

# 1<sup>st</sup> CASPIAN PORTS & SHIPPING 2019

Caspian Riviera Grand Palace Hotel, Aktau, Kazakhstan  
Monday 13 to Wednesday 15 May 2019

Hosted By



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- Special Offer: Conference Delegate Registration for Shipping Lines; Port Authorities And Terminal Operating Companies Save €500! •
- Local Delegates at KZT262,800 • FREE Conference Delegate Registration for Shippers/Beneficial Cargo Owners •

## KEY SPEAKERS.... PLUS MANY MORE!

1. **Abay Turikpenbaev**  
*Director General, Port of Aktau, Republic of Kazakhstan*
2. **Dr. Stephan Dohm**  
*Head of Strategic Projects, HHLA International GmbH, Germany*
3. **Alkan Alicik**  
*Managing Director, MSC Georgia LLC, Georgia*
4. **Joerg Bollensdorf**  
*Sales Manager, Liebherr-MCCTec Rostock GmbH, Germany*
5. **Darius Macijauskas**  
*PhD, Sales Manager, ArcelorMittal, Luxembourg*
6. **Shyngys Tuleushin**  
*Director General, Khorgos Gateway, Republic of Kazakhstan*
7. **Manfred Seitz**  
*General Manager, Pro Danube Management GmbH, Austria*
8. **Oguz Tumis**  
*Port Director, Samsunport, Turkey*

## HIGHLIGHTED TOPICS

- Observing economic opportunities in transportation and logistics trade. What can be offered to attract global investors?
- Positioning Constanta as the maritime gateway between the Europe, Asia and beyond
- One Belt – One Road. Redefining port operations in improving regional trade
- Encouraging investments and improving collaborations for efficacious infrastructure development projects
- Improving regional trade and linking the Black Sea, Caspian Sea, Europe and Central Asia countries
- Developments in supply chain transportation through rail, sea and road. New approaches in strengthening cargo transportation
- Shaping Next-Gen Ports in creating business competitiveness, expanding trade, managing risks and improving existing economic footprint
- The pivotal role of the Black Sea in transforming its supply chain to improve regional economy

**For more Information or to Register**

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тел.: 8 (7292) 544549, 445100, факс: 445101,  
Телетайп: 317734 MORE KZ www.portaktau.kz  
e-mail: aktauport@aktauport.kz

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CASPIAN PORTS AND SHIPPING 2019  
Monday 13 to Wednesday 15 May 2019  
Caspian Riviera Grand Palace Hotel, Aktau, Kazakhstan

**Dear Valued Colleagues,**

The Caspian Sea is the largest enclosed inland body of water on Earth by area classed as the world's largest lake or a full-fledged sea. It is located between Europe and Asia bounded by Kazakhstan to the northeast, Russia to the northwest, Azerbaijan to the west, Iran to the south, and Turkmenistan to the southeast.

The 1st Caspian Ports and Shipping 2019 Exhibition and Conference will take place in Aktau, Kazakhstan from Monday 13 to Wednesday 15 May 2019 at the luxurious Caspian Riviera Grand Palace Hotel hosted by **AKTAU INTERNATIONAL SEA PORT**.

A two days Conference Programme will feature 30 world-class transportation and logistics conference speakers addressing topical issues and challenges on global and regional trade and investment attended by a gathering of 300 senior government officials, industry principals, academics, senior executive harbour masters, harbour engineers, port engineers, maintenance supervisors and procurement decision makers together with the region's leading shippers, cargo owners, importers / exporters, shipping lines, freight forwarders, logistics companies, ports, terminal operating companies, railway operators, port equipment and services suppliers from countries throughout the Caspian region.

There will be the commercial opportunity for 30 exhibitors and sponsors to network directly with the delegates face to face at this major annual international maritime transport Exhibition and Conference trade event.

We look forward to welcoming you to our beautiful city of Aktau and to your successful participation at the 1st Caspian Ports and Shipping 2019 Exhibition and Conference taking place in Aktau from Monday 13 to Wednesday 15 May 2019

**Kind regards,**

**Abay Turikpenbayev**  
**President**  
**JSC "Sea port of Aktau"**

**Monday 13 May 2019**

**TECHNICAL SITE VISIT**

8am Delegates registration at the lobby of the Caspian Riviera Grand Palace Hotel  
9am Transport departs from the Caspian Riviera Grand Palace Hotel to Port Aktau  
9 15am Arrival at Port Aktau  
Facilities visited during the technical site visit are as follows:  
• Oil Terminal  
• Dry Bulk Terminal  
• Stacking Plots  
• Grain Terminal  
12pm Transport departs from Port Aktau back to the Caspian Riviera Grand Palace Hotel  
12 15pm Arrival at the Caspian Riviera Grand Palace Hotel (approx.)

