

10th Southern Asia Ports, Logistics and Shipping 2015 India

THE LEELA MUMBAI, INDIA
TUESDAY 15 AND WEDNESDAY 16 SEPTEMBER 2015

SUPPORTED BY

SUPPORTING ORGANISATIONS



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KEY SPEAKERS.... PLUS MANY MORE!

- Anjan Brahma**
Associate Director - Transportation & Logistics Management Consulting KPMG India Private Limited, India
- Phillip Emmanuel**
Regional Director, TT Club Asia Pacific, Hong Kong
- Capt K. P. Rajagopal**
Vice President, IL&FS Maritime Infrastructure Company Limited, India
- Devdatta Bose**
Group Sector Head, Ports and Harbour TATA Consulting Engineers Limited, India
- A. Balasubramanian**
Maritime Lawyer, J. Sagar Associates, India
- Dato' Captain David Padman**
General Manager, Port Klang Authority, Malaysia
- Tissa Wickramasinghe**
General Manager - Commercial and Marketing, Colombo International Container Terminals Ltd., Sri Lanka
- Julian Michael Bevis**
Senior Director, Group Relations, South Asia Maersk Group, India
- Marutha Bharathi**
Head, Network Logistics, Equipment & Process, APL India, India
- Devang Mankodi**
Chief Financial Officer, DP World Subcontinent, India
- Vipul Shah**
Head Sales & Marketing, Adani Ports and SEZ Ltd — Mundra Port, India

HIGHLIGHTED TOPICS

- Outlook on container activities in the Southern Asia region
- Strategy, drivers and imperatives in Southern Asia's economic and maritime trade activities
- Managing regulations concerning container weight verifications
- Port infrastructure financing – A view on critical success factors in infrastructure financing for trade
- Increasing investments into India's maritime sector
- Success stories in PPP Ports in India - What are the lessons?
- Overcoming legal and commercial challenges in port infrastructure financing
- Current Port infrastructure developments in the Southern Asia region
- Improving Intermodal and Cross - border logistics in Southern Asia
- Shipping in Southern Asia – Developments and its regional impact
- Global trade patterns in Asia and the impacts on India's freight forwarding industry
- Latest trends in port equipment and technology in Southern Asia and globally
- Reviewing the performance of Indian ports and benchmarking against global standards
- Developing a world-class port operation in Southern Asia
- Reducing bottlenecks and delays in port operations

