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Your i-Port

Current challenges and future opportunities for Ports in MED

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- From today to the day after, full stop in our ordinary lives
- Social distancing, no travelling, ...what a change for MED Culture!!
- We have to adopt different ways of interacting with each other.
- The 2008 financial crisis caused less demand, while COVID-19 affects the supply instead of the demand.
- Normal flow patterns in maritime sector are severely disrupted due to COVID-19.

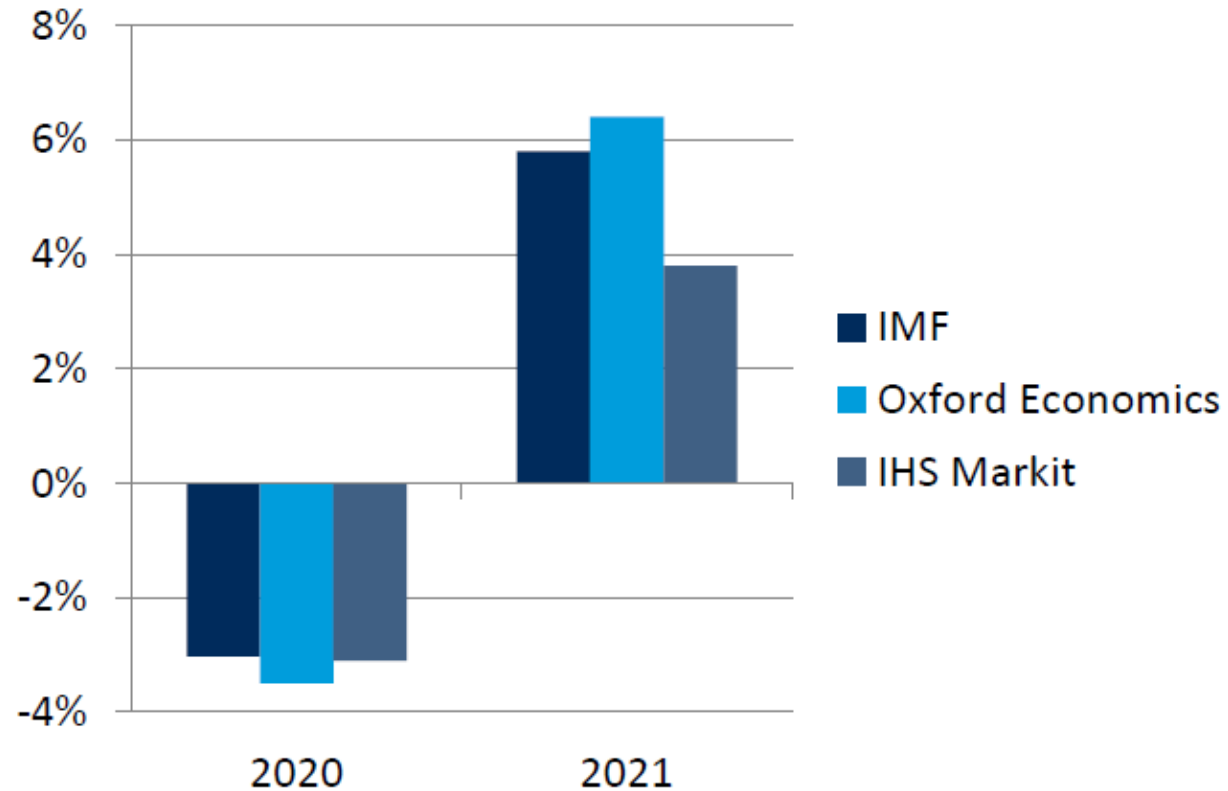
COVID-19
GREAT
SHOCK!!

Unexpected
situation

Global container shipping has a decrease of 8-10 % in the volumes transported: blank sailings, ports supporting clients

COVID-19
GREAT
SHOCK!!

