

ASEAN PORTS & SHIPPING

2020

JW Marriott, Jakarta, Indonesia
Tuesday 25 to Thursday 27 February 2020

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HIGHLIGHTED TOPICS

- Strengthening maritime enforcement in ASEAN countries with coordinated and integrated approach
- Global framework in financing for Sustainable Development Goals (SDG) and managing security measures
- Future ASEAN Connectivity: Rising momentum for ASEAN infrastructure projects, training and development
- Positioning as the premier transshipment hub for the BIMP-EAGA region
- Regional Ports and Terminals cooperation: Implementation of training and development to improve opportunities and increase competitiveness
- Halal Supply Chain Management: An emerging requirement
- Discovering the substantial role of port and terminal operations in facilitating trade advancement
- The importance of green ports in balancing environmental challenges with economic demands

For more Information or to Register

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January 2019

ASEAN PORTS AND SHIPPING 2020

**Hosted by Indonesia Port Corporation II
JW Marriott Hotel Jakarta, Indonesia
Tuesday 25 to Thursday 27 February 2020**

ASEAN Ports and Shipping continues to be the biggest and longest standing annual Ports, Shipping and Transport Logistics Exhibition and Conference in the ASEAN region now in its 18th successful year.

The *ASEAN Ports and Shipping 2020 Exhibition and Conference* will take place again in Indonesia at the luxurious 5 star JW Marriott Jakarta from Tuesday 25 to Thursday 27 February 2020.

The event is honoured to be hosted by **INDONESIA PORT CORPORATION II**.

A two days Conference Programme will feature **35** world-class transport and logistics conference speakers addressing global and regional issues concerning trade and investment attended by a gathering of **400** senior government officials, industry principals, decision makers, academics, harbour masters, harbour engineers, port engineers, maintenance supervisors and procurement decision makers together with the region's leading shippers, cargo owners, importers / exporters, shipping lines, freight forwarders, logistics companies, ports, terminal operating companies, railway operators, port equipment and services suppliers from countries throughout the ASEAN region.

There will be the commercial opportunity for **60** exhibitors and sponsors to network directly with the decision making delegates at this major annual international maritime transport Exhibition and Conference trade event for the ASEAN region.

We look forward to your participation at the biggest and longest standing annual Ports, Shipping and Transport Logistics Exhibition and Conference in the ASEAN region taking place again in Indonesia at the luxurious 5 star JW Marriott Jakarta from Tuesday 25 to Thursday 27 February 2020.

Yours sincerely,



ELVYN G MASASSYA
President Director
Indonesia Port Corporation II



Mark Millar
Managing Partner, M Power Associates Limited

Mark Millar is a respected authority on Supply Chain and Logistics and a renowned Keynote Speaker; his book 'Global Supply Chain Ecosystems' has sold in 50 countries across six continents.



Jayendu Krishna
Director-Maritime Advisors, Drewry Maritime Services

Jayendu leads ports advisory practice in Southeast Asia and global shipping advisory practice of Drewry. He has, particularly, been working on research and consultancy focussing on international trade and shipping, freight procurement strategy, undertaking due diligence studies and logistics cost modelling.



Truong Bui
Resident Ports and Shipping Expert and Partner, Roland Berger

Truong Bui is a Partner at Roland Berger and joined the firm in early 2013. At Roland Berger, he has contributed significantly to the Transportation Competence Center and has led multiple projects, including port strategy studies and commercial due diligence assignments in numerous countries. These countries include Bangladesh, China, Cambodia, Estonia, Egypt, Indonesia, Japan, Latvia, Malaysia, South Korea, Taiwan, Turkey, Thailand, the United States and Vietnam. Prior to Roland Berger, Truong was a Senior Consultant at an international Consultancy. He has also worked at the United Nations Conference on Trade and Development in Geneva. He holds a Master of Science in Maritime Economics and Logistics from the Erasmus University of Rotterdam, where he graduated with distinction. He also holds a Bachelor of Science in International Economics and Finance from the University of Amsterdam.



Paul van Eulem
Senior Partner, Maritime and Transport Business Solutions (MTBS)

Paul van Eulem joined of MTBS since 2005. He holds an MSc Degree from Delft University of Technology and MBA Degree from the Erasmus University Rotterdam. He has more than 20 years of worldwide experience in board room port consultancy. As a project manager and Senior Advisor, he has considerable experience in privatisation, port development, planning, business development, organisation and financing of ports and terminals worldwide. He has been Advisor to many Port Authorities and (Global) Terminal Operators, as well as Development and Commercial Banks, blue chip international Shipping Lines and Transport Companies. Paul Van Eulem has been responsible for the implementation of numerous PPP transaction mandates in the port and transport sector. He is a well-known industry figure and a frequent speaker at international conferences on topics of port strategy, port reform and PPP transactions.



Elvyn G. Masassya
President Director of IPC II

Elvyn G. Masassya is the President Director of Indonesia Port Corporation (IPC) II—Indonesia, the biggest port company in Indonesia, which manages 12 branches of port and 17 of its subsidiaries, including the primary international gateway to Indonesia at Tanjung Priok, North Jakarta. He finished his Master degree in Finance in ITB (Bandung Technology Institute). In addition to other academic qualification, he also holds several certifications from Indonesian Banker Institute; Investment Banking from Sydney University; and Risk Management-IRPA Hong Kong.



