

# Mediterranean Ports & Shipping 2020

SLOVENIA KOPER - HOTELI BERNARDIN  
TUESDAY 22 TO THURSDAY 24 SEPTEMBER 2020

HOSTED BY



Follow us on:

LinkedIn



facebook



Associate Member



SPONSORED BY



Intereuropa®  
Global Logistics Service



- Technical Site Visit • Networking Welcome Reception • International Exhibition • International Conference •
- 150 Conference Delegates • Networking Welcome Dinner • Local Delegates Only €695 •

## HIGHLIGHTED TOPICS

- Accelerating the European and Mediterranean Economy Through a Resilient Port Sector
- Spotting International Business Opportunities in the Mediterranean Region for Trade and in Developing a Sustainable Maritime Future
- Improving Collaborations and Finding Attractive Conditions to Lead Logistic and Port Infrastructure Innovations
- Supply Chain Innovations in Increasing Cargo Volumes in the Mediterranean on a Global Scale Through Land, Sea and Rail
- Emerging Port Technologies for Container Terminal Automation and Gearing Towards a Smart Port Vision
- Mediterranean And European Ports in The New Normal - Adapting to Collaborative Solutions, Innovations And Utilising Resources

**For more Information or to Register**

Tel. +852 2157 3907 Fax. +852 3895 0948 Email: [enquiries@transportevents.com](mailto:enquiries@transportevents.com)

Website: [www.transportevents.com](http://www.transportevents.com)

Follow us on:



# 8<sup>th</sup> Mediterranean Ports and Shipping 2020 Exhibition and Conference

Hoteli Bernardin (Portorož), Slovenia, Tuesday 22 to Thursday 24 September 2020

Dear Valued Colleague,

**Luka Koper – Port of Koper** is delighted to host the 8<sup>th</sup> Mediterranean Ports and Shipping 2020 Exhibition and Conference, a networking opportunity between foreign and local logistics & transport audience and an insight on investments in the Mediterranean region's maritime transport infrastructure.

The Adriatic Port of Koper is an example of a port which has gained significant importance in just 60 years of existence, growing into a major regional player by carefully planning its infrastructure and hinterland links. Port of Koper has been able to adapt to the shift of production plants moving to Central & Eastern Europe, and to transport requirements focusing on railway and on just-in-time concept. Its future strategy is based on providing new port facilities, digital transformation and betting on the developing Slovenian national railway network, which is undergoing important infrastructure improvements. Port of Koper and its local port community are a good case of a flexible, customer-oriented port business model, and is no coincidence that the venue was chosen with the aim to promote the area and Mediterranean ports in general to foreign logistic services users.

A two days Conference Programme will feature **30** world-class conference speakers addressing topical issues and challenges for the Mediterranean region's transportation and logistics infrastructure. The event shall be attended by more than **150** region's leading shippers, cargo owners, importers / exporters, freight forwarders, logistics companies, terminal operating companies, railway operators, port equipment and services suppliers from countries throughout the Mediterranean region, together with senior executive harbour masters, harbour engineers, port engineers, maintenance supervisors and procurement decision makers.

There will be the commercial opportunity for a limited number of **35** exhibitors and sponsors to network directly with delegates at this major annual international maritime transport Exhibition and Conference trade event for the Mediterranean region.

We look forward to welcoming you to our beautiful country and to your participation at the 8<sup>th</sup> Mediterranean Ports and Shipping 2020 Exhibition and Conference, held in Portorož, a touristic pearl on the Slovenian coast, only few kilometres from our port.

Yours sincerely,



Dimitrij Zadel

President of the Management Board of Luka Koper, d.d.





## Lamia Kerdjoudj-Belkaid

Secretary General, FEPORT - Federation of European Private Port Companies and Terminals

Lamia Kerdjoudj-Belkaid is the Secretary General of FEPORT, the European Private Port Operators Federation and has over 18 years of professional experience in the maritime and logistics sector. Lamia spent over seven years as the Public Affairs Manager of the French Shipowners' Organization and in 2009 she was appointed Senior Expert and Advisor for several European projects financed by different General Directorates at the European Commission.



## Lányi Márton

President Association of Hungarian Forwarders and Managing Director Kühne + Nagel Kft.

Lányi Márton completed his studies at the Széchenyi István College in Győr and at the University of Pécs as an economist, logistics and finance. He has been dealing with shipping and logistics for 23 years. During this time, he essentially worked for only two large groups, Danzas and DHL, which belong to Deutsche Post, and his current employer, Kühne + Nagel. His past was typically associated with road activities, he was also a factory logistics, FTL group leader and regional operations director, and in the area of contract logistics. Currently, since 2014, he has been responsible for the domestic activities of the market leader Kühne + Nagel Kft, which is represented in all branches of shipping and logistics. In 2019, he was elected President of the Association of Hungarian Freight Forwarders.



