

# 7<sup>th</sup> Southern Asia Ports, Logistics and Shipping 2012 Sri Lanka

Cinnamon Grand Hotel Colombo, Sri Lanka  
Thursday 26 and Friday 27 April 2012

Hosted By



• Technical Site Visit • 55 International Exhibition Stands • 35 International Conference Speakers • 500 International Decision Makers • Networking Gala Dinner  
**Complimentary Conference Delegate Registrations Worth GBP995 Per Delegate for Shipping Lines, Container Terminal Operating Companies and Port Authorities!**

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- Recent Developments of Containerised Infrastructure Development in Southern Asia
- Key Success Factors For Wireless Productivity
- Challenges in Financing Infrastructure Development Projects in Southern Asia

- Achieving Greater Efficiency And Performance Improvement of Port Operations
- Strategies in Optimising Capability And Efficiency of Terminal Utilisation
- Technology, Innovations And Cutting Edge Solutions For Port Operations

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SRI LANKA PORTS AUTHORITY

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Date }

**7<sup>TH</sup> Southern Asia Ports, Logistics and Shipping 2012 Exhibition and Conference**  
**Colombo - Sri Lanka**  
**Thursday 26 and Friday 27 April 2012**

**Dear Valued Colleague,**

*Southern Asia Ports, Logistics and Shipping* is the largest annual Container Ports, Shipping and Transport Logistics B2B Exhibition and Conference trade event in Southern Asia.

Sri Lanka Ports Authority is pleased to support this event in the city of Colombo on Thursday 26 and Friday 27 April 2012.

The 7<sup>th</sup> *Southern Asia Ports, Logistics and Shipping 2012* will comprise both a world-class Exhibition and Conference. The conference will feature **35** world class speakers in global logistics and transport and the event will be attended by more than **500** senior executives from the world's leading ports, shippers, cargo owners, shipping lines, freight forwarders, logistics companies, terminal operators, railway operators and port-rail equipment services suppliers from **30** countries.

There will be a concurrent two days Trade Exhibition of 60 international exhibition stands providing a valuable opportunity for companies to market products and services to participants at this prestigious annual event.

This annual maritime transport Exhibition and Conference B2B trade event is designed to promote transportation in the region and your participation and support in making the event a great success in 2012 in Sri Lanka will be much appreciated and good for our industry.

We look forward to meeting you in our beautiful city of Colombo in 2012 for what promises to be a most rewarding two days maritime transport industry gathering.

Yours sincerely,

**Dr. Priyath B Wickrama**  
**Chairman**

## Wednesday 25 April 2012

### TECHNICAL SITE VISIT

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- 9am Transport departs from Lobby of Cinnamon Grand Hotel to the Port of Colombo
- 9 15am The tour of the Port of Colombo will cover all existing facilities including terminals such as Jaya Container Terminal (JCT), Unity Container Terminal (UCT) & South Asia Gateway Terminal (SAGT) and will include the current developments of the Colombo Port Expansion project (Colombo South Harbour).
- 11 15am Depart from Port of Colombo for Cinnamon Grand Hotel
- 11 30am Arrive Cinnamon Grand Hotel

## Thursday 26 April 2012

- 7 30am Conference delegate registration. Refreshments served in the exhibition

### OPENING CEREMONY

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- 9am Organiser's Remarks  
**Rory J. Doyle**, Managing Director  
**Transport Events Management Malaysia**
- 9 05am Keynote Address  
**Dr. Priyath B Wickrama**, Chairman  
**Sri Lanka Ports Authority Sri Lanka**
- 9 20am Exhibition opening ceremony and tour of the exhibition by the VIP group

### SESSION 1

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#### Sri Lanka: Today and the future of supply chain and maritime logistics

- 10 30am Chairperson's Opening Remarks  
**S N Srikanth**, Senior Partner  
**Hauer Associates India**
- 10 40am The Colombo Port expansion project (Colombo South Harbour)  
**Capt. Nihal Keppetipola**, Managing Director  
**Sri Lanka Ports Authority Sri Lanka**
- 11am Global debt crisis and its implications on shipping  
**Dr Parakrama Dissanayake**, Chairman and CEO  
**Aitken Spence Maritime Sri Lanka**
- 11 20am Meeting the challenge: Colombo South Harbour planning, design and construction  
**Martin Young**, Chief Resident Engineer  
**URS/Scott Wilson Sri Lanka**
- 11 40am A Middle East perspective: Facilitating trade growth with free trade zones  
**Yaqoub Abdulla**, Director of Marketing and Promotion  
**Hamriyah Free Zone Authority United Arab Emirates**

