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# PHILIPPINE PORTS AND SHIPPING 2021

SOFITEL PHILIPPINE PLAZA MANILA, THE PHILIPPINES  
TUESDAY 23 TO THURSDAY 25 NOVEMBER 2021



SPONSORED BY



Sure to be Safe



DELLNER  
BUBENZER

KABELSCHLEPP  
TSUBAKI KABELSCHLEPP



- Technical Site Visit • Networking Welcome Reception • International Exhibition • International Conference •
- 150 Conference Delegates • Networking Welcome Dinner • Local Delegates Discount •

## HIGHLIGHTED TOPICS

- Economic & maritime trade outlook for the Philippines and the BIMPEAGA Region
- Overview of BIMPEAGA Ports Development and Outlook
- How Ports and Terminal Operators in Southeast Asia Respond to the Changing Global Market Trends
- Future Container Freight Demand in BIMPEAGA Region
- The Maritime Agenda for the Philippines and the BIMPEAGA Countries
- Outlook on Container Activities in BIMPEAGA Region and the Impact on Ports Activities
- Global Trade Patterns in Asia and the Impact on Container Shipping Lines
- Shippers' Perspectives: How Ports and Terminal Operators Can Improve Efficiency
- Opportunities and Challenges in Financing Infrastructure Development Projects in the Philippines and the BIMPEAGA Region
- The Role of Technology and Solutions in Improving the Dynamic of Ports and Container Terminals Operation
- Avoiding bottlenecks by forecasting the coming terminal operation become pro-active
- Sustainable Port Initiatives and the Impact on Container Shipping Operations
- Improving Connectivity and Competition among BIMPEAGA's Ports
- Opportunities for New Ports Development in the Philippines and BIMPEAGA Region

For more Information or to Register

Tel. +852 2157 3907 Fax. +852 3895 0948 Email: [enquiries@transportevents.com](mailto:enquiries@transportevents.com)

Website: [www.transportevents.com](http://www.transportevents.com)

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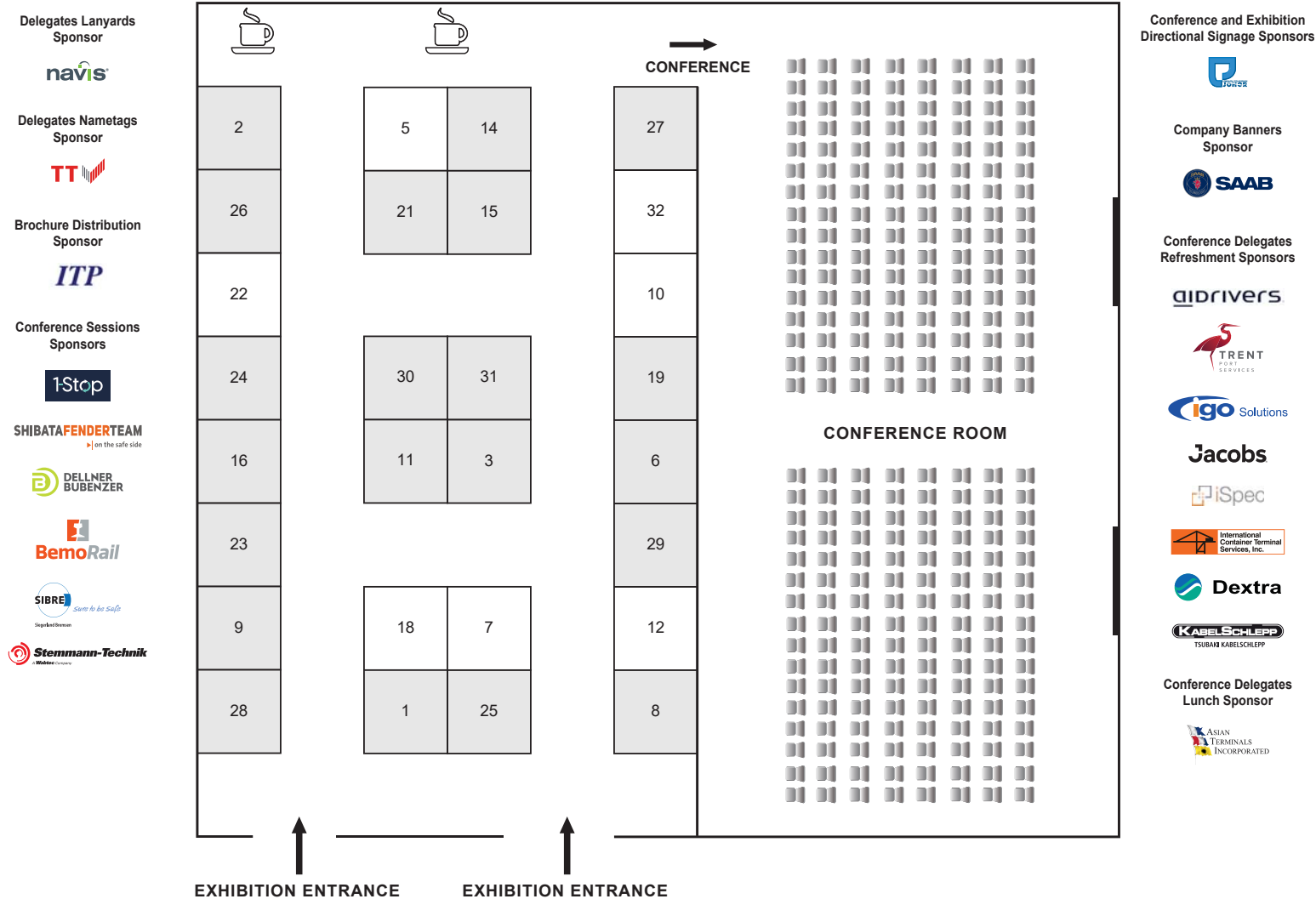
# PHILIPPINE