## Metod Podkrižnik

Member of the Management Board Luka Koper - Port of Koper

Metod Podkrižnik graduated in mechanical engineering and obtained a master's degree in economics. He began his career with the company Gorenje d.d., where he was in charge of the interior furnishings production line. Between 1999 and 2006, he was employed with the Agency of the Republic of Slovenia for Commodity Reserves, where he was responsible for a project aimed at establishing 90-day oil-product reserves in Slovenia and for their efficient maintenance. Between 2006 and 2008 he worked as deputy general manager at Holding Slovenske elektrarne (the state-owned power-generation company), where he managed the development department and performed other executive functions improving the holding's performance, including risk management. Between 2008 and 2015, he continued his business career at the OMV Group, in charge of product supplies, sales, customer support, logistics and other key business functions in the Group's subsidiaries. In 2016, he joined the logistics company Fersped d.o.o. as company director. Following the resolution of the company's supervisory board, on 29 December 2017 he commenced his five-year term of office as a member of the management board of Luka Koper, d.d.



## James Kyritsis

Senior Consultant, Drewry

James joined Drewry Maritime Advisors in April 2014 and has worked on market studies, economic assessments, commercial due diligence, feasibility studies and strategy projects for ports, terminal operators and shipping lines in the liquid bulk, dry bulk, containers, breakbulk, passenger (ferry and cruise) and RoRo markets. James has worked on a number of projects focusing on volume, revenue and cost forecasting, identifying the key drivers of demand, assessing hinterland markets and shipping liner networks, identifying terminal competition and concluding on the prospects of terminals and shipping companies, identifying key risks and opportunities of the project. Before joining Drewry, James worked within the transport consultancy sector since 2008. During his time there James has worked on commercial due diligence, technical due diligence, and feasibility studies, assessing the traffic and technical risks and opportunities of different greenfield and brownfield projects globally on behalf of project Lenders, project sponsors, and development banks.



## Steve Wray

Associate Director, WSP

Steve Wray have been Associate Director Maritime & Logistics at WSP since July 2016. He responsible for maritime consultancy on a global basis. He has an extensive experience in shipping, port and development projects, primarily gained whilst working at Ocean Shipping Consultants, a premier name in the consultancy field. Since joining the firm in 2007, he has produced numerous containerisation and other studies, particularly in the African, Caribbean, Central America, Mediterranean, Black Sea and Baltic regions. Before being recruited by OSC, he worked for more than 19 years with liner shipping companies P&O Containers, P&O Nedlloyd and Maersk Line. He has an intimate understanding of the perspective of the port users to analyses in this sector and have first-hand experience of the North European and Mediterranean/Black Sea container feeder markets, as well as Transatlantic, Transpacific and African deep-sea trades.



## Philip Sweens

Managing Director, HHLA International GmbH

Philip Sweens is the Managing Director of HHLA International the 100% owned entity of HHLA - Hamburger Hafen und Logistik AG responsible for the development and management of the international ports of the Group. Prior to joining HHLA in 2017, Philip spend 9 year working for UASC in various senior management position in Dubai and Hamburg and 12 years as management consultant in the transportation sector.



## Paul van Eulem

Senior Partner, Maritime & Transport Business Solutions (MTBS)

Paul van Eulem is with MTBS since 2005. He holds an MSc Degree from Delft University of Technology and MBA Degree from the Erasmus University Rotterdam. He has more than 20 years of worldwide experience in board room port consultancy. As a project manager and Senior Advisor he has considerable experience in privatisation, port development, planning, business development, organisation and financing of ports and terminals worldwide. He has been Advisor to many Port Authorities and (Global) Terminal Operators, as well as Development and Commercial Banks, blue chip international Shipping Lines and Transport Companies. Mr Van Eulem has been responsible for the implementation of numerous PPP transaction mandates in the port and transport sector. Mr Van Eulem is a well-known industry figure and a frequent speaker at international conferences on topics of port strategy, port reform and PPP transactions. He has carried out projects in more than 40 countries in Europe, Middle East, Asia, Africa, Caribbean, both in developed and emerging markets.



## Stephen Archer

Chief Executive Officer, Baltic Rail AS

Stephen Archer is a Chief Executive Officer for As Baltic Rail. He is an originally a financial consultant from the UK and has worked in Central Europe for 20 years. He has more than 15 year of experience of managing railway and intermodal operations. He is now living in Tallinn and managing Baltic Rail which is a company operating in 7 countries.



