

2nd BALTIC PORTS & SHIPPING 2018

RADISSON BLU LATVIJA CONFERENCE & SPA HOTEL, RIGA, LATVIA
TUESDAY 25 TO THURSDAY 27 SEPTEMBER 2018

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FREEPORT
OF RIGA
AUTHORITY

SPONSORED BY



OFFICIAL CARRIER

- Technical Site Visit • International Exhibition • International Conference • 300 Conference Delegates • Networking Welcome Dinner •
- Special Offer: Conference Delegate Registration for Shipping Lines; Port Authorities And Terminal Operating Companies Save €500! •
- Local Delegates at Only €595 • FREE Conference Delegate Registration for Shippers/Beneficial Cargo Owners (BCOs) •

HIGHLIGHTED TOPICS

- Transshipment and containerisation strategies for Baltic Sea Ports
- Creating economic value and recognising the Baltic Sea region as a strong and competitive maritime market player
- Developing healthy competition in container, shipping and logistics management in the Baltic Sea region
- Regional economic outlook and container market developments
- Identifying opportunities and potential growth in regional shipping business, supply chain and logistics network
- Infrastructure financing for ports and managing infrastructure projects
- Trends in container ship sizes and the implications for regional ports
- Developments in port and terminal infrastructure and operations
- Port operation planning - gearing towards a sustainable future
- Technology innovations for a competitive edge
- Driving port efficiencies through advanced technologies

For more information or to Register

Tel. + 60 87 426 022 Fax. + 60 87 426 223 Email: enquiries@transportevents.com

Website: www.transportevents.com

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FREEPORT OF RIGA AUTHORITY RIGA

08.08.2017

No. *A-14/1024*

2nd BALTIC PORTS AND SHIPPING 2018 EXHIBITION AND CONFERENCE Riga, Latvia Tuesday 25 to Thursday 27 September 2018

Dear Valued Colleague,

To provide a networking opportunity between foreign and local investment in the Baltic region's maritime transport infrastructure, the Freeport of Riga Authority is delighted to host the 2nd Baltic Ports and Shipping Exhibition and Conference in Riga, Latvia from Tuesday 25 to Thursday 27 September 2018.

Holding this event in Riga will continue to promote Baltic ports, shipping and transport logistics infrastructure to foreign investment.

In terms of maritime traffic handled, the Freeport of Riga is Latvia's largest port and at the same time the main transit port in the Baltic countries, servicing vast markets of the CIS countries in its hinterland. On a yearly basis, 35-40 million tons of dry and liquid bulk, as well as containerized and other diverse general cargoes are being shipped through the Freeport of Riga with some 3,500 vessels being accommodated. Deep water canal and berths at the 35 terminals of the port, as well as powerful land-side infrastructure allow the port to service *Panamax* size cargo vessels and also some of the largest cruise liners sailing in the Baltic Sea. The cargo handling capacity of the port reaches 65 million tons per annum but there are several more terminal projects yet to come in the near future in the areas of container handling and cargo processing, value added and logistics services, production of biofuel and the like.

Facing the new trade and transport patterns and developing multimodal projects on the Eurasian continent for an improved connectivity between Europe and markets of Asian countries and also those of the Middle East, the Freeport of Riga with its modern infrastructure and vast development potential is determined to obtain a role of a strategic hub for the processing and distribution of traffic from Asia to the Baltic and North of Europe.

A two days Conference Programme will feature **30** world-class conference speakers addressing topical issues and challenges for the Baltic region's transportation and logistics infrastructure attended by a gathering of **300** senior executive harbour masters, harbour engineers, port engineers, maintenance supervisors and procurement decision makers together with the region's leading shippers, cargo owners, importers / exporters, shipping lines, freight forwarders, logistics companies, ports, terminal operating companies, railway operators, port equipment and services suppliers from countries throughout the Baltic region.

There will be the commercial opportunity for **50** exhibitors and sponsors to network directly with the delegates at this major annual international maritime transport Exhibition and Conference trade event for the Baltic region.

You are invited to reserve your first choice of exhibition stand from the Exhibition Floorplan and register a conference delegation while there is still limited availability!

We look forward to welcoming you to our beautiful country and to your participation at the 2nd Baltic Ports and Shipping Exhibition and Conference in historical and charming city of Riga, Latvia from Tuesday 25 to Thursday 27 September 2018.