For more information or to Register

Tel. + 60 87 426 022

Fax. + 60 87 426 223

Email: enquiries@transportevents.com

Website: www.transportevents.com



जवाहरलाल नेहरू पोर्ट ट्रस्ट JAWAHARLAL NEHRU PORT TRUST

मुख्य कार्यालय : प्रशासन भवन, शेवा, नवी मुंबई - 400 707, Port Office : Administration Bldg., Sheva, Navi Mumbai - 400 707.
मुख्य निगरानी अधिकारी Chief Vigilance Officer-(022) 2724 2292, मुख्य प्रबंधक (प्रशासन) एवं सचिव Chief Manager (Admin.) & Secy-(022) 2724 2233,
मुख्य प्रबंधक (सातवाण) Chief Manager (Traffic)-(022) 2724 2377, मुख्य प्रबंधक (वाणिज्य) Chief Manager (MAEE)-(022) 2724 2218,
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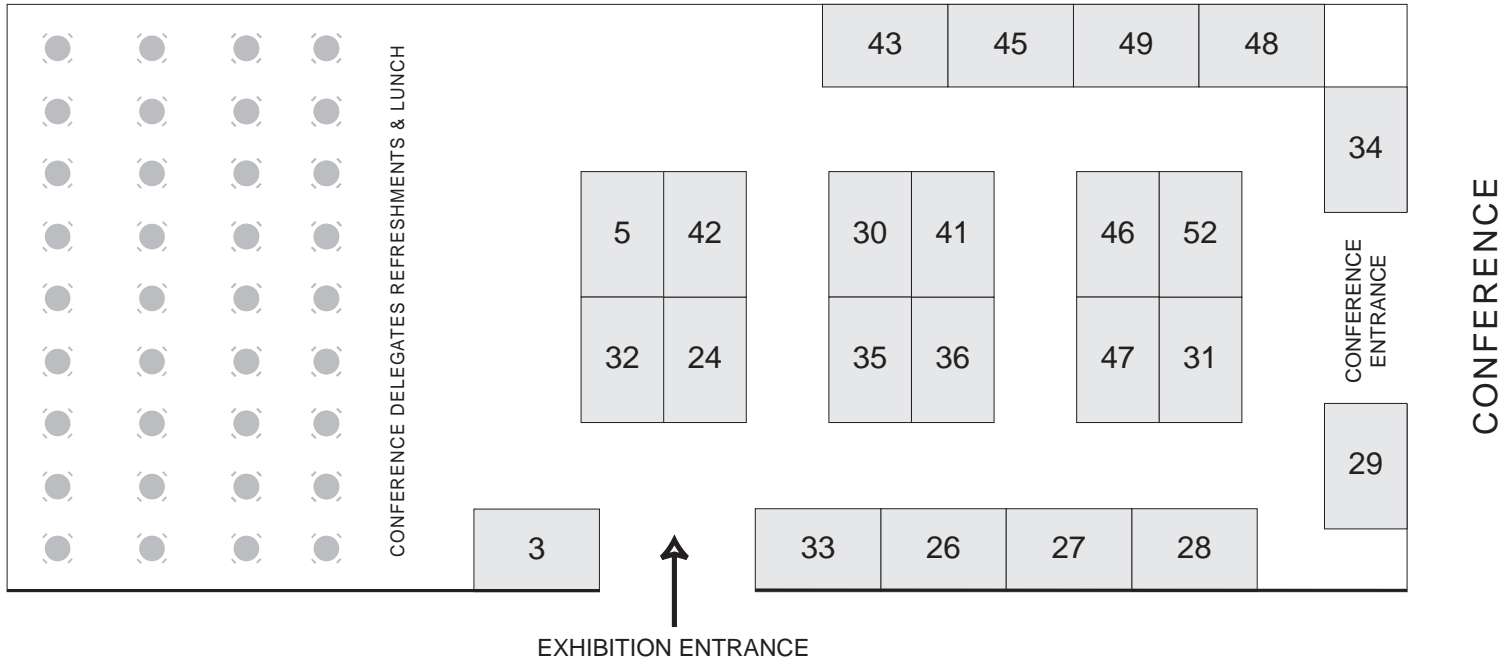
Date: 05.02.2015

TO WHOMSOEVER IT MAY CONCERN

This is to confirm that in coordination with "Transport Events Management Ltd" having their registered office at Level, 1, Lot 7, Block F, Saguking Commercial Building, Jalan Patau, 87000 Labuan, Malaysia represented by its Managing Director Mr Rory Doyle, the Jawaharlal Nehru Port Trust is supporting the 10th Southern Asia Ports, Logistics & Shipping 2015 Exhibition & Conference to be held from 14th to 16th September, 2015.

Jawaharlal Nehru Port is supporting this event without any financial implications.

Asstt. Manger (Mktg)



Supporting Organisations



STAND ALLOCATION (updated on 17 / 09 / 2015)

43 Bromma	36 Port of Colombo
45 Bromma	33 Port Reunion
49 CLC Group	5 RAM Spreaders
31 Dighi Port	32 RAM Spreaders
47 Dighi Port	41 Shibata Industrial Co.Ltd.
29 Exim India	30 Solon Software
42 igus GmbH	48 Stemmann - Technik GmbH
3 Jawaharlal Nehru Port Trust	34 Tsubaki Kabelschlepp GmbH
24 NEK Group	28 Vahle
46 Port Klang	26 Wallenius Wilhelmsen Logistics India
52 Port Klang	27 Wallenius Wilhelmsen Logistics India
35 Port of Colombo	

EXHIBITION BOOTH PACKAGE

3 x 2 Square Metre booths Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme For Companies That Book a Minimum of 5 Exhibitions in a Calendar Year
- Professional Standard Shell Scheme
- 1 Exhibition Table
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- 3 Free of Charge Conference Delegate Registrations
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TRANSPORT EVENTS

Transport Events Management Limited (Head Office)

Tel: + 60 87 426 022

Fax: + 60 87 426 223

Email: enquiries@transportevents.com

Monday 14 September 2015

TECHNICAL SITE VISIT

- 9am Departure from The Leela Kempinski Hotel, Mumbai
- 11am Arrival at Jawaharlal Nehru Port Trust for registration and presentation
- 1pm Lunch served to all participants kindly provided by



- 2pm Jawaharlal Nehru Port Trust site tour
- 3pm Depart for The Leela Kempinski Hotel, Mumbai
- 5pm Arrival at The Leela Kempinski Hotel, Mumbai (approx.)

