

Applied Port Integration – ‘Digitalization, Automation and Interconnectivity’

February 2021



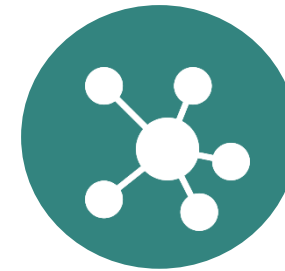
AUTOMATION SYSTEMATIC FRAMEWORK



Processes



Systems



Data



Workforce

1 The introduction of Automation involves changes to our Industry, which need to be incorporated into Terminals business model.

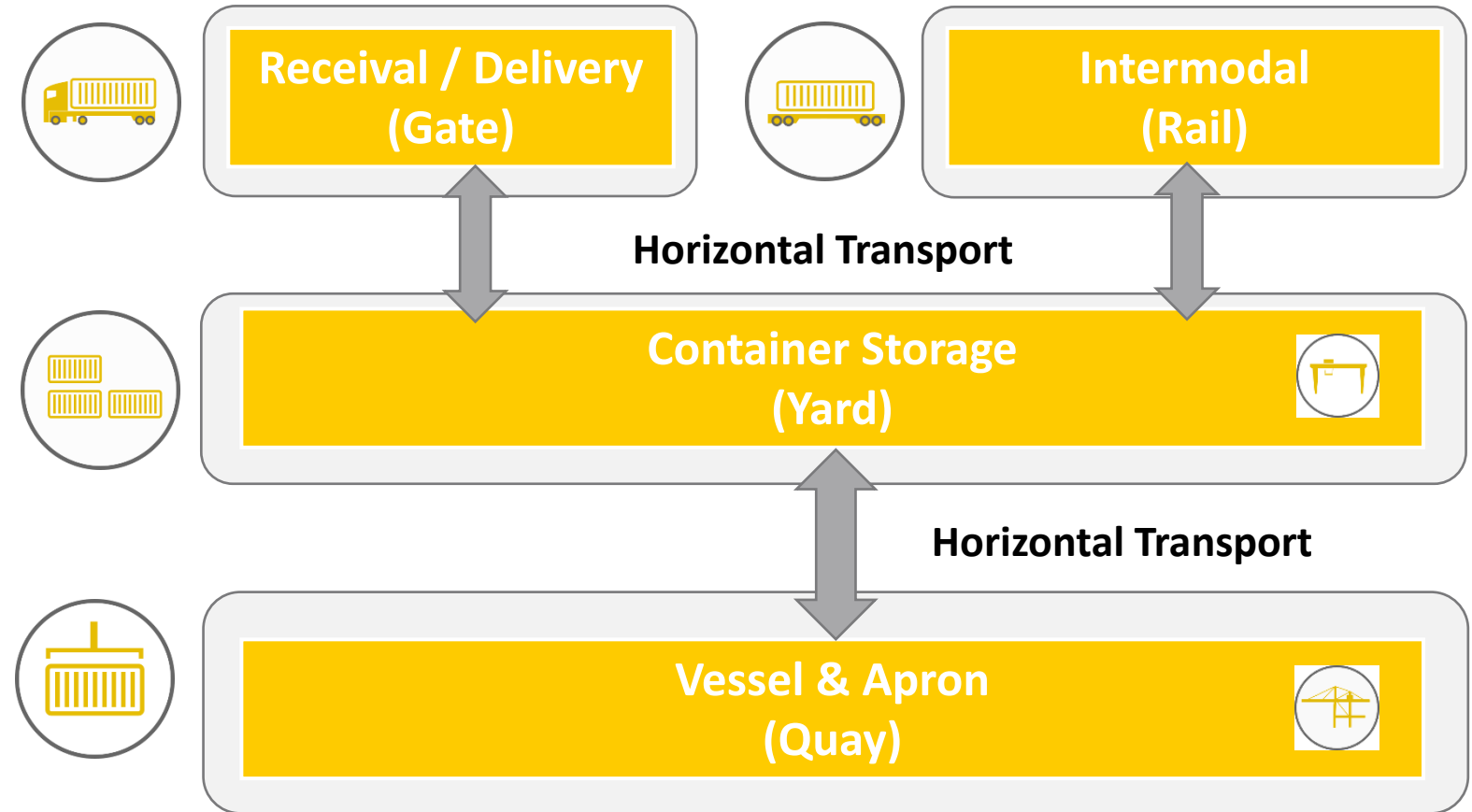
2 Digitalization involves transforming the business transactions to a single process platform to act as the operational backbone.

