

# 17<sup>th</sup> ASEAN PORTS & SHIPPING

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NAGAWORLD HOTEL, PHNOM PENH, CAMBODIA  
TUESDAY 10 TO THURSDAY 12 SEPTEMBER 2019

HOSTED BY



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• Technical Site Visit • International Exhibition • International Conference • 300 Conference Delegates •

• Special Offer: Conference Delegate Registration for Shipping Lines; Port Authorities And Terminal Operating Companies Save €500! / KHR2,500,000! •

• FREE Conference Delegate Registration for Shippers/Beneficial Cargo Owners •

## HIGHLIGHTED TOPICS

- The New China Silk Road – Opportunities for Cambodia
- Deep sea ports development in Cambodia to boost maritime trade
- New opportunities for Cambodia's container ports and shipping sectors
- Cambodia port expansion: Lessons learnt and case studies
- Financing package for port expansion and capacity upgrade: Cambodia's perspectives
- Current situation and future prospects in Cambodia shipping industry
- Addressing congestion issues in Cambodia port: Perspectives of shipping lines
- Trade imbalance: What is the best way to reduce delays in ports and container terminals?
- Developing competency and skills for effective ports asset management
- Modernization of Cambodia port facilities – Process and equipment automation

**For more Information or to Register**

Tel. + 60 87 426 022

Fax. + 60 87 426 223

Email: [enquiries@transportevents.com](mailto:enquiries@transportevents.com)

Website: [www.transportevents.com](http://www.transportevents.com)

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**Kingdom of Cambodia**  
**Nation Religion King**



**Sihanoukville Autonomous Port**

**Phnom Penh Autonomous Port**

**17<sup>th</sup> ASEAN PORTS AND SHIPPING 2019**

**Hosted by Sihanoukville Autonomous Port and Phnom Penh Autonomous Port  
Phnom Penh, Cambodia**

**Tuesday 10<sup>th</sup> to Thursday 12<sup>th</sup> September, 2019**

Dear Valued Colleagues,

ASEAN Ports and Shipping continues to be the biggest annual Maritime Ports, Shipping and Transport Logistics Exhibition and Conference in the ASEAN region - now in its 17th successful year!

The 17<sup>th</sup> ASEAN Ports and Shipping 2019 Exhibition and Conference will take place for the first time in Phnom Penh, Cambodia from Tuesday 10<sup>th</sup> to Thursday 12<sup>th</sup> September, 2019.

A two days Conference Programme will feature **30** world-class conference speakers addressing topical issues and challenges on global transportation and logistics attended by a gathering of no less than **500** senior executive harbour masters, harbour engineers, port engineers, maintenance supervisors and procurement decision makers together with the region's leading shippers, cargo owners, importers/exporters, shipping lines, freight forwarders, logistics companies, ports, terminal operating companies, railway operators, port equipment and services suppliers from countries throughout the ASEAN region.

There will be the commercial opportunity for **60** exhibitors and sponsors to network directly with the delegates at this major annual international maritime transport Exhibition and Conference trade event for the ASEAN region.

**Sihanoukville Autonomous Port (PAS) and Phnom Penh Autonomous Port (PPAP)** are delighted to co-host this captioned event in our vibrant city of Phnom Penh and we welcome and encourage you to visit our beautiful country and attend this important annual industry event in 2019.

There will be the exclusive opportunity for the registered conference delegates to visit our river port - Phnom Penh Autonomous Port and our sea port - Sihanoukville Autonomous Port and to study first-hand the commercial and technical developments taking place in both ports.

We look forward to your valued participation at the biggest annual Maritime Ports, Shipping and Transport Logistics Exhibition and Conference in the ASEAN region taking place for the first time in Phnom Penh, Cambodia from Tuesday 10<sup>th</sup> to Thursday 12<sup>th</sup> September, 2019.

*Phnom Penh, October 27<sup>th</sup>, 2017*

Yours Sincerely,

**Lou Kim CHHUN**

**Delegate of Royal Government of Cambodia  
In Charge as Chairman & CEO of PAS**

Yours Sincerely,

**Hei BAVY**

**Delegate of Royal Government of Cambodia  
In Charge as Chairman & CEO of PPAP**

# SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the **17th ASEAN Ports & Shipping 2019 Cambodia Exhibition and Conference** will benefit from international publicity offered by sponsorship. As an Official Sponsor, your latest full colour logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All international event advertising, direct mail and public relations
- The official 17th ASEAN Ports & Shipping 2019 Cambodia Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 Free of Charge Conference Delegate Registrations worth €3,995

## Delegates Lanyards Sponsorship

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants. Your company's colour logo will be exclusively printed on the length of the lanyard in a highly visible format. Sponsorship is €6,695. **This does not include nametag sponsorship.**

## Delegates Nametags Sponsorship

All event participants are given an identification name tag. Your company's colour logo will be exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €6,695. **This does not include lanyard sponsorship.**

## Event Website

Have your latest colour logo exclusively on the event homepage linking all event website viewers directly to your website for more information on your company's products and services. Sponsorship is €5,295.

## Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff at the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €3,995.

## Conference and Exhibition Directional Signage

Have your company's latest full colour logo exclusively branded across the front of all directional signages throughout the Exhibition and Conference. Sponsorship is €5,295.

## Company Banners

Have 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, outside the Conference hall and inside the Exhibition area. Sponsorship is €5,295 per 3 banners.

## Technical Site Visit (TSV) Transportation Sponsorship

The Technical Site Visit to leading local ports will be organised one (1) day before the event as part of the agenda for participating delegates. Sponsoring the TSV transportation is an excellent way of branding your company's active participation in the local ports and terminal operations industry. The Sponsor is invited to say a few words of Welcome before the start of the TSV and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus, etc. Sponsorship is €5,295.

## Networking Welcome Reception – Tuesday 10 September 2019

The Networking Welcome Reception is first of two main evening social functions. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by



## Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a topic related conference session. You are guaranteed of the full attention of this captive audience for up to 5 minutes plus an additional 5 minutes for a few words from the sponsor and time for questions and answers before the conference session commences. The cost of this commercial opportunity is €5,295 per Conference Session Sponsorship.

Session 1

Session 2

Session 3

Session 4

Session 5

Session 6

## Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's colour logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €5,295.

Break 1

Break 2

Break 3

Break 4

Break 5

Break 6

## Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure distributed worldwide. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch. Exclusive lunch sponsorship per day is €6,695.

Wednesday 11 September 2019

Thursday 12 September 2019

## Networking Welcome Dinner – Wednesday 11 September 2019

The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with wonderful local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

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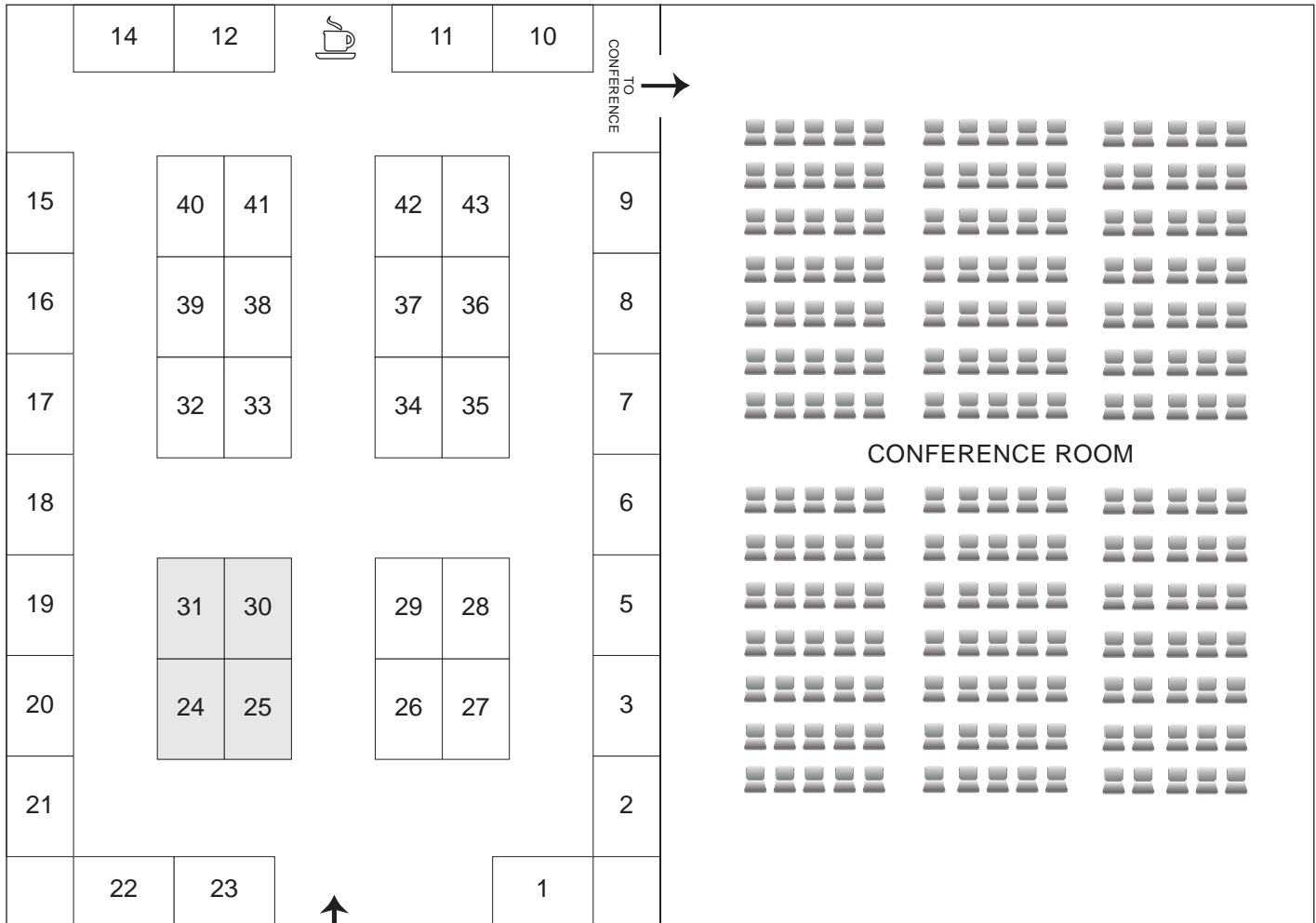
# 17<sup>th</sup> ASEAN PORTS & SHIPPING

