CASPION
PORTS & SHIPPING 2021

GRAND NUR PLAZA HOTEL, AKTAU, KAZAKHSTAN
TUESDAY 18 TO THURSDAY 20 MAY 2021

HIGHLIGHTED TOPICS

• Exploiting trade demands at the Caspian Sea Region in serving the global economy
• Understanding the practical application of existing statutory rules and regulations governing import and export of goods
• Encouraging investments and collaborations - How EU-ASIA cooperation with North Africa creates opportunities through Trans-Caspian International Transport Route (TITR) Connectivity
• Logistic ties between Kazakhstan and Latvia: Past, Present and Future
• Transport infrastructure in the Caspian Sea Region and prospects of cargo flows along the Middle Corridor in the Black Sea
• Georgia’s new a modern gateway that will increase the capacity of the logistic corridor
• Evolution in digitalization and technology for railway and maritime infrastructure
• Moving towards the era of zero emission by strengthening green ports solutions and implementing sustainability

For more Information or to Register
Tel. +852 2157 3907 Fax. +852 3895 0948 Email: enquiries@transportevents.com Website: www.transportevents.com Follow us on:
CASPIAN PORTS AND SHIPPING 2021
2nd Caspian Ports and Shipping 2021 Exhibition and Conference

Tuesday 18 to 20 May 2021
Grand Nur Plaza Hotel, Aktau, Kazakhstan

Dear Valued Colleagues,

The Caspian Sea is the largest enclosed inland body of water on Earth by area classed as the world’s largest lake or a full-fledged sea. It is located between Europe and Asia bounded by Kazakhstan to the northeast, Russia to the northwest, Azerbaijan to the west, Iran to the south and Turkmenistan to the southeast.

2nd Caspian Ports and Shipping 2021 Exhibition and Conference will take place in Aktau, Kazakhstan from Tuesday 18 to Thursday 20 May 2021 at the luxurious Grand Nur Plaza Palace Hotel hosted by AKTAU INTERNATIONAL SEA PORT.

Conference Programme will feature 30 world-class transportation and logistics conference speakers addressing topical issues and challenges on global and regional trade and investment attended by a gathering of 150 senior government officials, industry principals, academics, senior executive harbour masters, harbour engineers, port engineers, maintenance supervisors and procurement decision makers together with the region’s leading shippers, cargo owners, importers / exporters, shipping lines, freight forwarders, logistics companies, ports, terminal operating companies, railway operators, port equipment and services suppliers from countries throughout the Caspian region.

There will be the commercial opportunity for 30 exhibitors and sponsors to network directly with the delegates face to face at this major annual international maritime transport Exhibition and Conference trade event.

We look forward to your successful participation at the 2nd Caspian Ports and Shipping 2021 Exhibition and Conference taking place in Kazakhstan at the luxurious Grand Nur Plaza Hotel, Aktau from Tuesday 18 to Thursday 20 May.

Kind regards,

Abai Turikpenbayev

Chairman of the Board (President)
JSC “NC “Sea port of Aktau”
Tuesday 18 May 2021

TECHNICAL SITE VISIT

8am  Delegates registration at the lobby of the Grand Nur Plaza, Aktau
9am  Transport departs from the Grand Nur Plaza, Aktau to Port Aktau
9 15am  Arrival at Port Aktau

Facilities visited during the technical site visit are as follows:
• Oil Terminal
• Dry Bulk Terminal
• Stacking Plots
• Grain Terminal

12pm  Transport departs from Port Aktau back to the Grand Nur Plaza, Aktau
12 15pm  Arrival at the Grand Nur Plaza, Aktau (approx.)

7 30pm to 9pm  Networking Welcome Reception for all registered participants. Smart Casual Attire

Wednesday 19 May 2021

8am  Conference delegates registration and refreshments served in the exhibition

OPENING CEREMONY

9am  Organiser’s Remarks
Rory James Doyle, CMILT, Managing Director, Transport Events, Malaysia
9 05am  Welcome Remarks
9 15am  VIP Keynote Address
9 30am  Exhibition Opening Ceremony and Tour of the exhibition by the VIP group followed by conference delegates refreshments

SESSION 1    Exploiting trade demands at the Caspian Sea Region in serving the global economy