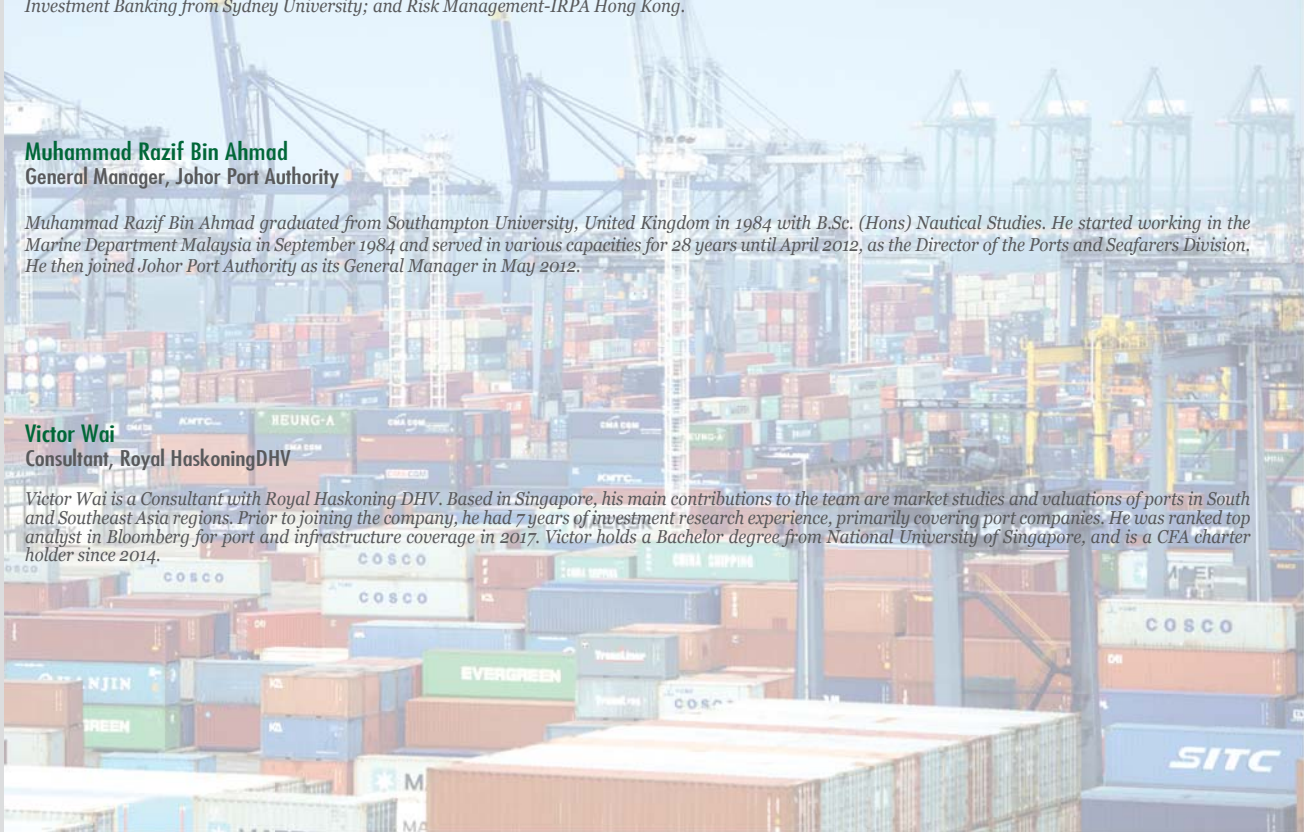
Muhammad Razif Bin Ahmad
General Manager, Johor Port Authority

Muhammad Razif Bin Ahmad graduated from Southampton University, United Kingdom in 1984 with B.Sc. (Hons) Nautical Studies. He started working in the Marine Department Malaysia in September 1984 and served in various capacities for 28 years until April 2012, as the Director of the Ports and Seafarers Division. He then joined Johor Port Authority as its General Manager in May 2012.



Victor Wai
Consultant, Royal HaskoningDHV

Victor Wai is a Consultant with Royal Haskoning DHV. Based in Singapore, his main contributions to the team are market studies and valuations of ports in South and Southeast Asia regions. Prior to joining the company, he had 7 years of investment research experience, primarily covering port companies. He was ranked top analyst in Bloomberg for port and infrastructure coverage in 2017. Victor holds a Bachelor degree from National University of Singapore, and is a CFA charter holder since 2014.





Ismo Matinlauri
Vice President, Solution Sales, APAC, Kalmar

Ismo Matinlauri is working as a head of APAC Solution Sales team in the Kalmar Automation Solutions Business Area, part of Cargotec, a global leader in cargo handling solutions. Ismo has experience in Cargotec companies over 30 years, first in MacGregor and then last 10 years in Kalmar where he has had various positions in cranes and automation business areas. After graduation as naval Architect from Helsinki Technical University, he did work some years in shipyards in Finland prior to joining MacGregor.



Datuk Roselan Johar Mohamed
Chairman, BIMP-EAGA Business Council

Datuk Roselan Johar Mohamed is the National Chairman for BIMP-EAGA Business Council since 2008 and the Chairman of SBC Corporation since 2013. He was born in Klang, Malaysia and a graduate of Chartered Institute of Transport at ITM Shan Alam 1971-1974. He is a well-experienced professional with over 60 years of knowledge in this shipping industry since 1975.



Siti Noraishah Azizan
General Manager, Sabah Ports Sdn. Bhd

Siti Noraishah Azizan has been in the Port industry for over 20 years and currently the General Manager of Sabah Ports Sdn Bhd. Holds an MBA in Shipping & Logistics, Middlesex University London and a Chartered Member in Logistics & Transport. She is also Chairperson of the International Association of Ports and Harbours (IAPH) Women's Forum since 2015.



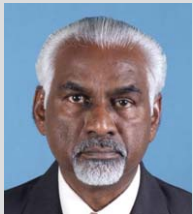
Prof. Dr. Marco Tieman
Chief Executive Officer, LBB International

Prof. Dr. Marco Tieman is the founder & CEO of LBB International, a supply chain strategy consulting & research firm. LBB established a halal research centre, assisting governments and private sector on halal production, halal supply chain management, halal park development, and halal risk & reputation management. He has been the trusted advisor to major halal projects in Asia, Middle East and Europe. He is Research Fellow with University of Malaya Halal Research Centre, conducting research on halal supply chain management. He is furthermore Adjunct Professor with Universiti Malaysia Pahang (Kuantan) involved in a research on halal blockchains. He has published many academic papers on the topic of halal supply chain management and halal risk & reputation management. He has received several academic awards for his ground breaking research on halal supply chain management. Prof. Dr. Tieman is also on the Senior Editorial Advisory Board of the Journal of Islamic Marketing (Emerald, United Kingdom).



Dr. Mark Yong
Managing Director of Asia Pacific, Blume Global

Dr. Mark Yong earned his undergraduate degree and doctorate of philosophy in molecular biology before finding a career in shipping. At P&O Containers/Nedlloyd, he spent the majority of his tenure in emerging markets such as Vietnam, Cambodia and China. His next position was director of business development at Alibaba.com, before being invited to serve as a committee member of the Hong Kong General Chamber of Commerce e-commerce unit. Dr. Yong joined INTRA in 2002 where he served in several managerial positions, finishing as General Manager, South Asia, overseeing the growth and development of India, Pakistan, Sri Lanka and Bangladesh. In 2008, he joined BMT Group where his key role includes overseeing the shipping and infrastructure development activities in the region. Recently, he started a new exciting role as Managing Director of Asia Pacific at Blume Global focusing on smart ports and logistics.