Yours sincerely,

Andris Ameriks

Board Chairman
Vice Mayor of Riga



Freeport of Riga Authority

12 Kalpaka Blvd., Riga, LV-1010, Latvia, phone: +371 67030800, fax: +371 67030835, e-mail: info@rop.lv, www.rop.lv
Taxpayer Registration Code: 90000512408, VAT Payer No.: LV90000512408

SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the **2nd Baltic Ports & Shipping 2018 Latvia Exhibition and Conference** will benefit from international publicity offered by sponsorship. As an Official Sponsor, your latest full colour logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All international event advertising, direct mail and public relations
- The official 2nd Baltic Sea Ports & Shipping 2018 Latvia Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 Free of Charge Conference Delegate Registrations worth €3,995

Event Name Tag Lanyards

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants. Your company's colour logo will be exclusively printed on the length of the lanyard in a highly visible format. Sponsorship is €6,695. **This does not include nametag sponsorship.**

Event Name Tags

All event participants are given an identification name tag. Your company's colour logo will be exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €6,695. **This does not include lanyard sponsorship.**

Event Website

Have your latest colour logo exclusively on the event homepage linking all event website viewers directly to your website for more information on your company's products and services. Sponsorship is €5,295.

Business Matchmaking Brand Sponsorship Platform

Business matchmaking is one of the most valuable and important benefits of event participation and enables delegates to prebook their schedule of business to business meetings with target registered attendees in advance for during the event. As a Business Matchmaking Brand Sponsor, your latest full colour corporate logo will be branded in a highly visible way online which is ideal for companies that wish to be associated with this IT platform. Sponsorship is €6,695.

Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff at the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €3,995.

Conference and Exhibition Directional Signage

Have your company's latest full colour logo exclusively branded across the front of all directional signages throughout the Exhibition and Conference. Sponsorship is €5,295.

Company Banners

Have 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, outside the Conference hall and inside the Exhibition area. Sponsorship is €5,295 per 3 banners.

Technical Site Visit (TSV) Transportation Sponsorship

The Technical Site Visit to leading local ports will be organised one (1) day before the event as part of the agenda for participating delegates. Sponsoring the TSV transportation is an excellent way of branding your company's active participation in the local ports and terminal operations industry. The Sponsor is invited to say a few words of Welcome before the start of the TSV and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus, etc. Sponsorship is €5,295.

Networking Welcome Reception – Tuesday 25 September 2018

The Networking Welcome Reception is first of two main evening social functions. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a topic related conference session. You are guaranteed of the full attention of this captive audience for up to 5 minutes plus an additional 5 minutes for a few words from the sponsor and time for questions and answers before the conference session commences. The cost of this commercial opportunity is €5,295 per Conference Session Sponsorship.

Session 1 

Session 2 

Session 3

Session 4

Session 5

Session 6

Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's colour logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €5,295.

Break 1 

Break 2 

Break 3

Break 4 

Break 5

Break 6

Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure distributed worldwide. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch. Exclusive lunch sponsorship per day is €6,695.

Wednesday 26 September 2018

Thursday 27 September 2018

Networking Welcome Dinner – Wednesday 26 September 2018

The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with wonderful local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

