

**BRUNEI DARUSSALAM
INDONESIA MALAYSIA
PHILIPPINES
East ASEAN Growth Area**

**SHANGRI-LA'S TANJUNG ARU RESORT & SPA
KOTA KINABALU, SABAH, MALAYSIA
TUESDAY 3 TO THURSDAY 5 NOVEMBER 2020**

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CO-ORGANISED BY



**The Chartered
Institute of Logistics
and Transport**

TRANSPORT EVENTS

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Siegerland Bremen



MPABD
MARITIME AND PORT AUTHORITY OF BRUNEI DARUSSALAM



SYARIKAT PELABUHAN MUARA SDN BHD
MUARA PORT COMPANY SDN BHD

KOCKS ARDELT



• Technical Site Visit • International Exhibition • International Conference •
Networking Welcome Reception • 150 Conference Delegates • Local Delegates at Only MYR 3,277 •

HIGHLIGHTED TOPICS

- Reshaping regional economy in relation to global economic uncertainties: Lessons learnt and managing the effects on port operations and container-shipping movements
- How do we move forward in increasing shipping and logistics movement in the BIMP-EAGA region
- Brunei's strategies in boosting collaboration in cultivating current key challenges in supply chain movements through land, sea, rail and air
- How Indonesian ports mitigate the outbreak with technology and digitalization
- Future direction and initiative approaches for ports and terminal operators in Malaysia
- Key performing factors for Philippine ports in creating business competitiveness, expanding trade and improving maritime transport gateway
- Innovations in ports equipment and digitalization

For more Information or to Register

Tel. + 60 3 8023 5352 Fax. + 60 3 8023 3963 Email: enquiries@transportevents.com

Website: www.transportevents.com

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Dear Colleagues,

BIMP-EAGA 2020 Exhibition and Conference
3 - 5 November 2020
Kota Kinabalu, Sabah, Malaysia

Sabah Ports Sdn Bhd together with Sabah Ports Authority wish to invite you to participate in the **BIMP-EAGA 2020 Exhibition and Conference** to be held in Kota Kinabalu, Sabah, Malaysia on 3 - 5 November 2020.

We are delighted to host this major event which is the first of its kind in Sabah and is a highly anticipated gathering among BIMP-EAGA players as well as those involved in the intra-asia or Far East markets.

Also known as the 'Land Below the Wind', Sabah is a paradise for nature lovers as well as island goers. Apart from the enjoyable time Sabah can offer you, we would like to take this opportunity to introduce to you the 8 ports managed by Sabah Ports, our future plans for the BIMP-EAGA market, as well as our major project - the Sapangar Bay Container Port expansion plan, which has the potential to be game changing for the future of container hubbing within the region.

The conference will feature 29 world class speakers addressing issues related to BIMP-EAGA challenges, solutions, latest innovations, shipping, supply chain and logistic strategies. The event will be attended by 150 participants from various areas comprising senior government officials, senior level executives, academics, BIMP-EAGA port operators and business Councils as well as shippers, freight forwarders, importers, exporters and logistics companies from around the region.

There will be the commercial opportunity for 45 exhibitors and sponsors to network directly with delegates at this major international event.

We warmly welcome you to Kota Kinabalu and look forward to your participation in the BIMP-EAGA 2020 Exhibition and Conference which will be held on the 3 - 5 November 2020.

Yours Sincerely,


NG KIAT MIN
Managing Director
Sabah Ports Sdn Bhd


HAJI TAHIR HAJI LASUKI
General Manager
Sabah Ports Authority



**The Chartered
Institute of Logistics
and Transport**

11th February 2020

Dear Delegates,

**LETTER OF SUPPORT FOR BIMP-EAGA 2020 EXHIBITION AND CONFERENCE 3RD - 5TH
NOVEMBER, 2020 AT KOTA KINABALU, SABAH**

The above matter refers. We at The Chartered Institute of Logistics & Transport Malaysia fully support the BIMP-EAGA 2020 Exhibition & Conference scheduled to be held from 3rd to 5th November, 2020 at Kota Kinabalu Sabah.