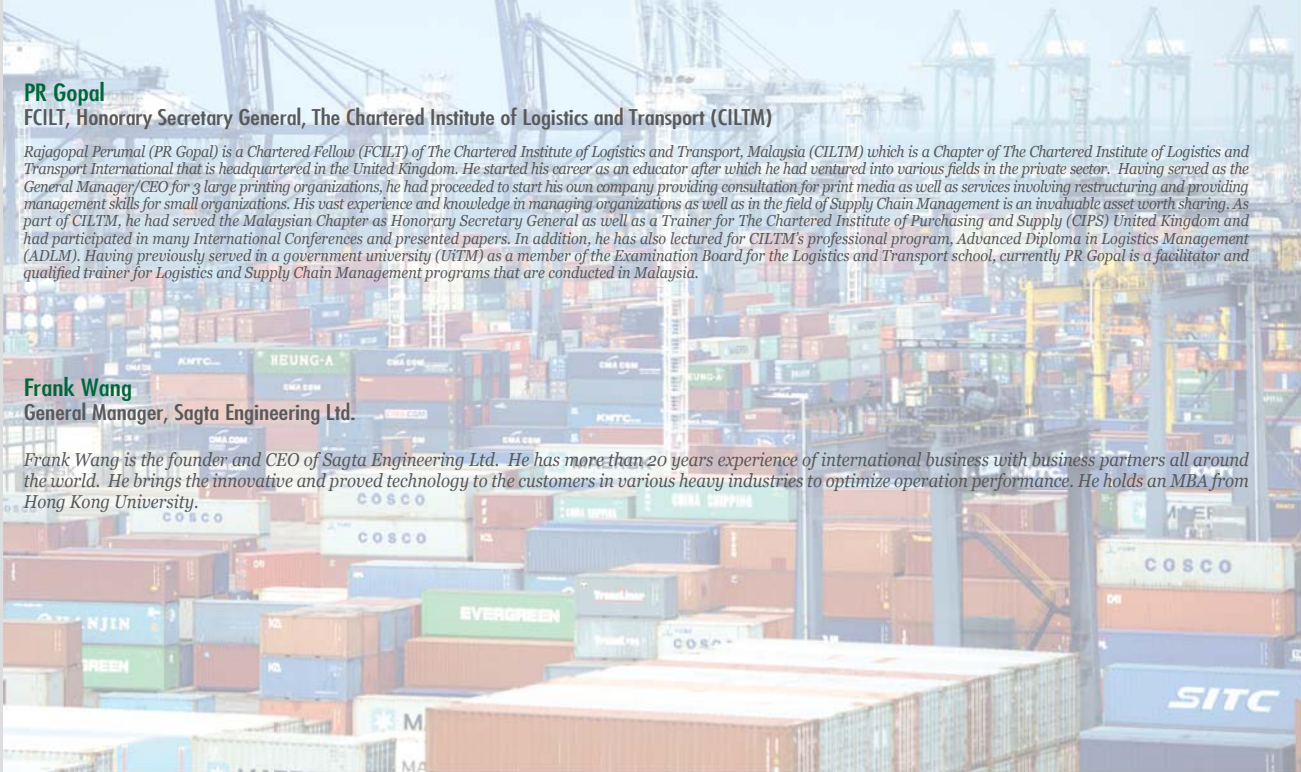
PR Gopal
FCILT, Honorary Secretary General, The Chartered Institute of Logistics and Transport (CILT)

Rajagopal Perumal (PR Gopal) is a Chartered Fellow (FCILT) of The Chartered Institute of Logistics and Transport, Malaysia (CILT) which is a Chapter of The Chartered Institute of Logistics and Transport International that is headquartered in the United Kingdom. He started his career as an educator after which he had ventured into various fields in the private sector. Having served as the General Manager/CEO for 3 large printing organizations, he had proceeded to start his own company providing consultation for print media as well as services involving restructuring and providing management skills for small organizations. His vast experience and knowledge in managing organizations as well as in the field of Supply Chain Management is an invaluable asset worth sharing. As part of CILT, he had served the Malaysian Chapter as Honorary Secretary General as well as a Trainer for The Chartered Institute of Purchasing and Supply (CIPS) United Kingdom and had participated in many International Conferences and presented papers. In addition, he has also lectured for CILT's professional program, Advanced Diploma in Logistics Management (ADLM). Having previously served in a government university (UiTM) as a member of the Examination Board for the Logistics and Transport school, currently PR Gopal is a facilitator and qualified trainer for Logistics and Supply Chain Management programs that are conducted in Malaysia.



Frank Wang
General Manager, Sagta Engineering Ltd.

Frank Wang is the founder and CEO of Sagta Engineering Ltd. He has more than 20 years experience of international business with business partners all around the world. He brings the innovative and proved technology to the customers in various heavy industries to optimize operation performance. He holds an MBA from Hong Kong University.





Rendy Lim
Sales Manager, Liebherr Singapore Pte Ltd

Rendy Lim was trained in mechanical and plant engineering during his tertiary education and had a decade of hands-on experience in marine engineering with the Singapore Navy. He graduated from University of Central Queensland in the discipline of business marketing and was in industrial sales in the past 10 years. Rendy Lim is now the regional sales manager from Liebherr and in charge for the sales of Harbour mobile cranes and Reachstackers in South East Asia for the past 8 years. His active market today includes Indonesia, Philippines, Vietnam and Thailand.



Steven Cheong
Account Sales Manager, Bromma

Steven Cheong has been involved with the port industry for over 10 years. He joined Bromma in 2014 as an Account Sales Manager taking care of its Southeast Asia market as well as managing key account OEMs. Prior to joining Bromma, Steven was a project planner at a global shipyard. He later worked at a crane specialist providing contract servicing to major players in the local port and ship building industry, and then joined a Japanese MNC where he engaged in business development and automation solutions with port terminal operators in Southeast Asia.



Marco Neelsen
Chief Executive Officer, Port of Tanjung Pelepas

Marco Neelsen is CEO of Port of Tanjung Pelepas Sdn Bhd, having joined the company in 2016. Marco brings more than 20 years of experience in the maritime industry, predominantly in Ports within Europe, Middle East and Asia. With the aspiration to bring PTP towards business and operational sustainability, PTP has made significant and commendable achievements as a result of PTP's constant effort in strengthening customer and stakeholders' relations, improvement on productivity, and continuous investment in its people, equipment and facilities. Prior to joining PTP, Marco was the CEO of Buss Port Logistics GMBH & CO. KG in Hamburg (Germany) where he was responsible in leading a portfolio of 12 multipurpose and offshore terminals in Germany, Netherlands and Turkey. He holds a bachelor's degree in Maritime Transport and a Master Mariner License from Germany.



Tobias Åkesson
Area Sales Manager of Konecranes Lift Trucks

Leading and developing Asia Pacific (APAC) region of driven sales professionals and distributor network is the profession of Tobias Åkesson, Head of APAC for Konecranes Lift Trucks, a fast-growing company within traditional heavy machinery manufacturing. With a degree in Mechanical Engineering and a career within both Global and After Sales environment, Tobias passion lies in meeting and exceeding customers' expectations to grow sales and profitability. How safety can improve through Digitalization is something Tobias will talk about in his presentation.



