



# 20<sup>th</sup> Intermodal AFRICA

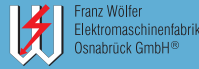
2018

MÖVENPICK AMBASSADOR HOTEL ACCRA, GHANA  
TUESDAY 27 TO THURSDAY 29 NOVEMBER 2018

HOSTED BY



SPONSORED BY



Follow us on:

LinkedIn



facebook



Associate Members



- Technical Site Visit • International Exhibition • International Conference • 300 Conference Delegates • Networking Welcome Reception •
- Special Offer: Conference Delegate Registration for Shipping Lines; Port Authorities And Terminal Operating Companies Save €500! •
- Local Delegates Only GHS3,000 • FREE Conference Delegate Registration for Shippers/Beneficial Cargo Owners •

#### HIGHLIGHTED TOPICS

- Current and future prospects for containerisation in Western Africa
- Adapting to economic and currency fluctuations in global maritime trade activities
- Developing efficient and effective logistics network
- Innovations in intermodal connectivity for an integrated supply chain network
- Logistics and transportation trends in the African region
- New port projects: Overcoming bottlenecks and development challenges
- Ports infrastructure investment and financing trends in African region
- Improving operational intelligence through technology
- Strategic and operational best practices in ports & container terminals: African region
- The role of ports in facilitating trade progression for emerging economies

**For more information or to Register**

Tel. + 60 87 426 022 Fax. + 60 87 426 223 Email: [enquiries@transportevents.com](mailto:enquiries@transportevents.com)

Website: [www.transportevents.com](http://www.transportevents.com)

Follow us on:  



# GHANA PORTS AND HARBOURS AUTHORITY

## HEADQUARTERS

P. O. BOX CO 150

Tema, Ghana

Telephone: (233) 0303 - 202631-9

Fax: (233) 0303 - 202812

Website: [www.ghanaports.gov.gh](http://www.ghanaports.gov.gh)

Email: [headquarters@ghanaports.net](mailto:headquarters@ghanaports.net)

August 3, 2017

Dear Colleague,

The 20<sup>th</sup> Intermodal Africa 2018 Exhibition and Conference returns to our beautiful West African country of Ghana from **Tuesday 27 to Thursday 29 November 2018**. The event is proud to be hosted by **Ghana Ports and Harbours Authority**.

Covering West and Central Africa, a two days Conference Programme will feature **30** world-class conference speakers addressing topical issues and challenges on global transportation and logistics attended by a gathering of **400** senior Executive Harbour Masters, Harbour Engineers, Port Engineers, Maintenance Supervisors and Procurement Decision Makers Together with the Region's Leading Shippers, Cargo Owners, Importers/ Exporters, Shipping Lines, Freight Forwarders, Logistics Companies, Ports, Terminal Operating Companies, Railway Operators, Port Equipment and Services Suppliers from countries throughout West and Central Africa.

There will be the opportunity for **50** exhibitors and sponsors to network directly with the delegates at this major annual international maritime transport Exhibition and Conference trade event for West and Central Africa.

We look forward to welcoming you to our beautiful country and to your participation at the biggest annual Container Ports and Terminal Operations Exhibition and Conference for West and Central Africa taking place in Accra from Tuesday 27 to Thursday 29 November 2018 - now in its 20<sup>th</sup> successful year.

Yours sincerely

**PAUL ASARE ANSAH**  
DIRECTOR-GENERAL

# SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the **20th Intermodal Africa 2018 Ghana Exhibition and Conference** will benefit from international publicity offered by sponsorship. As an Official Sponsor, your latest full colour logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All international event advertising, direct mail and public relations
- The official 20th Intermodal Africa 2018 Ghana Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 Free of Charge Conference Delegate Registrations worth €3,995

## Event Name Tag Lanyards

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants. Your company's colour logo will be exclusively printed on the length of the lanyard in a highly visible format. Sponsorship is €6,695. **This does not include nametag sponsorship.**

Sponsored by 

## Event Name Tags

All event participants are given an identification name tag. Your company's colour logo will be exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €6,695. **This does not include lanyard sponsorship.**

Sponsored by  established expertise

## Event Website

Have your latest colour logo exclusively on the event homepage linking all event website viewers directly to your website for more information on your company's products and services. Sponsorship is €5,295.

## Business Matchmaking Brand Sponsorship Platform

Business matchmaking is one of the most valuable and important benefits of event participation and enables delegates to prebook their schedule of business to business meetings with target registered attendees in advance for during the event. As a Business Matchmaking Brand Sponsor, your latest full colour corporate logo will be branded in a highly visible way online which is ideal for companies that wish to be associated with this IT platform. Sponsorship is €6,695.

## Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff at the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €3,995.

## Conference and Exhibition Directional Signage

Have your company's latest full colour logo exclusively branded across the front of all directional signages throughout the Exhibition and Conference. Sponsorship is €5,295.

## Company Banners

Have 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, outside the Conference hall and inside the Exhibition area. Sponsorship is €5,295 per 3 banners.

Sponsored by 

## Technical Site Visit (TSV) Transportation Sponsorship

The Technical Site Visit to leading local ports will be organised one (1) day before the event as part of the agenda for participating delegates. Sponsoring the TSV transportation is an excellent way of branding your company's active participation in the local ports and terminal operations industry. The Sponsor is invited to say a few words of Welcome before the start of the TSV and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus, etc. Sponsorship is €5,295.

## Networking Welcome Reception – Tuesday 27 November 2018

The Networking Welcome Reception is first of two main evening social functions. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by 

## Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a topic related conference session. You are guaranteed of the full attention of this captive audience for up to 5 minutes plus an additional 5 minutes for a few words from the sponsor and time for questions and answers before the conference session commences. The cost of this commercial opportunity is €5,295 per Conference Session Sponsorship.

Session 1 

Session 2

Session 3 

Session 4 

Session 5 

Session 6 

## Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's colour logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €5,295.

Break 1 

Break 2 

Break 3 

Break 4

Break 5 

Break 6 

## Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure distributed worldwide. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch. Exclusive lunch sponsorship per day is €6,695.

Wednesday 28 November 2018

Thursday 29 November 2018

## Networking Welcome Dinner – Wednesday 28 November 2018

The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with wonderful local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by 

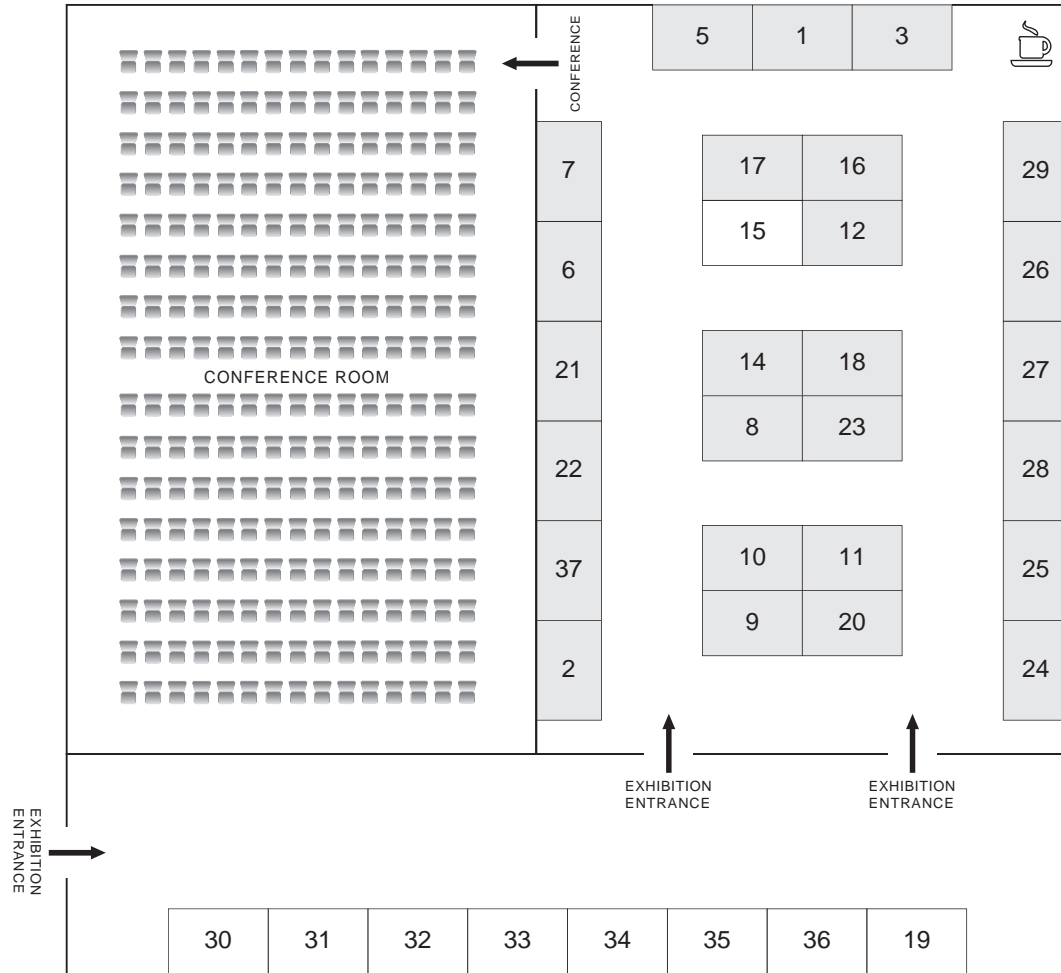


# 20<sup>th</sup> Intermodal AFRICA 2018

Mövenpick Ambassador Hotel Accra, Ghana  
Wednesday 28 and Thursday 29 November 2018