10 30am  Conference Moderator’s Opening Remarks
10 40am  New development trends and changes in the Caspian Sea region
Steve Wray, Associate Director, WSP, United Kingdom
11 20am  The role of Port of Aktau in promoting trade demands in the Caspian Sea Region
Martin Voetmann, Commercial Director, Port of Aktau, Republic of Kazakhstan
12pm  Understanding the practical application of existing statutory rules and regulations governing import and export of goods
Timothy Pingree, Partner, Deloitte, Kazakhstan
12 40pm  Questions and answers followed by Conference Moderator’s closing remarks and conference delegates networking lunch

SESSION 2    Encouraging investments and collaborations in EU-ASIA through Trans-Caspian International Transport Route (TITR) connectivity

2pm  Developments of Trans-Caspian East-West-Middle Corridor Initiative
Leila Batyrbekova, Deputy Secretary General, International Association Trans-Caspian International Transport Route, Republic of Kazakhstan
2 30pm  Logistic ties between Kazakhstan and Latvia: Past, present and future
Uldis Reimanis, Deputy State Secretary of the Ministry of Transport of Latvia, Latvia
3pm  Questions and answers followed by conference delegates refreshments served in the exhibition
4pm  Kazmotransflot in Trans Caspian Shipments
NMSC Kazmotransflot LLP, Republic of Kazakhstan
<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
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<tbody>
<tr>
<td>4:30pm</td>
<td>Rail Cargo Group: Connecting high-frequency economic regions in Europe and Asia</td>
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<td></td>
<td>Thomas Kargl, Member of the Board, Rail Cargo Austria AG, Austria</td>
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<tr>
<td>5pm</td>
<td>Questions and answers followed by the Chairman’s closing remarks</td>
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<tr>
<td>7:30pm - 10pm</td>
<td>Networking Welcome Dinner for all registered participants. Smart casual attire.</td>
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<td><strong>Thursday 20 May 2021</strong></td>
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<tr>
<td>8am</td>
<td>Conference delegates registration and refreshments served in the exhibition</td>
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<tr>
<td><strong>SESSION 3</strong></td>
<td>Transport infrastructure in the Caspian Sea Region and prospects of cargo flows along the Middle Corridor in the Black Sea</td>
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<tr>
<td>9am</td>
<td>Conference Moderator’s Opening Remarks</td>
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<tr>
<td>9am</td>
<td>Transport and logistics infrastructure opportunities in Kazakhstan</td>
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<td>JSC “NC” Kazakhstan Railways, Republic of Kazakhstan</td>
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<tr>
<td>9:20am</td>
<td>Georgia’s new modern gateway that will increase the capacity of the logistic corridor</td>
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<td>Poti New Terminals, Georgia</td>
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<td>9:40am</td>
<td>Synergies and opportunities between Batumi and Constanta</td>
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<td>Grup Feroviar Roman, Romania</td>
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<td>10am</td>
<td>Questions and answers followed by conference delegates refreshments served in the exhibition</td>
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<td><strong>SESSION 4</strong></td>
<td>Evolution in digitalisation and technology for railway and maritime infrastructure</td>
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<td>11am</td>
<td>Expensive is the new cheap: Why buying cheap may lead to high costs</td>
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<td>Konstantin Schultheis, Sales Manager Ports &amp; Maritime, Power Collection Business Unit,</td>
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<td>Stemmann-technik GmbH, Germany</td>
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<tr>
<td>11:20am</td>
<td>Technology packages for cranes and port cranes</td>
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<td></td>
<td>Peter Sebastian Pütz, Head of Market, Product, Development and Head of Crane Business,</td>
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<td>Tsubaki Kabelschlepp GmbH, Germany</td>
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<td>11:40am</td>
<td>Next generation maritime communication and navigation systems</td>
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<td>Evgeny Marakasov, Managing Director, Marintel LLC, Georgia</td>
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<tr>
<td>12pm</td>
<td>Digitalisation and automation in crane control and operation</td>
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<td>Alexey Zinovyev, Business Development, Siemens AG, Germany</td>
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<tr>
<td>12:20pm</td>
<td>Digitalisation and integration among Caspian Sea ports: First steps</td>
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<td>Marco Politi, VP Sales — Direttore Commerciale, DBA Group S.p.A., Italy</td>
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<tr>
<td>12:40pm</td>
<td>Questions and answers followed by conference delegates networking lunch</td>
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<tr>
<td>2pm</td>
<td>Industrial revolution for industrial brake services</td>
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<td>Arno Weil, Vice President Sales, Pintsch Bubenzer GmbH, Germany</td>
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<tr>
<td>2:20pm</td>
<td>Brake monitoring technology for increasing safety and productivity</td>
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<td>Michael Scheidt, Head of Sales, Sibre, Germany</td>
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<td><strong>SESSION 5</strong></td>
<td>Moving towards the era of zero emission by strengthening green ports solutions and implementing sustainability</td>
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<td>2:40pm</td>
<td>Clean bulk ports</td>
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<td>Cameron Hay, RAM SMAG Lifting Technologies, Singapore</td>
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<td>3pm</td>
<td>Proactive steps in becoming the first green port in the Caspian region</td>
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<td>Eugene Seah, Chief Operation Officer, Port of Baku, Azerbaijan</td>
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<tr>
<td>3:20pm</td>
<td>Questions and answers followed by Chairperson’s closing remarks followed by conference delegates</td>
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<td>refreshments served in the exhibition</td>
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**EXHIBITION STAND PACKAGE**

