

12th ASEAN PORTS & SHIPPING

2 0 1 4

Wednesday 11 and Thursday 12 June 2014
JW Marriott, Jakarta, Indonesia

Hosted By



• Technical Site Visit • 53 International Exhibition Stands • 35 International Conference Speakers • 300 International Decision Makers • Networking Welcome Dinner
Exclusive Offer: Conference Delegate Registration for Shipping Lines; Port Authorities And Terminal Operating Companies 40% off GBP995 at only GBP595! Save GBP400!

KEY SPEAKERS..... PLUS MANY MORE!

1. **Saut Fransiswoyo Siagian**
Secretary of Project Management Office Development of Kuala Tanjung Port, Indonesia Port Corporation I, Indonesia
2. **Dani Rusli**
President Director, Indonesia Port Development Company (A subsidiary of Indonesia Port Corporation II)
3. **Prasetyadi**
President Director, Teluk Lamong Terminal (A subsidiary of Indonesia Port Corporation III)
4. **I Made Herdianta**
Senior Manager, Indonesia Port Corporation IV
5. **Rachid Hadi**
Executive Board Member and Operations Director of Casablanca Port, Marsa Maroc, Morocco
6. **Captain K. Subramaniam**
Assistant General Manager (Regulatory & Operations) Port Klang Authority, Malaysia
7. **Drs. Ir. Johan-Paul Verschuure**
Port and Shipping Consultant, Ocean Shipping Consultants (A company of Royal Haskoning DHV) United Kingdom
8. **Gopal R.**
Global Vice President, Frost & Sullivan, Malaysia
9. **Jason Chiang**
Director, Drewry, Singapore
10. **Captain Jitesh Jainuriyar**
Chief Operating Officer, Emerald Maritime LLC, United Arab Emirates

HIGHLIGHTED TOPICS

- A review of the East Asian container port markets
- Current overview of port infrastructure developments in the ASEAN region
- A regional guide on freight markets and shipping opportunities
- Risk Management: Reducing accidents and insurance claims for ports and terminals
- New port projects: Overcoming bottlenecks and development challenges
- Inaportnet towards logistic cost efficiency
- Port Development in Indonesia Port Corporation I
- New Priok Port Development Project
- Strategic Development of Indonesia Port Corporation III
- ASEAN shipping and logistics market - Exploring regional opportunities and analysing current container freight market and operation trends

For more information or to Register

Tel. + 60 87 426 022

Fax. + 60 87 426 223

Email: enquiries@transportevents.com

Website: www.transportevents.com

17 February 2014

Dear Industry Colleague,

***12th ASEAN Ports and Shipping 2014 Indonesia Exhibition and Conference
JW Marriott, Jakarta, Indonesia
Wednesday 11 and Thursday 12 June 2014***

ASEAN Ports and Shipping is the biggest annual Container Ports, Shipping and Transport Logistics Exhibition and Conference B2B trade event in South East Asia.

On behalf of **Indonesia Port Corporation I, II, III and IV**, we are delighted to announce that the *12th ASEAN Ports and Shipping 2014* will take place in Jakarta, Indonesia on Wednesday 11 and Thursday 12 June 2014.

This international maritime transportation gathering will promote Indonesia, regional shipping and transport logistics to foreign investment and showcase Jakarta as a cultural, business tourism and conference destination.

A 2 days Conference will feature **30** world-class business leaders who will analyse latest global transportation and logistics issues attended by a gathering of **500** delegates from more than **25** countries consisting of senior executive decision makers from the world's leading container shipping lines, shippers, cargo owners, importers / exporters, freight forwarders, logistics companies, ports, terminal operating companies, port equipment and services suppliers.

There will also be a concurrent Exhibition of **60** international companies and sponsors showcasing containerised transport related products and services.

We look forward to the prospect of welcoming you back to our beautiful city of Jakarta for what will be a most rewarding and enjoyable two days international Exhibition and Conference trade event this year.

