

# 7<sup>th</sup> Mediterranean Ports & Shipping 2019

HYATT REGENCY CASABLANCA, MOROCCO  
TUESDAY 25 TO THURSDAY 27 JUNE 2019

INVITED GUEST OF HONOUR  
*His Excellency Dr. Abdelkader Amara*  
*Minister of Equipment Transport, Logistics and Water, Morocco*

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SPONSORED BY



- Technical Site Visit • International Exhibition • International Conference • 300 Conference Delegates •
- Special Offer: Conference Delegate Registration for Shipping Lines; Port Authorities And Terminal Operating Companies Save €500! •
- Local Delegates at Only MAD6,930 • FREE Conference Delegate Registration for Shippers/Beneficial Cargo Owners •

## HIGHLIGHTED TOPICS

- Current market competitiveness and key economic movements in the Mediterranean region
- Key drivers that affect logistic connectivity within the Mediterranean region
- The Mediterranean economy – Projecting growth potentials in container market movements in boosting regional economy growth
- Improving and expanding regional port infrastructures in Morocco and the Mediterranean as part of a broader economic development strategy
- A regional perspective in shaping an integrated supply chain model
- The strengths and weaknesses of current port operations in the Mediterranean – Insights on improving port operations and ensuring a balanced economic growth throughout the EMEA
- Insights on new port technologies in maximizing port operation efficiencies
- Facilitating economic growth through port reliability and performance
- Enhancing Mediterranean connections: Concrete opportunities, new EU Customs Code “International Fast Corridors”
- Improving and creating regional business opportunities in shipping and transshipment activities within the supply chain cycle

**For more Information or to Register**

Tel. + 603 8023 5352 Fax. + 603 8023 3963 Email: [enquiries@transportevents.com](mailto:enquiries@transportevents.com)

Website: [www.transportevents.com](http://www.transportevents.com)

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Tuesday 25 June 2019

## TECHNICAL SITE VISIT

A half day trip to visit container terminals, logistics and warehousing facilities at the port only for registered delegates of the 7th Mediterranean Ports & Shipping 2019.

Wednesday 26 June 2019

### SESSION 1 Current macro and micro economic trends of the region - discussing practical economic models to boost regional growth

- Capitalising on growth opportunities in linking the Mediterranean region to the world
- Positioning for a global hub initiative through diversified economy and export-oriented trade
- Shaping a competitive container shipping industry; issues and solutions

### SESSION 2 Sponsored by Winning strategies in acquiring investment for sustainable port developments

- Port financing, a strategy geared towards fostering sustainable development
- Gearing up to profiting from blue economy
- Safety and security during port development process phase

### SESSION 3 Sponsored by *Ingenuity for Life* Port infrastructure expansion projects in the region – opportunities and challenges that lie ahead

- Presenting the new global logistics hub on the Strait of Gibraltar
- Mediterranean ports Vs. Northern Europe ports
- Opportunities and challenges on developing container terminal projects

Thursday 27 June 2019

### SESSION 4 Sponsored by *www.houcon-group.com* Motivation behind the acceleration of business competitiveness in the supply chain and logistics sector

- Creating business opportunities in supply chain activities throughout the Mediterranean
- Mediterranean supply chain initiatives on becoming the centre of service and trading needs
- Morocco's roadmap in becoming the logistics cluster of the region

### SESSION 5 Sponsored by *Stemmann-Technik* *A Webtec Company* Dynamic technology evolution in digitalisation and automation for modern ports and terminals

- Leveraging on port technology to boost port productivity
- Ports efficiency through blockchain technology - formulating solutions for container management processes
- IOT integration and application for the transport and logistic industry

### SESSION 6 Sponsored by *TSUBAKI KABELSCHLEPP* Revolutionising port operations in Europe, the Middle East and Africa (EMEA) - looking into smart port capabilities