## PORTS AND SHIPPING 2021

Sofitel Philippine Plaza Manila, The Philippines  
Wednesday 24 and Thursday 25 November 2021

Official Hotel and Venue

**SOFITEL**  
HOTELS & RESORTS  
PHILIPPINE PLAZA MANILA



### STAND ALLOCATION (updated on 7 / 10 / 2021)

23 1-Stop Connections	27 Port Klang Free Zone
29 AI Drivers	26 Port Klang, Malaysia
9 Asian Terminals Inc.	27 Port Klang, Malaysia
24 Bemo Rail	1 Port of Tanjung Pelepas
14 Bintulu Port Holdings	19 Saab
16 Conductix-Wampfler	30 ShibataFenderTeam
6 Dellner Bubenzer	31 ShibataFenderTeam
15 Dextra Manufacturing	2 Sibre
29 IGO Solutions	11 Stemmann-Technik
28 International Container Terminal Services, Inc. (ICTSI)	29 Trent Port Services
29 iSpec	3 Tsubaki Kabelschlepp
8 IT Portlink	26 Westports Malaysia
29 Jacobs Engineering Group	27 Westports Malaysia
1 Johor Port Authority	5 Available
1 Johor Port Berhad	7 Available
1 Malaysia's Southern Gateway	10 Available
21 Markel International Asia	12 Available
26 Northport Malaysia	18 Available
27 Northport Malaysia	22 Available
25 Philippine Ports Authority	32 Available
26 Port Klang Free Zone	

### EXHIBITION STAND PACKAGE

#### 3 x 3 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Stand Lighting
- Electrical Power Point
- Exhibition Stand Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Stand Package is €8,995
- There is a Registration And Administration Fee of €495
- There are Multiple Events Booking Discounts

Please Visit: [www.transporevents.com](http://www.transporevents.com)

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**TRANSPORT EVENTS**  
Transport Events Limited  
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Email: [enquiries@transporevents.com](mailto:enquiries@transporevents.com)

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# SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the **Philippine Ports and Shipping 2021 The Philippines Exhibition and Conference** will benefit from international publicity offered by sponsorship. As an Official Sponsor, your company's latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official Philippine Ports and Shipping 2021 The Philippines Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- **3 Free of Charge** Conference Delegate Registrations worth €4,995

## Delegates Lanyards Sponsorship

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company's latest full colour corporate logo is exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €8,895 including all production costs. This does not include nametag sponsorship.

Sponsored by 

## Delegates Nametags Sponsorship

All event participants are given an identification name tag to wear throughout the two days of the event. Your company's latest full colour corporate logo exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €8,895. This does not include lanyard sponsorship.

Sponsored by 

## Event Website

Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is €6,895.

## Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €4,995.

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## Conference and Exhibition Directional Signage

Have your company's latest full colour corporate logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Exhibition and Conference. Sponsorship is €6,895.

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## Company Banners

Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is €6,895 per 3 banners.

Sponsored by 

## Technical Site Visit Transportation Sponsorship

The Technical Site Visit take place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is €6,895.

## Networking Welcome Reception – Tuesday 23 November 2021

The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

## Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €6,895 per Conference Session Sponsorship.

Session 1  *Save to be Safe*  
SiegeMind Bremsen

Session 2 

Session 3 

Session 4  *Stemmann-Technik*  
A Wabtec Company

Session 5  *SHIBATAFENDERTEAM*  
on the safe side

Session 6 

## Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's latest full colour corporate logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €6,895.

Break 1  *aIDRIVERS*  *TRENT PORT SERVICES*  *igo Solutions*  *Jacobs*  *iSpec*

Break 2

Break 3 

Break 4

Break 5  *Dextra*

Break 6  *KABELSCHLEPP*  
TSUBAKI KABELSCHLEPP

## Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your VIP clients or partners. Exclusive lunch sponsorship per day is €8,895.

Wednesday 24 November 2021 Sponsored by 

Thursday 25 November 2021

## Networking Welcome Dinner – Wednesday 24 November 2021

The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

## REGISTRATION INFORMATION

To Participate in **Philippine Ports and Shipping 2021** You Need to Register as an **Exhibitor, Conference Delegate** or **Exhibition Visitor**.