2019

NagaWorld Hotel, Phnom Penh, Cambodia  
Wednesday 11 and Thursday 12 September 2019

Hosted By

Official Hotel and Venue



Networking Welcome Reception  
and Networking Welcome Dinner  
Sponsors



## STAND ALLOCATION (updated on 16 / 11 / 2017)

24	Phnom Penh Autonomous Port	20	Available
31	Phnom Penh Autonomous Port	21	Available
25	Sihanoukville Autonomous Port	22	Available
30	Sihanoukville Autonomous Port	23	Available
1	Available	26	Available
2	Available	27	Available
3	Available	28	Available
5	Available	29	Available
6	Available	32	Available
7	Available	33	Available
8	Available	34	Available
9	Available	35	Available
10	Available	36	Available
11	Available	37	Available
12	Available	38	Available
14	Available	39	Available
15	Available	40	Available
16	Available	41	Available
17	Available	42	Available
18	Available	43	Available
19	Available		

## EXHIBITION STAND PACKAGE

### 3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Stand Lighting
- Electrical Power Point
- Exhibition Stand Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Stand Package is €7,895
- There is a Registration And Administration Fee of €495
- There are Multiple Events Booking Discounts

Please Visit: [www.transporevents.com](http://www.transporevents.com)

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**TRANSPORT EVENTS**  
Transport Events Management Limited  
Tel: + 60 87 426 022  
Fax: + 60 87 426 223  
Email: [enquiries@transporevents.com](mailto:enquiries@transporevents.com)



## REGISTRATION INFORMATION

To Participate in The 17th ASEAN Ports and Shipping 2019 You Need to Register as an Exhibitor, Conference Delegate or Exhibition Visitor.

**Conference Delegates Receive:** Competitive Hotel Rates • Technical Site Visit • Conference Refreshment Breaks And Lunches • Exhibition Access • Networking Welcome Reception • Networking Welcome Dinner • All Conference Presentations • Official Colour Photographs From The Event

**Exhibition Visitors Receive:** Access to Exhibition Only

## CONFERENCE DELEGATE REGISTRATION

Please Complete And Fax Back This Form or Register Online at [www.transportevents.com](http://www.transportevents.com) Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

### Conference Delegate Registration

- I Wish to Attend The Technical Site Visit on Tuesday 10 September 2019. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available and Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: [anis@transportevents.com](mailto:anis@transportevents.com)
- I Wish to Attend The Networking Welcome Reception on Tuesday 10 September 2019
- I Wish to Attend The Networking Welcome Dinner on Wednesday 11 September 2019

Name: \_\_\_\_\_ 20 / 12 / 2017

Job Title: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_

Email: \_\_\_\_\_

Website: \_\_\_\_\_

What Best Describes Your Industry Sector? (Please Tick One)