## Peter Sebastian Pütz

Head of Market, Product, Development and Head of Crane Business, Tsubaki Kabelschlepp GmbH

Peter Pütz was enrolled in the German Air Force incl. vocational education and studies: Academic Studies: mechanical engineering, Vocational education: Aircraft mechanic, Vocational education: Jet engine mechanic. He began his career at European technical publisher as editorial journalist and project manager. He has 16 years' experience with cable carrier Systems for port cranes, cranes in general and bulk material handling applications. Currently, he's working with TSUBAKI Kabelschlepp GmbH as a Head of Cranes and Long Travel Division & Head of Strategic Marketing.





**Luca Abatello**  
Chief Executive Officer, Circle SpA

Luca Abatello is an Owner and CEO at Circle from 2012, Chairman at Info.era since December 2017. Mr. Abatello has a previous ten years' experience in the ICT, business advice and digital marketing sector, where he held growing positions up to that of Head of Business Solutions and of Councilor. Currently, he is Chairman at Log@Sea, the Enterprise Network made by Circle, Aitek and IB Group. With a Degree in Economics at University of Genoa (1999), Abatello has a Master's Degree in Executive MBA – PIM at SDA Bocconi in Milan (2007).



**Mar Chao Lopez**  
Commercial Director, Valenciaport

Mar Chao Lopez is the Head of Commercial and Business Development at the Port Authority of Valencia. She is a civil engineer by the University of A Coruña and holds a degree in Law from Universitat Oberta de Catalunya. Since its inception in 1991, Mar Chao López has developed her work in the field of logistics in both public and private sectors. So far, she was the general manager of the Reyser group. In the public sector, she has worked for the Port Authority of A Coruña, as head of service provision unit; and at the Port Authority of Vigo, as head of port operations division and the operating department. Between December of 2006 and March of 2009, Chao was the CEO of transports of the Xunta de Galicia, being adviser in the Port Authority of Ferrol and assuming the presidency of Ports of Galicia.



**Lluís París**  
Commercial Manager, Port de Barcelona

Lluís París is the Commercial Manager for Port de Barcelona. As from 2010, he in charge of development of container, automobile and bulk areas. He holds Master in Nautical Science and Marine Transportation at Universitat Politècnica de Catalunya, Facultat de Nàutica de Barcelona. Previously, in year 1982 to 1992, he worked at sea as deck officer. Then, 1995 to 2008, he in different managing positions on Shipping Agency for tramp and liner business in Spanish Med ports. Start from 2008 to 2010, he was developing international business and tramp subagents network for Shipping Agency.



**Ian Rose**  
Senior Underwriter, TT Club

Ian Rose is a Senior Underwriter located in the London office of the TT Club, heading both the Eastern European Liability Team & the EMEA Cargo Team, underwriting both Mutual Liability and Cargo business. Ian underwrites a broad spectrum of TT Club business, including Ports and Terminals, Transport Operators, Freight Forwarders and Cargo. Ian has previously held various senior underwriting roles in a number of insurance companies and syndicates. He has prior experience in managing a Delegated Underwriting Authority for a large Lloyds broker, setting up a Managing General Agent (MGA) specialising in Property, Casualty and other lines of business.



**Christoph Schoppmann**  
Head of Terminal Planning and Logistics, Hamburg Port Consulting GmbH

Christoph Schoppmann is a Senior Project Manager and heading the planning and logistics department at HPC Hamburg Port Consulting GmbH. He is responsible for the terminal planning activities of the company, especially regarding rail related projects. During his professional career, he has been active in many logistics-related advisory projects with a strong international focus. In his role, he has been at the forefront of innovation to transform port and intermodal operations, inter alia in North America, increasing efficiency and capacity. He is highly knowledgeable in the analysis and optimization of logistics processes and networks. Being an expert on the operational end as well as for the financial analysis and assessment of logistics projects, Christoph has tremendous experience in evaluating various modes of hinterland transportation related to strategic fit, cost, reliability and other key factors. Clients served by Christoph include private investors, governmental organisations and trade associations as well as international institutions.



**Valeria Mangiarotti**  
Marketing Manager, Port Network Authority of the Sardinia Sea

Valeria Mangiarotti is the Marketing Manager for Port Network Authority of the Sardinian Sea. Versatile in her abilities, she is also a lawyer, the Director of environmental issue on the Board of Medcruise and sits on the Board of the Bank of Italy.



