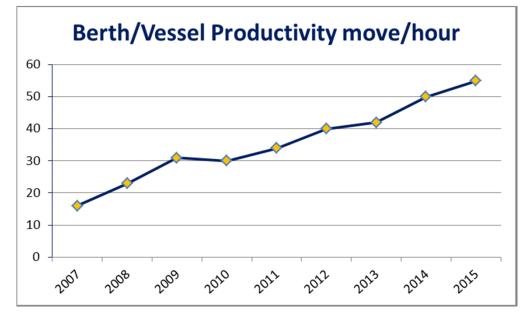


#### TEMA PORT IS ENGAGED IN A MODERNIZATION

- MPS have transformed the Container Terminal of Tema Port into a modern terminal
  - Heavy and sophisticated handling equipment (STS, MHC and RTG cranes)
  - Fully integrated IT system and procedures in place
  - Invested in developing staff talent through training and education on new business methods and operational processes.

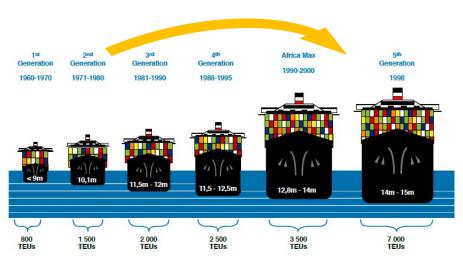
#### The region's most efficient terminal

 MPS has constantly boosted the operational berth productivity since the start of the concession (16 m.p.h. in 2007)



However, current throughput volume is approaching its maximum capacity at both the quay and the yard

- Current capacity limit is estimated at 900,000 TEU
- We are operating on 2 berths with 5 STS and 3 MHC with volume close to maximum capacity
- Shipping lines are deploying larger vessels to improve cost effectiveness.
- Larger vessels with greater volume will depend heavily on the efficiency of the terminals' infrastructure, equipment and manpower.
- At the start of operations at MPS, the size of vessels were in the range of 1,500 to 2,000 TEU's, and today 5,000 TEU vessels are being deployed.





# IMPACT OF MPS ON ECONOMIC ACTIVITY

- MPS is currently implementing the Tema Port Expansion with investment in the range of USD 1.5 Billion. The Port Project is foreseen to impact positively on the economies of countries in the sub-region by lowering trade costs and supporting employment and economic growth.
- Larger new generation vessels, the state of the art efficient equipment and better trained workers would play a great role in the anticipated lowering of trade cost and the generation of wealth by this new port.
- It is common knowledge, that about fifty years ago, Tema used to be a fishing village. Tema has been transformed to Ghana's largest, busiest and most efficient port in West and Central Africa.
- Just like many other ports in Africa, the Port of Tema is now straining under the country's rapid rate of growth.
- It is common knowledge in the Port of Tema and the shipping community, that the port infrastructure is reaching its limits.



# THE EXPANSION PROJECT







#### DATA SHEET FOR TERMINAL 3 DEVELOPMENT PROJECT





#### ECONOMIC IMPACT OF THE TEMA PORT EXPANSION PORJECT

Ghana Ports & Harbours Authority has developed a Masterplan for the expansion of the Port of Tema and MPS shareholders have committed to invest up to USD 1.5 Billion to build the new harbour basin and container terminal facility.

The socio-economic impact study projected that, the new port at Tema will impact Ghana in two ways,

- 1. Through the labour, goods and services required for its physical construction and subsequent operation
- 2. The improved cargo handling services that will facilitate improved import and export of goods.

While both will create jobs, employee earnings, business sales, taxes and most importantly it will improve Ghana's competitiveness, leading to boosted export and imports.

According to QBIS estimates, the new port development will increase the revenues of Ghana's import and export companies, which will lead to as much as a USD 1.1 billion rise in Gross Value Added to the Ghanaian economy and as many as 450,000 new jobs across trade and industries.









🍋 Safmarine





THANK YOU













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