

DCT Gdansk

WEBINAR Current challenges and future opportunities for ports and terminals in Europe

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Cameron Thorpe, CEO

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DCT Gdansk: The Northern Hub & Gateway



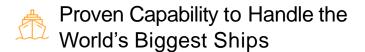


Most Cost Effective Hub for the Upper Baltic Ports





The Best Hinterland Connections





Long-term Room to Grow



Northern Gateway to the CEE, Hub for the Baltic

DCT Gdansk: Providing the Most Competitive Access to the Fastest-Growing Region in Europe



Market: Challenges and Opportunities

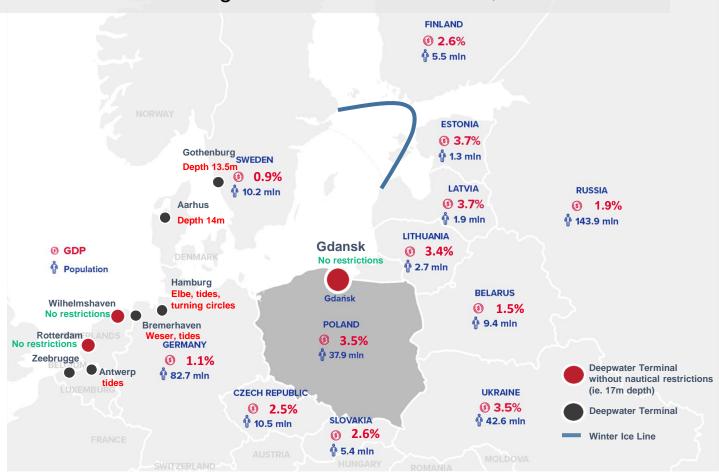
CHALLENGE	OPPORTUNITY
Shipping: Reduced container volumes on key tradelanes	Shipping lines seeking for the most efficient and cost effective ways to reach strong markets
Landside: Challenges for truck drivers in the market due to movement restrictions	Intermodal traffic strengthening its role as major long haul transport mode
Process: Still a number of jobs must be done manually and in direct contact	Digitalization and automation of processes



DCT Gdansk: A Safe Haven in Turbulent Times

GDP forecasts for 2020 in January – natural slowdown

- 2019 GDP growth: in EUR 1.2%, Poland 4.3%
- JANUARY 2020 GDP growth forecast: EU 1.3%, Poland 3.5%

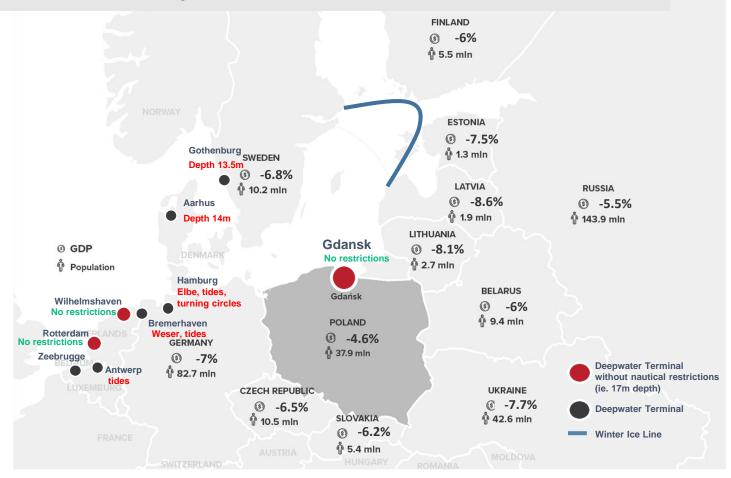




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GDP forecasts for 2020 in April – landslide

- JANUARY 2020 GDP growth forecast: EU 1.3%, Poland 3.5%
- APRIL 2020 GDP growth forecast: EU -6.4%, Poland -4.6%





DCT Gdansk: Solutions for Global Trends

TREND	DCT Gdansk
Shipping Lines: Lower TCO and maximise opportunity	Helping Lines to maximize move count (12k moves per call) and optimize the port stay, located at the heart of strong market.
BCOs and Forwarders: Port Centric Logistics	Supporting development of logistics parks in port vicinity, strong intermodal links, de-risking supply chains.
Supply Chains: Contactless Process & Digital Shipping	Automated gate process, EDI data exchange customers and stakeholders building transparent logistics chains



THANK YOU

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