

8TH BLACK SEA PORTS & SHIPPING 2019

HOTEL DEL MAR MAMAIA, CONSTANTA, ROMANIA
TUESDAY 9 TO THURSDAY 11 JULY 2019

HOSTED BY



SPONSORED BY



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Associate Member



- Technical Site Visit • International Exhibition • International Conference • 300 Conference Delegates •
- Special Offer: Conference Delegate Registration for Shipping Lines; Port Authorities And Terminal Operating Companies Save €500! •
- Local Delegates at Only RON2,910 • FREE Conference Delegate Registration for Shippers/Beneficial Cargo Owners •

HIGHLIGHTED TOPICS

- Economic perspectives for 2019 and beyond in the emerging Black Sea region
- Black Sea – The economy, the opportunities, the challenges and the growth
- Blue economy developments in enhancing marine and maritime cooperation
- One belt – one road initiative in achieving economic stability, growth and prosperity
- New investment opportunities through the one belt – one road initiative
- Ports investment and expansion opportunities in the Black Sea region in coping with container traffic demands and optimising cargo delivery process
- New developments and investment in the Black Sea
- Black Sea supply chain spectrum – Innovations in facilitating regional and international trade
- Blockchain in cargo transportation, opportunities for improvement and innovation
- Exploring port technologies, automation and blockchain implementation in improving port efficiency
- Artificial Intelligence – Next generation in terminal automations
- Revolutionising port operations - A time for change in meeting global economy demands

For more Information or to Register

Tel. + 603 8023 5352 Fax. + 603 8023 3963 Email: enquiries@transportevents.com

Website: www.transportevents.com

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**COMPANIA NAȚIONALĂ ADMINISTRAȚIA PORTURILOR MARITIME S.A.
CONSTANȚA, ROMÂNIA**

8th BLACK SEA PORTS AND SHIPPING 2019

Exhibition and Conference

**Hosted by C.N. Administratia Porturilor Maritime S.A. Constanta
Tuesday 9 to Thursday 11 July 2019**

The *8th Black Sea Ports and Shipping 2019* is the largest Container Ports, Shipping and Transport Logistics Exhibition and Conference trade event in the Black Sea Region. **C.N. Administratia Porturilor Maritime S.A. Constanta** is delighted to host this event in the modern and prosperous maritime city of Constanta between Tuesday 9 and Thursday 11 July 2019.

The *8th Black Sea Ports and Shipping 2019* will comprise both a world-class Exhibition and Conference consisting of **30** international business leaders responsible for global transport and logistics and will be attended by more than **300** senior executives from the world's leading ports, shippers, cargo owners, shipping lines, freight forwarders, logistics companies, terminal operators, railway operators and port-rail equipment services suppliers. A concurrent three days Trade Exhibition comprising more than **50** international exhibition stands will provide a valuable opportunity for companies to market products and services to the participants at this prestigious annual event.

This regional transport and logistics Exhibition and Conference is designed to promote containerised transport throughout the Black Sea region and your participation and support in making this event a great success, will be much appreciated and good for our industry. We look forward to meeting you in our beautiful city of Constanta in 2019 for what promises to be a most enjoyable and memorable three day international maritime transport trade event.

Yours sincerely,

Nicolae Dan Tivilichi

Chief Executive Officer

8TH BLACK SEA PORTS & SHIPPING 2019

Wednesday 10 and Thursday 11 July 2019
Hotel Del Mar Mamaia, Constanta, Romania

Hosted By

Official Hotel and Venue



	16	15	14	CONFERENCE DELEGATES REFRESHMENTS AND LUNCH AREA	10	9	8	
17								7
		45	46		38	48	49	50
		43	42		41	40	39	47
								35
18								27
		32	33		34	26	3	5
19								36
		31	30		29	28	1	2
20								37
	21	22	23		24	25		

↑
EXHIBITION
ENTRANCE

Delegates Nametags
Sponsor

Delegates Lanyards
Sponsor

Conference Sessions
Sponsors

Conference Delegates
Refreshment Sponsors

Networking Welcome Reception
and Networking Welcome Dinner
Sponsor



STAND ALLOCATION (updated on 13 / 02 / 2019)

35	Anaklia Development Consortium	33	S.C. UMEX S.A.Constanta
36	Bulgarian Ports Infrastructure Company	39	Sea Container Group
49	DB Schenker	47	Sea Container Group
50	DB Schenker	10	Sibre
26	DP World Constanta	30	SOCEP
28	DP World Constanta	31	SOCEP
29	DP World Constanta	9	Ukrainian Sea Ports Authority
34	DP World Constanta	7	Vahle
38	Franz Woelfer Elektromaschinenfabrik Osnabrueck	6	Available
14	Houcon Cargo Systems BV	8	Available
27	Hyster	15	Available
48	Liebherr	16	Available
40	Life Logistics	17	Available
41	Life Logistics	18	Available
23	Log@Sea (Circle – IB – Aitek Network)	19	Available
25	PEINER SMAG Lifting Technologies	20	Available
1	Port of Constanta	21	Available
2	Port of Constanta	22	Available
3	Port of Constanta	37	Available
5	Port of Constanta	42	Available
24	Port of Monfalcone	43	Available
25	RAM Spreaders	45	Available
32	S.C. UMEX S.A.Constanta	46	Available