Hosted by

Official Hotel and Venue



Lanyards Sponsor

Name Tags Sponsor

Company Banners Sponsor

Conference Sessions Sponsors

Conference Delegates Refreshment Sponsors

Networking Welcome Reception And Networking Welcome Dinner Sponsor



## STAND ALLOCATION (updated on 21 / 11 / 2017)

8 Bromma	18 Portquip Africa
21 Franz Woelfer Elektromaschinenfabrik Osnabrueck GmbH	5 RAM Spreaders
9 Ghana Ports and Harbours Authority	22 SANY Group
20 Ghana Ports and Harbours Authority	25 Schneider Electric
1 Hyster	3 Siemens
6 igus GmbH	7 Stemmann-Technik GmbH
27 ISL Applications GmbH	17 Vahle
28 ISL Applications GmbH	10 WiseTech Global
23 Johannes Hübner - Fabrik elektrischer Maschinen GmbH	11 WiseTech Global
26 Kalmar	15 Available
29 Kalmar	19 Available
14 Konecranes	30 Available
16 Liebherr	31 Available
24 MAFI Transport Systems	32 Available
2 Ocean Nile Terminal	33 Available
37 Ocean Nile Terminal	34 Available
12 Pintsch Bubenzer GmbH	35 Available
	36 Available

## EXHIBITION STAND PACKAGE

### 3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Stand Lighting
- Electrical Power Point
- Exhibition Stand Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Stand Package is €7,895
- There is a Registration And Administration Fee of €495
- There are Multiple Events Booking Discounts

Please Visit: [www.transporevents.com](http://www.transporevents.com)

Follow us on:



### TRANSPORT EVENTS

Transport Events Management Limited

Tel: + 60 87 426 022

Fax: + 60 87 426 223

Email: [enquiries@transporevents.com](mailto:enquiries@transporevents.com)



## REGISTRATION INFORMATION

To Participate in The 20th Intermodal Africa 2018 You Need to Register as an Exhibitor, Conference Delegate or Exhibition Visitor.

**Conference Delegates Receive:** Competitive Hotel Rates • Technical Site Visit • Business Matchmaking Service • Conference Refreshment Breaks And Lunches • Exhibition Access • Networking Welcome Reception • All Conference Presentations • Official Colour Photographs From The Event

**Exhibition Visitors Receive:** Access to Exhibition Only

## CONFERENCE DELEGATE REGISTRATION

Please Complete And Fax Back This Form or Register Online at [www.transportevents.com](http://www.transportevents.com) Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

### Conference Delegate Registration

I Wish to Attend The Technical Site Visit on Tuesday 27 November 2018. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available And Photo ID Proof/Company ID For Port Security Check in Advance. Please Email To: [anis@transportevents.com](mailto:anis@transportevents.com)

I Wish to Attend The Networking Welcome Reception on Wednesday 28 November 2018.

Name: \_\_\_\_\_ 21 / 11 / 2017

Position: \_\_\_\_\_

Organisation: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

What Best Describes Your Industry Sector? (Please Tick One)

- |   |   |
|---|---|
| <input type="checkbox"/> Port Authority/Terminal Operator | <input type="checkbox"/> Ship Owning and Operating Service                      |
| <input type="checkbox"/> Inland Terminal Operator         | <input type="checkbox"/> Freight Forwarder/Third Party Logistics Provider (3PL) |
| <input type="checkbox"/> Stevedoring                      | <input type="checkbox"/> Road/Rail Operation                                    |
| <input type="checkbox"/> Dredging                         | <input type="checkbox"/> Shipper/Beneficial Cargo Owner (BCO)                   |
| <input type="checkbox"/> Surveying/Civil Engineering      | <input type="checkbox"/> Association/Government Agency                          |
| <input type="checkbox"/> Classification Society/Registry  | <input type="checkbox"/> Finance/Insurance P&I/Banking/Legal Services           |
| <input type="checkbox"/> Maritime Consultancy/Analysis    | <input type="checkbox"/> Equipment Manufacturer/Service Supplier                |
| <input type="checkbox"/> Shipping/Liner Company           | <input type="checkbox"/> IT Systems/Hardware                                    |
| <input type="checkbox"/> Bunkering Sales & Service        | <input type="checkbox"/> Other _____  |
| <input type="checkbox"/> Barge Operation                  |   |