It will be a further endorsement to the effort by the four Asean countries of Brunei, Indonesia, Malaysia and the Phillipines to realise the strategies that had been developed this far. We eagerly await the contributions from representatives of the various Governments and business councils on the current status of development in the affected countries. The high-level inputs will surely attract participations from all stakeholders from the region.

As co-organiser of the event with Transport Event Management, we are indeed very happy to be a part of this very important exposition of regional transport development.

Warmest regards,

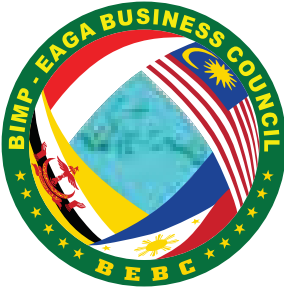
Ts Haji Ramli Amir FCILT
President
CILT Malaysia



ISO 9001 – 00017325

CILT Malaysia
12D, 4th Floor, Block 1, Worldwide Business Centre, Jalan Tinju 13/50, Section 13, 40675 Shah Alam, Selangor
T: 03-55105275/03-55105371 F:03-55105489 E:info@cilt-m.com.my
ROS Registration No: PPM-003-10-04091980

BIMP-EAGA BUSINESS COUNCIL, MALAYSIA



BEMBCSABAH@GMAIL.COM



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+60198218888

10TH FLOOR, WISMA PERKASA
KOTA KINABALU 88000
SABAH, MALAYSIA

“BIMP-EAGA 2020”

Hosted by Sabah Ports
Kota Kinabalu, Sabah
Tuesday 3 to Thursday 5 November 2020

BIMP-EAGA 2020 is set to be one of the biggest annual Ports, Shipping and Transport Logistics Exhibition and Conference trade events throughout the Brunei Indonesia Malaysia Philippines East ASEAN Growth Area (BIMP-EAGA).

Hosted by **Sabah Ports**, this major international trade and investment forum event is fully supported by the **BIMP-EAGA Business Council** and co-organised by the **Chartered Institute of Logistics and Transport Malaysia (CILTM)** and **Transport Events Management Sdn Bhd.**

The objective of holding this event in Sabah is to promote and facilitate trade and economic development throughout the BIMP-EAGA region through transportation and logistics.

A two day Conference will feature **30** world-class international business leaders who will analyse latest global transportation and logistics issues attended by a gathering of up to **300** senior executive decision makers from leading shipping lines, shippers, cargo owners, freight forwarders, logistics companies, investors, economists, consultants, ports, port equipment and IT services suppliers. There will be a concurrent Trade Exhibition of **30** international and local companies and sponsors showcasing port and transport related state-of-the-art products, services and latest technologies for ports, shipping and logistics.

We formally request that you give this event your fullest support to ensure its success by reserving your first choice of exhibition stands on the Exhibition Floorplan and registering a conference delegation while there is still availability. For full details, please contact Ms. Vickie CHANG on vickie@transportevents.com or call +60 3 8023 5352.

We certainly look forward to your valued participation at one of the biggest annual Ports, Shipping and Transport Logistics Exhibition and Conference trade events throughout the Brunei Indonesia Malaysia Philippines East ASEAN Growth Area (BIMP-EAGA) taking place this year in Kota Kinabalu, Sabah.

Yours faithfully,
BIMP-EAGA BUSINESS COUNCIL MALAYSIA

DATUK ROSELAN JOHAR MOHAMED
National Chairman

Tuesday 3 November 2020

TECHNICAL SITE VISIT

A half day trip to visit container terminals, logistics and warehousing facilities at the port only for registered delegates of the BIMP-EAGA 2020 Exhibition and Conference.