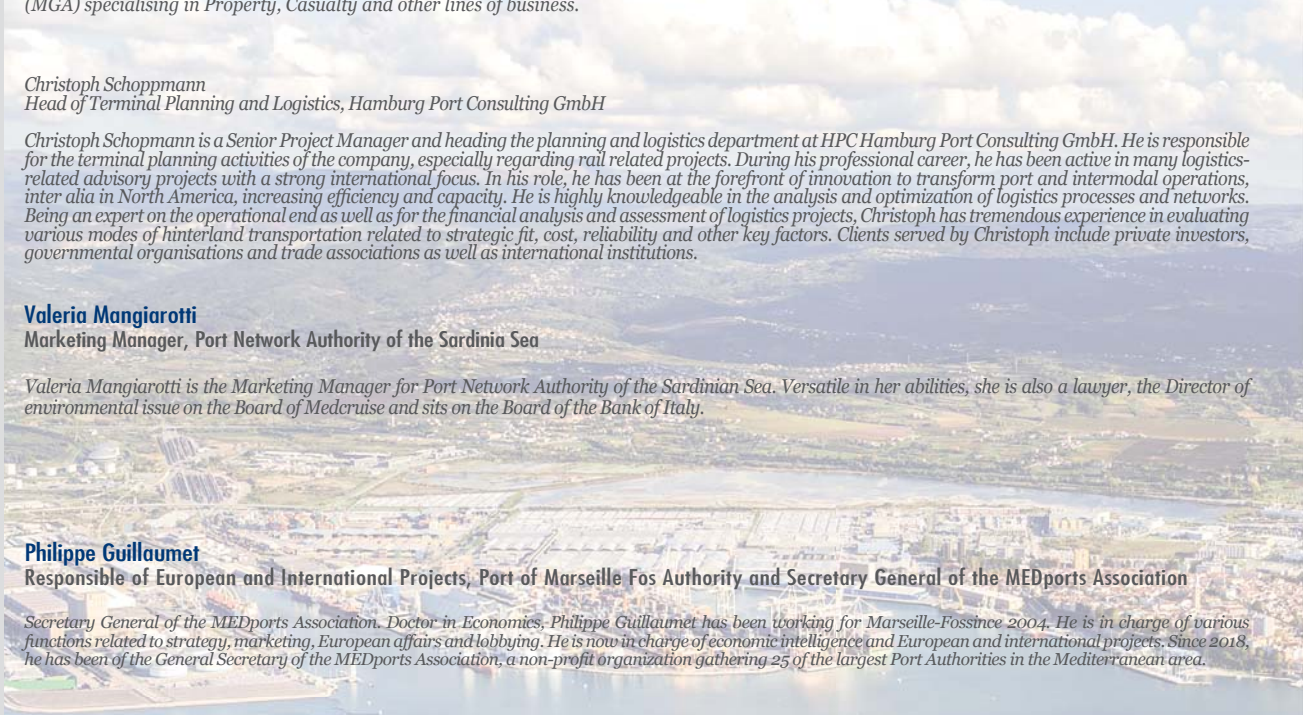
**Philippe Guillaumet**  
Responsible of European and International Projects, Port of Marseille Fos Authority and Secretary General of the MEDports Association

Secretary General of the MEDports Association. Doctor in Economics, Philippe Guillaumet has been working for Marseille-Fos since 2004. He is in charge of various functions related to strategy, marketing, European affairs and lobbying. He is now in charge of economic intelligence and European and international projects. Since 2018, he has been of the General Secretary of the MEDports Association, a non-profit organization gathering 25 of the largest Port Authorities in the Mediterranean area.



**Rui Pinto**  
Deputy Chief Executive Officer and Chief Commercial Officer, Thessaloniki Port S.A.

Rui Pinto has an experience of 30 years in the industry, having worked with some of the major Port Operators in the world in five countries and 3 continents. In the last 10 years, he served as Chief Commercial Officer at Voltri Container Terminal in the port of Genoa, after which he served as Managing Director of Sines Container Terminal in Portugal, both projects with PSA Group. In the last 2.5 years, he also served as Corporate CCO of the Chilean-based group SAAM based in Valparaíso, Chile, overseeing a portfolio of 11 ports in Latin America, from Chile to Mexico. In January 2018, he joined CMA CGM Group to become Deputy CEO & CCO of the Port of Thessaloniki in Greece.



Tuesday 22 September 2020

## TECHNICAL SITE VISIT

8am	Delegate registration at the lobby of the Hoteli Bernardin Koper
9am	Transport departs from the Hotel Bernardin to the Port of Koper. Technical site visit for a maximum of 30 delegates.
9 30am	Arrival at the port and a guided tour around all terminals with Q&A on the bus
10 30am	Transport departs the Port of Koper back to the Hoteli Bernardin Koper
11am	Arrival at the Hoteli Bernardin Koper (approx.)