Markku Vuorinen
Area Sales Director, Mantsinen Group Ltd Oy

Markku Vuorinen of Mantsinen Group from Finland has worked in multiple industries during his career mainly within industrial automation and material handling as well as in military technology. He has degree of Master of Science in Mechanical Engineering. Currently, he is running Mantsinen material handling machinery business in Asia Pacific area. Mantsinen produces the largest multipurpose machine in the world.



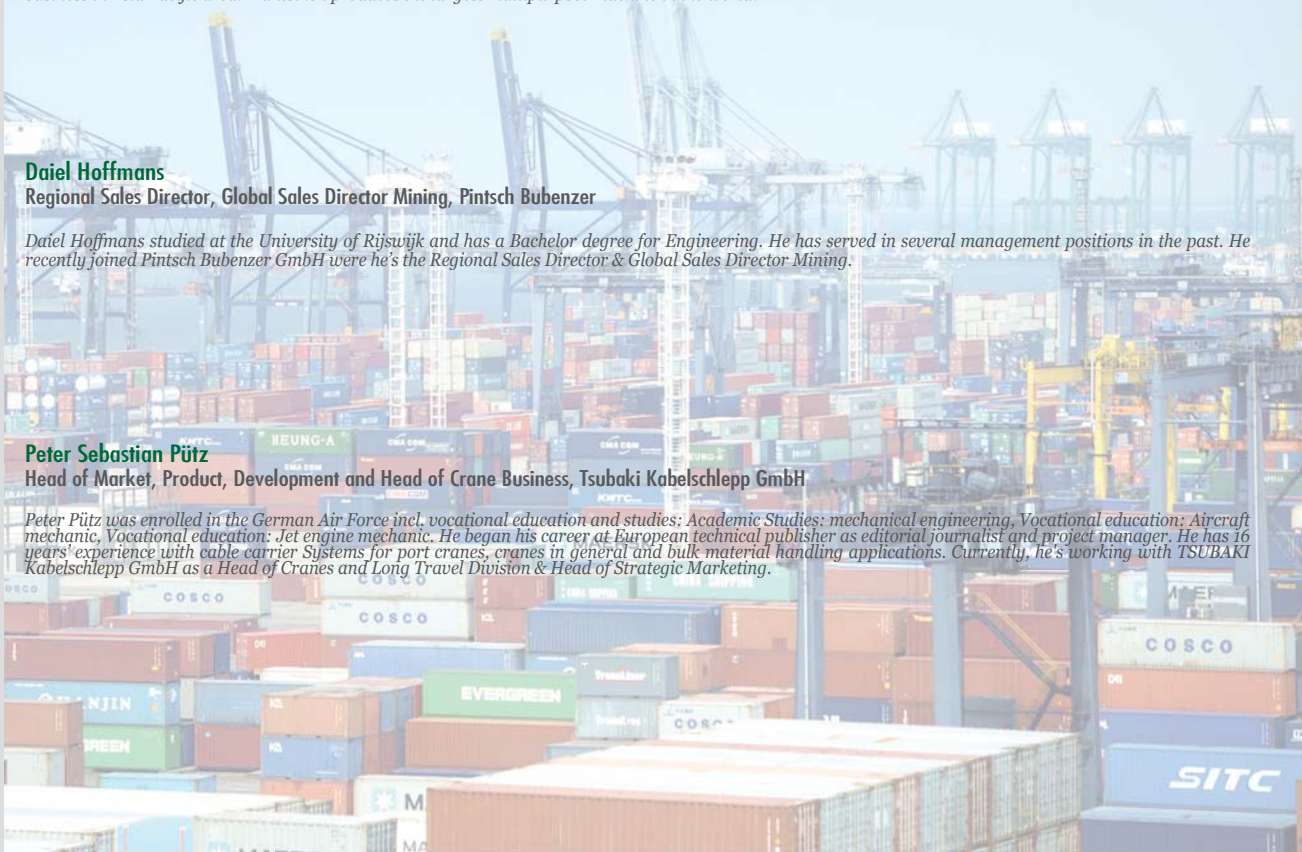
Dael Hoffmans
Regional Sales Director, Global Sales Director Mining, Pintsch Bubenzer

Dael Hoffmans studied at the University of Rijswijk and has a Bachelor degree for Engineering. He has served in several management positions in the past. He recently joined Pintsch Bubenzer GmbH where he's the Regional Sales Director & Global Sales Director Mining.



Peter Sebastian Pütz
Head of Market, Product, Development and Head of Crane Business, Tsubaki Kabelschlepp GmbH

Peter Pütz was enrolled in the German Air Force incl. vocational education and studies: Academic Studies: mechanical engineering, Vocational education: Aircraft mechanic, Vocational education: Jet engine mechanic. He began his career at European technical publisher as editorial journalist and project manager. He has 16 years' experience with cable carrier Systems for port cranes, cranes in general and bulk material handling applications. Currently, he's working with Tsubaki Kabelschlepp GmbH as a Head of Cranes and Long Travel Division & Head of Strategic Marketing.





Teun Druif
Director, Bemo Rail

Teun Druif is the Director of Bemo Rail for more than 30 years and almost 40 years working for the company in the field of crane track technology. Bemo Rail is celebrating its 50 years existing, and is active in the crane rail marked and shunting systems in harbours, industry and railways. Supporting and involved in PT Bemo Rel Indonesia, he did his first job in Indonesia in 1988 in Belawan.



Michael Scheidt
Head of Sales, Sibre

Michael Scheidt joined Sibre in 2005 as Technical Sales Manager. Since 2009, he is Head of Sales and based at the Sibre headquarters in Germany. In his role, he is leading and developing a global team of technical experts and sales professionals as well as a partner network. Michaels passion lies in meeting and exceeding customer's expectations by providing products that significantly increase safety and performance of lifting machinery.



Xiaowei Jiang
Key Account Manager, Vahle

Since the year 2004, Xiaowei had studied in Germany and start carrier as the Engineer in Vahle China for various ERTG / Contactless power supply / EMS project for ZPMC / Volkswagen / Airbus. In 2014 he moved to South East Asia as the key account manager to develop the market such as HPH Laemchabang ARTG project, NPICT in Jakarta from PSA / MITSUI, Mundra T2 , Kattupali ARTG in ADANI.



Gabriel Ong
Regional Sales Director, APAC, Navis

Gabriel Ong is the Regional Sales Director for Navis APAC. With over 20 years of Asia Pacific sales & business development experience in enterprise technology and industrial automation, Gabriel is currently responsible for new business acquisition and account management in Navis APAC. Gabriel holds an Executive Master in Technology Entrepreneurship from Singapore Institute of Management and a Bachelor's degree in Computer Engineering from Nanyang Technological University, Singapore.