Wednesday 4 November 2020

Session 1

Sponsored by  **MMC**

Reshaping regional economy in relation to global economic uncertainties: Lessons learnt and managing the effects on port operations and container-shipping movements

Session 2

Sponsored by  **International Container Terminal Services, Inc.**

How do we move forward in increasing shipping and logistics movement in the BIMP-EAGA region

Session 3

Brunei's strategies in boosting collaboration in cultivating current key challenges in supply chain movements through land, sea, rail and air

Session 4

Sponsored by **KOCKS ARDELT**

How Indonesian ports mitigate the outbreak with technology and digitalization

Thursday 5 November 2020

Session 5

Sponsored by  **SIBRE** *Sure to be Safe*
Siegenland Bremen

Future direction and initiative approaches for ports and terminal operators in Malaysia

Session 6

Sponsored by  **MPABO** *Maritime and Port Authority of Brunei Darussalam*
MARITIME AND PORT AUTHORITY OF BRUNEI DARUSSALAM

Key performing factors for Philippine ports in creating business competitiveness, expanding trade and improving maritime transport gateway

Session 7

Innovations in ports equipment and digitalization





Shangri-La's Tanjung Aru Resort and Spa Kota Kinabalu, Sabah, Malaysia Wednesday 4 and Thursday 5 November 2020

Fully Supported By



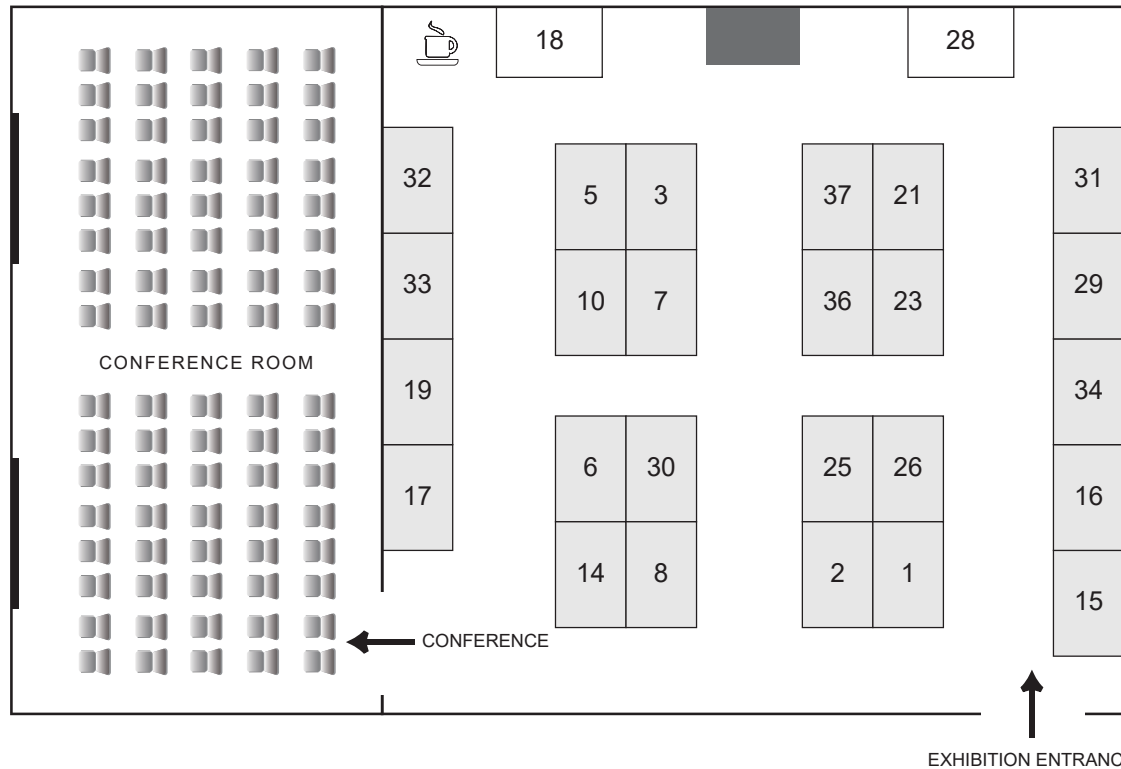
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Official Hotel and Venue



Delegates Nametags
Sponsor



Delegates Lanyards
Sponsor



Conference Sessions
Sponsors



Conference Delegates
Refreshment Sponsors



KOCKS ARDELT



MARITIME AND PORT AUTHORITY OF BRUNEI DARUSSALAM

SYARIKAT PELABUHAN MUARA SDN BHD
MUARA PORT COMPANY SDN BHD

STAND ALLOCATION (updated on 26 / 8 / 2020)