Yours sincerely,



DESSY EMASTARI

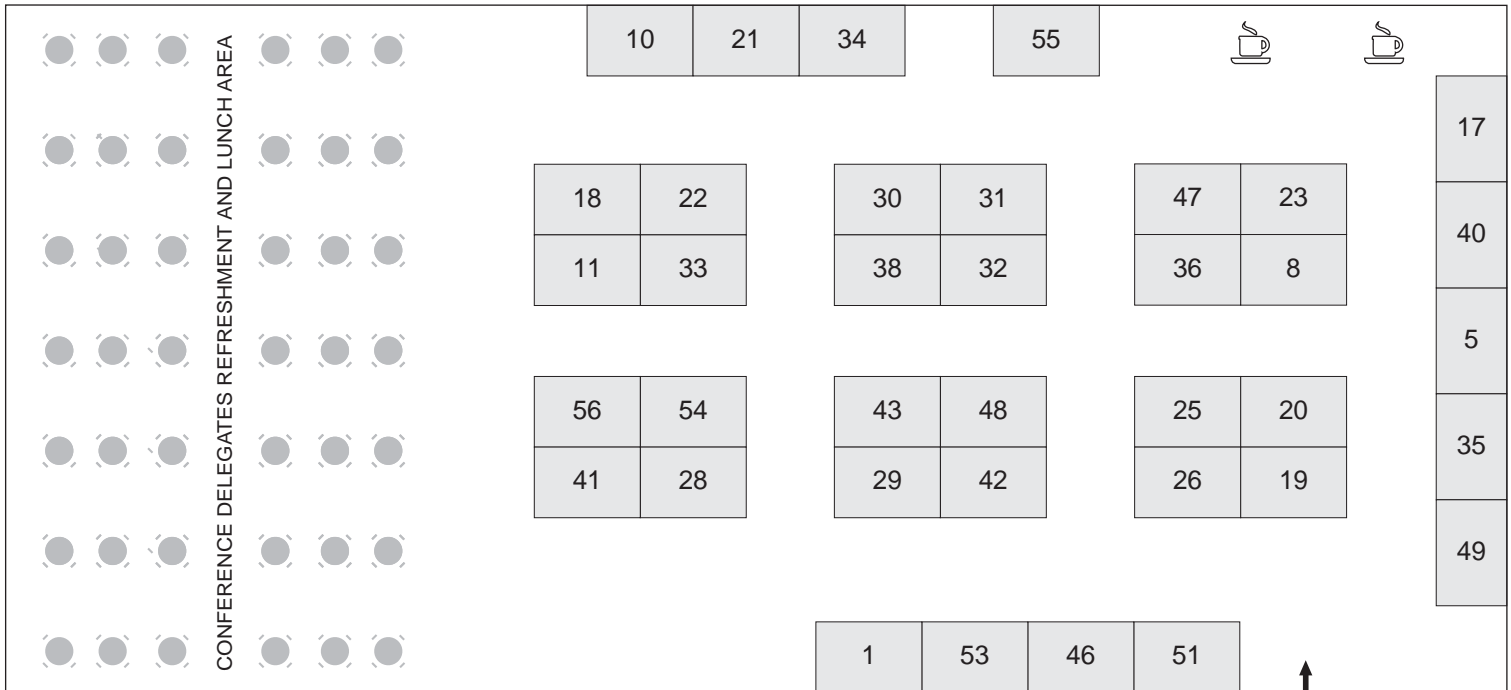
Acting as Permanent Secretary
PT Pelabuhan Indonesia I, II, III, IV (Persero)

12th ASEAN PORTS & SHIPPING

2014

JW Marriott, Jakarta, Indonesia
Wednesday 11 and Thursday 12 June 2014

Hosted By



EXHIBITION ENTRANCE

Lanyards Sponsor



Name Tags Sponsor



Conference Delegates Lunch Sponsors



Technical Site Visit Transportation & Networking Welcome Dinner Sponsors



STAND ALLOCATION (updated on 13 / 06 / 2014)

22	Bellmond Technologies Pte Ltd	53	Merford Cabins
10	Bemo Rail BV	23	Metrologic Asia
31	Bintulu Port Holdings Bhd	46	M Power Associates
55	Brieda Cabins	41	POIC Lahad Datu Port
34	Bromma	41	POIC Sabah Sdn Bhd
8	Capacity Trucks	54	Port Klang Authority
1	Cavotec	56	Port Klang Authority
21	Cikarang Dry Port	29	Port of Tanjung Pelepas
40	Dutch Lanka Trailers	42	Port of Tanjung Pelepas
17	Gantrex Rail Systems	43	Port of Tanjung Pelepas
5	Gaussin Manugistique	48	Port of Tanjung Pelepas
35	Gaussin Manugistique	22	Prysmian Cables And Systems
23	Honeywell Scanning and Mobility	36	PT. MHE - Demag Indonesia
51	Hyster Asia Pacific	26	PT Pelabuhan Indonesia I (Persero)
32	igus GmbH	19	PT Pelabuhan Indonesia II (Persero)
29	Johor Port Authority	20	PT Pelabuhan Indonesia III (Persero)
42	Johor Port Authority	25	PT Pelabuhan Indonesia IV (Persero)
43	Johor Port Authority	23	Pt. Primus Indonesia
48	Johor Port Authority	11	RAM Spreaders
30	KCS (Asia Pacific) Ltd	49	SANY Group Co., Ltd
33	Konecranes	47	Stemmann - Technik GmbH
38	Kranunion	28	Terex Port Solutions
18	Liebherr		