7 30pm to 9pm **Networking Welcome Reception for all registered participants at the Caspian Riviera Grand Palace Hotel. Smart Casual Attire**



**Tuesday 14 May 2019**

8am Conference delegates registration and refreshments served in the exhibition

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**OPENING CEREMONY**

9am **Keynote Address**  
Yeraly Tugzhanov, Mayor of the Mangystau Region, Republic of Kazakhstan  
9 10am **Opening Address**  
Kayriden Nurkenov, Deputy Chairman of Transport Committee, Ministry of Industry and Infrastructure Development, Republic of Kazakhstan  
9 15am **Welcome Address**  
Abay Turikpenbaev, Director General, Port of Aktau, Republic of Kazakhstan  
9 20am **Welcome Address**  
Rakhmetolla Kudaibergenov, Secretary General, Trans-Caspian International Transport Route, Republic of Kazakhstan  
9 20am **Organiser's Remarks**  
Rory James Doyle, CMILT, Managing Director, Transport Events, Malaysia  
9 30am **Exhibition Opening Ceremony and Tour of the exhibition by the VIP group followed by conference delegates refreshments**

**SESSION 1 International Logistics and Global Market development and improvement of trade routes between Asia and Europe**

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10 30am **Conference Moderator's Opening Remarks**  
Martin Voetmann, Commercial Director, Port of Aktau, Republic of Kazakhstan  
10 30am **General information on the industry**  
Pavel Sokolov, Vice President Logistics, JSC "NC" Kazakhstan Railways, Republic of Kazakhstan  
10 50am **Practices from Lianyung Port**  
Yang Fang, Deputy Director, Department of Commercial and Operation, Lianyungang Port Holdings Group Com., LTD., China  
11 10am **The Black and Caspian Sea as a Link of international trade between Central-East Europe and Central Asia**  
Catalin Petre, Vice General Manager, Cosco Shipping Lines Europe, Romania  
11 30am **Bulk and break bulk special project cargo**  
Laurentiu Hornet, Operations Manager, Cosco Shipping Lines Europe, Romania  
11 50am **From the Corridor to the Baltic**  
Ewa Klos, Marketing Specialist, Port Gdańsk, Poland  
12 10pm **Reviving traditional transport corridors between CIS and Europe through integrated transport solutions**  
Dr. Stephan Dohm, Head of Strategic Projects, HHLA International GmbH, Germany  
12 30pm **Trade developments in the Caspian region and the pivotal role of Kazakhstan in improving trade routes between Europe and Asia**  
Stefan Haid, Partner, Global Strategic Infrastructure Practice, Roland Berger GmbH, Germany  
12 50pm **Questions and answers followed by Conference Moderator's closing remarks and conference delegates networking lunch**

Sponsored by **CDSS**

**SESSION 2 Current state of transport and logistics in the Caspian region. Development of multimodal transportation along the Trans-Caspian international transport route**

2pm **Conference Moderator's Opening Remarks**  
Leila Batyrbekova, Deputy Secretary General, International Association Trans-Caspian International Transport Route, Republic of Kazakhstan  
2pm **Integration of Port Aktau into the international container shipping**  
Martin Voetmann, Commercial Director, Port of Aktau, Republic of Kazakhstan  
2 15pm **Kazmortransflot in Trans Caspian Shipments**  
Aidar Orzhanov, Deputy General Director Commercial Affairs, "NMSC "Kazmortransflot" LLP, Republic of Kazakhstan  
2 30pm **Opportunities for containerization and development of infrastructure in Caspian: From the eye of a global shipping line**  
Alkan Alicik, Managing Director, MSC Georgia LLC, Georgia  
2 45pm **Railway connections of Eurasia. Multi-vector development of the transport communication of the Caspian region**  
Ali Gasimov, Head of Tariff Policy and Marketing Department, Azerbaijan Railways CJSC, Azerbaijan  
3pm **TIRR Route Infrastructure Facilities: Existing and Planned Development**  
Yevgeny Plakhotin, Deputy General Director, Eastcomtrans LLP, Republic of Kazakhstan