8	BIMP EAGA Business Council (BEBC)	36	Muara Port Company Sdn Bhd
14	BIMP EAGA Business Council (BEBC)	15	Northport Malaysia
17	Bintulu Port Holdings	16	Northport Malaysia
25	Chartered Institute of Logistics and Transport (CILT)	21	Pintsch Bubenzer
26	Chartered Institute of Logistics and Transport (CILT)	23	Pintsch Bubenzer
32	CLLB	15	Port Klang Free Zone
30	Indonesia Port Corporation II	16	Port Klang Free Zone
5	International Container Terminal Services, Inc. (ICTSI)	15	Port Klang, Malaysia
10	International Container Terminal Services, Inc. (ICTSI)	16	Port Klang, Malaysia
6	Johor Port Authority	6	Port of Tanjung Pelepas
6	Johor Port Berhad	29	Saab
33	Kocks Ardel Kranbau	34	Saab
6	Malaysia's Southern Gateway	1	Sabah Ports
37	Maritime and Port Authority of Brunei Darussalam	2	Sabah Ports
19	Markel International Asia	1	Sabah Ports Authority
3	MMC Port Holdings	2	Sabah Ports Authority
7	MMC Port Holdings	31	Sibre
		1	Suria Capital Holdings
		2	Suria Capital Holdings
		15	Westports Malaysia
		16	Westports Malaysia
		18	Available
		28	Available

EXHIBITION STAND PACKAGE

3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Stand Lighting
- Electrical Power Point
- Exhibition Stand Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Stand Package is MYR 37,650
- There is a Registration And Administration Fee of MYR 2,370
- There are Multiple Events Booking Discounts

Please Visit: www.transportevents.com

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TRANSPORT EVENTS

Transport Events Management Sdn Bhd

Tel: + 60 3 8023 5352

Fax: + 60 3 8023 3963

Email: enquiries@transportevents.com



SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the **BIMP-EAGA 2020 Malaysia Exhibition and Conference** will benefit from international publicity offered by sponsorship. As an Official Sponsor, your latest full colour logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official BIMP-EAGA 2020 Malaysia Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 **Free of Charge** Conference Delegate Registrations worth MYR 19,110

Delegates Lanyards Sponsorship

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company's colour logo will be exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is MYR 37,225 including all production costs. This does not include nametag sponsorship.

Sponsored by **navis**

Delegates Nametags Sponsorship

All event participants are given an identification name tag to wear throughout the two days of the event. Your company's colour logo will be exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is MYR 37,225. This does not include lanyard sponsorship.

Sponsored by **TT**

Event Website

Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is MYR 32,509.

Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is MYR 19,110.

Conference and Exhibition Directional Signage

Have your company's latest full colour logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Exhibition and Conference. Sponsorship is MYR 32,509.

Company Banners

Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is MYR 32,509 per 3 banners.

Technical Site Visit Transportation Sponsorship

The Technical Site Visit take place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is MYR 32,509.

Networking Welcome Reception – Wednesday 4 November 2020

The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is MYR 32,509 per Conference Session Sponsorship.

Session 1 

Session 2 

Session 3 

Session 5 

Session 6 

Session 7

Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's colour logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is MYR 32,509.

Break 1 

Break 2 

Break 3

Break 4 

Break 5

Break 6

Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your top clients or partners. Exclusive lunch sponsorship per day is MYR 37,225.

Wednesday 4 November 2020

Thursday 5 November 2020

REGISTRATION INFORMATION

To Participate In The **BIMP-EAGA 2020** You Need to Register as an **Exhibitor, Conference Delegate** or **Exhibition Visitor**.