Tuesday 15 September 2015 Opening Ceremony

- 8am Conference delegate registration and refreshments served in the exhibition supported by



- 9am Organiser's Remarks
Rory J. Doyle, Managing Director
Transport Events Management
Malaysia
- 9 05am VIP Keynote Address
Ashish Kumar Bose, Chief Manager (Traffic)
Jawaharlal Nehru Port Trust (JNPT)
India
- 9 20am Exhibition opening ceremony and tour of the exhibition by the VIP group followed by delegates refreshments

SESSION 1 Supported by **Roland Berger** Strategy Consultants

Southern Asia economic outlook – Addressing the changing dynamics in regional growth trends in container markets

- 10 30am Chairperson's opening remarks
Captain B.R Pathak, President Operations
Dighi Port
India
- 10 30am Port led economic growth – The integrated picture
Captain B.R Pathak, President Operations
Dighi Port
India
- 10 50am Managing evolving business environments in the logistic sector for domestic and international trade markets
Anjan Brahma, Associate Director - Transportation & Logistics
Management Consulting
KPMG India Private Limited
India
- 11 10am Modernising India's ports: Transforming from bottlenecks to engines of growth
Anthonie Versluis, Managing Partner Malaysia
Roland Berger Strategy Consultants Sdn. Bhd.
Malaysia



SESSION 2 Supported by



Reducing accidents in improving overall operation performances

- 11 30am Impact of bigger ships
Phillip Emmanuel, Regional Director
TT Club Asia Pacific
Hong Kong

SESSION 3 Supported by **navis**

Success Stories in PPP models and infrastructure financing for ports

- 11 50am Success stories in PPP Ports in India - What are the lessons?
Suren Vakil, Managing Director
BMT Consultants India
India
- 12 10pm Overcoming legal and commercial challenges in port infrastructure financing
A. Balasubramanian, Maritime Lawyer
J. Sagar Associates
India
- 12 30pm Questions and answers followed by conference delegates networking lunch supported by



SESSION 4 Southern Asia port development projects – Evaluating current development projects and highlighting best practices in infrastructure build-up

- 2pm Current port developments in the region and increasing investments into India's maritime sector
Capt K.P.Rajagopal, Vice President
IL&FS Maritime Infrastructure Company Limited
India
- 2 20pm Project showcase on recent developments and best practices in infrastructure build up
Devdatta Bose, Group Sector Head (Ports and Harbour)
TATA Consulting Engineers Limited
India
- Mihir Parekh, Manager (Ports and Harbour)
TATA Consulting Engineers Limited
India
- 2 40pm Questions and answers followed by conference delegates refreshments served in the exhibition supported by



Supporting Trade Organisations



SESSION 5 Maritime Supply Chain - Managing regional trade demands through an integrated supply chain, shipping and logistics network

- 4pm **Chairperson's opening remarks**
Anjan Brahma, Associate Director - Transportation & Logistics Management Consulting
KPMG India Private Limited
India
- 4pm **Building a short sea and coastal transportation network for Ro-Ro cargo in South Asia**
Captain Gur Prasad Kohli, Managing Director/Head of India
Wallenius Wilhelmsen Logistics (India) Private Ltd.
India
- 4 20pm **Improving shipping operations in both domestic and international markets**
Julian Michael Bevis, Senior Director, Group Relations, South Asia
Maersk Group
India
- 4 40pm **Container transportation in India: New challenges and future outlook**
Marutha Bharathi, Head, Network Logistics, Equipment & Process
APL India
India
- 5pm **Questions and answers followed by Chairperson's closing remarks**
- 5pm - 7pm **Networking Welcome Reception for all participants at the 059 banquet hall located one level below the lobby. Smart casual attire.**

Wednesday 16 September 2015

- 8am **Conference delegate registration and refreshments served in the exhibition**

SESSION 6 Taking control of port operations through new technologies in creating trade value