- |   |   |
|---|---|
| <input type="checkbox"/> Port Authority/Terminal Operator | <input type="checkbox"/> Ship Owning and Operating Service                      |
| <input type="checkbox"/> Inland Terminal Operator         | <input type="checkbox"/> Freight Forwarder/Third Party Logistics Provider (3PL) |
| <input type="checkbox"/> Stevedoring                      | <input type="checkbox"/> Road/Rail Operation                                    |
| <input type="checkbox"/> Dredging                         | <input type="checkbox"/> Shipper/Beneficial Cargo Owner (BCO)                   |
| <input type="checkbox"/> Surveying/Civil Engineering      | <input type="checkbox"/> Association/Government Agency                          |
| <input type="checkbox"/> Classification Society/Registry  | <input type="checkbox"/> Finance/Insurance P&I/Banking/Legal Services           |
| <input type="checkbox"/> Maritime Consultancy/Analysis    | <input type="checkbox"/> Equipment Manufacturer/Service Supplier                |
| <input type="checkbox"/> Shipping/Liner Company           | <input type="checkbox"/> IT Systems/Hardware                                    |
| <input type="checkbox"/> Bunkering Sales & Service        | <input type="checkbox"/> Other _____  |
| <input type="checkbox"/> Barge Operation                  |   |

## INTERNATIONAL DELEGATE REGISTRATION

- On or Before Saturday 10 August 2019: The 'Early Bird' Conference Delegate Registration is €1,195 - Save €100! Special Offer! -3 Delegates For The Price of 2 in This Category! Save €1,195!
- From Sunday 11 August 2019: The Regular Conference Delegate Registration is €1,295 Special Offer! -3 Delegates For The Price of 2 in This Category! Save €1,295!
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is €795. Business/Photo ID is Required.
- Shippers/Beneficial Cargo Owners Conference Delegate Registration is Free of Charge. Apply by emailing [alin@transportevents.com](mailto:alin@transportevents.com). Business/Photo ID is required.
- One Day Conference Delegate Registration is €795.
- No Delegate Registration Will be Accepted Without Full Payment.

- Credit Card - Secure Online Registration And Payment at [www.transportevents.com](http://www.transportevents.com) Follow The Instructions on Our Registration Page
- Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 87 426 223 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com) For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.**
- I Have Transferred €1,295 / €1,195 / €795 (Circle Correct Amount) Per Delegate to Public Bank

Bank Transfer to:

Account Name: Transport Events Management Limited

Account Number: 10 - 20228365 - 051

Beneficiary Bank: Public Bank (L) Ltd ( Swift Code: PBLMYKA )

Agent Bank: Deutsche Bank AG, Frankfurt ( Swift Code: DEUTDEFF )

**Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.**

## LOCAL DELEGATE REGISTRATION

For Cambodian Nationals, Citizens And Residents of Cambodia, The Conference Delegate Registration is KHR3,000,000.

- On or Before Saturday 10 August 2019: The 'Early Bird' Conference Delegate Registration is KHR2,500,000
- From Sunday 11 August 2019: The Regular Conference Delegate Registration is KHR3,000,000
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment

Credit Card - Secure Online Registration And Payment Via Paypal at [www.transportevents.com](http://www.transportevents.com) Follow The Instructions on Our Registration Page. The KHR Amount Will be Converted to EUR During The Transaction Process at The Prevailing Rate

I Have Transferred KHR2,500,000 or €495 Per Delegate to Public Bank

I Have Transferred KHR3,000,000 or €595 Per Delegate to Public Bank

Bank Transfer to:

Account Name: Transport Events Management Limited

Account Number: 10 - 20228365 - 051

Beneficiary Bank: Public Bank (L) Ltd ( Swift Code: PBLMYKA )

Agent Bank: Deutsche Bank AG, Frankfurt ( Swift Code: DEUTDEFF )

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 60 87 426 223 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

Electronic Deposits Must be Made Directly to Public Bank.

**Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.**

## TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, a Letter of Invitation For Entry Visa Application
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Delegates Will Not be Admitted Unless Payment Has Been Received in Full
- Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: \_\_\_\_\_

Dated: \_\_\_\_\_

## COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Limited

Tel: + 60 87 426 022

Fax: + 60 87 426 223

Email: [enquiries@transportevents.com](mailto:enquiries@transportevents.com)



[www.transportevents.com](http://www.transportevents.com)

Follow us on: [in](https://www.linkedin.com) [f](https://www.facebook.com)

## EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk

Exhibition Opening Times are:

Wednesday 11 September 2019

9am to 5pm

Thursday 12 September 2019

9am to 3pm

## OFFICIAL HOTEL

The Official Hotel And Venue is NagaWorld Hotel, Phnom Penh, Cambodia. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

NagaWorld Hotel, Phnom Penh, Cambodia

Samdech Techo Hun Sen Park

Phnom Penh, 12301

Cambodia



Contact Person

Michelle Tham

Director, Sales and MICE

Tel: + 855 23 228 822 ext: 30133

Fax: + 855 23 225 888

Email: [michelletham@nagaworld.com](mailto:michelletham@nagaworld.com)

Website: <http://www.nagaworld.com>