Dr. Reghis M. Romero II
Chairman and Chief Executive Officer, Harbour Centre Port Terminal, Inc.

Dr. Reghis M. Romero II is the founder/father of R-II Group of Companies (R-II Builders, Inc., Harbour Centre Port Terminal, Inc. and PhilEcology Systems Corporation) took his bachelor degree in Science major in Foreign Study at at University of the Philippines and obtained his Master's degree in Business Economics at University of Asia and Pacific. He was dubbed as the wonder boy of Pampanga, because of the pride he brought to his beloved province. Recognitions were awarded to Dr. Romero II such as PAMANA Awardee (Pagmaraqul at MatenakangAnakNing Angeles) for Business by the Local Government of Angeles City, Pampanga.; Most Outstanding Kapampangan for Business and Civic Consciousness from the; Most Outstanding Kapampangan for Exemplary Achievement by the Kapampangan Press Club in 2009 Dr. Romero II also headed several organizations. He served as the Supreme Commander of The Order of the Knights of Rizal in 2012-2014 and Incumbent Director & Past National President, and Chairman of the Council of Leaders.



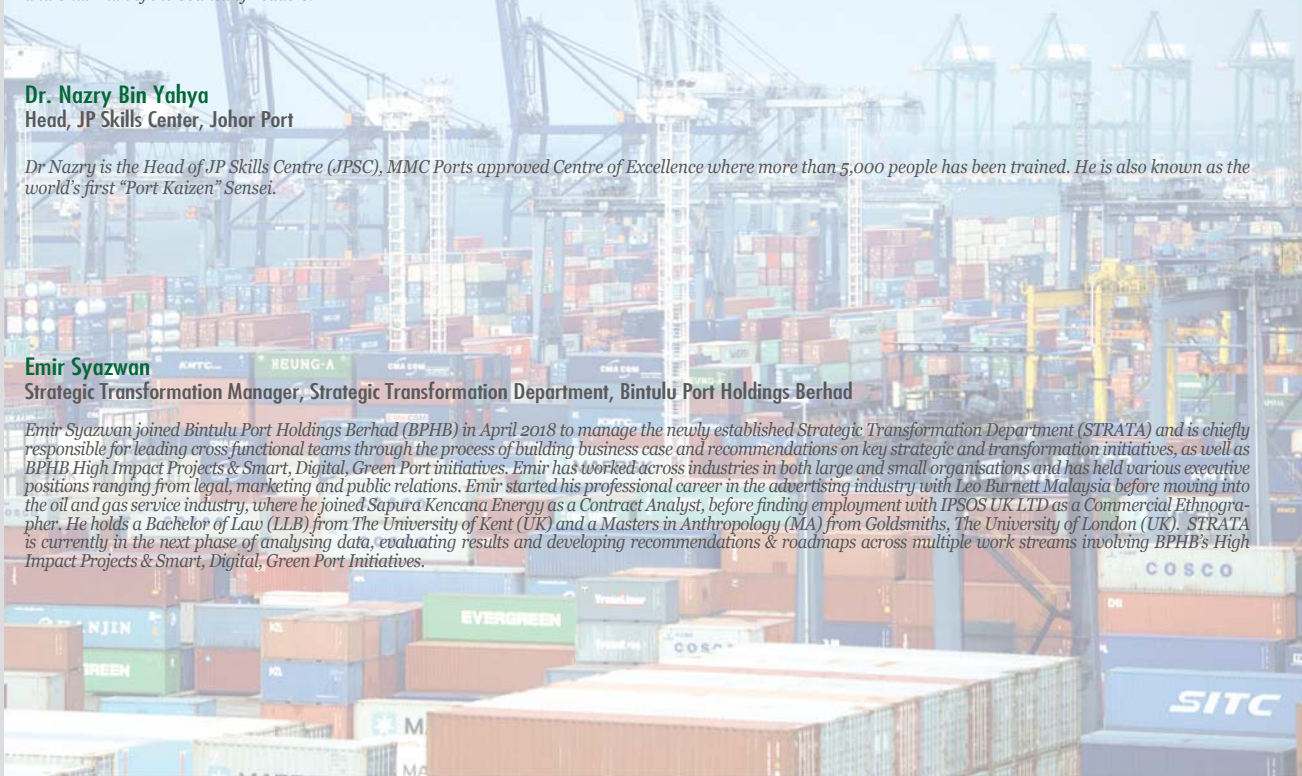
Dr. Nazry Bin Yahya
Head, JP Skills Center, Johor Port

Dr Nazry is the Head of JP Skills Centre (JPSC), MMC Ports approved Centre of Excellence where more than 5,000 people has been trained. He is also known as the world's first "Port Kaizen" Sensei.



Emir Syazwan
Strategic Transformation Manager, Strategic Transformation Department, Bintulu Port Holdings Berhad

Emir Syazwan joined Bintulu Port Holdings Berhad (BPHB) in April 2018 to manage the newly established Strategic Transformation Department (STRATA) and is chiefly responsible for leading cross functional teams through the process of building business case and recommendations on key strategic and transformation initiatives, as well as BPHB High Impact Projects & Smart, Digital, Green Port initiatives. Emir has worked across industries in both large and small organisations and has held various executive positions ranging from legal, marketing and public relations. Emir started his professional career in the advertising industry with Leo Burnett Malaysia before moving into the oil and gas service industry, where he joined Sapura Kencana Energy as a Contract Analyst, before finding employment with IPSOS UK LTD as a Commercial Ethnographer. He holds a Bachelor of Law (LLB) from The University of Kent (UK) and a Masters in Anthropology (MA) from Goldsmiths, The University of London (UK). STRATA is currently in the next phase of analysing data, evaluating results and developing recommendations & roadmaps across multiple work streams involving BPHB's High Impact Projects & Smart, Digital, Green Port Initiatives.