7 30pm to 8 30pm Networking Welcome Reception generously hosted by Port of Koper taking place at Hoteli Bernardi for registered participants. Smart Casual Attire

Sponsored by



Wednesday 23 September 2020

8 30am Conference delegates' registration and refreshments served in the exhibition

Sponsored by



## OPENING CEREMONY

9am	Organiser's Remarks Rory James Doyle, FCILT, Managing Director, Transport Events, Malaysia
9 05am	Welcome Remarks Dimitrij Zadel, President of the Chamber of Commerce and Industry of Slovenia, General Assembly and President of the Management Board Luka Koper - Port of Koper, Republic of Slovenia
9 15am	Keynote Address Jernej Vrtovec, Minister of Infrastructure, Republic of Slovenia (to be confirmed)
9 30am	Exhibition Opening Ceremony and Tour of the exhibition by the VIP group followed by conference delegates refreshments

Sponsored by



## SESSION 1 Accelerating the European and Mediterranean Economy Through a Resilient Port Sector

Sponsored by



10 30am	Conference Moderator's Opening Remarks Čedomir Bojanić, President, Slovenian Association of Port Logistics Providers, Republic of Slovenia
10 30am	Lamia Kerdjoudj-Belkaid, Secretary General, FEPORT - Federation of European Private Port Companies and Terminals, Belgium
10 50am	Medhat Hatim El Kady, Chairman, EIFFA - Egyptian International Freight Forwarding Association, Egypt
11 10am	Lányi Márton, President Association of Hungarian Forwarders and Managing Director Kühne + Nagel Kft., Hungary
11 30am	Metod Podkrižnik, Member of the Management Board Luka Koper - Port of Koper, Republic of Slovenia
11 50am	James Kyritsis, Senior Consultant, Drewry, United Kingdom
12 10pm	Steve Wray, Associate Director, WSP, United Kingdom
12 30pm	Questions and answers followed by conference delegates networking lunch

Sponsored by



## SESSION 2 Spotting International Business Opportunities in the Mediterranean Region for Trade and in Developing a Sustainable Maritime Future

Sponsored by



2pm	Philip Sweens, Managing Director, HHLA International GmbH, Germany
2 15pm	Sustainable Shipping: A reality or just an admirable idea? Nikos Paterakis, Chief Operating Officer, Neptune Lines, Greece
2 30pm	Mag. Stefan Krauter, Chief Executive Officer and Chairman, Cargo Partner Group, Austria

## SESSION 3 Improving Collaborations and Finding Attractive Conditions to Lead Logistic and Port Infrastructure Innovations

Sponsored by



2 45pm	Paul van Eulem, Senior Partner, Maritime & Transport Business Solutions (MTBS), The Netherlands
3pm	Onno Roelofs, Managing Partner, Stig Delta, The Netherlands

## Supporting Trade Organisations



3 15pm Questions and answers followed by conference delegates refreshments served in the exhibition



**SESSION 4** Supply Chain Innovations in Increasing Cargo Volumes in the Mediterranean on a Global Scale Through Land, Sea and Rail

Sponsored by 

4 15pm Stephen Archer, Chief Executive Officer, Baltic Rail AS, Estonia

4 30pm Luo Zhongming, Managing Director, Cosco Shipping Lines, Central Europe, Czech Republic (to be confirmed)

4 45pm Questions and answers followed by the Chairman's closing remarks

7pm - 9 30pm Networking Welcome Dinner generously hosted by Port of Koper taking place at Hoteli Bernardi for registered participants. Smart Casual Attire



**Thursday 24 September 2020**

8 30am Conference delegates' registration and refreshments served in the exhibition



**SESSION 5** Emerging Port Technologies for Container Terminal Automation and Gearing Towards a Smart Port Vision

9am Conference Moderator's Opening Remarks

9am Get on the path to Port Automation  
Antoine Bosquet, Regional Sales Director, Port Solutions, Konecranes, Finland

9 20am Peter Sebastian Pütz, Head of Market, Product, Development, Head of Crane Business, Tsubaki Kableschlepp GmbH, Germany

9 40am Luca Abatello, Chief Executive Officer, Circle Group, Italy

10am Questions and answers followed by conference delegates refreshments served in the exhibition



**SESSION 6** Mediterranean And European Ports in The New Normal - Adapting to Collaborative Solutions, Innovations And Utilising Resources



11am Mar Chao Lopez, Commercial Director, Valenciaport, Spain

11 20am Lluís París, Commercial Manager, Port de Barcelona, Spain

11 40am Ian Rose, Senior Underwriter, TT Club, United Kingdom

12pm Christoph Schoppmann, Head of Terminal Planning and Logistics, Hamburg Port Consulting GmbH, Germany