EXHIBITION STAND PACKAGE

3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Stand Lighting
- Electrical Power Point
- Exhibition Stand Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Stand Package is €7,895
- There is a Registration And Administration Fee of €495
- There are Multiple Events Booking Discounts

Please Visit: www.transporevents.com

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TRANSPORT EVENTS

Transport Events Limited

Tel: + 603 8023 5352

Fax: + 603 8023 3963

Email: enquiries@transporevents.com

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REGISTRATION INFORMATION

To Participate in The **8th Black Sea Ports and Shipping 2019** You Need to Register as an **Exhibitor, Conference Delegate or Exhibition Visitor.**

Conference Delegates Receive: Competitive Hotel Rates • Technical Site Visit • Networking Welcome Reception • Conference Refreshment Breaks And Lunches • Exhibition And Conference Access • Networking Welcome Dinner • A Full Set of Conference Presentations • Official Colour Photographs From The Event

Exhibition Visitors Receive: Access to Exhibition Only

CONFERENCE DELEGATE REGISTRATIONS

Please Complete And Fax Back This Form or Register Online at www.transportevents.com Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 603 8023 3963 or Email to: alin@transportevents.com

Conference Delegate Registration

I Wish to Attend The Technical Site Visit on Tuesday 9 July 2019. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available and Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: anis@transportevents.com

I Wish to Attend The Networking Welcome Reception on Tuesday 9 July 2019

I Wish to Attend The Networking Welcome Dinner on Wednesday 10 July 2019

Name: _____ 18 / 02 / 2019

Job Title: _____

Company Name: _____

Address: _____

Tel: _____

Email: _____

Website: _____

What Best Describes Your Industry Sector? (Please Tick One)

- | | |
|---|---|
| <input type="checkbox"/> Port Authority/Terminal Operator | <input type="checkbox"/> Ship Owning and Operating Service |
| <input type="checkbox"/> Inland Terminal Operator | <input type="checkbox"/> Freight Forwarder/Third Party Logistics Provider (3PL) |
| <input type="checkbox"/> Stevedoring | <input type="checkbox"/> Road/Rail Operation |
| <input type="checkbox"/> Dredging | <input type="checkbox"/> Shipper/Beneficial Cargo Owner (BCO) |
| <input type="checkbox"/> Surveying/Civil Engineering | <input type="checkbox"/> Association/Government Agency |
| <input type="checkbox"/> Classification Society/Registry | <input type="checkbox"/> Finance/Insurance P&I/Banking/Legal Services |
| <input type="checkbox"/> Maritime Consultancy/Analysis | <input type="checkbox"/> Equipment Manufacturer/Service Supplier |
| <input type="checkbox"/> Shipping/Liner Company | <input type="checkbox"/> IT Systems/Hardware |
| <input type="checkbox"/> Bunkering Sales & Service | <input type="checkbox"/> Other _____ |
| <input type="checkbox"/> Barge Operation | |

INTERNATIONAL DELEGATE REGISTRATIONS

- On or Before **Sunday 9 June 2019**: The 'Early Bird' Conference Delegate Registration is **€1,195** Special Offer - 3 Delegates For The Price of 2 in This Category
- From **Monday 10 June 2019**: The Regular Conference Delegate Registration is **€1,295** Special Offer - 3 Delegates For The Price of 2 in This Category
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is **€795**. Business/Photo ID is Required.
- Shippers/Beneficial Cargo Owners Conference Delegate Registration is Free of Charge. Apply by emailing alin@transportevents.com. Business/Photo ID is required.
- One Day Conference Delegate Registration is **€795**
- No Delegate Registration Will be Accepted Without Full Payment

Credit Card - For secure Online Registration And Payment at www.transportevents.com please Follow The Instructions on Our Registration Page. Payment will be accepted in any of the following currencies: EUR, MYR, PHP and USD.

Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 603 8023 3963 or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.**

I Have Transferred **€1,295 / €1,195 / €795** (Circle Correct Amount) Per Delegate to Public Bank

I Have Transferred **US\$1,541 / US\$1,422 / US\$946** (Circle Correct Amount) Per Delegate to OCBC Bank

Euro (EUR) Bank Transfer to:

Account Name: Transport Events Limited
Account Number: 708 - 123937 - 5
Beneficiary Bank: OCBC Bank (Malaysia) Berhad
Swift Code: **OCBCMYKL**
Branch Code: **708**

US Dollar (USD) Bank Transfer to:

Account Name: Transport Events Limited
Account Number: 708 - 123936 - 7
Beneficiary Bank: OCBC Bank (Malaysia) Berhad
Swift Code: **OCBCMYKL**
Branch Code: **708**

Please Quote Both Delegate And Company Name as Reference.
Transmitting Bank Charges Must be Paid by The Sender.