Tuesday 25 February 2020

TECHNICAL SITE VISIT

| | |
|------|--|
| 8am | Delegate registration at the lobby of the JW Marriott Hotel |
| 9am | Transport departs from the lobby of JW Marriott Hotel to Port Corporation II |
| 10am | Visit at the Port of Tanjung Priok Container Terminal and Car Terminal |
| 1pm | Arrive at the Indonesia Maritime Museum for a short tour and presentation. Lunch will be served. |
| 2pm | Transport departs to JW Marriott Hotel |
| 3pm | Arrive at JW Marriott Hotel (approx.) |

Wednesday 26 February 2020

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| 8am | Conference delegates' registration and refreshments served in the exhibition |
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OPENING CEREMONY

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|--------|---|
| 9am | Organiser's Remarks Rory James Doyle, FCILT, Managing Director, Transport Events, Malaysia |
| 9 05am | Welcome Remarks Elvyn G. Masassya, President Director of IPC II, Indonesia |
| 9 15am | VIP Keynote Address His Excellency The Minister of Transport Indonesia (invited) |
| 9 30am | Exhibition Opening Ceremony and Tour of the exhibition by the VIP group followed by conference delegates refreshments |

SESSION 1 Anticipating ASEAN 2020 economic outlook on the global demand

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|---------|--|
| 10 30am | Conference Moderator's Opening Remarks Mark Millar, Managing Partner, M Power Associates Limited, Hong Kong |
| 10 30am | ASEAN's economic outlook and its impact on regional competition Jayendu Krishna, Director-Maritime Advisors, Drewry Maritime Services, Singapore |
| 10 50am | Maritime trade outlook - ASEAN Truong Bui, Resident Ports and Shipping Expert and Partner, Roland Berger, Singapore |
| 11 10am | Structuring valuable port PPPs for strategic business growth Paul van Eulem, Senior Partner, MTBS, The Netherlands |
| 11 30am | The role of Indonesia Port Corporation II in promoting container trade flow in intra-ASEAN trade Elvyn G. Masassya, President Director of IPC II, Indonesia |

SESSION 2 Global framework in financing for Sustainable Development Goals (SDG) and managing security measures

Sponsored by 

| | |
|---------|---|
| 11 50am | The role of port authority in facilitating trades and moving towards sustainable development goals Muhammad Razif Bin Ahmad, General Manager, Johor Port Authority, Malaysia |
| 12 10pm | Returns and risks of port investments Victor Wai, Consultant, Royal HaskoningDHV, Singapore |
| 12 30pm | Powering the port of the future with eco-efficient solutions Ismo Matinlauri, Vice President, Solution Sales, APAC, Kalmar, Finland |
| 12 50pm | Questions and answers followed by conference delegates networking lunch |

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SESSION 3 Future ASEAN Connectivity: The rising momentum for BIMP-EAGA region

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|--------|---|
| 2pm | Connectivity between Sulawesi to Sabah and Mindanao: Why the vacuum? Datuk Roselan Johar Mohamed, Chairman, BIMP-EAGA Business Council, Malaysia |
| 2 15pm | Sapangar Bay Container Port – The Promising Gateway for BIMP – EAGA Siti Noraishah Azizan, General Manager, Sabah Ports Sdn. Bhd., Malaysia |

SESSION 4 Trends and strategies in undertaking competitive supply chain and logistics industry in the region

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| | |
|--------|---|
| 2 30pm | Halal supply chain management: An emerging requirement Prof. Dr. Marco Tieman, Chief Executive Officer, LBB International, the Netherlands |
| 2 45pm | Leveraging AI & ML to optimise supply chains – potential opportunity for ASEAN: A case study Dr. Mark Yong, Managing Director of Asia Pacific, Blume Global, Hong Kong |
| 3pm | Industry 4.0 and its impact on supply chain management PR Gopal, FCILT, Honorary Secretary General, The Chartered Institute of Logistics and Transport (CILTM), Malaysia |
| 3 15pm | Questions and answers followed by conference delegates refreshments served in the exhibition |

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Supporting Trade Organisations



SESSION 5 Evolution on digitalization and transformation in technology for a competitive edge Sponsored by  **Stemmann-Technik**
A Wabtec Company

- 4 15pm Efficiency and safety in the digital age
Frank Wang, General Manager, Sagta Engineering Ltd., China
- 4 30pm LiDat Smartapp - Leveraging on data analytics for operational efficiency
Rendy Lim, Sales Manager, Liebherr Singapore Pte Ltd, Singapore
- 4 45pm Questions and answers followed by the Chairman's closing remarks
- 6pm - 8pm Networking Welcome Reception for all participants and spouses at Blue Martini located at the lobby level of JW Marriott Jakarta. Smart casual attire.

Thursday 27 February 2020

8am Conference delegates' registration and refreshments served in the exhibition

Sponsored by  **KALMAR**

SESSION 5 Evolution on digitalization and transformation in technology for a competitive edge (cont.) Sponsored by  **Stemmann-Technik**
A Wabtec Company

- 9am Conference Moderator's Opening Remarks
Dr. Mark Yong, Managing Director of Asia Pacific, Blume Global, Hong Kong
- 9am Digitalization humanized - A customer centric approach to productivity tools
Steven Cheong, Account Sales Manager, Bromma, Singapore
- 9 15am ASEAN ports: Evolution on digitalization and transformation in technology for a competitive edge
Marco Neelsen, Chief Executive Officer, Port of Tanjung Pelepas, Malaysia
- 9 30am How to improve safety through digitalization
Tobias Åkesson, Area Sales Manager, Konecranes Lift Trucks, Finland

SESSION 6 Trends in cargo handling and automation solutions for ports and terminals

- 9 45am Comparison between material handling machines and mobile harbour cranes in container and bulk handling
Markku Vuorinen, Area Sales Director, Mantsinen Group Ltd Oy, Finland
- 10am Industrial revolution for industrial brake services
Daiel Hoffmans, Regional Sales Director, Global Sales Director Mining, Pintsch Bubenzer, Germany
- 10 15am Questions and answers followed by conference delegates refreshments served in the exhibition
- 11 15am Technology packages for cranes and port cranes
Peter Sebastian Pütz, Head of Market, Product, Development and Head of Crane Business, Tsubaki Kabelschlepp GmbH, Germany
- 11 30am Maintenance solutions for trolley-rail and rail tracks
Teun Druijf, Director, Bemo Rail, The Netherlands
- 11 45am Brake monitoring technology for increasing safety and productivity
Michael Scheidt, Head of Sales, Sibre, Germany
- 12pm Container terminal automation - The step by step approach
Xiaowei Jiang, Key Account Manager, Vahle, Singapore
- 12 15pm Next Gen Ports & Terminals: Digitalization and Smart Apps
Gabriel Ong, Regional Sales Director, APAC, Navis, Singapore
- 12 30pm igus® - Monitored e-chain applications & increased e-chain lifespan
Purwoko Hadiwijaya, Project Manager ECS, Indonesia, igus® GmbH, Indonesia
- 12 45pm Tyre & Technology contributing to terminal's operation
Jensen Woo, Co-founder, Hiap Seng Tyre Group, Malaysia
- 1pm Questions and answers followed by Conference Moderator's closing remarks and conference delegates networking lunch

SESSION 7 Discovering the substantial role of port and terminal operations in facilitating trade advancement