12 20pm Questions and answers followed by Conference Moderator's closing remarks and conference delegates networking lunch



**SESSION 7** Mediterranean And European Ports in The New Normal - Adapting to Collaborative Solutions, Innovations And Utilising Resources

2pm Valeria Mangiarotti, Marketing Manager, Port Network Authority of the Sardinian Sea, Italy (to be confirmed)

2 20pm Philippe Guillaumet, Responsible of European and International Projects, Port of Marseille Fos Authority and Secretary General of the MEDports Association, France

2 40pm Rui Pinto, Deputy Chief Executive Officer and Chief Commercial Officer, Thessaloniki Port Authority SA, Greece

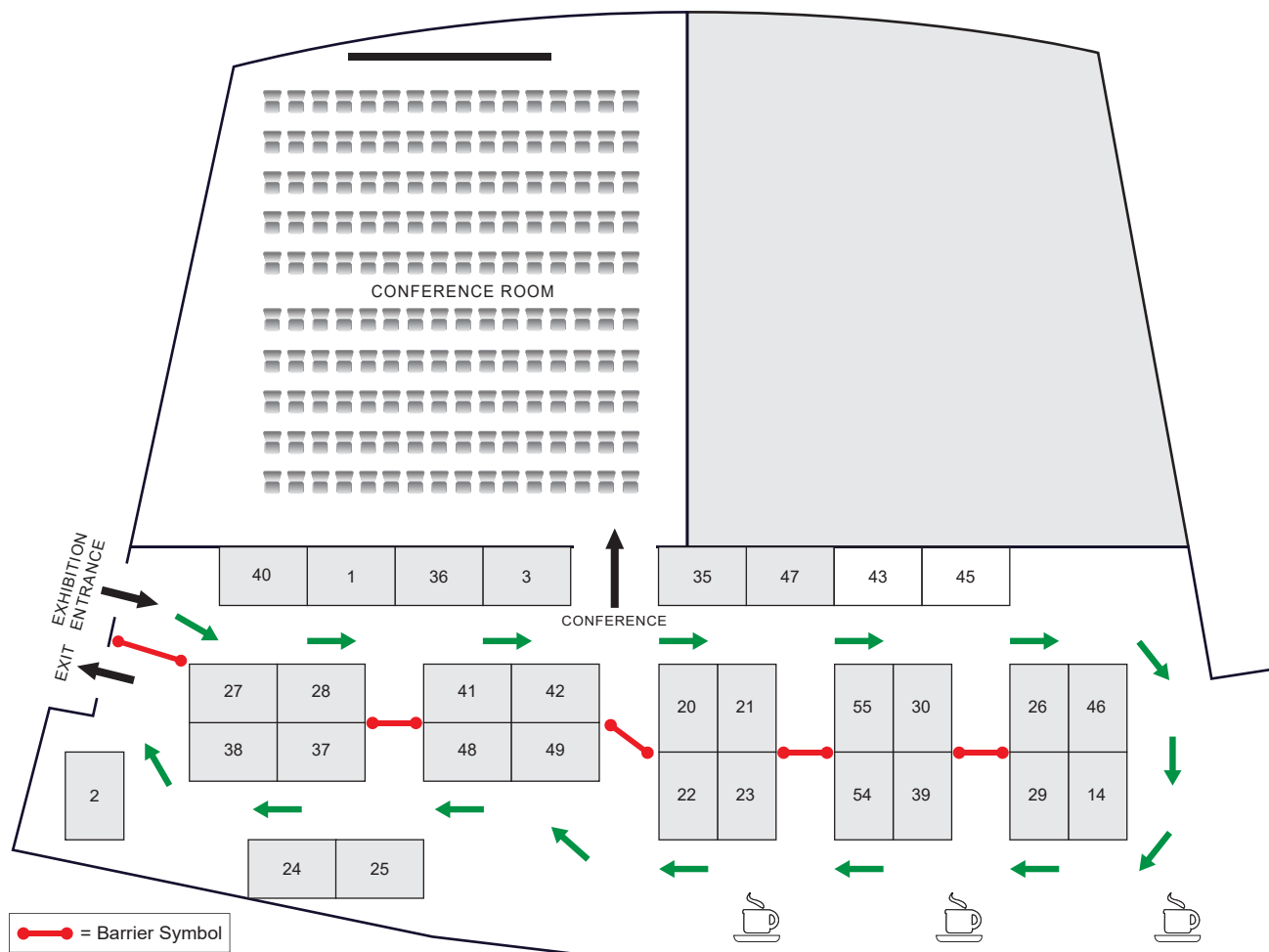
3pm Questions and answers followed by Conference Moderator's closing remarks.  
Refreshments served in the exhibition