**Supporting Trade Organisations**



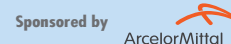
- 3 15pm **The geographical position of the port of Kuryk**  
Serik Akhmetov, Director General, Port Kuryk LLP, Republic of Kazakhstan
- 3 30pm **Questions and answers followed by conference delegates refreshments served in the exhibition**
- 4 15pm **Vladimir Makukha, Deputy Chairman, Board of the Baltic-Black Sea Economic Forum, Head of the international project "Global Multimodal Logistics", Ukraine**
- 4 30pm **The development of international container routes**  
Bahrom Shermetovich Narimov, Head of Economic Analysis and Forecasting Department, Uzbekistan Railways JSC, Uzbekistan
- 4 45pm **Vladimir Makukha, Deputy Chairman, Board of the Baltic-Black Sea Economic Forum, Head of the international project "Global Multimodal Logistics", Ukraine**
- 5pm **Providing global transport solutions**  
Rashad Mardanov, Director, LAM Group, Turkey
- 5 15pm **Analysis: Successful public-private cooperation in the logistics and services market of the Caspian region**  
Nurzhan Marabayev, General Director, Semurg Invest, Republic of Kazakhstan
- 5 30pm **Questions and answers followed by Conference Moderator's closing remarks**
- 7 30pm to 10pm **Networking Welcome Dinner for all registered participants at Restaurant Tofu. Transport departs from the lobby of the Caspian Riviera Grand Palace Hotel at 7pm sharp. Transport will depart back to the Caspian Riviera Grand Palace Hotel at 10pm. Smart Casual Attire**



## Wednesday 15 May 2019

- 8am **Conference delegates registration and refreshments served in the exhibition**

### SESSION 3 **Technology innovations as the key enabler that unlock potentials for emerging ports**



- 9am **Conference Moderator's Opening Remarks**  
Lavrinenko Yuriy Ivanovich, Deputy Chairman, Logistics and Transportation Committee, The National Chamber of Entrepreneurs, Republic of Kazakhstan
- 9am **Liebherr maritime solutions for the Caspian Sea**  
Joerg Bollensdorf, Sales Manager, Liebherr-MCCtec Rostock GmbH, Germany
- 9 15am **Clean Bulk Ports - The next generation in clean bulking handling. Case studies of zero loss bulk supply chain**  
Evgenii Kudriavtcev, Sales Representative Russia and CIS Countries, RAM Spreaders, Russia
- 9 30am **Innovative steel sheet pile solutions for ports**  
Darius Macijauskas, PhD, Sales Manager, ArcelorMittal, Luxembourg
- 9 45am **Technical innovations for zero-emission terminals**  
Dmitry Dubrovsky, Big Trucks Territory Manager – Eastern Europe, Hyster-Yale UK Ltd, Russia
- 10am **LYG to the Caucasus and beyond. Focus as to crossing the Caspian**  
Greg Vojack, Advisor, GSR Phoenix LLP, Republic of Kazakhstan
- 10 15am **Questions and answers followed by conference delegates refreshments served in the exhibition**
- 11 15am **How modern information technology helps boosting efficiency of maritime logistics from the terminal operator's perspective Includes the latest case study: Solvo. TOS in Aktau Port**  
Alexander Weinbender, Sales Manager, Sibre, Russia
- 11 30am **SLP (Snag Load Protection) / SMART (Sibre Monitoring Analysis Remote Technology)**  
Alexander Weinbender, Sales Manager, Sibre, Russia
- 11 45am **The new logistics corridor in the digital age**  
Mohamed Riaz, Director, Technology, Codim Solutions & Services (CDSS), India
- 12pm **Aljosa Humar, Director Business Unit Transport and Logistics, DBA Group, Slovenia**

### SESSION 4 **Railway connections of Eurasia. Multi-vector development of transport communications of the Caspian region**

- 12 15pm **Tymofiy Murakhovskyy, Deputy Director, Center of Transport Logistics, JSC Ukrzaliznytsia, Ukraine**
- 12 30pm **Fedor Andreev, Head of Representative Office, Estonian Railways, Estonia**
- 12 45pm **The activities of the dry port Khorgos Gateway**  
Shyngys Tuleushin, Director General, Khorgos Gateway, Republic of Kazakhstan
- 1pm **Questions and answers followed by conference delegates networking lunch**