- 12pm New terminal construction in Sri Lanka: The Chinese dimension  
**Dr. Hu Jianhua**, Managing Director  
**China Merchants Holdings International China**
- 12 20pm Railways strategy: Supporting the success of the Peliyagoda Cargo Village  
**J Udayakumar**, Chief Engineer (Track & Bridge)  
**Sri Lanka Railways Sri Lanka**
- 12 40pm Question and answer followed by conference delegates lunch served in the pre-function area located outside the exhibition

### SESSION 2

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#### Challenges and opportunities for industry players

- 2pm The challenges of the maritime legal framework in South Asia  
**Jayanta Swaminathan**, Senior Partner  
**Julius and Creasy Sri Lanka**
- 2 20pm Fast forward: How do 3PLs and Total Logistics Providers differentiate their competency in a fast-developing logistics hub?  
**Niral Kadawatharatchie**, President and CEO  
**Freightlinks International Sri Lanka**
- 2 40pm ICT in Terminal Operations: Ensuring the right fit for efficient and effective operations  
**Upul Jinadasa**, General Manager - Information Technology  
**South Asia Gateway Terminals Sri Lanka**
- 3pm Towards a paperless trade and single window initiative in Sri Lanka  
**Dr. Neville Goonewardena**, Director General  
**Sri Lanka Customs Sri Lanka**
- 3 20pm Single window readiness in Sri Lanka  
**Tahseen Khan**, UNNEXt Advisory Committee Member  
**Trade Facilitation Section, United Nations ESCAP Thailand**
- 3 40pm Question and answer followed by conference delegates refreshments served in the exhibition

### SESSION 3

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#### Total supply chain and logistics operational excellence

- 4 40pm Inland container transport in relations to expediting operations  
**Nujith Samarawickrema**, Immediate Past President  
**Association of Clearing and Forwarding Agents Sri Lanka**

5pm Making the supply chain work: A manufacturer and exporter's case study  
**Rohan Abayakoon**, Chairman  
**Sri Lanka Apparel Exporters Association** and CEO  
**Penguin Group**  
**Sri Lanka**

5 20pm Embracing ICT: The key to operational efficiency at the Port of Colombo  
**Dushmantha Karannagoda**, Vice Chairman  
**Sri Lanka Freight Forwarders Association**  
**Sri Lanka**

5 40pm Gantrex soft mounting solution for crane rails  
**Devendra Deshmukh**, Country Manager  
**Gantrex**  
**India**

6pm Question and answer followed by Chairperson's closing remarks

6 30pm - 9 30pm Gala Dinner for all participants and spouses at Earl's Court, Cinnamon Lakeside, Colombo sponsored by Sri Lanka Ports Authority. **Please be in the hotel lobby by 6 30pm.** Air-conditioned transport leaves the lobby of Cinnamon Grand Hotel Colombo and will return back to the hotel at approximately 9 30pm. Smart casual attire.



## Friday 27 April 2012

8am Conference delegate registration. Refreshments served in the exhibition

### SESSION 3A

#### Recent developments in port and shipping

9 25am Chairperson's Opening Remarks  
**Capt. Nihal Keppetipola**, Managing Director  
**Sri Lanka Ports Authority**  
**Sri Lanka**

9 30am Infrastructure inefficiencies in ground transportation: How does it affect container terminal operators?  
**Chinthaka Hennayake**, President  
**Association of Container Transporters**  
**Sri Lanka**

9 50am Emerging technologies and challenges for the management of modern shipyards  
**Mangala P. B. Yapa**, Managing Director and CEO  
**Colombo Dockyard PLC**  
**Sri Lanka**

10 10am Question and answer followed by conference delegates refreshments served in the exhibition

### SESSION 5

#### Emerging technologies in port and terminal operations

11 10am E-chain systems for port cranes  
**Peter Pütz**, International Project Manager, Cranes & Materialhandling  
**igus**  
**Germany**

11 30am Cutting edge driver cabins for terminal and port operations  
**Mario Antonioli**, Sales and Marketing Coordinator  
**Brieda Cabins**  
**Italy**

11 50am RTG electrification systems  
**Gunther Schäffer**, Senior Manager Global E-RTG Projects  
**Conductix-Wampfler**  
**Germany**

12 10pm Intelligent container handling  
**Santosh Pradhan**, Sales Manager, Port  
**Konecranes**  
**India**

12 30pm Flexible materials handling machinery for ports  
**Roberto Bencina**, Managing Director  
**Sennebogen**  
**Singapore**

12 50pm Question and answer followed by conference delegates lunch served in the pre-function area located outside the exhibition

2pm Specialised equipment lessor  
**George Deden**, Managing Director  
**Weylease**  
**Hong Kong**

2 20pm Automated mooring solutions  
**Nicklas Pihl**, Managing Director  
**Cavotec**  
**India**