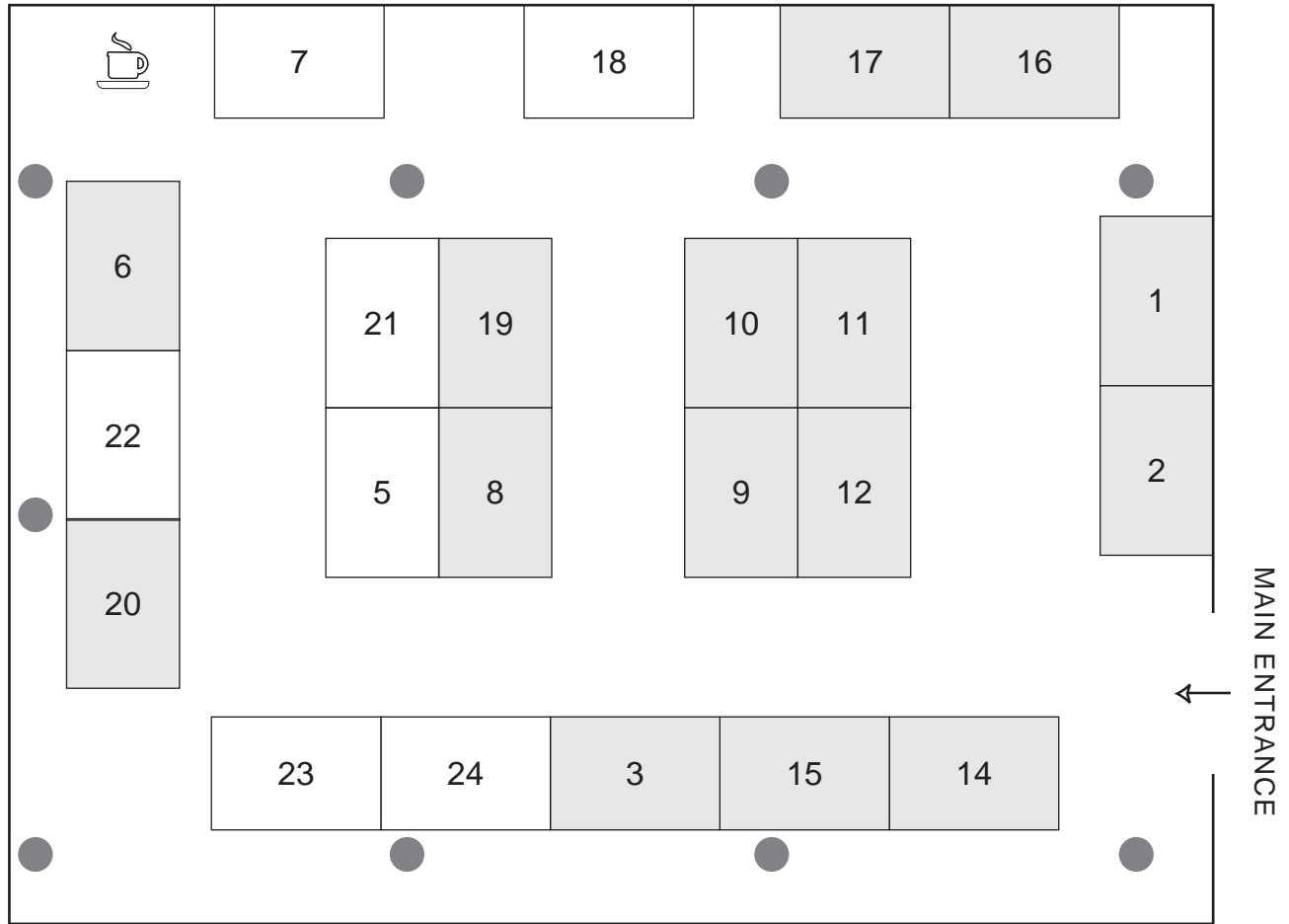
2nd BALTIC PORTS & SHIPPING 2018

Radisson Blu Latvija Conference & Spa Hotel, Riga, Latvia
Wednesday 26 and Thursday 27 September 2018

Hosted By

Official Hotel and Venue

Official Carrier



Conference Sessions
Sponsors

Conference Delegates
Refreshment Sponsors

Networking Welcome
Dinner Sponsor



STAND ALLOCATION (updated on 19 / 09 / 2017)

9	Freeport of Riga Authority	20	RAM Spreaders
10	Freeport of Riga Authority	3	Schneider Electric
11	Freeport of Riga Authority	2	Stemmann-Technik GmbH
12	Freeport of Riga Authority	14	Stinis Holland B.V.
16	Houcon Cargo Systems B.V.	5	Available
1	Hyster-Yale UK Ltd	7	Available
15	Johannes Hübner - Fabrik elektrischer Maschinen GmbH	18	Available
8	Kalmar	21	Available
19	Kalmar	22	Available
6	Liebherr	23	Available
17	Log@Sea (Circle – IB – Aitek Network)	24	Available

EXHIBITION STAND PACKAGE

3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme For Companies That Book a Minimum of 5 Exhibitions in a Calendar Year
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Stand Lighting
- Electrical Power Point
- Exhibition Stand Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Stand Package is €7,895
- There is a Registration And Administration Fee of €495
- There are Multiple Events Booking Discounts

Please Visit: www.transportevents.com

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TRANSPORT EVENTS

Transport Events Management Limited

Tel: + 60 87 426 022

Fax: + 60 87 426 223

Email: enquiries@transportevents.com

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REGISTRATION INFORMATION

To Participate in The **2nd Baltic Ports & Shipping 2018** You Need to Register as a **Conference Delegate** or **Exhibition Visitor**

Conference Delegates Receive: Discounted Air Fares • Competitive Hotel Rates • Technical Site Visit • Networking Welcome Reception • Business Matchmaking Service • Conference Refreshment Breaks And Lunches • Exhibition Access • All Conference Presentations • Official Colour Photographs From The Event

Exhibition Visitors Receive: Access to Exhibition Only

CONFERENCE DELEGATE REGISTRATION

Please Complete And Fax Back This Form or Register Online at www.transportevents.com

Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email to: alin@transportevents.com

Conference Delegate Registration

I Wish to Attend The Technical Site Visit on Tuesday 25 September 2018. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available and Photo ID Proof/Company ID For Port Security Check in Advance.

Please Email to: anis@transportevents.com

I Wish to Attend The Networking Welcome Dinner on Wednesday 26 September 2018.