EXHIBITION BOOTH PACKAGE

3 x 2 Square Metre booths Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme For Companies That Book a Minimum of 5 Exhibitions in a Calendar Year
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Booth Lighting
- Electrical Power Point
- Exhibition Booth Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Complete Contact Details Database of All Participants Within 3 Days After The Event
- The Rate Per Exhibition Booth Package is GBP5,985
- There is a Registration And Administration Fee of GBP395 Per Booth
- There are Multiple Events Booking Discounts

Please Visit: www.transportevents.com



TRANSPORT EVENTS

Transport Events Management Limited (Co. No. LL05879)
Level 1, Lot 7, Block F, Sagukung Commercial Building,
Jalan Patau-Patau, 87000 Labuan F. T., Malaysia
Tel : +60 87 426 022 Fax : +60 87 426 223

Tuesday 10 June 2014

TECHNICAL SITE VISIT

- 9am Transport departs from the lobby of JW Marriott Hotel
- 10am Arrive at Indonesia Port Corporation II for site visit and will cover the following facilities
- Multi Terminal Indonesia
 - Passenger Terminal
 - Jakarta International Container Terminal (JICT)
 - Terminal Petikemas Koja
 - Car Terminal and the Control Tower
 - New Tanjung Priok Port
- 1pm Arrive at Indonesia Port Corporation II boardroom for presentation. Lunch and refreshments will be served
- 2pm Transport departs for JW Marriott Hotel lobby
- 3pm Arrive at lobby of JW Marriott Hotel (approx.)



Wednesday 11 June 2014 Opening Ceremony

- 8am Conference delegate registration. Refreshments served in the exhibition
- 9am Organiser's Remarks
Rory J. Doyle, Managing Director
Transport Events Management
Malaysia
- 9 05am Welcome Address
Ferialdy Noerlan, Technical Director
Indonesia Port Corporation II
Republic of Indonesia
- 9 15am Keynote Address
Dr Bambang Susantono, Vice Minister of Transportation
Ministry of Transportation
Republic of Indonesia
- 9 30am Exhibition opening ceremony and tour of the exhibition by the VIP group

SESSION 1 ASEAN maritime economic dynamics – Evaluating emerging market economies that affect global trade and insights into port investments in the region

- 10 30am Chairperson's Opening Remarks
Wahyono Bimarso, Chairman
Indonesia Port Expert Association
Indonesia
- 10 30am A review of the East Asian container port markets
Drs. Ir. Johan-Paul Verschuure, Port and Shipping Consultant
Ocean Shipping Consultants (A company of Royal Haskoning DHV)
United Kingdom
- 10 55am Indonesian Ports: Current trends and future requirements
Truong Bui, Project Manager Southeast Asia
Roland Berger Strategy Consultants Sdn Bhd
Malaysia

11 20am ASEAN Port investment outlook till year 2020
Jason Chiang, Director
Drewry
Singapore

11 45am Indonesia's logistics industry: The way forward
Gopal R, Global Vice President
Frost & Sullivan
Malaysia

12 10pm Risk Management: Reducing accidents and insurance claims for ports and terminals
Philip Emmanuel, Regional Director Asia Pacific
TT Club
Hong Kong

12 35pm Questions and answers followed by conference delegates networking lunch Sponsored by



SESSION 2 ASEAN shipping and logistics market - Exploring regional opportunities and analysing current container freight market and operation trends

2pm Developing efficient and effective logistics networks in ASEAN
Mark Millar, Managing Partner
M Power Associates
Hong Kong

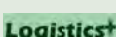
2 20pm ASEAN shipping and logistics market - Exploring regional opportunities and analysing current dry bulk market and operation trends
Captain Jitesh Jaipurayar, Chief Operating Officer
Emerald Maritime LLC
United Arab Emirates

SESSION 4A Technology infrastructure modernisations in streamlining port and terminal operations

2 40pm Improving operational intelligence by use of virtual terminals
Dr. Holger Schuett, Chief Executive Officer
ISL Applications GmbH
Germany

3pm Questions and answers followed by conference delegates refreshments served in the exhibition