Conference Delegates Receive: Competitive Hotel Rates • Technical Site Visit • Conference Refreshment Breaks And Lunches • Exhibition And Conference Access • Networking Welcome Reception • A Full Set of Conference Presentations • Official Colour Photographs From The Event

Exhibition Visitors Receive: Access to Exhibition Only

CONFERENCE DELEGATE REGISTRATIONS

Please Complete And Fax Back This Form or Register Online at www.transportevents.com Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 3 8023 3963 or Email to: alin@transportevents.com

Conference Delegate Registration

☐ I Wish to Attend The Technical Site Visit on Tuesday 3 November 2020. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available and Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: anis@transportevents.com

☐ I Wish to Attend The Networking Welcome Reception on Wednesday 4 November 2020

Name: _____ 26 / 8 / 2020

Position: _____

Organisation: _____

Address: _____

Tel: _____

Fax: _____

Email: _____

Website: _____

INTERNATIONAL DELEGATE REGISTRATIONS

- On or Before **Sunday 4 October 2020**: The 'Early Bird' Conference Delegate Registration is **MYR 6,107** Special Offer - 3 Delegates For The Price of 2 in This Category
- From **Monday 5 October 2020**: The Regular Conference Delegate Registration is **MYR 7,050** Special Offer - 3 Delegates For The Price of 2 in This Category
- One Day Conference Delegate Registration is **MYR 4,692**
- No Delegate Registration Will be Accepted Without Full Payment

☐ Credit Card - For Secure Online Registration And Payment at www.transportevents.com Please Follow The Instructions on Our Registration Page.

☐ Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 3 8023 3963 or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. Transmitting Bank Charges Must be Paid by The Sender.

☐ I Have Transferred MYR 7,050 / MYR 6,107 / MYR 4,692 (Circle Correct Amount) Per Delegate to HSBC

Bank Transfer to:

Account Name: Transport Events Management Sdn Bhd

Account Number: 352 - 229157 - 101

Beneficiary Bank: HSBC Bank Malaysia Berhad (Swift Code: HBMBMYKL)

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE.

TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

ALL PRICES EXCLUDE 6% SALES AND SERVICE TAX "SST".

LOCAL DELEGATE REGISTRATIONS

For Malaysian Nationals, Citizens And Residents of Malaysia, The Conference Delegate Registration is **MYR 3,277**

- On or Before **Sunday 4 October 2020**: The 'Early Bird' Conference Delegate Registration is **MYR 2,806**
- From **Monday 5 October 2020**: The Regular Conference Delegate Registration is **MYR 3,277**
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment

☐ Credit Card - For Secure Online Registration And Payment Via PayPal at www.transportevents.com Follow The Instructions on Our Registration Page.

☐ I Have Transferred MYR 2,806 Per Delegate to HSBC

☐ I Have Transferred MYR 3,277 Per Delegate to HSBC

Bank Transfer to:

Account Name: Transport Events Management Sdn Bhd

Account Number: 352 - 229157 - 101

Beneficiary Bank: HSBC Bank Malaysia Berhad (Swift Code: HBMBMYKL)

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 60 3 8023 3963 or Email to: alin@transportevents.com

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE.
TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.
ALL PRICES EXCLUDE 6% SALES AND SERVICE TAX "SST".

TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Withholding Tax must not be deducted from the amount set out in this contract. If it is, the client agrees to pay the Organiser an amount equivalent to the amount of the Withholding Tax.
- Delegates Will Not be Admitted Unless Payment Has Been Received in Full
- Flights, Visa Arrangements, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: _____

Dated: _____

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Sdn Bhd

Tel: + 60 3 8023 5352

Fax: + 60 3 8023 3963

enquiries@transportevents.com

www.transportevents.com



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EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk

Exhibition Opening Times:

Wednesday 4 November 2020

9am to 5pm

Thursday 5 November 2020

9am to 3 30pm

OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is **Shangri-La's Tanjung Aru Resort & Spa, Kota Kinabalu, Sabah, Malaysia**. Special Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Shangri-La's Tanjung Aru Resort & Spa, Kota Kinabalu
No. 20 Jalan Aru, Tanjung Aru
Kota Kinabalu, Sabah
88100 Malaysia



Contact Person

Sheila Carreon

Senior Events Manager

Shangri-La Group/Sales Team

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E-mail: sheila.carreon@shangri-la.com

Website: <https://www.shangri-la.com/en/kotakinabalu/tanjungaruresort/>