3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Stand Lighting
- Electrical Power Point
- Exhibition Stand Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Stand Package is €7,895
- There is a Registration And Administration Fee of €495
- There are Multiple Events Booking Discounts

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TRANSPORT EVENTS
Transport Events Limited
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Email: enquiries@transportevents.com
Companies wishing to maximise their profile at the Caspian Ports & Shipping 2021 Kazakhstan Exhibition and Conference will benefit from international publicity offered by sponsorship. As an Official Sponsor, your company’s latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official Caspian Ports & Shipping 2021 Kazakhstan Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 Free of Charge Conference Delegate Registrations worth €3,995

**Delegates Lanyards Sponsorship**
All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company’s latest full colour corporate logo is exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €7,895 including all production costs. This does not include nametag sponsorship.

**Delegates Nametags Sponsorship**
All event participants are given an identification name tag to wear throughout the two days of the event. Your company’s latest full colour corporate logo exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €7,895. This does not include lanyard sponsorship.

**Event Website**
Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is €6,895.

**Brochure Distribution**
Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €3,995.

**Conference and Exhibition Directional Signage**
Have your company’s latest full colour corporate logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Exhibition and Conference. Sponsorship is €6,895.

**Company Banners**
Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is €6,895 per 3 banners.

**Technical Site Visit Transportation Sponsorship**
The Technical Site Visit take place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is €6,895.

**Networking Welcome Reception — Tuesday 18 May 2021**
The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

**Conference Sessions Sponsorship**
An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €6,895 per Conference Session Sponsorship.

**Conference Delegates Refreshment Breaks**
During the event, refreshments will be served three times a day. Your company’s latest full colour corporate logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €6,895.

**Conference Delegates Lunches**
Your company’s colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates’ dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your VIP clients or partners. Exclusive lunch sponsorship per day is €7,895.

Wednesday 19 May 2021
Thursday 20 May 2021

**Networking Welcome Dinner — Wednesday 19 May 2021**
The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.
KAZAKHSTANI TENGE DELEGATE REGISTRATIONS

To Participate in The Caspian Ports and Shipping 2021. You Need to Register as an Exhibitor, Conference Delegate or Exhibition Visitor.

Conference Delegates Receive: Competitive Hotel Rates • Technical Site Visit • Networking Welcome Reception • Conference Refreshment Breaks And Lunches • Exhibition And Conference Access • Networking Welcome Dinner

A Full Set of Conference Presentations • Official Colour Photographs From The Event

Exhibition Visitors Receive: Access to Exhibition Only

CONFERENCE DELEGATE REGISTRATIONS

Please Complete And Fax Back This Form or Register Online at www.transportevents.com Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: +852 3895 0948 or Email to: alin@transportevents.com

Conference Delegation Registration

☐ I Wish to Attend The Technical Site Visit on Tuesday 18 May 2021. Registration For The Site Visit Will Not Be Accepted Without A Receipt Of A Black And White Copy Of The ID Page Of Your Passport or Local ID, Visa Copy If Available And Photo ID Proof/Company ID For Port Security Check In Advance. Please Email to: alin@transportevents.com

☐ I Wish to Attend The Networking Welcome Reception on Tuesday 18 May 2021

☐ I Wish to Attend The Networking Welcome Dinner on Wednesday 19 May 2021

Name: ____________________________ Dated: ____________________________
Job Title: ____________________________ Signed: ____________________________
Company Name: ____________________________
Address: ____________________________
Tel: ____________________________
Email: ____________________________
Website: ____________________________