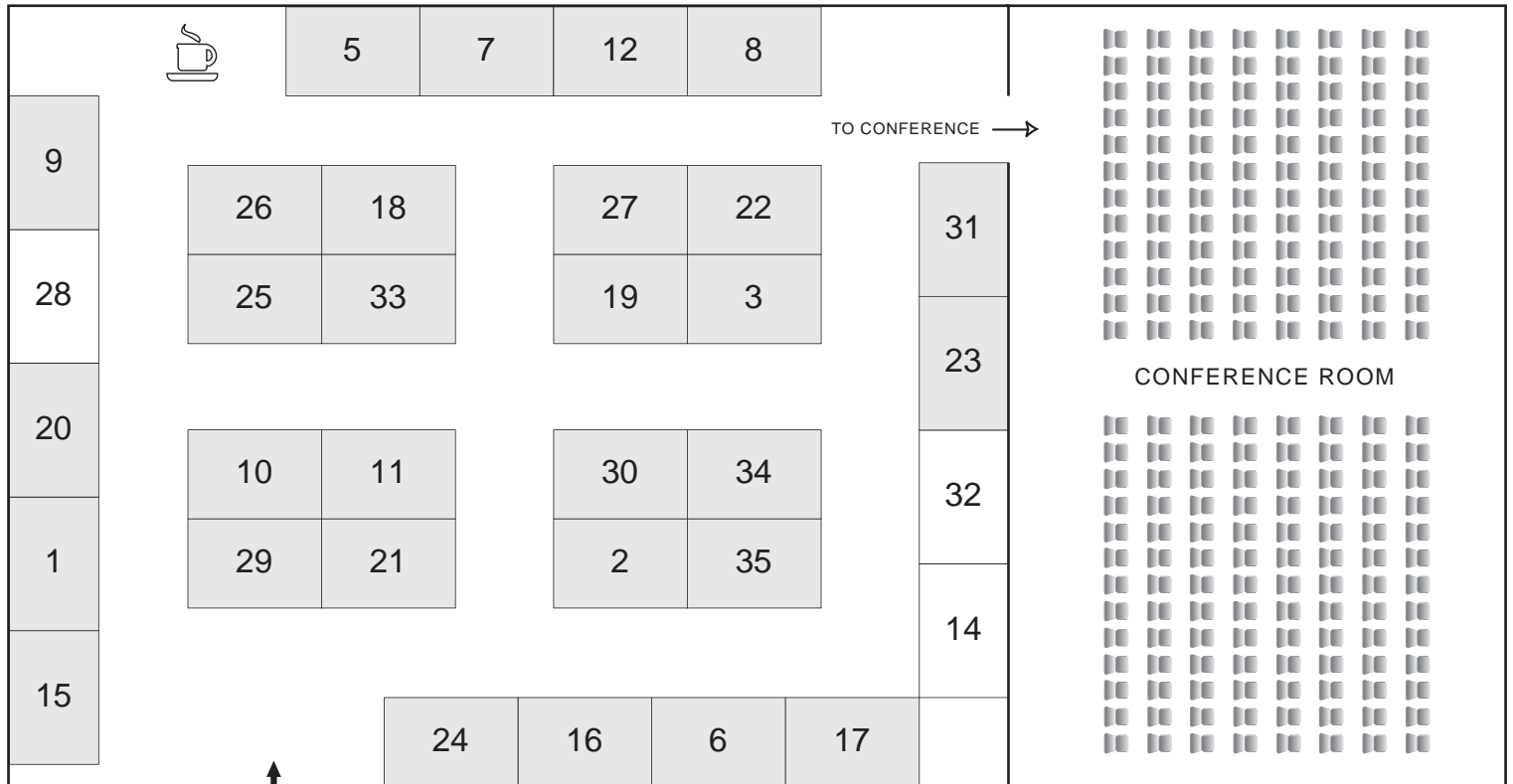
- The significant role of the Port of Casablanca in contributing towards economic growth in the EMEA
- Enhancing Mediterranean connections: Concrete opportunities in Europe and EMEA
- Facilitating economic growth through port reliability and performance



# 7<sup>th</sup> Mediterranean Ports & Shipping 2019

Hyatt Regency Casablanca, Morocco  
Wednesday 26 and Thursday 27 June 2019

Official Hotel and Venue



EXHIBITION ENTRANCE

Delegates Nametags Sponsor



Conference Sessions Sponsors



Conference Delegates Refreshment Sponsors



## STAND ALLOCATION (updated on 21 / 02 / 2019)

6	ADC Maritime	2	Port Network Authority of The Sardinian Sea
16	Bromma	33	Port of Koper
17	Cordstrap Espana	23	Port of Monfalcone
24	Dutch Lanka Trailer	6	Prosertek
30	Franz Woelfer Elektromaschinenfabrik Osnabrueck	19	Qingdao Haixi Heavy-Duty Machinery
11	Houcon Cargo Systems B.V.	3	RFID SEALS & LABELS By Etti Sicurezza
5	Liebherr	27	Schneider Electric
22	Log@Sea (Circle - IB - Aitek Network)	25	Sibre
7	Midstream Lighting	9	Siemens
21	Ministry of Equipment, Transport, Logistics and Water	8	Sirecom
29	Ministry of Equipment, Transport, Logistics and Water	15	Stemmann-Technik GmbH
34	Nafith Logistics	10	Stinis Spreaders
35	Nafith Logistics	12	Tantri Trailers
20	NT Liftec Oy	18	Tsubaki Kabelschlepp GmbH
7	PEINER SMAG Lifting Technologies	26	Vahle
1	Port Network Authority of North Tyrrhenian Sea	31	Valenciaport
		14	Available
		28	Available
		32	Available