ROMANIAN RON DELEGATE REGISTRATIONS

For Romanian Nationals, Citizens And Residents of Romania, The Conference Delegate Registration is **RON2,310**.

- On or Before **Sunday 9 June 2019**: The 'Early Bird' Conference Delegate Registration is **RON2,420**
- From **Monday 10 June 2019**: The Regular Conference Delegate Registration is **RON2,910**
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment

Credit Card - For secure Online Registration And Payment Via PayPal at www.transportevents.com Follow The Instructions on Our Registration Page. Payment will be accepted in any of the following currencies: EUR, MYR, PHP and USD. For transactions in currencies not listed here, your local amount Will be Converted to EUR During The Transaction at The Prevailing Rate.

I Have Transferred **RON2,420** or **EUR495** Per Delegate to OCBC Bank

I Have Transferred **RON2,910** or **EUR595** Per Delegate to OCBC Bank

I Have Transferred **RON2,420** or **USD587** Per Delegate to OCBC Bank

I Have Transferred **RON2,910** or **USD705** Per Delegate to OCBC Bank

Euro (EUR) Bank Transfer to:

Account Name: Transport Events Limited
Account Number: 708 - 123937 - 5
Beneficiary Bank: OCBC Bank (Malaysia) Berhad
Swift Code: **OCBCMYKL**
Branch Code: **708**

US Dollar (USD) Bank Transfer to:

Account Name: Transport Events Limited
Account Number: 708 - 123936 - 7
Beneficiary Bank: OCBC Bank (Malaysia) Berhad
Swift Code: **OCBCMYKL**
Branch Code: **708**

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 603 8023 3963 or Email to: alin@transportevents.com

Please Quote Both Delegate And Company Name as Reference.
Transmitting Bank Charges Must be Paid by The Sender.

TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Delegates Will Not be Admitted Unless Payment Has been Received in Full
- Flights, Visa arrangements, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: _____

Dated: _____

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Limited
Tel: + 603 8023 5352
Fax: + 603 8023 3963
enquiries@transportevents.com



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www.transportevents.com

EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk.

Display Opening Times are:

Wednesday 10 July 2019

9am to 5pm

Thursday 11 July 2019

9am to 3 30pm

OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is **Hotel Del Mar Mamaia, Constanta, Romania**. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Hotel Del Mar Mamaia
Hotel Del Mar Mamaia,
Statiunea Mamaia,
Constanta, Romania



Contact Person
Andrea Marcu
Room Division Manager

Tel: + 40 241 879 111
Fax: + 40 241 879 222
Email: office@hoteldelmar.ro
Website: www.hoteldelmar.ro

SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the **8th Black Sea Ports and Shipping 2019 Romania Exhibition and Conference** will benefit from international publicity offered by sponsorship. As an Official Sponsor, your company's latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official 8th Black Sea Ports and Shipping 2019 Romania Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 **Free of Charge** Conference Delegate Registrations worth €3,995

Delegates Lanyards Sponsorship

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company's latest full colour corporate logo is exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €6,695 including all production costs. This does not include nametag sponsorship.

Sponsored by  **DP WORLD**
Constanta

Delegates Nametags Sponsorship

All event participants are given an identification name tag to wear throughout the two days of the event. Your company's latest full colour corporate logo exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €6,695. This does not include lanyard sponsorship.

Sponsored by  **TT CLUB**
50 years of established expertise

Event Website

Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is €5,295.

Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €3,995.

Conference and Exhibition Directional Signage

Have your company's latest full colour corporate logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Exhibition and Conference. Sponsorship is €5,295.

Company Banners

Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is €5,295 per 3 banners.

Technical Site Visit Transportation Sponsorship

The Technical Site Visit take place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is €5,295.

Networking Welcome Reception – Tuesday 9 July 2019

The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by  **constantza port**

Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €5,295 per Conference Session Sponsorship.

Session 1  **HOUCON**
www.houcon-group.com

Session 2

Session 3

Session 4  **Anaklia**
Development Consortium

Session 5  **SOCEP**
PORT OPERATOR

Session 6  **UMEX S.A.**
The Power of Experience

Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's latest full colour corporate logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €5,295.

Break 1  **LIEBHERR**

Break 2  **SEA CONTAINER GROUP**

Break 3  **VAHLE**

Break 4  **DB SCHENKER**

Break 5  **LIFE LOGISTICS**

Break 6

Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your VIP clients or partners. Exclusive lunch sponsorship per day is €6,695.

Wednesday 10 July 2019

Thursday 11 July 2019

Networking Welcome Dinner – Wednesday 10 July 2019

The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by  **constantza port**