### SESSION 5 **Conjugation of the Caspian and Black Seas on the route TITR**



- 2pm **Initiatives that is being implemented in amplifying economy growth for domestic and international markets**  
Ketevan Oragvelidze, Marketing Manager, Batumi International Container Terminal LLC, Georgia
- 2 15pm **Global supply chain issues. Solutions for transparent logistic flow**  
Daniel Jarnea, Head of Marketing Department, The National Company Maritime Ports Administration S.A. Constanta, Romania
- 2 30pm **Connecting Danube region with Caspian region through Port of Constanta**  
Manfred Seitz, General Manager, Pro Danube Management GmbH, Austria
- 2 45pm **Questions and answers followed by Conference Moderator's closing remarks. Refreshments served in the exhibition**
- 7 30pm to 10pm **Networking Farewell Dinner for all registered participants at the Caspian Riviera Grand Palace Hotel Aquarium Restaurant. Smart Casual Attire**



### Supporting Media





**Dr. Stephan Dohm**  
Head of Strategic Projects, HHLA International GmbH

*Dr. Stephan Dohm is Head of Strategic Projects at HHLA International GmbH, responsible for the identification of new acquisition targets and the strategic development of the existing international terminal portfolio of German port operator HHLA. He has a professional experience of 15 years in the international trade and transport sector, including positions as a consultant at HPC Hamburg Port Consulting GmbH and the German development agency GIZ, before joining the Corporate Development Department at HHLA.*



**Laurentiu Hornet**  
Operations Manager, Cosco Shipping Lines Europe

*Laurentiu Hornet is an Operation Manager of COSCO Shipping Line (Romania) Co. Ltd & COSCO Romanian Shipping and Trading. He has a Management Marketing bachelor degree and a master degree in International Maritime Legislation. Containerization, project cargo shipments, break bulk and general cargo shipments, operational and post fixture, monitoring and cost control, stevedoring and terminals are a part of his vast experience in shipping started 20 years ago.*



**Ewa Klos**  
Marketing Specialist, Port of Gdansk

*Ewa Klos was responsible for strategic global marketing projects, mainly event management in Port of Gdansk. She graduated from PR studies, Marketing studies and Project Management. She is the part of the team that launched a strategic pivot from old fashioned and traditional port administration entity to an innovative and rapidly growing company that is now the 4th biggest port on the Baltic and the fastest growing port in Europe.*



**Stefan Haid**  
Partner, Global Strategic Infrastructure Practice, Roland Berger GmbH

*Stefan Haid has close to 20 years of work experience in strategy consulting focusing on large infrastructure projects with significant development impact. Examples include the feasibility study of a new terminal for a Middle Eastern port authority, the economic assessment of a Central Asian rail link, the new strategy and organizational structure for a Middle Eastern railway company, the program management for a major airport construction and the attraction of investment projects for an Investment Promotion Agency in the Middle East. Currently, he is a Partner in Roland Berger's Global Strategic Infrastructure Practice and serves as Central Asia Coordinator.*



**Greg Vojack**  
Advisor, GSR Phoenix LLP

*Gregory Vojack has been resident in Kazakhstan since 1994. He was managing partner Bracewell Giuliani Central Asia until 2010. Then, he was appointed to the board of directors KTZE, and was responsible for the HP program Chongqing to Duisburg. He was advisor to LYG PORTS and worked on developing routes from LYG to Latvia and Istanbul. Currently he is developing container and bulk cargo transportation from Aktau ports to other Caspian ports.*



**Martin Voetmann**  
Commercial Director, Port of Aktau

*Martin Voetmann is the Commercial Director for Port of Aktau. He has vast experience in container shipping industry, with more than 20 years' experience within logistics and especially within the Central Asian Container Shipping industry.*



**Alkan Alicik**  
Managing Director, MSC Georgia LLC

*Alkan Alicik was born in Istanbul in 1976. He graduated from Faculty of Business in 1998 and joined MSC Turkey in 2003. He worked as Sales Manager, Branch Manager and Global Accounts Manager positions in MSC Turkey and in 2015 he was appointed as Managing Director to MSC Georgia LLC.*



**Joerg Bollensdorf**  
Liebherr-MCCTec Rostock GmbH

*Joerg Bollensdorf was studied in Shipbuilding technology at University of Rostock, Germany and Economics at TFH Wildau, Germany. He has an apprenticeship in Machine and plant assembler.*



**Evgenii Kudriavtcev**  
Sales Representative, Ram Spreaders

*Evgenii Kudriavtcev based in Russia. Evgenii has more than 20 years' experience working within a port environment, and has a keen interest in promoting the development of the environmentally friendly bulk handling innovation from RAM, for the growing CIS and former CIS countries region, in particular the Black and Caspian Sea regions.*