Supporting Media



SESSION 4A Technology infrastructure modernisations in streamlining port and terminal operations

- 4pm Modular design of Terex Gottwald Mobile Harbour Cranes – Versatility to meet all terminal requirements
Klaus Röhrig, Regional Director
Terex Gottwald
Singapore
- 4 20pm Konecranes Boxhunter RTG – Changing the game
Jeffrey Foo, Regional Manager - Konecranes Ports
Konecranes (Thailand) Ltd
Thailand
- 4 40pm Business Case
Semi – Automatic Terminal: Tanjung Lamong in Surabaya is a green port
Elvio Simonetti, Sales and Marketing Director
Gaussin Port Equipment
France
- 5pm Question and Answers followed by the Chairman's closing remarks
- 6 30pm - 9pm Networking Welcome Dinner for all participants and spouses at PLataran Dharmawangsa. Transport leaves from JW Marriott Hotel at 6 30pm sharp and will return back to the JW Marriott Hotel at approximately 9pm. Smart Casual Attire. Sponsored by



Thursday 12 June 2014

- 8am Conference delegate registration. Refreshments served in the exhibition


SESSION 4B Technology infrastructure modernisations in streamlining port and terminal operations

- 9am Chairperson's Opening Remarks
Stephen Bradford, Managing Director Tarrawanna Pty Ltd
Former Chief Executive Officer
Port of Melbourne Corporation
Australia
- 9am Introduction to Liebherr Group and port solutions
Rendy Lim, Regional Sales Manager
Liebherr
Singapore
- 9 20am Improving crane operator performance in the new ergonomic control station keeping terminals in safe operations
Siro Brieda, Managing Director
Brieda Cabins
Italy
- 9 40am E-chainsystems for cranes & heavy duty applications
Jens Göbel, Industry Manager Cranes & Material Handling
E-chainsystems
igus GmbH
Germany
- 10am Questions and answers followed by conference delegates refreshments served in the exhibition

SESSION 5 Exploring the significant role of port and terminal operations in facilitating trade progression for emerging economies

- 11am Port developments in Indonesia Port Corporation I
Saut Fransiswoyo Siagian, Secretary of Project Management
Office Development of Kuala Tanjung Port
Indonesia Port Corporation I
Indonesia



- 11 20am Strategic Development of Indonesia Port Corporation III
Prasetyadi, President Director
Teluk Lamong Terminal (A subsidiary of Indonesia Port Corporation III)
Indonesia
- 11 40am INAPORTNET towards logistic cost efficiency
I Made Herdianta, Senior Manager
Indonesia Port Corporation IV
Indonesia
- 12pm New Priok development project
Dani Rusli, President Director
Indonesia Port Development Company (A subsidiary of Indonesia Port Corporation II)
Indonesia
- 12 20pm Issue of overweight containers – The end is near
Captain K. Subramaniam, Assistant General Manager
(Regulatory & Operations)
Port Klang Authority
Malaysia
- 12 40pm Darwin Port - Australia's Northern Gateway of choice
Terry O'Connor, Chief Executive Officer
Darwin Port Corporation
Australia
- 1pm Questions and answers followed by conference delegates networking lunch Sponsored by
- 
- 2pm Service quality improvement at the container terminal of the Port of Casablanca
Rachid Hadi, Executive Board Member and Operations' Director of Casablanca Port
Marsa Maroc
Morocco
- 2 20pm A new port for the region - POIC Lahad Datu Port
Daniel Oh, Senior Executive, Land and Legal
POIC Sabah Sdn Bhd (Palm Oil Industrial Cluster)
Malaysia
- 2 40pm The Cikarang Dry Port (CDP) Indonesia: Connectivity toward to Asean Economic Community 2015
Benny Woenardi, Managing Director
PT. Cikarang Inland Port
Indonesia
- 3pm Questions and answers followed by Chairman's closing remarks and conference delegates refreshments served in the exhibition

Supporting Trade Organisations



REGISTRATION INFORMATION

To Participate in The **12th ASEAN Ports and Shipping 2014** You Need to Register as a Conference Delegate or as a Trade Exhibition Visitor • Password Protected Online Conference Papers And Speakers Bios • Conference Lunches And Refreshment Breaks • Networking Welcome Dinner • Participants' Full Contact Details And Official Colour Photos From The Event.