World real GDP projections, % change from previous year



Source: IMF, Oxford Economics, IHS Markit

Unexpected
situation



AFTER
COVID-19

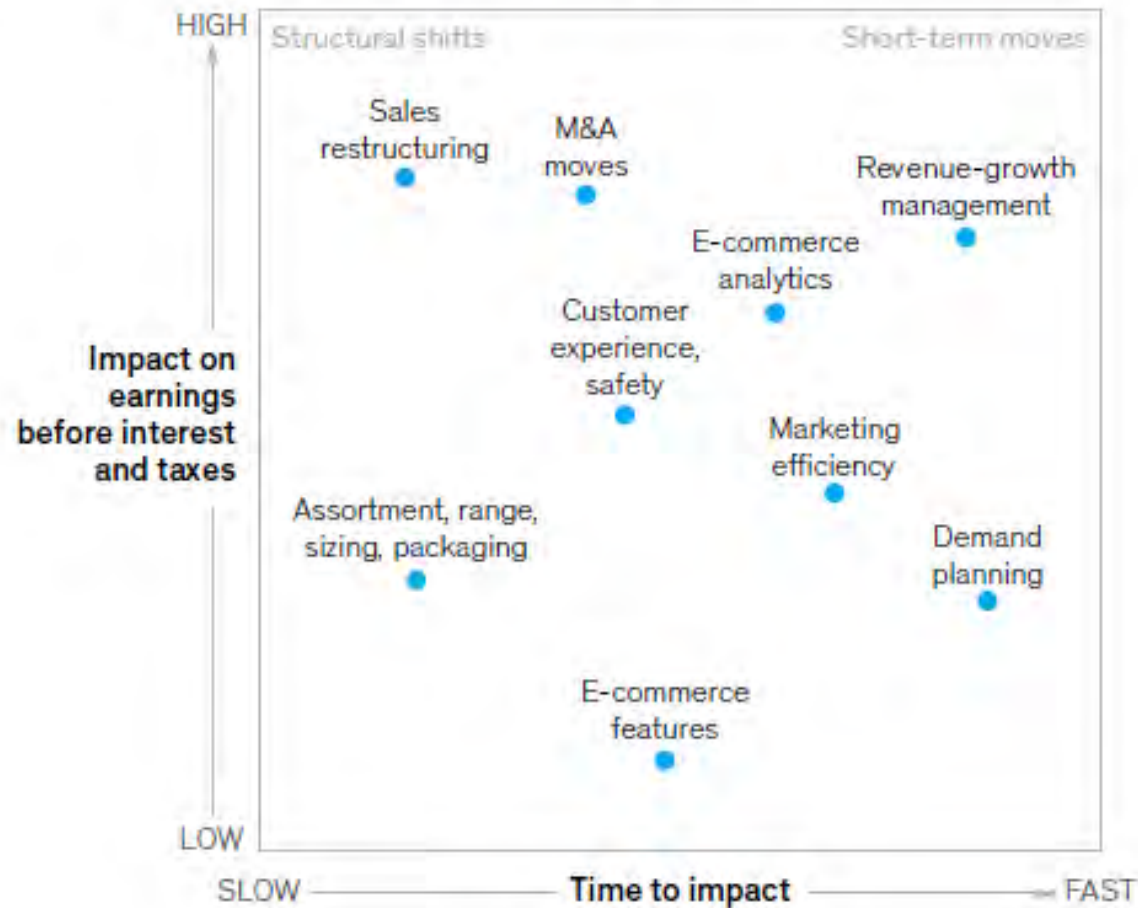
What else?

Business as unusual:
The path to the new normal....

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Recovering revenues is an important element of reimagining the return.

Matrix for prioritizing measures for rapid revenue recovery, illustrative



Source: McKinsey report, may 2020

AFTER COVID-19

What else?

GOING DIGITAL

To improve the efficiency in our services

valenciaport PCS

PORT COMMUNITY SYSTEM



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PORT COMMUNITY SYSTEM

It belongs to the Port Authority of Valencia. It is the e-commerce platform that is used by the Port Community to exchange data and administrative, commercial and operational documents.

One-stop-point for more than 850 companies.



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Possible long term effects on ports and logistics

- Supply and demand will adapt to more domestic production: ports must adapt their business models!
- **“Glocalisation”**: **MED ports opportunity!**
- Digitalisation: acceleration of development of new technologies
- Current crisis will accelerate the digital transformation and the greening of supply chain.
- Less resistance to change to new methods of working.
- Remote operations of business systems (PCS, SW) is critical for business continuity.

AFTER
COVID-19

What else?

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Many thanks &

Think, believe, dream and...never give up

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