## EXHIBITION STAND PACKAGE

### 3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Stand Lighting
- Electrical Power Point
- Exhibition Stand Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Stand Package is €7,895
- There is a Registration And Administration Fee of €495
- There are Multiple Events Booking Discounts

Please Visit: [www.transporteevents.com](http://www.transporteevents.com)

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## REGISTRATION INFORMATION

To Participate in The **7th Mediterranean Ports & Shipping 2019** You Need to Register as an **Exhibitor, Conference Delegate or Exhibition Visitor.**

**Conference Delegates Receive:** Competitive Hotel Rates • Technical Site Visit • Conference Refreshment Breaks And Lunches • Exhibition And Conference Access • Networking Welcome Dinner • A Full Set of Conference Presentations • Official Colour Photographs From The Event

**Exhibition Visitors Receive:** Access to Exhibition Only

## CONFERENCE DELEGATE REGISTRATIONS

Please Complete And Fax Back This Form or Register Online at [www.transportevents.com](http://www.transportevents.com) Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 603 8023 3963 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

### Conference Delegate Registration

I Wish to Attend The Technical Site Visit on Tuesday 25 June 2019. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available and Photo ID Proof/Company ID For Port Security Check in Advance.  
Please Email to: [anis@transportevents.com](mailto:anis@transportevents.com)

I Wish to Attend The Networking Welcome Dinner on Wednesday 26 June 2019

Name: \_\_\_\_\_ 21 / 02 / 2019

Position: \_\_\_\_\_

Organisation: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Tel: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

### What Best Describes Your Industry Sector? (Please Tick One)

- |   |   |
|---|---|
| <input type="checkbox"/> Port Authority/Terminal Operator | <input type="checkbox"/> Ship Owning and Operating Service                      |
| <input type="checkbox"/> Inland Terminal Operator         | <input type="checkbox"/> Freight Forwarder/Third Party Logistics Provider (3PL) |
| <input type="checkbox"/> Stevedoring                      | <input type="checkbox"/> Road/Rail Operation                                    |
| <input type="checkbox"/> Dredging                         | <input type="checkbox"/> Shipper/Beneficial Cargo Owner (BCO)                   |
| <input type="checkbox"/> Surveying/Civil Engineering      | <input type="checkbox"/> Association/Government Agency                          |
| <input type="checkbox"/> Classification Society/Registry  | <input type="checkbox"/> Finance/Insurance P&I/Banking/Legal Services           |
| <input type="checkbox"/> Maritime Consultancy/Analysis    | <input type="checkbox"/> Equipment Manufacturer/Service Supplier                |
| <input type="checkbox"/> Shipping/Liner Company           | <input type="checkbox"/> IT Systems/Hardware                                    |
| <input type="checkbox"/> Bunkering Sales & Service        | <input type="checkbox"/> Other _____  |
| <input type="checkbox"/> Barge Operation                  |   |

## INTERNATIONAL DELEGATE REGISTRATIONS

- On or Before **Saturday 25 May 2019**: The 'Early Bird' Conference Delegate Registration is **€1,195** Special Offer - 3 Delegates For The Price of 2 in This Category
- From **Sunday 26 May 2019**: The Regular Conference Delegate Registration is **€1,295** Special Offer - 3 Delegates For The Price of 2 in This Category
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is **€795**. Business/Photo ID is Required.
- Shippers/Beneficial Cargo Owners Conference Delegate Registration is Free of Charge. Apply by emailing [alin@transportevents.com](mailto:alin@transportevents.com). Business/Photo ID is required.
- One Day Conference Delegate Registration is **€795**
- No Delegate Registration Will be Accepted Without Full Payment

**Credit Card** - For secure Online Registration And Payment at [www.transportevents.com](http://www.transportevents.com) please Follow The Instructions on Our Registration Page. Payment will be accepted in any of the following currencies: EUR, MYR, PHP and USD.

**Telegraphic Transfer** - Complete The Registration Details on This Page And Fax to + 603 8023 3963 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com) For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. Transmitting Bank Charges Must be Paid by The Sender.

I Have Transferred **€1,295 / €1,195 / €795** (Grde Correct Amount) Per Delegate to Public Bank

I Have Transferred **US\$1,541 / US\$1,422 / US\$946** (Grde Correct Amount) Per Delegate to OCBC Bank

### Euro (EUR) Bank Transfer to:

Account Name: Transport Events Limited  
Account Number: 708 - 123937 - 5  
Beneficiary Bank: OCBC Bank (Malaysia) Berhad  
Swift Code: **OCBCMYKL**  
Branch Code: **708**

### US Dollar (USD) Bank Transfer to:

Account Name: Transport Events Limited  
Account Number: 708 - 123936 - 7  
Beneficiary Bank: OCBC Bank (Malaysia) Berhad  
Swift Code: **OCBCMYKL**  
Branch Code: **708**

Please Quote Both Delegate And Company Name as Reference.  
Transmitting Bank Charges Must be Paid by The Sender.