- 2pm Developing best practices in terminal efficiency for Philippines ports
Dr. Reghis M. Romero II, Chairman and Chief Executive Officer, Harbour Centre Port Terminal, Inc., Philippines
- 2 15pm Regional Ports and Terminals cooperation: Implementation of training and development to improve opportunities and increase competitiveness
Dr. Nazry Bin Yahya, Head, JP Skills Center, Johor Port, Malaysia
- 2 30pm The importance of green ports in balancing environmental challenges with economic demands
Emir Syazwan, Strategic Transformation Manager, Strategic Transformation Department, Bintulu Port Holdings Berhad, Malaysia
- 2 45pm Questions and answers followed by Conference Moderator's closing remarks. Refreshments served in the exhibition

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Supporting Media



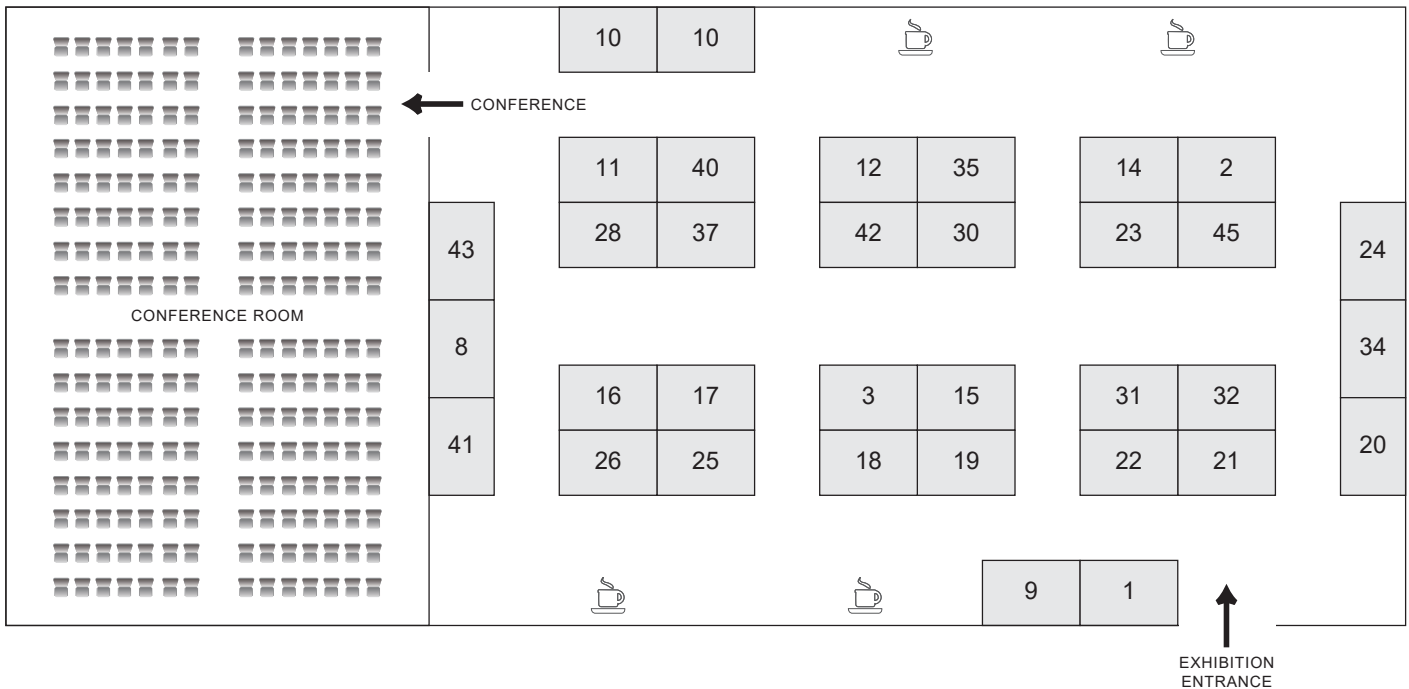
ASEAN PORTS & SHIPPING 2020

JW Marriott, Jakarta, Indonesia
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Conference Delegates Lunch Sponsor



KOCKS ARDELT



STAND ALLOCATION (updated on 26 / 2 / 2020)

| | | | |
|----|---|----|--------------------------------------|
| 2 | Bemo Rail BV | 40 | Mantsinen |
| 11 | Bintulu Port Holdings Berhad | 21 | Multi Terminal Indonesia (MTI) |
| 37 | Bromma | 30 | Northport Malaysia |
| 41 | Conductix-Wampfler | 42 | Northport Malaysia |
| 21 | Energi Pelabuhan Indonesia (EPI) | 21 | Pelabuhan Tanjung Priok (PTP) |
| 8 | Hiap Seng Tyre (Kulim) | 21 | Pengembang Pelabuhan Indonesia (PPI) |
| 43 | Hiap Seng Tyre (Kulim) | 20 | Pintsch Bubenzer GmbH |
| 24 | igus GmbH | 30 | Port Klang Free Zone |
| 34 | igus GmbH | 42 | Port Klang Free Zone |
| 21 | Indonesia Kendaraan Terminal (IKT) | 30 | Port Klang, Malaysia |
| 21 | Indonesia Port Corporation II | 42 | Port Klang, Malaysia |
| 22 | Indonesia Port Corporation II | 12 | Port of Tanjung Pelepas |
| 31 | Indonesia Port Corporation II | 18 | RHC Deutschland GmbH |
| 32 | Indonesia Port Corporation II | 19 | RHC Deutschland GmbH |
| 21 | IPC Terminal Petikemas (IPC TPK) | 16 | Sabah Ports |
| 21 | Jakarta International Container Terminal (JICT) | 17 | Sabah Ports |
| 21 | Jasa Armada Indonesia (JAI) | 10 | Sagta Engineering Ltd. |
| 12 | Johor Port Authority | 10 | Sagta Engineering Ltd. |
| 12 | Johor Port Berhad | 25 | Sibre |
| 3 | Kocks Ardel Kranbau | 26 | Sibre |
| 15 | Kocks Ardel Kranbau | 28 | Stemmann-Technik GmbH |
| 1 | Konecranes | 16 | Suria Capital Holdings |
| 21 | KSO Terminal Peti Kemas Koja (TPK Koja) | 17 | Suria Capital Holdings |
| 14 | Liebherr | 23 | Tsubaki Kableschlepp GmbH |
| 35 | M Power Associates Limited, Hong Kong | 45 | Tsubaki Kableschlepp GmbH |
| 12 | Malaysia's Southern Gateway | 9 | Vahle |
| | | 30 | Westports Malaysia |
| | | 42 | Westports Malaysia |

EXHIBITION STAND PACKAGE

3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Stand Lighting
- Electrical Power Point
- Exhibition Stand Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Stand Package is €7,895
- There is a Registration And Administration Fee of €495
- There are Multiple Events Booking Discounts

Please Visit: www.transporevents.com

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TRANSPORT EVENTS

Transport Events Limited

Tel: + 60 3 8023 5352

Fax: + 60 3 8023 3963

Email: enquiries@transporevents.com

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SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the **ASEAN Ports & Shipping 2020 Indonesia Exhibition and Conference** will benefit from international publicity offered by sponsorship. As an Official Sponsor, your latest full colour logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official ASEAN Ports & Shipping 2020 Indonesia Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 **Free of Charge** Conference Delegate Registrations worth €3,995

Delegates Lanyards Sponsorship

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company's colour logo will be exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €6,695 including all production costs. This does not include nametag sponsorship.