2 40pm Safety mechanisms for crane systems  
**Arno Weil**, Vice President Sales  
**Pintsch Bubenzer**  
**Germany**

3pm Question and answer followed by Chairperson's closing remarks and conference delegates refreshments served in the exhibition

## REGISTRATION INFORMATION

To Participate in The **7th Southern Asia Ports, Logistics and Shipping 2012** You Need to Register as a **Conference Delegate** or as a Trade Exhibition Visitor. Conference Delegate Registration Benefits Include:

- Technical Site Visit (Wednesday 25 April 2012) • Password Protected Online Conference Papers And Speakers Bios • Conference Lunches And Refreshment Breaks • Networking Gala Dinner (Thursday 26 April 2012) • Participants' Full Contact Details And Official Colour Photos From The Event. Conference Delegate Registration Fees are:

- On or **Before Monday 26 March 2012**: The 'Early Bird' Conference Delegate Registration is GBP895 - **Save GBP100!** Special Offer! - 3 Delegates For The Price of 2 in This Category! **Save GBP895!**
- From Tuesday 27 March 2012: The Regular Conference Delegate Registration is GBP995. **Special Offer!** - 3 Delegates For The Price of 2 in This Category! **Save GBP995!**
- For Sri Lankan Nationals, Citizens And Residents of Sri Lanka The Conference Delegate Registration is LKR35,500
- Complimentary **Conference Delegate Registrations Worth GBP995 Per Delegate** for Shipping Lines, Terminal Operating Companies And Port Authorities! This Exclusive Offer Applies Only to Employees of Shipping Lines, Container Terminal Operating Companies And Port Authorities. There is a Registration And Administration Fee of GBP200 Per Complimentary Delegate. Business/Photo ID Will be Required.
- No Delegate Registration Will be Accepted Without Full Payment

## REGISTRATION

Please Complete And Fax Back This Form or Register Online at [www.transportevents.com](http://www.transportevents.com) if You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email [alin@transportevents.com](mailto:alin@transportevents.com)

### Conference Registration

- I Wish to Attend The Technical Site Visit on Wednesday 25 April 2012 at 9am
  - \*I Wish to Attend The Networking Gala Dinner on Thursday 26 April 2012
- \* Spouses Welcome to Attend

### Exhibition Registration Only

- I Wish to Visit The Trade Exhibition Only - **Free of Charge**

### Exhibition Opening Times are:

Thursday 26 April 2012 9am to 5pm  
Friday 27 April 2012 9am to 3:30pm

Name: \_\_\_\_\_ 30 / 04 / 2012

Position: \_\_\_\_\_

Organisation: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

- I am Not Able to Attend The Event But I Wish to Purchase The Username And Password to Access The Presented Conference Papers And Speaker Biographies Online at GBP200 / LKR35,500.

## METHOD OF PAYMENT

- Credit Card - Secure Online Registration And Payment Via Paypal at [www.transportevents.com](http://www.transportevents.com) Follow The Instructions on Our Registration Page.**
- Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 87 426 223 or Email [alin@transportevents.com](mailto:alin@transportevents.com) For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.****
- I Have Transferred GBP995 / GBP895 / GBP200 / LKR35,500 (Circle Correct Amount) Per Delegate to HSBC

### \* Bank Transfer to:

Beneficiary Bank : HSBC OBU - Offshore Banking Unit Labuan (Swift: HSBCMYKA)  
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Agent Bank : HSBC Bank PLC, London, UK ( Swift: MIDLGB22, Sort Code: SC 40 - 05 - 15 )  
Account Name: Transport Events Management Limited  
Account Number: 801-005521-725  
**Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.**

## TERMS AND CONDITIONS

- **No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment**
- **Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, a Letter of Invitation For Entry Visa Applications**
- **No Refunds Will be Given However, Substitutions Can be Made at Any Time**
- **If a Delegate is Unable to Attend, The Delegate Remains Liable For Full Delegate Registration Payment**
- **Delegates Will Not be Admitted Unless Payment Has Been Received**
- **Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee**
- **This Event Programme is Subject to Change Without Notice. E&O.E**

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: \_\_\_\_\_

Dated: \_\_\_\_\_

## COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

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The Official Hotel And Venue is **Cinnamon Grand Hotel Colombo**. Special Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

### Cinnamon Grand Colombo

P.O Box 252, 77 Galle Road,  
Colombo 3, Sri Lanka.

### Contact Person

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Website: <http://www.cinnamonhotels.com/CinnamonGrandColombo.htm>

The Official Carrier For This Event is **SriLankan Airlines**. For Airfares, Reservations And Information, Please Visit [www.srilankan.lk](http://www.srilankan.lk)



**7<sup>th</sup> Southern Asia**  
**Ports, Logistics and Shipping 2012**  
**Sri Lanka**



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