**Conference Delegates Receive:** Competitive Hotel Rates • Technical Site Visit • Networking Welcome Reception • Conference Refreshment Breaks And Lunches • Exhibition And Conference Access • Networking Welcome Dinner • A Full Set of Conference Presentations • Official Colour Photographs From The Event • List of Participants

**Exhibition Visitors Receive:** Access to Exhibition Only

## CONFERENCE DELEGATE REGISTRATIONS

Please Complete And Email This Form or Register Online at [www.transportevents.com](http://www.transportevents.com)  
Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

### Conference Delegate Registration

I Wish to Attend The Technical Site Visit on **Tuesday 23 November 2021**. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available And Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: [amelia@transportevents.com](mailto:amelia@transportevents.com)

I Wish to Attend The Networking Welcome Reception on **Tuesday 23 November 2021**

I Wish to Attend The Networking Welcome Dinner on **Wednesday 24 November 2021**

Name: \_\_\_\_\_ 7 / 10 / 2021

Job Title: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_

Email: \_\_\_\_\_

## INTERNATIONAL DELEGATE REGISTRATIONS

- On or Before **Saturday 23 October 2021**: The 'Early Bird' Conference Delegate Registration is **€1,295** Special Offer - 3 Delegates For The Price of 2 in This Category
- From **Sunday 24 October 2021**: The Regular Conference Delegate Registration is **€1,495** Special Offer - 3 Delegates For The Price of 2 in This Category
- One Day Conference Delegate Registration is **€995**
- No Delegate Registration Will be Accepted Without Full Payment

Credit Card - For Secure Online Registration And Payment at [www.transportevents.com](http://www.transportevents.com)  
Please Follow The Instructions on Our Registration Page. Payment Will be Made in EUR.

Telegraphic Transfer - Complete The Registration Details on This Page And Email to: [alin@transportevents.com](mailto:alin@transportevents.com) For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. Transmitting Bank Charges Must be Paid by The Sender.

I Have Transferred **€1,495 / €1,295 / €995** (Circle Correct Amount) Per Delegate to OCBC Wing Hang Bank Limited

### Euro (EUR) Bank Transfer to:

**Account Name: Transport Events Limited**

**Account Number: 035-802-538366-831**

**Beneficiary Bank: OCBC Wing Hang Bank Limited**

**Bank Address: 161 Queen's Road Central, Hong Kong**

**Swift Code: WIHBKHH**

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE.

TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

## LOCAL DELEGATE REGISTRATIONS

For **Filipino Nationals, Citizens And Residents of The Philippines**, The Conference Delegate Registration is **€695**.

• On or Before **Saturday 23 October 2021**: The 'Early Bird' Conference Delegate Registration is **€595**

• From **Sunday 24 October 2021**: The Regular Conference Delegate Registration is **€695**

• Business / Photo ID is Required

• No Delegate Registration Will be Accepted Without Full Remittance

Credit Card - For Secure Online Registration And Payment Via PayPal at [www.transportevents.com](http://www.transportevents.com)  
Follow The Instructions on Our Registration Page. Payment Will be Taken in EUR. For Transactions in Other Currencies, Your Local Amount Will be Converted to EUR During The Transaction at The Prevailing Rate.

I Have Transferred **€595** Per Delegate to OCBC Wing Hang Bank Limited

I Have Transferred **€695** Per Delegate to OCBC Wing Hang Bank Limited

### Euro (EUR) Bank Transfer to:

**Account Name: Transport Events Limited**

**Account Number: 035-802-538366-831**

**Beneficiary Bank: OCBC Wing Hang Bank Limited**

**Bank Address: 161 Queen's Road Central, Hong Kong**

**Swift Code: WIHBKHH**

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE.  
TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

Please Email a Copy of The Bank Deposit Receipt With Your Registration Form to:  
[alin@transportevents.com](mailto:alin@transportevents.com)

## TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Withholding Tax must not be deducted from the amount set out in this contract. If it is, the client agrees to pay the Organiser an amount equivalent to the amount of the Withholding Tax.
- Delegates Will Not be Admitted Unless Payment Has Been Received in Full
- Flights, Visa Arrangements, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: \_\_\_\_\_

Dated: \_\_\_\_\_

## COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Limited  
Tel: +852 2157 3907  
[enquiries@transportevents.com](mailto:enquiries@transportevents.com)



[www.transportevents.com](http://www.transportevents.com)

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## EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk.

Exhibition Opening Times:  
Wednesday 24 November 2021 9am to 5pm  
Thursday 25 November 2021 9am to 3 30pm

## OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is **Sofitel Philippine Plaza Manila, The Philippines**. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Sofitel Philippine Plaza Manila  
CCP Complex, Roxas Boulevard  
1300 Pasay City  
The Philippines



Contact Person  
Grant Katsukawa  
Events Officer

Tel: + 63 2 8573 5555  
Fax: + 63 2 832 6932  
Email: [H6308-SM17@sofitel.com](mailto:H6308-SM17@sofitel.com)  
Website: <https://www.sofitelmanila.com>