**Darius Macijauskas**  
Sales Manager, ArcelorMittal Distribution Solutions Vostok LLC

*Darius Macijauskas is the Sales Manager at ArcelorMittal. He holds BSc and MSc studies in Civil Engineering at Vilnius Gediminas Technical University in Lithuania. He obtained a Doctoral Degree in Geotechnical Engineering at University of Luxembourg in Luxembourg. He has more than 7 years of experience in different engineering roles in civil, infrastructure, energy, and maritime projects. He is representing ArcelorMittal Sheet Piling in Baltics, part of the Eastern Europe, and supporting in CIS region.*



**Dmitry Dubrovsky**  
Big Trucks Territory Manager – Eastern Europe, Hyster-Yale UK Ltd

*Dmitry Dubrovsky have a 25 years' experience in Forklift Business. In 2017, he joined the team of experts (Big Trucks Team) in Hyster-Yale that bundle the companies Industrial and Ports experience to advise customers in achieving TCO reduction. Recently, Dmitry keeps a position of Big Trucks Territory Manager – Eastern Europe.*



**Lev Aispur**  
Head of Sales, TOS (Solvo LLC.)

*Lev Aispur is an experienced professional in the fields of sales and project management with more than 9 years in-depth experience. He holds the position of project manager in Transas Marine Ltd. (at the moment - Wärtsilä), responsible for keeping projects in implementation of the vessel traffic management systems (VTMS) all over the world. As head of sales department in SOLVO, Lev is in charge of strengthening the leadership in national market, of international cooperation and extending partner network all over the world.*



**Alexander Weinbender**  
Sales Manager, Sibre

*Alexander Weinbender is the Head of Sales for CIS countries in the company SIBRE Siegerland Bremsen GmbH / Haiger, Germany. In 1982, he finished secondary school in the city of Ridder, military service (1983-1985). He was graduated from technical university in the city of Ust-Kamenogorsk / Kazakhstan, specialty "Bridges and Tunnels". He started worked as the foreman, the engineer of technical control of construction of the Chekmar mine in the company JSC Kazzinc in the city of Ridder. Then, he become a business owner in the city of Ridder. In 1997 until 1999, he worked as the director of "City gas enterprise" in the city of Ridder. He moving on the permanent residence to Germany. He ended two language course and courses of retraining "Specialist in application of programs AutoCAD". In year 2003 until 2007, he worked as the designer of cranes, the project manager for the CIS countries in the company KFT Kran- and Fördertechnik Nürnberg GmbH / Nürnberg, Germany.*



**Mohamed Riaz**  
Director, Technology, Codim Solutions & Services (CDSS)

*Mohamed Riaz is the Director, Technology at CDSS. He has a Bachelor's in Computer Science Engineering and Master's in International Business. He has over 20 years of global experience in implementing IT solutions & services for the Logistics domain. He is responsible for Technology at CDSS.*



**Ketevan Oragvelidze**  
Marketing Manager, Batumi International Container Terminal LLC

*Ketevan Oragvelidze is the Marketing Manager of Batumi International Container Terminal LLC (BICT) has joined the company since opening from October 2007 and has worked across multiple positions in BICT, starting as PA to Managing Director, HR Manager and Marketing Manager at present. The holder of the NIMA diploma of the marketing practitioner, Ketevan is responsible for developing and maintaining marketing strategies, evaluation of clients' research, market conditions, competitors' data and implements marketing plan changes when it's needed. Oversees marketing, advertising, promotions and liaises with Government officials in coordination with MD. Ketevan has more than 30 years of working experience. In the beginning of her career has worked on Administrative positions in various organizations in Batumi, including: Georgian Railway, International Trading Company, Department of Trade and Foreign-Economic Relations, Batumi Oil Terminal, and Municipality of Batumi.*



**Daniel Jarnea**  
Head of Marketing Department, The National Company Maritime Ports Administration S.A. Constanta

*Jarnea Daniel Razvan was born in 1978 and has a degree in international relationships at the Romanian-American University in Bucharest. He works since 2003 at the National Company Maritime Ports Administration SA Constanța in the Marketing Department. He has participated in multiple conferences, exhibitions, and promotional events.*



**Catalin Petre**  
Vice General Manager, Cosco Shipping Lines Europe

*Catalin Petre is the Vice General Manager of COSCO Shipping Line (Romania) Co. Ltd & COSCO Romanian Shipping and Trading. He graduated Economics University and in a very short time involved himself in the container shipping industry. In this field, he acquired more than two decades of extensive experience, holding key roles in: sustainable business development, management enhancement and brand awareness. Also, he has an Operations Management master degree and is in a continuous seek for improvements and growth.*