3 Beyond Efficiency, strong drivers are on realizing new standards to improve Sustainability, Safety and Security at Terminals.

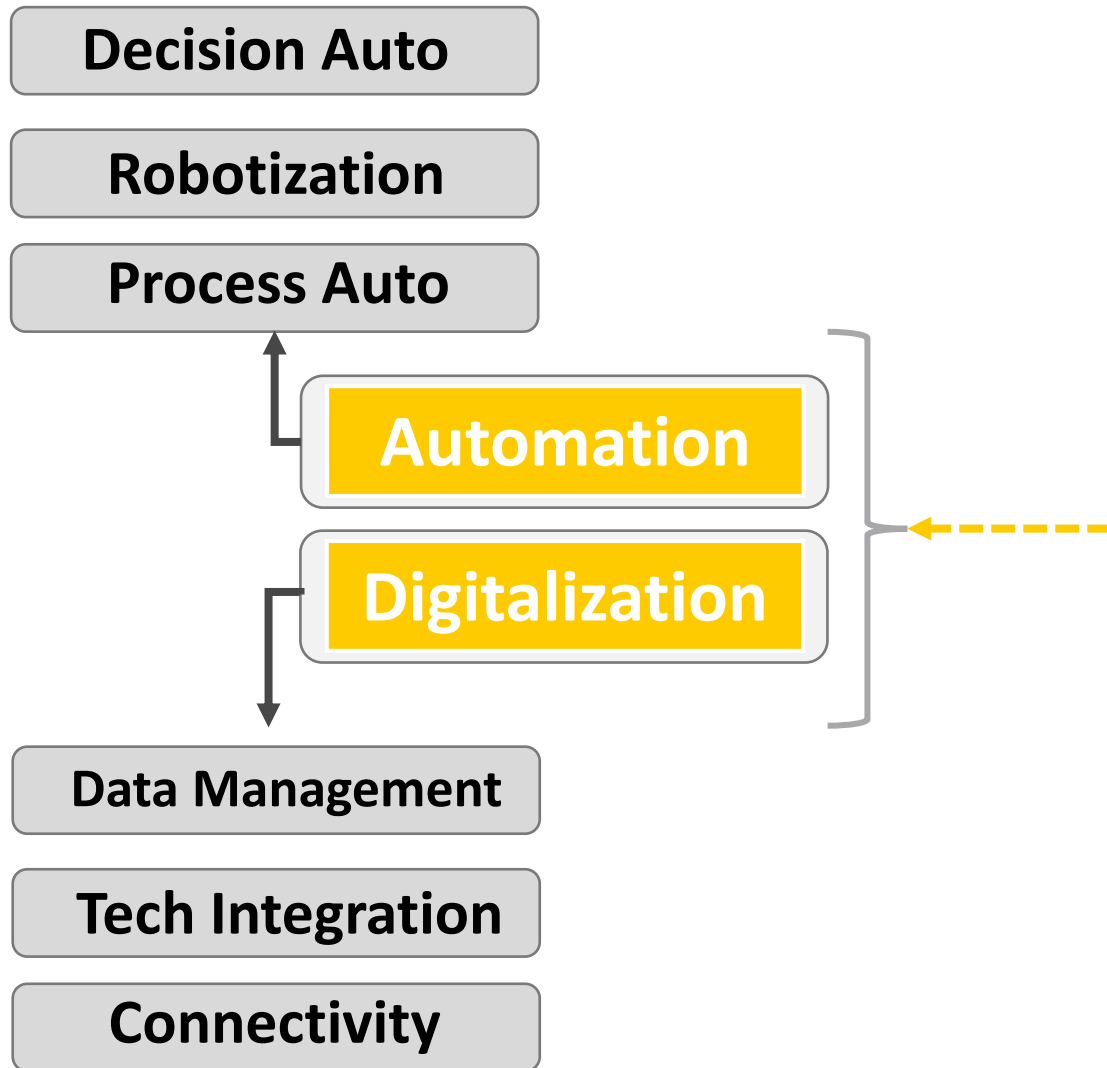
TERMINAL ENGINEERING 'BUILDING BLOCKS'

By engineering the Terminal as a 'system' of integrated modules the methodology allows:

- Simpler design of the requirements and specs for each module,
- Flexibility to evaluate different options for each of the modules,
- Upfront identification of integration and localization requirements.