**Supporting Media**







## STAND ALLOCATION (updated on 21 / 8 / 2020)

20	Baltic Rail	41	MEDports Association
21	Baltic Rail	42	MEDports Association
22	Baltic Rail	48	MEDports Association
23	Baltic Rail	49	MEDports Association
54	Bromma	46	PEINER SMAG Lifting Technologies
55	Bromma	3	Port De Barcelona
24	Dutch Lanka Trailer Manufacturers	46	RAM Spreaders
25	Dutch Lanka Trailer Manufacturers	29	Sibre
35	Intereuropa Logistics	36	Stinis Spreaders
47	Intereuropa Logistics	30	T.P.G. Logistics
2	Konecranes	39	Tsubaki Kabelschlepp GmbH
27	Luka Koper – Port of Koper	14	Vahle
28	Luka Koper – Port of Koper	1	Valenciaport
37	Luka Koper – Port of Koper	26	Woelfer Motoren
38	Luka Koper – Port of Koper	43	Available
40	MAFI Transport-Systeme GmbH	45	Available

## EXHIBITION STAND PACKAGE

### 3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Stand Lighting
- Electrical Power Point
- Exhibition Stand Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Stand Package is €7,895
- There is a Registration And Administration Fee of €495
- There are Multiple Events Booking Discounts

Please Visit: [www.transportevents.com](http://www.transportevents.com)

Follow us on:



**TRANSPORT EVENTS**  
Transport Events Limited  
Tel: +852 2157 3907  
Fax: +852 3895 0948  
Email: [enquiries@transportevents.com](mailto:enquiries@transportevents.com)

Linked in

facebook



# SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the **Mediterranean Ports & Shipping 2020 Slovenia Exhibition and Conference** will benefit from international publicity offered by sponsorship. As an Official Sponsor, your company's latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official Mediterranean Ports & Shipping 2020 Slovenia Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 Free of Charge Conference Delegate Registrations worth €3,995

## Delegates Lanyards Sponsorship

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company's latest full colour corporate logo is exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €7,895 including all production costs. This does not include nametag sponsorship.

Sponsored by 

## Delegates Nametags Sponsorship

All event participants are given an identification name tag to wear throughout the two days of the event. Your company's latest full colour corporate logo exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €7,895. This does not include lanyard sponsorship.

Sponsored by 

## Event Website

Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is €6,895.

## Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €3,995.

## Conference and Exhibition Directional Signage

Have your company's latest full colour corporate logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Exhibition and Conference. Sponsorship is €6,895.

## Company Banners

Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is €6,895 per 3 banners.

Sponsored by   
Autoridad Portuaria de Valencia

## Technical Site Visit Transportation Sponsorship

The Technical Site Visit take place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is €6,895.

## Networking Welcome Reception – Tuesday 22 September 2020

The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by   
Port of Koper

## Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €6,895 per Conference Session Sponsorship.

Session 1   
TSUBAKI KABELSCHLEPP

Session 2   
TRANSPORT-SYSTEME GMBH

Session 3 

Session 4 

Session 5

Session 6 

## Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's latest full colour corporate logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €6,895.

Break 1 

Break 2 

Break 3   
Sure to be Safe

Break 4   
Global Logistics Service

Break 5 

Break 6   
Port de Barcelona

## Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your VIP clients or partners. Exclusive lunch sponsorship per day is €7,895.

Wednesday 23 September 2020

Sponsored by 

Thursday 24 September 2020

Sponsored by 

## Networking Welcome Dinner – Wednesday 23 September 2020

The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by   
Port of Koper



## REGISTRATION INFORMATION

To Participate in The **Mediterranean Ports & Shipping 2020** You Need to Register as an **Exhibitor, Conference Delegate** or **Exhibition Visitor**.

**Conference Delegates Receive:** Competitive Hotel Rates • Technical Site Visit • Networking Welcome Reception • Conference Refreshment Breaks And Lunches • Exhibition And Conference Access • Networking Welcome Dinner • Full Set of Conference Presentations • Official Colour Photographs From The Event

**Exhibition Visitors Receive:** Access to Exhibition Only

## CONFERENCE DELEGATE REGISTRATIONS

Please Complete And Fax Back This Form or Register Online at [www.transportevents.com](http://www.transportevents.com) Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: +852 3895 0948 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

### Conference Delegate Registration

- ☐ I Wish to Attend The Technical Site Visit on Tuesday 22 September 2020. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available and Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: [anis@transportevents.com](mailto:anis@transportevents.com)
- ☐ I Wish to Attend The Networking Welcome Reception on Tuesday 22 September 2020
- ☐ I Wish to Attend The Networking Welcome Dinner on Wednesday 23 September 2020