**Oguz Tumis**  
Port Operations Manager, Samsunport

*Capt. Oguz TUMIS was born in 1966 and educated at Naval High School between 1980-84, at Naval Academy between 1984-88 and at Anatolian University (Business Administration) between 1994 and 1998. He worked as deck officer and master in various merchant ships for 6 years, including general cargo vessels, bulk carriers and container vessels. Between 1993 and 1997, In 2000, he started his port business in Marport/Istanbul, which is the major container terminal in Turkey. In 2009, he became Terminal Manager in Evyapport/Izmit, which handles containers, general cargo, liquid bulk cargo and RoRo. In 2011, he became the General Manager of Limakport/Iskenderun just before the privatization of TCDD Iskenderun Port, which is multipurpose intermodal port. In 2013, he became the General Manager in Nemport/Izmir. Since 2018, he is the Port Director of Samsunport, which is the major multipurpose intermodal terminal in Black Sea Region of Turkey and Ceyport Tekirdag.*

# 1st CASPIAN PORTS & SHIPPING 2019

Caspian Riviera Grand Palace Hotel, Aktau, Kazakhstan  
Tuesday 14 and Wednesday 15 May 2019

Hosted By

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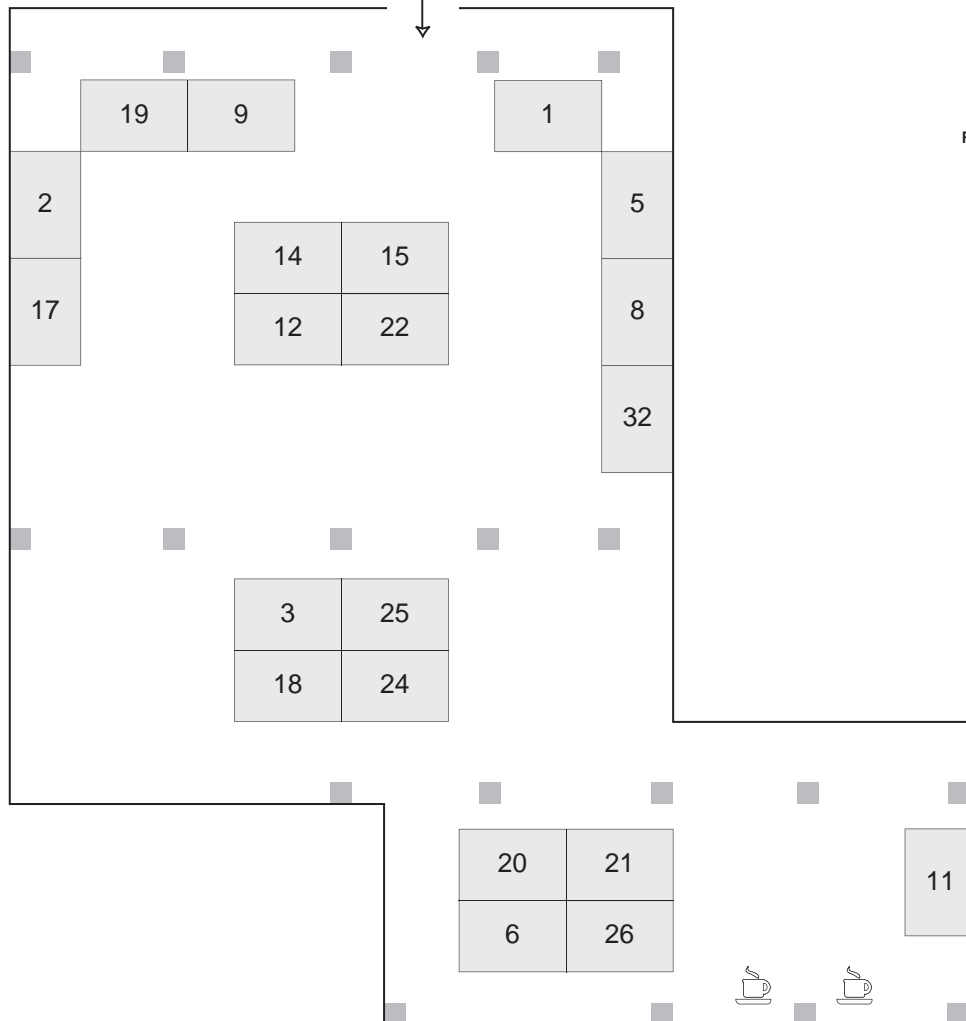
Official Hotel and Venue