INTERNATIONAL DELEGATE REGISTRATIONS

• On or Before Sunday 18 April 2021: The "Early Bird" Conference Delegate Registration is €1,295 Special Offer - 3 Delegates For The Price of 2 In This Category
• From Monday 19 April 2021: The Regular Conference Delegate Registration is €1,495 Special Offer - 3 Delegates For The Price of 2 In This Category
• One Day Conference Delegate Registration is €695
• No Delegate Registration Will Be Accepted Without Full Payment

☐ Credit Card - For Secure Online Registration And Payment Via PayPal at www.transportevents.com Please Follow The Instructions On Our Registration Page. Payment Will Be Accepted In Either EUR or USD.

☐ Telegraphic Transfer - Complete The Registration Details On This Page And Fax to +852 3895 0948 or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation Of The TT From Your Bank With This Application. Transmitting Bank Charges Must Be Paid By The Sender.

☐ I Have Transferred €1,495 / €1,295 / €695 (Circle Correct Amount) Per Delegate to OCBC Wing Hang Bank Limited

☐ I Have Transferred US$1,810 / US$1,570 / US$1,203 (Circle Correct Amount) Per Delegate to OCBC Wing Hang Bank Limited

Currency: EUR And USD

For Kazakhstani Nationals, Citizens And Residents of Kazakhstan, The Conference Delegate Registration is KZT298,070.

• On or Before Sunday 18 April 2021: The "Early Bird" Conference Delegate Registration is KZT255,180
• From Monday 19 April 2021: The Regular Conference Delegate Registration is KZT298,070

Business / Photo ID is Required

No Delegate Registration Will Be Accepted Without Full Payment

☐ Credit Card - For Secure Online Registration And Payment Via PayPal at www.transportevents.com Please Follow The Instructions On Our Registration Page. Payment Will Be Accepted In Either EUR or USD.

☐ Telegraphic Transfer - Complete The Registration Details On This Page And Fax to +852 3895 0948 or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation Of The TT From Your Bank With This Application. Transmitting Bank Charges Must Be Paid By The Sender.

☐ I Have Transferred KZT255,180 / EUR595 / USD720 Per Delegate to OCBC Wing Hang Bank Limited

☐ I Have Transferred KZT298,070 / EUR695 / USD840 Per Delegate to OCBC Wing Hang Bank Limited

Euro (EUR) and US Dollar (USD) Bank Transfer to:
Account Name: Transport Events Limited
Account Number: 035-802-538366-831
Beneficiary Bank: OCBC Wing Hang Bank Limited
Bank Address: 161 Queen’s Road Central, Hong Kong
Swift Code: WIBHKKHH

Please Fax a Copy Of The Bank Deposit Receipt With Your Registration Form to +852 3895 0948 or Email to: alin@transportevents.com

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE.
TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

TERMS AND CONDITIONS

• No Delegate Registrations Will Be Accepted Without Completing This Registration Form And Full Payment
• Upon Receipt Of Your Registration Form And Full Payment, A Set Of Delegate Information Documents Will Be Emailed To You Including Your Proforma Invoice And, If Required, A Letter Of Invitation For Entry Visa Application
• No Refunds Will Be Given However, Substitutions Can Be Made At Any Time
• Withholding Tax must not be deducted from the amount set out in this contract. If it is, the client agrees to pay the Organiser an amount equivalent to the amount of the Withholding Tax.
• Delegates Will Not Be Admitted Unless Payment Has Been Received In Full
• Flights, Visa Arrangements, Airport Transfers And Accommodation Are Not Included In Your Delegate Registration Fee
• This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: ____________________________
Dated: ____________________________

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Limited
Tel: +852 2157 3907
Fax: +852 3895 0948
enquiries@transportevents.com

www.transportevents.com

EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On Site at The Registration Desk.

Exhibition Opening Times:
Wednesday 19 May 2021 9am to 5pm
Thursday 20 May 2021 9am to 3.30pm

OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is Grand Nur Plaza Hotel, Aktau, Kazakhstan. Exclusive Reduced Hotel Rates Will Be Made Available To All Registered Participants. Subject to Availability.

Grand Nur Plaza Hotel
Mrd. 29a, Aktau
Republic of Kazakhstan

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