- 9am **Chairperson's opening remarks**
Nikhil Modi, Editor
EXIM India
India
- 9am **Modern Energy Guiding Systems for Port-Cranes**
Peter Sebastian Pütz, Key Account Manager, Business Development
Tsubaki Kebelschlepp GmbH
Germany
- 9 20am **Integration and developments of port automation systems in creating business value**
John S. Dunlop, International Development
Solon Software
Turkey
- 9 40am **Recommended procedures for the maintenance of marine fenders**
Chris Millwood, General Manager
Shibata Industrial Co. Ltd.
Australia
- 10am **Questions and answers followed by conference delegates refreshments served in the exhibition**
- 11am **Light & quick for heavy-weights - e-chainsystems for cranes**
Jens Göbel, Industry Manager Cranes & Materialhandling e-chainsystems
igus GmbH
Germany
- 11 20am **Alternative marine power systems**
Daiel Hoffmans, International Sales Manager
Stemmann-Technik GmbH
Germany
- 11 40am **Improving operational processes utilizing automation at container terminals**
Johannes Leholm, Head of Pre-sale Engineering, Asia Pacific
Navis
USA



- 12pm **Tools and technologies for electrifying container terminal yards**
Thomas Müller, Head of Business Unit Port Technology
Vahle
Germany
- 12 20pm **Managing regulations concerning container weight verifications**
Basant Sandooja, Managing Director
Avery India Ltd.
India
- 1pm **Questions and answers followed by conference delegates networking lunch supported by**



SESSION 7 Facilitating economic growth through new trade opportunities and improving current port operations in the Southern Asia region

- 2pm **Port of Colombo, Sri Lanka Gateway to South Asia**
Tissa Wickramasinghe, General Manager - Commercial and Marketing
Colombo International Container Terminals Ltd.
Sri Lanka
- Ted Muttiah, Chief Commercial Officer
South Asia Gateway Terminals (Pvt) Ltd.
Sri Lanka
- 2 20pm **Port Réunion, gateway to Europe in the Indian Ocean**
Henri Dupuis, Sales and Operations Director
Port Réunion
Réunion
- 2 40pm **Port and container terminal landscape in Southern Asia: Challenges and actions required in making it truly world class**
Devang Mankodi, Chief Financial Officer
DP World Subcontinent
India
- 3pm **Port sustainability in competitive markets: Port Klang perspective**
Dato' Captain David Padman, General Manager
Port Klang Authority
Malaysia
- 3 20pm **Meeting port operation challenges and opportunities in Southern Asia markets**
Vipul Shah, Head Sales & Marketing
Adani Ports and SEZ Ltd - Mundra Port
India
- 3 40pm **Port as an engine of economic growth, the Antwerp Port Authority case study**
Raj Khalid, India Representative
Antwerp Port Authority
India
- 4pm **Questions and answers followed by Chairperson's closing remarks and conference delegates refreshments served in the exhibition**

Supporting Media



REGISTRATION INFORMATION

To Participate in The **10th Southern Asia Ports, Logistics and Shipping 2015** You Need to Register as a Conference Delegate • Password Protected Online Conference Papers And Speakers Bios • Conference Lunches And Refreshment Breaks • Networking Welcome Reception • Official Colour Photographs From The Event.

CONFERENCE DELEGATE REGISTRATION

Please Complete And Fax Back This Form or Register Online at www.transportevents.com Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email to: alin@transportevents.com

Conference Delegate Registration

I Wish to Attend The Technical Site Visit on Monday 14 September 2015. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy (Only Business and Diplomatic Visas) and Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: aqilah@transportevents.com

I Wish to Attend The Networking Welcome Reception on Tuesday 15 September 2015

Name: _____ 11 / 09 / 2015

Job Title: _____

Company Name: _____

Address: _____

Tel: _____

Email: _____

Website: _____

What Best Describes Your Industry Sector? (Please Tick One)

- | | |
|---|---|
| <input type="checkbox"/> Port Authority/Terminal Operator | <input type="checkbox"/> Ship Owning and Operating Service |
| <input type="checkbox"/> Inland Terminal Operator | <input type="checkbox"/> Freight Forwarder/Third Party Logistics Provider (3PL) |
| <input type="checkbox"/> Stevedoring | <input type="checkbox"/> Road/Rail Operation |
| <input type="checkbox"/> Dredging | <input type="checkbox"/> Shipper/Beneficial Cargo Owner (BCO) |
| <input type="checkbox"/> Surveying/Civil Engineering | <input type="checkbox"/> Association/Government Agency |
| <input type="checkbox"/> Classification Society/Registry | <input type="checkbox"/> Finance/Insurance P&I/Banking/Legal Services |
| <input type="checkbox"/> Maritime Consultancy/Analysis | <input type="checkbox"/> Equipment Manufacturer/Service Supplier |
| <input type="checkbox"/> Shipping/Liner Company | <input type="checkbox"/> IT Systems/Hardware |
| <input type="checkbox"/> Bunkering Sales & Service | <input type="checkbox"/> Other |
| <input type="checkbox"/> Barge Operation | |