Conference Sessions Sponsors



MAIN ENTRANCE



Conference Delegates Refreshment Sponsor



Networking Welcome Reception and Networking Welcome Dinner Sponsor



Conference Delegates Lunch Sponsor



## STAND ALLOCATION (updated on 14 / 05 / 2019)

17	ArcelorMittal Sheet Piling	14	Port of Aktau
9	Codim Solutions & Services	15	Port of Aktau
8	GSR Phoenix	5	Port of Baku
19	Hyster	2	RAM Spreaders
3	Kazakhstan Temir Zholy	1	Sibre
18	Kazakhstan Temir Zholy	32	Solvo
24	Kazakhstan Temir Zholy	6	Trans-Caspian International Transport Route (Middle Corridor)
25	Kazakhstan Temir Zholy	20	Trans-Caspian International Transport Route (Middle Corridor)
12	Kazmortransflot	21	Trans-Caspian International Transport Route (Middle Corridor)
22	Kazmortransflot	26	Trans-Caspian International Transport Route (Middle Corridor)
11	Liebherr		
2	PEINER SMAG Lifting Technologies		

## EXHIBITION STAND PACKAGE

3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Stand Lighting
- Electrical Power Point
- Exhibition Stand Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Stand Package is €7,895
- There is a Registration And Administration Fee of €495
- There are Multiple Events Booking Discounts

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# SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the **1st Caspian Ports & Shipping 2019 Kazakhstan Exhibition and Conference** will benefit from international publicity offered by sponsorship. As an Official Sponsor, your company's latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official 1st Caspian Ports & Shipping 2019 Kazakhstan Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 **Free of Charge** Conference Delegate Registrations worth €3,995

## Delegates Lanyards Sponsorship

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company's latest full colour corporate logo is exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €6,695 including all production costs. This does not include nametag sponsorship.

## Delegates Nametags Sponsorship

All event participants are given an identification name tag to wear throughout the two days of the event. Your company's latest full colour corporate logo exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €6,695. This does not include lanyard sponsorship.

## Event Website

Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is €5,295.

## Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €3,995.

## Conference and Exhibition Directional Signage

Have your company's latest full colour corporate logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Exhibition and Conference. Sponsorship is €5,295.

## Company Banners

Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is €5,295 per 3 banners.

## Technical Site Visit Transportation Sponsorship

The Technical Site Visit take place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is €5,295.

## Networking Welcome Reception – Monday 13 May 2019

The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

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## Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €5,295 per Conference Session Sponsorship.

Session 1    
 www.houcon-group.com

Session 2

Session 3  ArcelorMittal

Session 4

Session 5 

## Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's latest full colour corporate logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €5,295.

Break 1 **LIEBHERR**

Break 2

Break 3

Break 4

Break 5

Break 6

## Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your VIP clients or partners. Exclusive lunch sponsorship per day is €6,695.

Tuesday 14 May 2019

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Wednesday 15 May 2019

## Networking Welcome Dinner – Tuesday 14 May 2019

The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

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## REGISTRATION INFORMATION

To Participate in The 1st Caspian Ports and Shipping 2019 You Need to Register as an Exhibitor, Conference Delegate or Exhibition Visitor.

**Conference Delegates Receive:** Competitive Hotel Rates • Technical Site Visit • Networking Welcome Reception • Conference Refreshment Breaks And Lunches • Exhibition And Conference Access • Networking Welcome Dinner • A Full Set of Conference Presentations • Official Colour Photographs From The Event

**Exhibition Visitors Receive:** Access to Exhibition Only

## CONFERENCE DELEGATE REGISTRATIONS

Please Complete And Fax Back This Form or Register Online at [www.transportevents.com](http://www.transportevents.com) Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 3 8023 3963 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

### Conference Delegate Registration

- I Wish to Attend The Technical Site Visit on Tuesday 14 May 2019. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available And Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: [anis@transportevents.com](mailto:anis@transportevents.com)
- I Wish to Attend The Networking Welcome Reception on Monday 13 May 2019
- I Wish to Attend The Networking Welcome Dinner on Tuesday 14 May 2019