DIGITALIZATION AS AUTOMATION PRE-REQUISITE

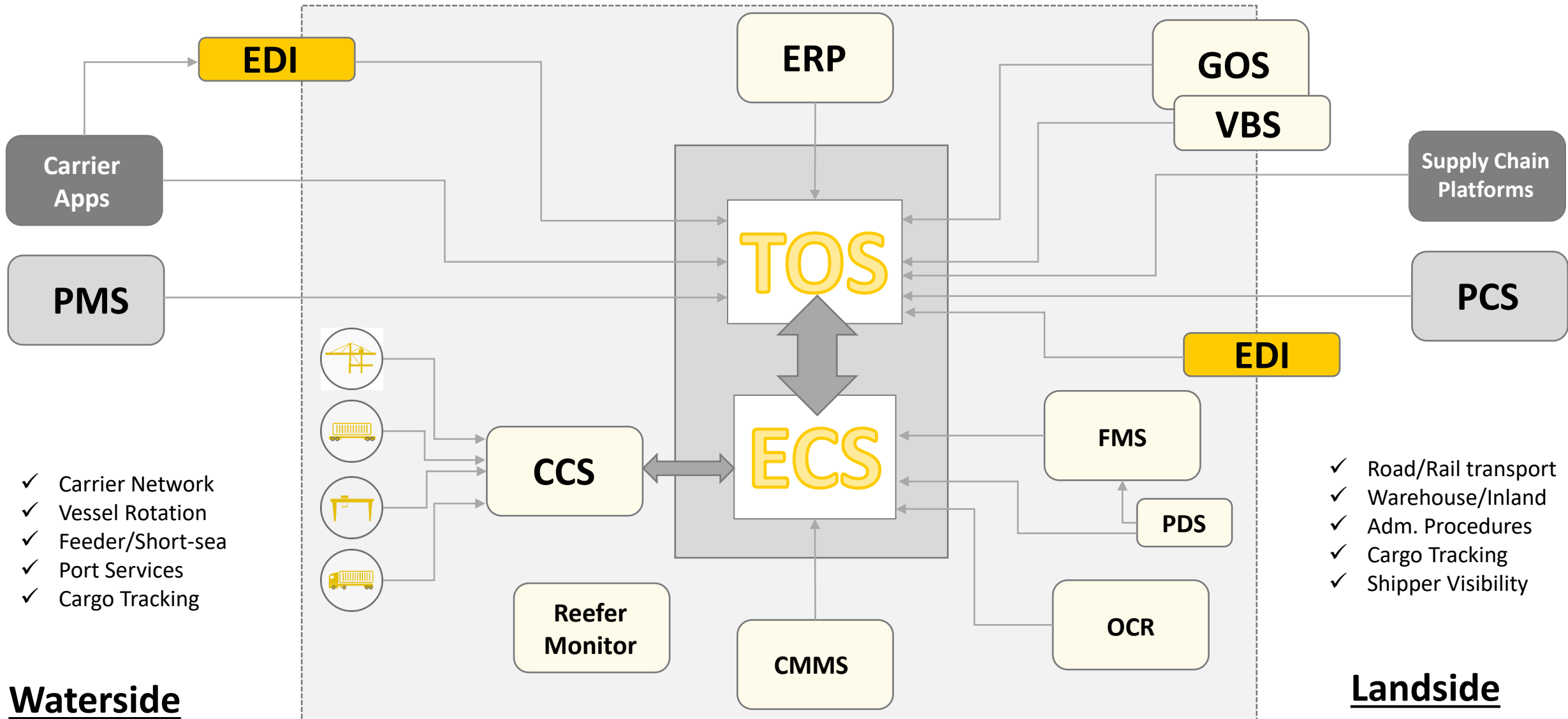


Digitalization establishes a core foundation for effective Automation:

- Data Models and Data Semantics, jointly aligned with Suppliers,
- Interfaces & interactions between different software applications and sub-modules (also to Port eco-system),
- Connection with process and functional features and data 'usage' to enable:

- Optimization,
- User Experience,
- Data Analytics,
- Artificial Intelligence.