METHOD OF PAYMENT (NON INDIAN RUPEE)

- On or Before Saturday 15 August 2015: The 'Early Bird' Conference Delegate Registration is GBP895 - **Save GBP100!** Special Offer! - 3 Delegates For The Price of 2 in This Category! Save GBP895!
- From Sunday 16 August 2015: The Regular Conference Delegate Registration is GBP995. **Special Offer!** - 3 Delegates For The Price of 2 in This Category! **Save GBP995!**
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is GBP595. Business/Photo ID is Required.
- Shippers/Beneficial Cargo Owners (BCOs) Conference Delegate Registration is FREE. Apply by emailing alin@transportevents.com. Business/Photo ID is required.
- One Day Conference Delegate Registration on Tuesday 15 September 2015 is GBP595
One Day Conference Delegate Registration on Wednesday 16 September 2015 is GBP595
- No Delegate Registration Will be Accepted Without Full Payment

Credit Card - Secure Online Registration And Payment Via Paypal at www.transportevents.com Follow The Instructions on Our Registration Page

Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 87 426 223 or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. Transmitting Bank Charges Must be Paid by The Sender.

I Have Transferred GBP995 / GBP895 / GBP595 (Circle Correct Amount) Per Delegate to HSBC

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Account Name: Transport Events Management Limited

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Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

METHOD OF PAYMENT (INDIAN RUPEE ONLY)

- For Indian Nationals, Citizens And Residents Only of India, The Conference Delegate Registration is INR30,000**
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment
- No payment will be accepted by bank transfer within 7 days of the dates of the event. In this case, payment will only be accepted by credit card online or by cash on site at the event registration desk

Credit Card - Secure Online Registration And Payment Via Paypal at www.transportevents.com Follow The Instructions on Our Registration Page. The INR Amount Will be Converted to GBP During The Transaction Process at The Prevailing Rate

I Have Transferred INR30,000 in GBP Equivalent Per Delegate to HSBC

*Bank Transfer to:

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Bank Name: KOTAK MAHINDRA BANK LTD

Beneficiary Account No.: 1011282355

Beneficiary Bank (Name & Address): A-1/24, Safdarjung Enclave, New Delhi-110029

Beneficiary Bank's IFSC Code: KKBK0000175

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Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 60 87 426 223 or Email to: alin@transportevents.com

Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
 - Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, a Letter of Invitation For Entry Visa Application
 - No Refunds Will be Given However, Substitutions Can be Made at Any Time
 - Delegates Will Not be Admitted Unless Payment Has Been Received in Full
 - Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
 - This Event Programme is Subject to Change Without Notice. E&O.E
- I Acknowledge That I Have Read And Understand The Above Terms And Conditions.**

Signed: _____

Dated: _____

CONTACT DETAILS

Transport Events Management Limited (Head Office)

Tel: + 60 87 426 022

Fax: + 60 87 426 223

enquiries@transportevents.com

www.transportevents.com

For Local Enquires, Please Contact

Mr. Jatin Bharadwaj

JRB Eventz Management Pvt. Ltd

Tel: + 91 11 4605 5200

Mobile: + 91 99 1008 1927

Fax: + 91 11 4155 2911

Email: jbharadwaj@jrbeventz.com

The Official Hotel And Venue is **The Leela, Mumbai, India**. Special Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

The Leela Mumbai

Sahar, Mumbai

400 059 India

Contact Person

Nitish Saliyan

Banquet Sales - Executive

Tel: + 91 22 6691 1234

Direct: + 91 22 6691 1313

Fax: + 91 22 6691 1457

Email: nitish.saliyan@theleela.com

Website: www.theleela.com

EXHIBITION VISITORS ONLY

Registration to Visit The Free of Charge Trade Exhibition Should be Done During The Event On-Site at The Registration Desk

Exhibition Opening Times are:

Tuesday 15 September 2015

Wednesday 16 September 2015

9am to 5pm

9am to 3pm

OFFICIAL CHARITY

Oasis Africa Australia began in 2005 to support vulnerable and disadvantaged children. Since then they have educated over 8,000 children and currently have over 80 students from some of the worst affected slums currently studying under an Oasis Africa Secondary School and University scholarship each year.

Oasis Africa also partners in a farming project that supports a local slum-based Primary School who are achieving self-sustainability through the sale of their crops.

Website: www.oasisafrica.org.au