Sponsored by 

Delegates Nametags Sponsorship

All event participants are given an identification name tag to wear throughout the two days of the event. Your company's colour logo will be exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €6,695. This does not include lanyard sponsorship.

Sponsored by 

Event Website

Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is €5,295.

Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €3,995.

Sponsored by 

Conference and Exhibition Directional Signage

Have your company's latest full colour logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Exhibition and Conference. Sponsorship is €5,295.

Company Banners

Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is €5,295 per 3 banners.

Sponsored by  **KOCKS ARDEL**
Siegerland Bremsen

Technical Site Visit Transportation Sponsorship




The Technical Site Visit take place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is €5,295.


Networking Welcome Reception – Wednesday 26 February 2020

The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.



Conference Sessions Sponsorship



An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €5,295 per Conference Session Sponsorship.

Session 1  **Session 2**  **Session 3** **Session 4** 

Session 5  **Session 6** **Session 7**

During the event, refreshments will be served three times a day. Your company's colour logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €5,295.

Break 1  **Break 2** **Break 3** 

Break 4  **Break 5** **Break 6** 

Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your top clients or partners. Exclusive lunch sponsorship per day is €6,695.

Wednesday 26 February 2020 Sponsored by 

Thursday 27 February 2020

REGISTRATION INFORMATION

To Participate in The **ASEAN Ports and Shipping 2020** You Need to Register as an **Exhibitor, Conference Delegate** or **Exhibition Visitor**.

Conference Delegates Receive: Competitive Hotel Rates • Technical Site Visit • Conference Refreshment Breaks And Lunches • Exhibition And Conference Access • Networking Welcome Reception • A Full Set of Conference Presentations • Official Colour Photographs From The Event

Exhibition Visitors Receive: Access to Exhibition Only

CONFERENCE DELEGATE REGISTRATIONS

Please Complete And Fax Back This Form or Register Online at www.transportevents.com Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 3 8023 3963 or Email to: alin@transportevents.com

Conference Delegate Registration

I Wish to Attend The Technical Site Visit on Tuesday 25 February 2020. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available and Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: anis@transportevents.com

I Wish to Attend The Networking Welcome Reception on Wednesday 26 February 2020

Name: _____ 26 / 2 / 2020

Position: _____

Organisation: _____

Address: _____

Tel: _____

Fax: _____

Email: _____

Website: _____

INTERNATIONAL DELEGATE REGISTRATIONS

- On or Before **Saturday 25 January 2020**: The 'Early Bird' Conference Delegate Registration is €1,195 Special Offer - 3 Delegates For The Price of 2 in This Category
- From **Sunday 26 January 2020**: The Regular Conference Delegate Registration is €1,295 Special Offer - 3 Delegates For The Price of 2 in This Category
- Shippers/Beneficial Cargo Owners Conference Delegate Registration is Free of Charge. Apply by Emailing alin@transportevents.com. Business/Photo ID is required.
- One Day Conference Delegate Registration is €795
- No Delegate Registration Will be Accepted Without Full Payment

Credit Card - For Secure Online Registration And Payment at www.transportevents.com Please Follow The Instructions on Our Registration Page. Payment Will be Accepted in Any of The Following Currencies: EUR And USD.

Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 3 8023 3963 or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. Transmitting Bank Charges Must be Paid by The Sender.

I Have Transferred €1,295 / €1,195 / €795 (Circle Correct Amount) Per Delegate to OCBC Wing Hang Bank Limited

I Have Transferred US\$1,541 / US\$1,422 / US\$946 (Circle Correct Amount) Per Delegate to OCBC Wing Hang Bank Limited

Euro (EUR) and US Dollar (USD) Bank Transfer to:

Account Name: Transport Events Limited

Account Number: 035-802-538366-831

Beneficiary Bank: OCBC Wing Hang Bank Limited

Bank Address: 161 Queen's Road Central, Hong Kong

Swift Code: WIHBKHH

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE. TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

INDONESIAN RUPIAH DELEGATE REGISTRATIONS

For Indonesian Nationals, Citizens And Residents of Indonesia, The Conference Delegate Registration is IDR9,700,000

- On or Before **Saturday 25 January 2020**: The 'Early Bird' Conference Delegate Registration is IDR8,100,000
- From **Sunday 26 January 2020**: The Regular Conference Delegate Registration is IDR9,700,000
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment

Credit Card - For Secure Online Registration And Payment Via PayPal at www.transportevents.com Follow The Instructions on Our Registration Page. Payment Will be Accepted in Either EUR or USD. For Transactions in Other Currencies, Your Local Amount Will be Converted to EUR During The Transaction at The Prevailing Rate.

I Have Transferred IDR8,100,000 / EUR495 / USD587 Per Delegate to OCBC Wing Hang Bank Limited

I Have Transferred IDR9,700,000 / EUR595 / USD705 Per Delegate to OCBC Wing Hang Bank Limited

Euro (EUR) and US Dollar (USD) Bank Transfer to:

Account Name: Transport Events Limited

Account Number: 035-802-538366-831

Beneficiary Bank: OCBC Wing Hang Bank Limited

Bank Address: 161 Queen's Road Central, Hong Kong

Swift Code: WIHBKHH

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 60 3 8023 3963 or Email to: alin@transportevents.com

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE. TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Delegates Will Not be Admitted Unless Payment Has Been Received in Full
- Withholding Tax must not be deducted from the amount set out in this contract. If it is, the client agrees to pay the Organiser an amount equivalent to the amount of the Withholding Tax.
- Flights, Visa Arrangements, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: _____

Dated: _____

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Limited
Tel: + 60 3 8023 5352
Fax: + 60 3 8023 3963
enquiries@transportevents.com

www.transportevents.com


TRANSPORT EVENTS
reg. in Hong Kong No. 2788290

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EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk

Exhibition Opening Times Are:

Wednesday 26 February 2020

9am to 5pm

Thursday 27 February 2020

9am to 3 30pm

OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is **JW Marriott Hotel Jakarta, Indonesia**. Special Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

JW Marriott Hotel Jakarta
Jalan DR. Ide Anak Agung Gde Agung Kav. E.1.1 No.1
Kawasan Mega Kuningan
Jakarta 12950
Indonesia



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