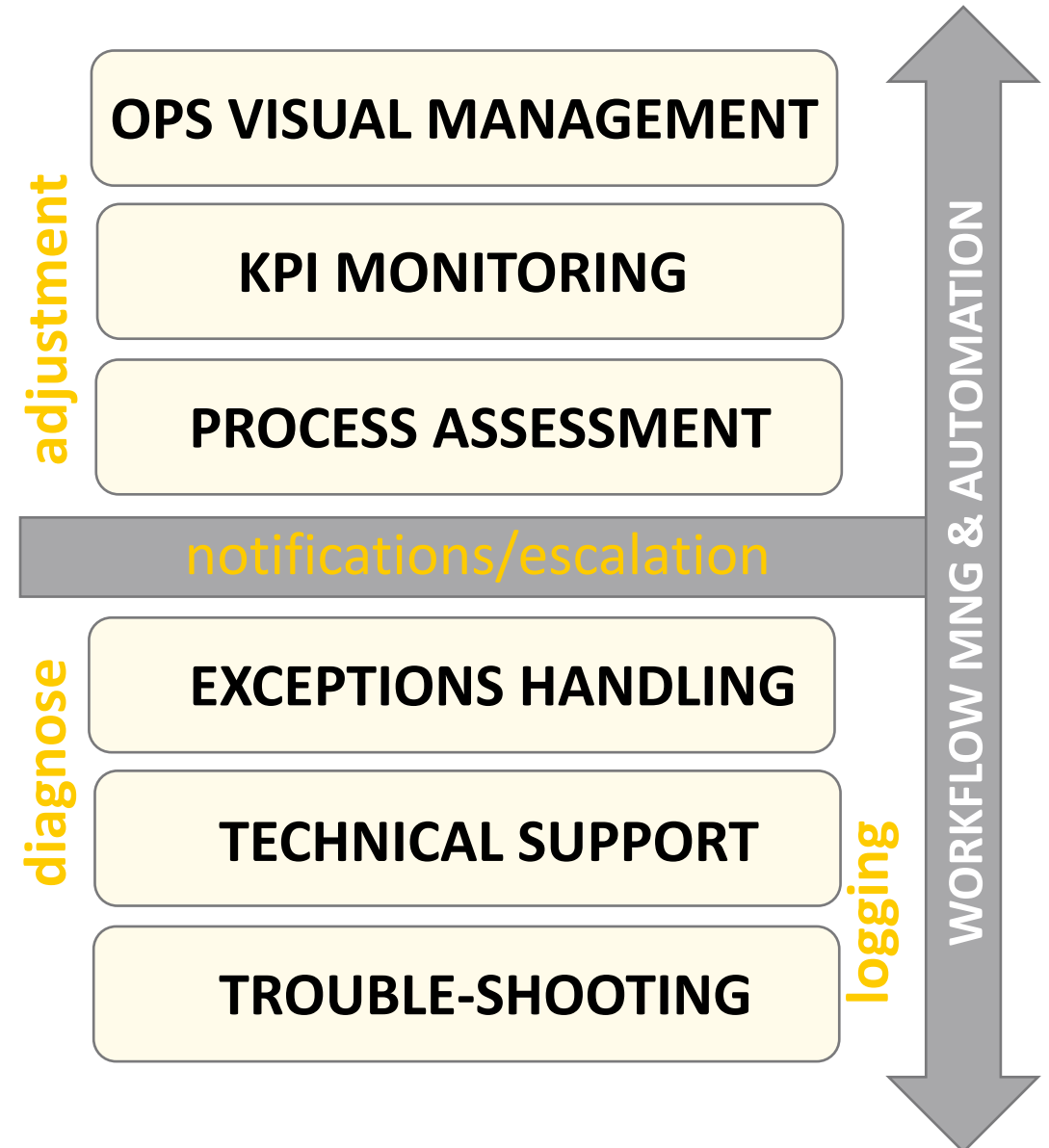
TERMINAL ECO-SYSTEM AND INTERCONNECTIVITY



AUTOMATION AND FUTURE WORKFORCE

It is crucial to think how to enable future generation of workers while we learn from existing knowledge and we manage change:

- The more Container Shipping will go on technology the more reliant will be in human brain but adaptation is required,
- As we will get to have systems and algorithms that will understand us better than we understand ourselves,
- So the evolution of certain paradigms, the transformation of stakeholders relationship and workforce frameworks is key (and urgent).



CONCLUSIONS AND TAKE-AWAYS

- While clearly is the Future for Terminals, Automation can only be properly implemented on a platform of **Operational Excellence**,
- It requires transforming the business silos to a single **digitized process platform** to act as the operational backbone,
- Terminal implementation requires a much more **integrated and cross-functional approach** to seamlessly deploy the different engineering streams,
- An **integrated operational and technical capability** is necessary and still there are serious challenges for finding **standardized solutions**,
- Next wave of Terminals will implement Digitalization and Automation hand-in-hand to truly **connect processes, tools, data and workforce**.



Terminal Investment Limited