Name: _____ 21 / 09 / 2017

Job Title: _____

Company Name: _____

Address: _____

Tel: _____

Email: _____

Website: _____

What Best Describes Your Industry Sector? (Please Tick One)

- | | |
|---|---|
| <input type="checkbox"/> Port Authority/Terminal Operator | <input type="checkbox"/> Ship Owning and Operating Service |
| <input type="checkbox"/> Inland Terminal Operator | <input type="checkbox"/> Freight Forwarder/Third Party Logistics Provider (3PL) |
| <input type="checkbox"/> Stevedoring | <input type="checkbox"/> Road/Rail Operation |
| <input type="checkbox"/> Dredging | <input type="checkbox"/> Shipper/Beneficial Cargo Owner (BCO) |
| <input type="checkbox"/> Surveying/Civil Engineering | <input type="checkbox"/> Association/Government Agency |
| <input type="checkbox"/> Classification Society/Registry | <input type="checkbox"/> Finance/Insurance P&I/Banking/Legal Services |
| <input type="checkbox"/> Maritime Consultancy/Analysis | <input type="checkbox"/> Equipment Manufacturer/Service Supplier |
| <input type="checkbox"/> Shipping/Liner Company | <input type="checkbox"/> IT Systems/Hardware |
| <input type="checkbox"/> Bunkering Sales & Service | <input type="checkbox"/> Other _____ |
| <input type="checkbox"/> Barge Operation | |

INTERNATIONAL DELEGATE REGISTRATION

- On or Before Sunday 26 August 2018: The 'Early Bird' Conference Delegate Registration is €1,195 - Save €100! Special Offer! - 3 Delegates For The Price of 2 in This Category! Save €1,195!
- From Monday 27 August 2018: The Regular Conference Delegate Registration is €1,295 Special Offer! - 3 Delegates For The Price of 2 in This Category! Save €1,295!
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is €795. Business/Photo ID is Required.
- Shippers/Beneficial Cargo Owners (BCOs) Conference Delegate Registration is Free of Charge. Apply by emailing alin@transportevents.com. Business/Photo ID is required.
- One Day Conference Delegate Registration is €795
- No Delegate Registration Will be Accepted Without Full Payment
- No Payment Will be Accepted by Bank Transfer Within 7 Days of The Dates of The Event. In This Case, Payment Will Only be Accepted by Credit Card Online or by Cash on Site at The Event Registration Desk.

Credit Card - Secure Online Registration And Payment at www.transportevents.com Follow The Instructions on Our Registration Page

Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 87 426 223 or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.**

I Have Transferred €1,295 / €1,195 / €795 (Circle Correct Amount) Per Delegate to Public Bank

*Bank Transfer to:

Account Name: Transport Events Management Limited

Account Number: 10 - 20228365 - 051

Beneficiary Bank: Public Bank (L) Ltd (Swift Code: PBLMYKA)

Agent Bank: Deutsche Bank AG, Frankfurt (Swift Code: DEUTDEFF)

Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

LOCAL DELEGATE REGISTRATION

For Latvian Nationals, Citizens And Residents of Latvia, The Conference Delegate Registration is €595.

- On or Before Sunday 26 August 2018: The 'Early Bird' Conference Delegate Registration is €495
- From Monday 27 August 2018: The Regular Conference Delegate Registration is €595
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment
- No Payment Will be Accepted by Bank Transfer Within 7 Days of The Dates of The Event. In This Case, Payment Will Only be Accepted by Credit Card Online or by Cash on Site at The Event Registration Desk.

Credit Card - Secure Online Registration And Payment Via Paypal at www.transportevents.com Follow The Instructions on Our Registration Page.

I Have Transferred €495 Per Delegate to Public Bank

I Have Transferred €595 Per Delegate to Public Bank

* Bank Transfer to:

Account Name: Transport Events Management Limited

Account Number: 10 - 20228365 - 051

Beneficiary Bank: Public Bank (L) Ltd (Swift Code: PBLMYKA)

Agent Bank: Deutsche Bank AG, Frankfurt (Swift Code: DEUTDEFF)

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 60 87 426 223 or Email to: alin@transportevents.com

Electronic Deposits Must be Made Directly to Public Bank.

Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information, Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, a Letter of Invitation For Entry Visa Application
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Delegates Will Not be Admitted Unless Payment Has Been Received in Full
- Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: _____

Dated: _____

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Limited

Tel: + 60 87 426 022

Fax: + 60 87 426 223

enquiries@transportevents.com



TRANSPORT EVENTS
Company Number LL05879

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EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk

Exhibition Opening Times are:

Wednesday 26 September 2018

9am to 5pm

Thursday 27 September 2018

9am to 3 30pm

OFFICIAL CARRIER

The Official Carrier For This Event is **airBaltic Airlines**. Please visit www.airbaltic.com

airBaltic

OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is **Radisson Blu Latvija Conference & Spa Hotel, Riga, Latvia**. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Radisson Blu Latvija Conference & Spa Hotel, Riga

Elizabetes 55

LV-1010 Riga, Latvia

Radisson

Contact Person

Laura Davidova

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Website: www.radissonblu.com/en/latvijahotel-riga