## MOROCCAN MAD DELEGATE REGISTRATIONS

For Moroccan Nationals, Citizens And Residents Only of Morocco, The Conference Delegate Registration is **MAD6,930**.

- On or Before **Saturday 25 May 2019**: The 'Early Bird' Conference Delegate Registration is **MAD5,760**
- From **Sunday 26 May 2019**: The Regular Conference Delegate Registration is **MAD6,930**
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment

**Credit Card** - For secure Online Registration And Payment Via PayPal at [www.transportevents.com](http://www.transportevents.com) Follow The Instructions on Our Registration Page. Payment will be accepted in any of the following currencies: EUR, MYR, PHP and USD. For transactions in currencies not listed here, your local amount Will be Converted to EUR During The Transaction at The Prevailing Rate.

I Have Transferred **MAD5,760** or **EUR495** Per Delegate to OCBC Bank

I Have Transferred **MAD6,930** or **EUR595** Per Delegate to OCBC Bank

I Have Transferred **MAD5,760** or **USD587** Per Delegate to OCBC Bank

I Have Transferred **MAD6,930** or **USD705** Per Delegate to OCBC Bank

### Euro (EUR) Bank Transfer to:

Account Name: Transport Events Limited  
Account Number: 708 - 123937 - 5  
Beneficiary Bank: OCBC Bank (Malaysia) Berhad  
Swift Code: **OCBCMYKL**  
Branch Code: **708**

### US Dollar (USD) Bank Transfer to:

Account Name: Transport Events Limited  
Account Number: 708 - 123936 - 7  
Beneficiary Bank: OCBC Bank (Malaysia) Berhad  
Swift Code: **OCBCMYKL**  
Branch Code: **708**

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 603 8023 3963 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

Please Quote Both Delegate And Company Name as Reference.  
Transmitting Bank Charges Must be Paid by The Sender.

## TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information, Documents Will be Emailed to You Including Your Proforma Invoice
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Delegates Will Not be Admitted Unless Payment Has Been Received in Full
- Flights, Visa arrangements, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: \_\_\_\_\_

Dated: \_\_\_\_\_

## COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Limited  
Tel: + 603 8023 5352  
Fax: + 603 8023 3963  
Email: [enquiries@transportevents.com](mailto:enquiries@transportevents.com)

[www.transportevents.com](http://www.transportevents.com)



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## EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk.

### Exhibition Opening Times are:

Wednesday 26 June 2019 9am to 5pm  
Thursday 27 June 2019 9am to 3 30pm

## OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is **Hyatt Regency Casablanca, Morocco**. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Hyatt Regency Casablanca, Morocco  
Place des Nations Unies  
Casablanca 20000  
Morocco



Contact Person  
Kamal Bouhriem  
Event and Catering Manager

Tel: + 212 522 43 1217  
Fax: + 212 522 43 1334  
Email: [kamal.bouhriem@hyatt.com](mailto:kamal.bouhriem@hyatt.com)  
Website: [www.hyatt.com](http://www.hyatt.com)

# SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the **7th Mediterranean Ports & Shipping 2019 Morocco Exhibition and Conference** will benefit from international publicity offered by sponsorship. As an Official Sponsor, your company's latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official 7th Mediterranean Ports & Shipping 2019 Morocco Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 **Free of Charge** Conference Delegate Registrations worth €3,995

## Delegates Lanyards Sponsorship

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company's latest full colour corporate logo is exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €6,695 including all production costs. This does not include nametag sponsorship.

## Delegates Nametags Sponsorship

All event participants are given an identification name tag to wear throughout the two days of the event. Your company's latest full colour corporate logo exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €6,695. This does not include lanyard sponsorship.

Sponsored by **TT CLUB**  
50 years of established expertise

## Event Website

Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is €5,295.

## Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €3,995.

## Conference and Exhibition Directional Signage

Have your company's latest full colour corporate logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Exhibition and Conference. Sponsorship is €5,295.

## Company Banners

Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is €5,295 per 3 banners.

## Technical Site Visit Transportation Sponsorship

The Technical Site Visit take place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is €5,295.

## Networking Welcome Reception – Tuesday 25 June 2019

The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

## Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €5,295 per Conference Session Sponsorship.

Session 1

Session 2  

Session 3 

Session 4   
www.houcon-group.com

Session 5  *Stermann-Technik*  
A Wabtec Company

Session 6   
TSUBAKI KABELSCHLEPP

## Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's latest full colour corporate logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €5,295.

Break 1 

Break 2

Break 3 

Break 4

Break 5

Break 6

## Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your VIP clients or partners. Exclusive lunch sponsorship per day is €6,695.

Wednesday 26 June 2019

Thursday 27 June 2019

## Networking Welcome Dinner – Wednesday 26 June 2019

The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.