Name: \_\_\_\_\_ 21 / 05 / 2019

Job Title: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_

Email: \_\_\_\_\_

Website: \_\_\_\_\_

## INTERNATIONAL DELEGATE REGISTRATIONS

- On or Before **Saturday 13 April 2019**: The 'Early Bird' Conference Delegate Registration is **€1,195** Special Offer - 3 Delegates For The Price of 2 in This Category
- From **Sunday 14 April 2019**: The Regular Conference Delegate Registration is **€1,295** Special Offer - 3 Delegates For The Price of 2 in This Category
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is **€795**. Business/Photo ID is Required.
- Shippers/Beneficial Cargo Owners Conference Delegate Registration is Free of Charge. Apply by Emailing [alin@transportevents.com](mailto:alin@transportevents.com). Business/Photo ID is required.
- One Day Conference Delegate Registration is **€795**
- No Delegate Registration Will be Accepted Without Full Payment

- Credit Card** - For Secure Online Registration And Payment at [www.transportevents.com](http://www.transportevents.com) Please Follow The Instructions on Our Registration Page. Payment Will be Accepted in Any of The Following Currencies: EUR, MYR, PHP And USD.
- Telegraphic Transfer** - Complete The Registration Details on This Page And Fax to + 60 3 8023 3963 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com) For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. Transmitting Bank Charges Must be Paid by The Sender.
- I Have Transferred **€1,295 / €1,195 / €795** (Circle Correct Amount) Per Delegate to OCBC Bank
- I Have Transferred **US\$1,541 / US\$1,422 / US\$946** (Circle Correct Amount) Per Delegate to OCBC Bank

### Euro (EUR) Bank Transfer to:

**Account Name: Transport Events Limited**  
**Account Number: 708 - 123937 - 5**  
**Beneficiary Bank: OCBC Bank (Malaysia) Berhad**  
**Swift Code: OCBCMYKL**  
**Branch Code: 708**

### US Dollar (USD) Bank Transfer to:

**Account Name: Transport Events Limited**  
**Account Number: 708 - 123936 - 7**  
**Beneficiary Bank: OCBC Bank (Malaysia) Berhad**  
**Swift Code: OCBCMYKL**  
**Branch Code: 708**

**PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE.**  
**TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.**

## KAZAKHSTANI TENGE DELEGATE REGISTRATIONS

For Kazakhstani Nationals, Citizens And Residents of Kazakhstan, The Conference Delegate Registration is **KZT262,800**.

- On or Before **Saturday 13 April 2019**: The 'Early Bird' Conference Delegate Registration is **KZT218,700**
- From **Sunday 14 April 2019**: The Regular Conference Delegate Registration is **KZT262,800**
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment

**Credit Card** - For Secure Online Registration And Payment Via PayPal at [www.transportevents.com](http://www.transportevents.com) Follow The Instructions on Our Registration Page. Payment Will be Accepted in Any of The Following Currencies: EUR, MYR, PHP And USD. For Transactions in Currencies Not Listed Here, Your Local Amount Will be Converted to EUR During The Transaction at The Prevailing Rate.

- I Have Transferred **KZT218,700 / EUR495 / USD587** Per Delegate to OCBC Bank
- I Have Transferred **KZT262,800 / EUR595 / USD705** Per Delegate to OCBC Bank

### Euro (EUR) Bank Transfer to:

**Account Name: Transport Events Limited**  
**Account Number: 708 - 123937 - 5**  
**Beneficiary Bank: OCBC Bank (Malaysia) Berhad**  
**Swift Code: OCBCMYKL**  
**Branch Code: 708**

### US Dollar (USD) Bank Transfer to:

**Account Name: Transport Events Limited**  
**Account Number: 708 - 123936 - 7**  
**Beneficiary Bank: OCBC Bank (Malaysia) Berhad**  
**Swift Code: OCBCMYKL**  
**Branch Code: 708**

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 603 8023 3963 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

**PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE.**  
**TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.**

## TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Delegates Will Not be Admitted Unless Payment Has Been Received in Full
- Flights, Visa Arrangements, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: \_\_\_\_\_

Dated: \_\_\_\_\_

## COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Limited  
Tel: + 60 3 8023 5352  
Fax: + 60 3 8023 3963  
[enquiries@transportevents.com](mailto:enquiries@transportevents.com)

[www.transportevents.com](http://www.transportevents.com)



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## EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk.

Display Opening Times Are:

Tuesday 14 May 2019 9am to 5pm  
Wednesday 15 May 2019 9am to 3:30pm

## OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is Caspian Riviera Grand Palace Hotel, Aktau, Kazakhstan. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Caspian Riviera Grand Palace Hotel  
4 microdistrict, Aktau, 130000  
Republic of Kazakhstan



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Website: [www.caspianriviera.kz](http://www.caspianriviera.kz)