## INTERNATIONAL DELEGATE REGISTRATION

- On or Before Sunday 28 October 2018: The 'Early Bird' Conference Delegate Registration is €1,195 - Save €100! Special Offer! - 3 Delegates For The Price of 2 in This Category! Save €1,195!
- From Monday 29 October 2018: The Regular Conference Delegate Registration is €1,295. Special Offer! - 3 Delegates For The Price of 2 in This Category! Save €1,295!
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is €795. Business/Photo ID is Required.
- Shippers/Beneficial Cargo Owners Conference Delegate Registration is Free of Charge. Apply by emailing [alin@transportevents.com](mailto:alin@transportevents.com). Business/Photo ID is required.
- One Day Conference Delegate Registration is €795
- No Delegate Registration Will be Accepted Without Full Payment

Credit Card - Secure Online Registration And Payment at [www.transportevents.com](http://www.transportevents.com) Follow The Instructions on Our Registration Page

Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 87 426 223 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com) For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.**

I Have Transferred €1,295 / €1,195 / €795 (Girde Corred Amount) Per Delegate to Public Bank

Bank Transfer to:

Account Name: Transport Events Management Limited

Account Number: 10 - 20228365 - 051

Beneficiary Bank: Public Bank (L) Ltd ( Swift Code: PBLMYKA )

Agent Bank: Deutsche Bank AG, Frankfurt ( Swift Code: DEUTDEFF )

Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

## INTERNATIONAL DELEGATE REGISTRATION (SOUTH AFRICAN RAND)

Payment in South African Rand Only Can be Paid Into

Account name: TRANSPORT EVENTS MANAGEMENT LIMITED

ZAR Account No.: 1146274599

Bank Name: NEDBANK

Branch Code: 100909

Swift Code: NEDSZAJJ

Account Type: Current

Address: Nedbank Clocktower Campus, 3rd Floor Clocktower Precinct, V&A Waterfront, Cape Town, 8001, South Africa

I Have Transferred ZAR22,000 (€1,295 - Full Rate) Per Delegate to Nedbank

I Have Transferred ZAR21,000 (€1,195 - Early Bird) Per Delegate to Nedbank

I Have Transferred ZAR14,000 (€795 - Concession) Per Delegate to Nedbank

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 60 87 426 223 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

## LOCAL DELEGATE REGISTRATION

For Ghanaian Nationals, Citizens And Residents of Ghana, The Conference Delegate Registration is GHS3,200. ID required.

- On or Before Sunday 28 October 2018: The 'Early Bird' Conference Delegate Registration is GHS2,700
- From Monday 29 October 2018: The Regular Conference Delegate Registration is GHS3,200
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment

Credit Card - Secure Online Registration And Payment Via Paypal at [www.transportevents.com](http://www.transportevents.com) Follow The Instructions on Our Registration Page.

I Have Transferred GHS2,700 or €495 Per Delegate to Public Bank

I Have Transferred GHS3,200 or €595 Per Delegate to Public Bank

Bank Transfer to:

Account Name: Transport Events Management Limited

Account Number: 10 - 20228365 - 051

Beneficiary Bank: Public Bank (L) Ltd ( Swift Code: PBLMYKA )

Agent Bank: Deutsche Bank AG, Frankfurt ( Swift Code: DEUTDEFF )

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 60 87 426 223 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

Electronic Deposits Must be Made Directly to Public Bank.

Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

## TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, a Letter of Invitation For Entry Visa Application
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Delegates Will Not be Admitted Unless Payment Has Been Received in Full
- Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: \_\_\_\_\_

Dated: \_\_\_\_\_

## COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Limited

Tel: + 60 87 426 022

Fax: + 60 87 426 223

Email: [enquiries@transportevents.com](mailto:enquiries@transportevents.com)



[www.transportevents.com](http://www.transportevents.com)

Follow us on:

## EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk

Exhibition Opening Times are:

Wednesday 28 November 2018

9am to 5pm

Thursday 29 November 2018

9am to 3pm

## OFFICIAL HOTEL AND VENUE

The Official Hotel is Mövenpick Ambassador Hotel Accra, Ghana. Special Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Mövenpick Ambassador Hotel Accra, Ghana

Independence Avenue, Ridge

PMB CT 343

Accra

Ghana



Contact Person

Oana Rugina

Director of Meetings and Events

Tel: + 233 30 261 1000

Fax: + 233 30 261 1001

E-mail: [oana.rugina@moevenpick.com](mailto:oana.rugina@moevenpick.com)

Website: [www.moevenpick-hotels.com](http://www.moevenpick-hotels.com)