CONFERENCE DELEGATE REGISTRATION

Please Complete And Fax Back This Form or Register Online at www.transportevents.com Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email to: alin@transportevents.com

Conference Delegate Registration

I Wish to Attend The Technical Site Visit on Tuesday 10 June 2014. Registration For The Site Visit Will Not Be Accepted Without Receipt Of A Black And White Copy Of The ID Page Of Your Passport Or Local ID For Port Security Check In Advance. Please Email To: ika@transportevents.com

I Wish to Attend The Networking Welcome Dinner on Wednesday 11 June 2014. Spouses Welcome to Attend

Name: _____ 13 / 06 / 2014

Position: _____

Organisation: _____

Address: _____

Tel: _____

Fax: _____

Email: _____

METHOD OF PAYMENT (NON INDONESIAN RUPIAH)

- On or Before Sunday 11 May 2014: The 'Early Bird' Conference Delegate Registration is GBP895 - **Save GBP100!** Special Offer! - 3 Delegates For The Price of 2 in This Category! Save GBP895!
- From Monday 12 May 2014: The Regular Conference Delegate Registration is GBP995. **Special Offer!** -3 Delegates For The Price of 2 in This Category! **Save GBP995!**
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is GBP595. Business/Photo ID is Required.
- One Day Conference Delegate Registration on Wednesday 11 June 2014 is GBP595
One Day Conference Delegate Registration on Thursday 12 June 2014 is GBP595
- No Delegate Registration Will be Accepted Without Full Payment

Credit Card - Secure Online Registration And Payment Via Paypal at www.transportevents.com Follow The Instructions on Our Registration Page

Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 87 426 223 or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.**

I Have Transferred GBP995 / GBP895 / GBP595 (Circle Correct Amount) Per Delegate to HSBC

*Bank Transfer to:

Agent Bank : HSBC Bank PLC, London, UK (Swift: MIDLGB22, Sort Code: SC 40 - 05 - 15)

IBAN Code : GB32MIDL40051535674259

Beneficiary Bank : HSBC OBU - Offshore Banking Unit Labuan (Swift: HSBCMYKA)

Account Name: Transport Events Management Limited

Account Number: 801 - 005521 - 725

Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.z

METHOD OF PAYMENT (INDONESIAN RUPIAH ONLY)

- For Indonesian Nationals, Citizens And Residents Only of Indonesia, The Conference Delegate Registration is IDR5,800,000
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment

Credit Card - Secure Online Registration And Payment Via Paypal at www.transportevents.com Follow The Instructions on Our Registration Page. The IDR Amount Will be Converted to GBP During The Transaction Process of The Prevailing Rate

I Have Transferred IDR5,800,000 in GBP Equivalent Per Delegate to HSBC

* Bank Transfer to:

Agent Bank : HSBC Bank PLC, London, UK (Swift: MIDLGB22, Sort Code: SC 40 - 05 - 15)

IBAN Code : GB32MIDL40051535674259

Beneficiary Bank : HSBC OBU - Offshore Banking Unit Labuan (Swift: HSBCMYKA)

Account Name: Transport Events Management Limited

Account Number: 801 - 005521 - 725

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 60 87 426 223 or Email to: alin@transportevents.com

1) Electronic Deposits Must be Made Directly to HSBC.

Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
 - Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, a Letter of Invitation For Entry Visa Applications
 - No Refunds Will be Given However, Substitutions Can be Made at Any Time
 - Delegates Will Not be Admitted Unless Payment Has Been Received in Full
 - Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
 - This Event Programme is Subject to Change Without Notice. E&O.E
- I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: _____

Dated: _____

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Limited
Level 1, Lot 7, Block F, Saguking Commercial Building,
Jalan Patau-Patau, 87000 Labuan F. T., Malaysia

Tel. + 60 87 426 022

Fax. + 60 87 426 223

enquiries@transportevents.com

www.transportevents.com

The Official Hotel And Venue is JW Marriott Hotel Jakarta, Indonesia. Special Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

JW Marriott Hotel Jakarta
Jalan DR Ide Anak Agung Gde Agung Kav E.1.2 No 1 & 2
Jakarta 12950
Indonesia

Contact Person
Mr Heru Wardono
Event Department

Tel: +62 21 5798 8888

Fax: +62 21 5798 8956

E-mail: heru.wardono@marriott.com cc: mhrs.ijktjw.reservation@marriott.com

Website: www.marriott.com



EXHIBITION VISITORS ONLY

Registration to Visit The Free of Charge Trade Exhibition Only, Should be Done During The Event On-Site at The Registration Desk

Exhibition Opening Times are:

Wednesday 11 June 2014

Thursday 12 June 2014

9am to 5pm

9am to 3 30pm