## Ports and Terminals after COVID-19: An Insurer's Guide to Where Claims Come From and Why

Manos Karanikolas Senior Claims Executive

TT CLUB IS MANAGED BY **THOMAS** MILLER TT Club is the leading provider of insurance and related risk management services to the international transport and logistics industry.

- Over 50 years' experience serving the industry
- Comprehensive cover
- Loss Prevention and expert support
- Integrated global reach managed by Thomas Miller
- Membership advantages
- Our claims and underwriting executives work together as single team

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#### TT Club overview



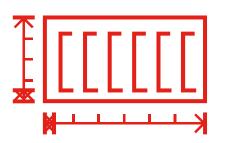
TT stands for 'through transport'



**Club** denotes our mutual status



Comprehensive cover



Tailored to your needs



#### Complete cover

- Container risks for ship operators and others
- Transport and logistic operator liabilities
- Cargo handling facility liabilities and assets
- Port authority liabilities and assets



#### TT Club overview

# 1968

The year TT Club was established and containers revolutionised freight transport.



Percentage of the world's maritime containers insured by TT Club.

**46**%

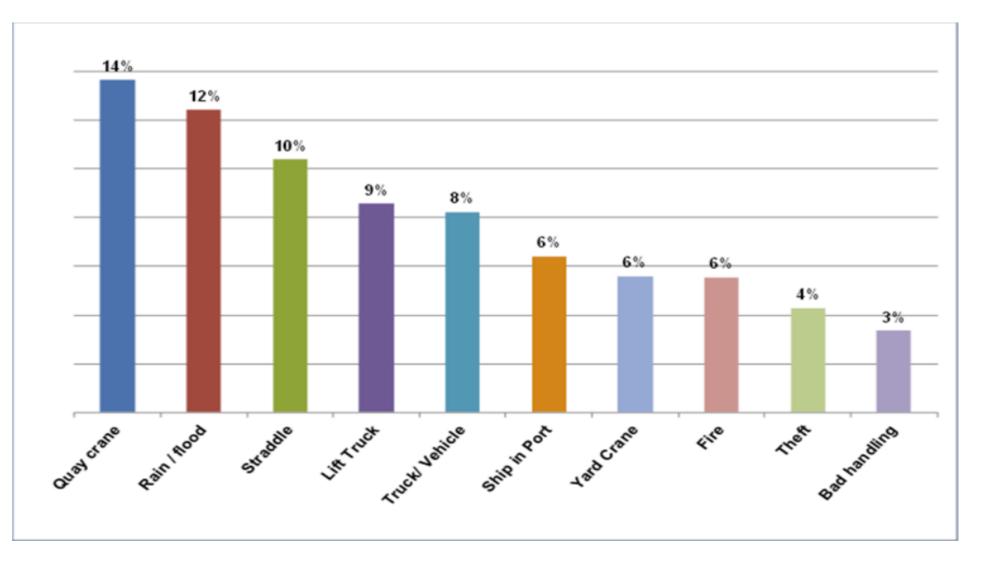
Percentage of the top 100 ports in which TT Club provides insurance.



The number of dedicated countries in which TT Club has dedicated offices.



#### Pre-Covid: Top Risks For Container Terminal Operators





Post-Covid: Top Risks For Port & Terminal Operators

- Variation in market demand driven by changing consumer behaviour
- Increased cyber and documentation fraud
- Challenges in the handling and storage of COVID-19 vaccines
- Disruption and delay



#### Abandoned Cargo

- Commodity (low value, not newly manufactured goods)
- Fluctuation in commodity prices
- Customer (*due diligence pays dividends*)
- Dangerous goods (declared/ undeclared)



#### Fraud

- Release of cargo against forged documents
- Theft
- Procurement fraud
- Payment fraud, including CEO fraud
- Cargo misdeclaration



#### **COVID-19 Vaccines**

- Sensitive cargo
- Subject to strict regulations
- Integrity of the cool chain
  - Equipment malfunction
- Integrity of the cargo
- Theft/attempted theft/ broken seals



#### **Delay and Disruption**

- Staff shortage / quarantine rules -> failure to provide agreed levels of service
- Insurance concerns
  - Stockpiling of goods requires careful monitoring of insurance limits
- Business Interruption
- Lack of suitable storage facilities



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## Thank you

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