Name: \_\_\_\_\_ 21 / 8 / 2020

Job Title: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_

Email: \_\_\_\_\_

Website: \_\_\_\_\_

## INTERNATIONAL DELEGATE REGISTRATIONS

- On or Before **Saturday 22 August 2020**: The 'Early Bird' Conference Delegate Registration is **€1,295** Special Offer - 3 Delegates For The Price of 2 in This Category
- From **Sunday 23 August 2020**: The Regular Conference Delegate Registration is **€1,495** Special Offer - 3 Delegates For The Price of 2 in This Category
- One Day Conference Delegate Registration is **€995**
- No Delegate Registration Will be Accepted Without Full Payment

☐ Credit Card - For Secure Online Registration And Payment at [www.transportevents.com](http://www.transportevents.com) Please Follow The Instructions on Our Registration Page. Payment Will be Accepted in Any of The Following Currencies: EUR And USD.

☐ Telegraphic Transfer - Complete The Registration Details on This Page And Fax to +852 3895 0948 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com) For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. Transmitting Bank Charges Must be Paid by The Sender.

☐ I Have Transferred €1,495 / €1,295 / €995 (Circle Correct Amount) Per Delegate to OCBC Wing Hang Bank Limited

☐ I Have Transferred US\$1,810 / US\$1,570 / US\$1,203 (Circle Correct Amount) Per Delegate to OCBC Wing Hang Bank Limited

### Euro (EUR) and US Dollar (USD) Bank Transfer to:

**Account Name: Transport Events Limited**

**Account Number: 035-802-538366-831**

**Beneficiary Bank: OCBC Wing Hang Bank Limited**

**Bank Address: 161 Queen's Road Central, Hong Kong**

**Swift Code: WIHBKHHH**

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE.  
TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

## LOCAL DELEGATE REGISTRATION

For All Citizens And Residents in The European Union, The Conference Delegate Registration is **€695**.

- On or Before **Saturday 22 August 2020**: The 'Early Bird' Conference Delegate Registration is **€595**
- From **Sunday 23 August 2020**: The Regular Conference Delegate Registration is **€695**
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment

☐ Credit Card - For Secure Online Registration And Payment Via PayPal at [www.transportevents.com](http://www.transportevents.com) Follow The Instructions on Our Registration Page. Payment Will be Accepted in Either EUR or USD. For Transactions in Other Currencies, Your Local Amount Will be Converted to EUR During The Transaction at The Prevailing Rate.

☐ I Have Transferred EUR595 / USD720 Per Delegate to OCBC Wing Hang Bank Limited

☐ I Have Transferred EUR695 / USD840 Per Delegate to OCBC Wing Hang Bank Limited

### Euro (EUR) and US Dollar (USD) Bank Transfer to:

**Account Name: Transport Events Limited**

**Account Number: 035-802-538366-831**

**Beneficiary Bank: OCBC Wing Hang Bank Limited**

**Bank Address: 161 Queen's Road Central, Hong Kong**

**Swift Code: WIHBKHHH**

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to +852 3895 0948 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE.  
TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

## TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, a Letter of Invitation For Entry Visa Application
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Withholding Tax must not be deducted from the amount set out in this contract. If it is, the client agrees to pay the Organiser an amount equivalent to the amount of the Withholding Tax.
- Delegates Will Not be Admitted Unless Payment Has Been Received in Full
- Flights, Visa Arrangements, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: \_\_\_\_\_

Dated: \_\_\_\_\_

## COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Limited  
Tel: +852 2157 3907  
Fax: +852 3895 0948  
[enquiries@transportevents.com](mailto:enquiries@transportevents.com)



[www.transportevents.com](http://www.transportevents.com)

Follow us on: [in](#) [f](#)

## EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk.

Exhibition Opening Times:

Wednesday 23 September 2020

9am to 5pm

Thursday 24 September 2020

9am to 3 30pm

## OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is The **Hoteli Bernardin Resorts & Convention Centre, Slovenia**.

Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Hoteli Bernardin Resorts & Convention Centre

Hoteli Bernardin d.d.

Obala 2

6320 Portoroz

**Hoteli Bernardin**  
RESORTS & CONVENTION CENTER

Contact Person

Mojca Gobina Mravlje

Head of MICE Sales

Tel: + 386 5 690 7302

Fax: + 386 5 690 7100

Email: [mojca.gobina.mravlje@h-bernardin.si](mailto:mojca.gobina.mravlje@h-bernardin.si)

Website: [www.hoteli-bernardin.si](http://www.hoteli-bernardin.si)